

Vision
To be the trustworthy lifelong insurance partner

06 Coming together is a beginning; keeping together is progress; working together is success. 9 - Henry Ford


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## Board of Directors



Shri Melwyn Rego
Chairman


Shri Girish Kulkarni MD \& CEO


Shri Arun Tiwari
Non-Executive Director


Shri A. K. Shukla Independent Director


Shri Shigeo Tsuyuki Non-Executive Director


Shri T. C. Nair Independent Director



Shri R. C. Baliarsingh Non-Executive Director


Shri Satoru Sato Non-Executive Director


Shri Gopal
Non-Executive Director


Smt. Mangala Prabhu
Non-Executive Director

Directors ceased during the year


Shri. K. Subrahmanyam Non-Executive Director (Upto 31-07-15)

Smt. V. R. lyer
Non-Executive Director (Upto 31-05-15)


Shri V. H. Kamath Non-Executive Director


## Board Committee

## Audit \& Ethics Committee

Shri T. C. Nair
Shri A. K. Shukla
Shri Satoru Sato

Investment Committee
Shri V. H. Kamath
Shri Gopal
Shri Satoru Sato
Shri Girish Kulkarni
Shri Hitoshi Yamaguchi
Shri Abhay Tewari
Shri Y. Venkat Rao
Shri Yuichiro Abe
Risk Management Committee
Shri T. C. Nair
Shri R. C. Baliarsingh
Shri V. H. Kamath
Shri Satoru Sato
Shri Girish Kulkarni
Policyholders' Protection Committee
Shri A. K. Shukla
Shri Gopal
Shri Satoru Sato
Shri V. H. Kamath
Nomination \&
Remuneration Committee
Shri A. K. Shukla
Shri T. C. Nair
Shri V. H. Kamath
Shri R. C. Baliarsingh
With Profits Committee
Shri A. K. Shukla
Smt. Hema Malini Ramkrishnan
Shri Girish Kulkarni
Shri Hitoshi Yamaguchi
Shri Abhay Tewari
CSR Committee
Shri T.C. Nair
Shri Gopal
Shri V. H. Kamath
Shri Satoru Sato
Shri Girish Kulkarni
HR Committee
Shri R. C. Baliarsingh
Shri V. H. Kamath
Shri Satoru Sato
Shri Girish Kulkarni

## Key Management Personnel Auditors and Bankers

## Key Management Personnel

| Girish Kulkarni | Managing Director \& Chief Execu |
| :--- | :--- |
| Hitoshi Yamaguchi | Dy. Chief Executive Officer \& Chi |
| Abhay Tewari | Appointed Actuary |
| Y. V. Rao | Chief Investment Officer \& Head |
| Gnana William | VP \& Chief Internal Auditor |
| Sreemaya Athikkat | VP \& Chief Compliance Officer |
| Rakesh Kumar | Company Secretary |
| Yuichiro Abe | VP \& Chief Risk Officer |
|  |  |
| Zonal Business Director |  |
| Anil D'Souza | Zonal Business Director-West |
| G. V. Ramana | Zonal Business Director-East |
| Abhay Mehra | Zonal Business Director-North |
| K.S. Raghavan | Zonal Business Director-South |
| Ranen Gandhi | Zonal Business Director-Central |

## Statutory Auditors

K.S. Aiyar \& Co. Chartered Accountants
S. Jaykishan Chartered Accountants
Internal AuditorM/s. M.P. Chitale \& Co.$\mathrm{M} / \mathrm{s}$. M. Mukherjee \& Co.
Secretarial Audior
M/s. S. N. Ananthsubramaniam
Bankers
Bank of India
Union Bank of India
HDFC Bank Ltd
Axis Bank
ICICI Bank Ltd.
Deutsche Bank
Narmada Jhabua Gramin Bank
Jharkhand Gramin Bank
Gramin Bank of Aryavart
Vidarbha Konkan Gramin Bank
Kashi Gomti Samyut Bank


## Message from Bank of India

The global economy has been passing through a challenging phase, particularly due to the economic slowdown of China coupled with a sharp decline in commodity prices.

In the face of global headwinds, the Indian economy remains resilient to the macro-economic environment. While the country's current account deficit contracted, inflation also showed a downward trend. There was moderate credit growth during the financial year, with inhibited growth from the corporate sector; however, retail credit growth continued to remain strong. Asset quality was a major area of focus during financial year wherein even though challenges remained on the corporate front, retail trends remained healthy.

Amidst this economic scenario, retail trends for the insurance industry remained largely flat, with business expansion of around 5\% year on year. One of the key catalysts for furthering insurance penetration in a market as under-penetrated as India has been the hugely impactful Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) covering nearly three crore lives and enhancing access to insurance in the middle and bottom of the pyramid. In a young country, with its track record for being a savings economy, the awareness towards the need for insurance is on the rise. This offers the insurance industry a golden opportunity to come of age sixteen years post liberalisation.

As the twenty-second entrant in a twenty-four player industry, SUD Life has made its mark in just seven years with consistent all-round growth, which has created significant value for all stakeholders. Along with Union Bank of India and Dai-ichi Life Japan, Bank of India will continuously strive to make SUD Life an even bigger contributor to the industry and society, at large.

I wish SUD Life all the very best in its journey towards being a player of significant relevance in the Indian insurance sector.

## Melwyn Rego

Managing Director \& CEO
Bank of India


# Message from Union Bank of India 

As the world economy goes through the state of flux with weakening global growth, India emerges as one of the fastest growing economies with steady improvement on all key economic metrics and parameters. Driven by demographic dividend coupled with robust and consistent trends in savings, the Indian economy is primed for a phase of sustainable economic progress driven by core fundamentals.

Over the last year, key positive trends were observed for the financial sector as consumer preference shifted towards financial savings over physical savings. The last financial year also saw some encouraging trends such as a sharp increase in net FDI inflows. From a policy making perspective, the insurance industry was supported with up to $49 \%$ of foreign investments now applicable under the automatic route. Ease of access to capital will play an important role in unlocking the potential for the insurance industry in India. Further, supporting the socially inclusive growth agenda, the Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) played a major role in extending insurance coverage across the length and breadth of the country.

India offers a huge untapped potential for the development and growth of the insurance industry, which in conjunction with rising prosperity, increasing awareness of the consumer towards insurance and other financial products and enabling policy decisions, has set a robust platform for sustained development of the industry.

SUD Life has demonstrated comprehensive wholesome growth trajectory on all parameters- business, financial, customer centricity and governance in its seven year journey. Together with Bank of India and Dai-ichi Life Japan, Union Bank of India is committed towards making SUD Life a significant contributor to the growth story of the insurance sector of the country.

My Best wishes to SUD Life

## Arun Tiwari

Chairman and Managing Director
Union Bank of India


## Message from Dai-ichi Life

SUD Life is now in its seventh year since it commenced business, continuously aiming to contribute to the development of Indian life insurance market during these years, based on the partnership among two esteemed banks, Bank of India, Union Bank of India and Dai-ichi Life group. We are proud that since its inauguration, SUD Life and its Officers and employees, under the leadership of MD\&CEO, Shri Kulkarni, have provided sustainable value to all stakeholders by significantly enhancing its presence in the market and receiving number of awards for its performance, corporate governance and social contribution.

We Dai-ichi Life group plan to shift to a holding company structure in October 2016 to pursue further growth. Such structural changes will accelerate sharing know-how among group companies and interactions of human resources and we expect further synergy effects to be created. We also expect these initiatives will back-up SUD Life to further enhance its presence in the Indian life insurance market.

The Indian economy will continue to grow in the mid to long-term, being the growth driver for not only Asia but also the global economy. We Dai-ichi Life group together with SUD Life will continuously provide the value of "Greatest Peace of Mind" to as many people of India as possible through life insurance and contribute to further development of the Indian economy.

My best wishes for the prosperous future of SUD Life

Koichiro Watanabe<br>Representative Director, President<br>The Dai-ichi Life Insurance Company, Limited



Message from MD \& CEO

Dear Shareholders

Fiscal 2016 saw enhanced confidence in the growth story of India with the economy registering right trends on key indicators such as growth, inflation and foreign investments while headwinds for the global economy in the form of economic slowdown of China and other emerging economies which are now well integrated with the world economy and significant decline in commodity prices, impacted growth. In India, retail confidence in financial services remained robust as observed through strong retail loan demand and growing preference for financial savings over physical savings.

Amidst a favourable economic background and unfolding regulatory landscape, the evolution of the Indian life insurance industry continued and was marked with very supportive key policy measures, landmark government-led initiatives and introduction of various Regulatory interventions regarding customer protection, fiscal prudence and operational discipline, all aimed at yielding efficiencies and impetus to the industry.

The liberalisation of the industry with seamless passage of FDI to $49 \%$ through the automatic route will, undoubtedly, lead to enhanced interest from global financial institutions. On the Regulations front, the new Expenses of Management (EoM) norms will impact industry wide business models significantly, while new Corporate Agency guidelines allowing Banks to tie up with more than one insurer will open up a vast area of opportunities.

## Message from MD \& CEO


#### Abstract

The Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) has unfurled a new paradigm in the history of life insurance in the country. The impact of PMJJBY in terms of propagation of the concept of life insurance in every nook and corner of India has been immense and will positively impact the core life insurance space through enhanced consumer interest and consequent demand. With a coverage of nearly 3 crore lives, PMJJBY has also been a milestone in terms of impact generated through simplicity of concept, compelling nature of value proposition and accessibility of product.


During FY15-16, the industry showed signs of muted growth with an 8.1\% year-on-year increase in Retail Weighted Received Premium (RWRP) to ₹ 440.8 billion from ₹ 407.7 billion in FY14-15. Growth was driven by both LIC and Private players with Private industry recording a growth of $13.6 \%$ on year-on-year basis. The Top 3 Private Players (ICICI Prudential Life, SBI Life and HDFC Life) continued to demonstrate strong better-than-industry growth trends; excluding these players, who cumulatively account for $57 \%$ of the Private market, the growth of the industry, appeared inhibited at 8.8\%. Renewal Premium growth for the industry at large remained sluggish with a $6 \%$ expansion year-on-year, while challenging global macro-economic environment resulted in declining equity markets, leading to significant
decline in investment income through offsetting of notional gains. Expense management remained a focus area, albeit with significant challenges: while Top 3 players consolidated their operating efficiencies, the rest of the private life industry operated at a cost-to-RWRP ratio of $107 \%$.

In its seventh full year of operations, Star Union Dai-ichi Life continued its journey of building a fundamentally sound business franchise stressing upon the core fundamentals of customer centricity, distribution excellence, cost optimisation, market conduct and transactional efficiency. Despite prevailing challenges in the industry and business ecosystem, FY 15-16 was a year of wholesome performance for SUD Life.

Business Growth: During FY15-16, premium income expanded by $15 \%$ to ₹ $1,307.5$ Crores. While on New Business, SUD Life showed muted growth mainly due to the challenging business ecosystem and volatile market conditions, the Company consolidated its performance on Renewal Premium Income with a year-on-year growth of $29 \%$ and sequential expansion in portfolio conservation from 70\% in FY14-15 to $75 \%$ in FY15-16. SUD Life also participated in the cause of enhancing insurance penetration through PMJJBY by extending life insurance coverage to nearly 25 lakh lives.


## Message from MD \& CEO

Financial and Capital Management: The Company registered profit for the second year running with a reported PAT of ₹ 22.3 Crores, an increase of $73 \%$ over FY14-15 PAT of ₹ 12.9 Crores. Enhanced profitability was driven by expansion in premium income, efficient cost management practices and change in product mix with a predominantly traditional new business portfolio. While Assets Under Management (AUM) increased by $5.1 \%$ to ₹ 5,821 Crore at March 31, 2016, cost-to-income ratios remained stable at $20.25 \%$. The Company has been consistent in maintaining the operating expenses well within the limits prescribed by the Regulator with incurred expenses at $95 \%$ of the allowable expenses (As per section 40B of the Insurance Act, 1938 read with Rule 17D of the Insurance Rules, 1939) in FY 15-16. SUD Life ended this year, adequately capitalised with a solvency ratio of 1.86 as against the regulatory requirement of 1.50 .

## Market Conduct and Customer Service: As

 our governance architecture continued to yield desirable trends on key market conduct parameters, we remain committed to enhance customer experience through continued investments in technology and processes, coupled with establishment of compatible internal structures in order to provide customers with a seamless experience. Incidence of customer grievancesand complaints declined year-on-year by $15 \%$ and was among the lowest in the industry. SUD Life's claim settlement ratio continues to be the best-in-class at 90.6\% in FY15-16.

After seven full years of operations with consistent and wholesome performances, especially in the last three years, SUD Life's competitive position in the industry has improved, elevating its personality as an enhanced industry player. The fundamentals of building a solid value creating insurance franchise are established and the organisation is poised to take its delivery and contribution to the growth of the industry in the country to the next level. With our core fundamentals and drivers of success in place, SUD Life remains committed towards achieving its deserved position as a significant player in the life insurance industry.

With your support, I am confident, we will succeed.

Warm regards

## Girish Kulkarni

Managing Director \& CEO SUD Life


## We mean inclusiveness. We mean

## Performance Indicators

Renewal Business (₹ in crs)


Consistent efforts in Business Conservation reflected in CAGR of 20.76\%.

Regular New Business Contribution


High Regular New Business Contribution for last 3 years.

## Conservation Ratio Individual



Growth in Renewal Business helped to maintain Conservation Ratio.

Profit/(Loss) After Tax (₹ in crs)


New Business Premium


Consistent growth in New Business Premium.

## Pan India Presence




- Management Discussion \& Analysis
- Directors' Report
- CSR Initiative and Policy
- Annexures to Directors' Report
- Corporate Governance Report
- Independent Auditors' Report
- Comments of CAG


## Management Discussion and Analysis

## Macro-economic environment \& outlook

- The global economy weakened in the year 2015 with a decline in global growth rate to $3.1 \%$ from $3.4 \%$ in the year $2014^{1}$. While the average growth rate declined for emerging and developing economies, India stood out with a promising growth of $7.3 \%$ in 2015, an increase of $0.4 \%$ over the GDP growth of $6.9 \%$ in year $2014^{2}$.
- India is a savings economy with ratio of household savings to GDP at $19 \%$. As inflation remains range bound with consumer price inflation in the range of $5 \%$ to $6 \%$ and higher GDP growth translates into higher income, there should be a positive impact reflected on the growth of financial savings. Share of financial savings to household savings has since increased from 32\% in fiscal 2012 to 40\% in fiscal 2015.
- Within financial savings, the share of life insurance, which had declined to $16 \%$ in fiscal 2014 from the highs of $26 \%$ in fiscal 2010, has increased once again to 19\% in fiscal 2015. Life Insurance penetration of India was 2.7\% in fiscal 2015, lagging other Asian economies, such as Thailand (3.7\%) and South Korea (7.3\%).
- A positive macro-economic environment coupled with significant growth potential, sets forth a positive roadmap towards growth of the insurance industry in India.
1 Source: World economic outlook projections, IMF.
2 Source: Central Statistical organization (CSO), Real GDP with base year as 2011-12.


## Industry Highlights

- The Life Insurance industry has registered a growth of $12 \%$ in Tota Premium in FY 2015-16. Life Insurers collected total premium of ₹ $3,66,625$ Crores for FY 2015-16 compared to ₹ $3,27,917$ Crores in FY 2014-15.
- Total premium for private life insurers recorded growth of $14 \%$ in FY 2015-16 over previous fiscal. LIC witnessed $11 \%$ growth in total premium mainly fuelled by increase in New Business Group Premium by $43 \%$.

|  | ( $₹$ in crores) |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | $\begin{gathered} F Y \\ 2015-16 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2014-15 \end{gathered}$ | Change <br> (\%) |
| LIC |  |  |  |
| New Business Premium | 97,674 | 78,303 | 25\% |
| Renewal Premium | 1,68,553 | 1,61,160 | 5\% |
| LIC Total Premium (A) | 2,66,227 | 2,39,463 | 11\% |
| Private Sector |  |  |  |
| New Business Premium | 40,983 | 34,840 | 18\% |
| Renewal Premium | 59,415 | 53,614 | 11\% |
| Private sector Total Premium (B) | 1,00,398 | 88,454 | 14\% |
| Industry Total (A + B) | 3,66,625 | 3,27,917 | 12\% |

Source: IRDAI New Business report of Life Insurance Industry for FY 2015-16

- Retail Effective Premium Income (EPI) for the industry increased by $8 \%$ year-on-year to ₹ 44,076 Crores. The market share of private life insurers increased from $49 \%$ in FY14-15 to 52\% in FY15-16. While, retail new business expanded by $14 \%$ for private life insurers, it remained flat year-on-year for LIC.
- To enhance insurance penetration particularly in the middle and bottom of the pyramid and to actualize the agenda of inclusive financial growth, a landmark initiative, Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) was launched by the Government of India. In its first year, nearly 3 crore lives were insured under PMJJBY. Your Company was an active participant towards enhancing the penetration of this initiative by extending coverage to over 25 lakh lives across the length and breadth of the country.


## Regulatory environment

- During the last financial year, the industry has experienced various regulatory changes and related challenges and opportunities that affect the business environment. The new Regulations, including amendments in existing Regulations, as issued by the Insurance Regulatory and Development Authority of India (IRDAI) portray significant and continuous efforts of the Regulator towards making life insurance true to its core value, ensure greater and customer-friendly transparency and disclosures. Your Company has been and continues to be proactive in its adherence with compliance requirements and in unlocking future opportunities that arise from regulatory changes.
- The Foreign Direct Investment (FDI) Policy for Insurance Sector has been modified by allowing FDI up to $49 \%$ under automatic route subject to certain changes in terms and conditions, resulting into a simplified procedure for increasing the FDI for insurance companies. A new Regulation i.e. IRDAI (Transfer of Equity Shares of Insurance Companies) Regulation, 2015, was issued prescribing the ceilings on holding of Indian Investors (Single investor - 10\% and all investors jointly - $25 \%$ of paidup equity share capital) and the manner of computation of Foreign Direct Investment is re-defined by the IRDAI (Registration of Indian Insurance Companies) Regulations, 2015.
- The Guidelines on Indian Owned and Controlled has defined the criteria for specifying 'Indian Control' to bring more clarity which inter alia includes nomination of majority of Directors excluding Independent Directors by Indian Promoters/ Indian Investors etc.
- The IRDAI (Other Forms of Capital) Regulations, 2015 provides flexibility to insurers to raise capital through other forms without diluting the ownership and controls. The Regulations outline the 'Other forms of Capital' i.e. Preference Shares and Subordinated Debts with a maximum limit as prescribed thereat.
- The IRDAI (Registration of Corporate Agents) Regulations, 2015 introduces open architecture model for insurance products distribution tie- ups with more than one insurer. It permits the Corporate Agents to solicit insurance products of maximum 3 insurers in each category of business and mandates necessary infrastructure, systems and other requirements to be put in place by the Corporate Agents.


## Overview of Company performance

## Profitable revenue growth

- FY 2015-16 has been a successful year for SUD Life with total premium income increasing to $₹ 1,307.5$ crores as compared to ₹ $1,134.7$ crores in the previous fiscal, a year-on-year growth of $15 \%$. While New Business premium income increased from ₹ 629.9 crores to ₹ 654.2 crores, renewal premium increased from ₹ 505 crores to ₹ 653 crores. Having reported its maiden profit in FY14-15, your Company has consolidated its profitability position with a $76 \%$ year-on-year growth to ₹ 22.6 Crores in FY 2015-16.


## Customer retention

- Continued efforts by the Business Conservation Group (BCG), the dedicated in-house vertical for managing policyholder persistency, has resulted in consistent improvement in Company's conservation ratio from $70 \%$ in the previous fiscal to $75 \%$ in FY2015-16, translating to $29 \%$ growth in renewal premium income as against average industry growth of $11 \%$ for private life players.
- On-ground initiatives such as setting up of in-house zonal contact centers have been instrumental in improving reach to local customers, providing impetus to the local teams as well as adding regional flavor and nuances in effective customer communication and service.


## Management Discussion and Analysis



Increased focus on traditional products aimed at creating enhanced value for all stakeholders

- Your Company has shifted its product mix to increase focus on traditional savings-protection products. This approach stems both from the core purpose of insurance in providing financial and mortality protection to policy holders, in
shielding policyholder funds from market-linked volatilities and in shared value creation for customers, distributors and shareholders. Traditional portfolio comprised $89.1 \%$ of new business sales as compared to $55.1 \%$ in FY14-15.



## Expanded product basket by entry into health segment

- Your Company has forayed into the health segment in FY2015-16 with launch of a major illness product, Aarogyam. With this addition, SUD Life has enhanced its product suite to cater to a variety of customer needs- protection, investments, health, savings and retirement planning, which arise at different stages of the consumer life cycle.


## Investment performance

- Headwinds in the financial market led to decline in investment performance for the year, however SUD Life's continued efforts to improve its returns in the rapidly changing market conditions helped it to outperform benchmarks over a 2-3 year horizon.

| Fund Name | AUM as on 31-03-2016 (₹ in crores) | Absolute Returns |  | Since inception Annualized |
| :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 | FY 2014-15 |  |
| Equity Funds |  |  |  |  |
| Apex Life Equity | 541.18 | (8.00\%) | 28.82\% | 7.65\% |
| Apex Pension Equity | 37.77 | (9.06\%) | 28.61\% | 7.53\% |
| Life Equity | 44.81 | (8.10\%) | 29.59\% | 15.93\% |
| Pension Equity | 20.84 | (8.51\%) | 29.09\% | 13.60\% |
| Bluechip Equity | 110.92 | (6.56\%) | 25.06\% | 11.05\% |
| Growth Funds |  |  |  |  |
| Apex Life Growth | 581.06 | (3.91\%) | 26.89\% | 8.14\% |
| Apex Pension Growth | 42.14 | (4.90\%) | 25.70\% | 7.79\% |
| Life Growth | 134.82 | (4.58\%) | 27.74\% | 15.10\% |
| Pension Growth | 20.70 | (4.71\%) | 23.32\% | 11.90\% |
| Growth Plus | 112.30 | (3.81\%) | 22.93\% | 11.30\% |
| Balanced Funds |  |  |  |  |
| Apex Life Balanced | 431.98 | (0.58\%) | 22.98\% | 8.30\% |
| Apex Pension Balanced | 19.38 | (1.26\%) | 22.20\% | 8.02\% |
| Life Balanced | 24.37 | 1.32\% | 17.11\% | 10.46\% |
| Pension Balanced | 12.02 | 1.58\% | 18.18\% | 10.02\% |
| Express Balanced | 68.80 | 2.02\% | 18.85\% | 8.66\% |
| Balanced Plus | 131.50 | 2.03\% | 18.16\% | 11.55\% |
| Bond Funds |  |  |  |  |
| Apex Life Bond | 194.03 | 7.27\% | 14.34\% | 8.06\% |
| Apex Pension Bond | 6.20 | 6.99\% | 13.84\% | 7.74\% |
| Life Bond | 9.83 | 7.38\% | 13.02\% | 7.66\% |
| Pension Bond Fund | 3.89 | 7.34\% | 12.63\% | 7.60\% |
| Income Fund | 73.57 | 6.63\% | 14.59\% | 10.57\% |
| Balanced Plus | 131.50 | 2.03\% | 18.16\% | 11.55\% |
| Group Debt Fund | 8.17 | 3.44\% | NA | 7.23\% |
| Discontinued Policies Fund | 425.23 | 7.82\% | 9.14\% | 8.00\% |

## Management Discussion and Analysis

## Stable efficiencies in expense management

- Cost consciousness and optimum use of capital are at the operational core of your Company, as it continues to maintain its cost-to-income ratio at $20 \%$ levels, similar to the previous fiscal. Management expenses for FY2015-16, at $95 \%$ of allowable expenses, continue to be within the limits prescribed by the regulator under section 40B of Insurance Act, read with rule 17D of Insurance Rules, 1939.


Operational efficiency \& improved customer service

- Your Company implemented a revamped structural framework to increase on-ground transactional efficiencies. The basic philosophy underlying the same was to decentralize all transactions in the branches closer to the customers and to the points-of- sale. To support the branches in this endeavor, a lean policy making team at corporate office focuses on complete enablement of branches with necessary investments and technological enhancements. FY 2015-16 saw the first phase towards full scale decentralization with complete execution of customer acquisition processes and customer facing servicing requests, managed in-house in our branches. This has enhanced processing-related efficiencies, which may have driven decrease in consumer complaints from 2,301 in FY 2014-15 to 1,953 in FY 2015-16, mainly driven by 34\% decrease in transaction related complaints. Necessary preparation and ground work were carried out in last quarter of FY 2015-16 to decentralize transactions completely in a fully enabled branch environment during FY 2016-17.


## People enablement \& development

- Enabling employees to outperform with strong focus on their professional and personal development outline the core philosophy behind developmental and training initiatives of your Company. At SUD Life, we believe that accountability, empowerment and opportunity drives performance.
- In FY 2015-16, your Company unfolded some specific interventions aligned to the people philosophy. There were focused efforts on capability building across hierarchical levels with particular attention towards integrating new hires with the system, based on an institutional design and framework.
- A completely revamped Sales force development structure was put in place to equip both new joiners and existing personnel to be successful in the business ecosystem of the Company. An allied structural imperative of the framework was to establish a better connect between new joiner and his supervisors, driving team work and encouraging collective and inclusive success.


## Contribution to National Exchequer

- The Year on Year contribution to the National Exchequer by your Company has shown a growth trajectory. The contribution amount plotted here Includes Service tax, Income tax, TDS, Cess Tax and Works Contract tax.



## Enterprise Risk Management

- SUD Life implements "Enterprise Risk Management" a comprehensive Risk Management approach taking into account all various risks that the Company is involved in, through combination of two methodologies namely Integrated Risk Management and Risk Control Self-Assessment (RCSA).
- The Integrated Risk Management is a quantitative approach of risk management where risks are quantified, aggregated (integrated) and then compared with the Company's Capital amount. The Integrated Risk Management encompasses Regulatory Capital assessment as well as Economic Capital assessment. The risk amount on Economic Value basis is derived by an integrated approach of various risks.
- The Qualitative Risk Evaluation is done through Risk Control Self Assessment (RCSA), which is the process of identifying, assessing, addressing and controlling various risks prevailing in the business functions. The core activity of RCSA is the development of a Risk Assessment Matrix which outlines the risks across functions, risk owners, sources of risks, level of risks and mitigation measures/ controls as well as testing of controls to manage the risks.
- Additionally, there is an online "Incident Management" process in place for reporting of operational loss incidents by the employees to Risk Management function.
- Further, taking cognizance of the Company's strategy to place greater focus on sale of traditional products, the Company has strengthened its ALM framework to manage the increase in interest rate risk.


## Risk, Concerns and Internal Control Systems

- SUD Life has formulated Risk Management Policy providing mechanism for identification, assessment, control, mitigation \& monitoring of the risks. SUD Life ensures a robust risk management framework through its Policy and Standard Operating Procedures.
- Risk Management at SUD Life is a Board driven function with oversight by Risk Management Committee of Board (RMCB), supported by Management Team and Risk Management Department (RMD). The RMCB monitors risk exposures at periodic intervals and assist's the Board in effective operations of the risk management system by performing specialized analysis and quality reviews and reports to the Board details on the risk exposure and the actions taken to manage the exposures from time to time.
- RMCB has constituted a Risk Management Committee of Executives (RMCE), which consists among others the risk owners for the business functions of SUD Life, the Head of Risk Management along with Deputy CEO \& CFO and Appointed Actuary. MD \& CEO heads the Risk Management Committee of Executives (RMCE). RMCE is primarily responsible for monitoring the implementation of the Risk Management Policy within SUD Life and planning the risk monitoring process.
- Overall, RMD overviews, monitors and updates the Board on the risks and the mitigation measures taken by the organization.
- SUD Life has an internal audit function and risk based audit is carried out across the various functions to ensure adequacy of control mechanism and adherence to internal processes, policies and Regulatory requirements.
- The Company has a Fraud Control Unit which conducts independent investigation of fraud and suspicious cases. It identifies process failures in case of fraud, malpractices and misconducts and takes corrective actions. It also proactively monitors and implements internal controls for minimizing frauds, malpractices and misconducts.
- SUD Life is committed towards ensuring effective internal control environment. It continuously strives to provide


## Management Discussion and Analysis

assurance on the efficiency and the efficacy of internal controls and security of its assets.

## Information Technology Management

- Technology is a key enabler for Business Operations of the Company and there have been multiple technological initiatives undertaken in fiscal 2016, towards enabling business to de-centralize operational services. The branches have been empowered to connect with customers through technology modules. Our Mobile Platform initiatives have been extended to Bancassurance and Agency Sales force. This has enabled the sales force to obtain information such
as hierarchy, Bancassurance Branch Stakeholders, their business Performance against designated targets and product information.
- The technology platform for Data Analytics has also been initiated. This is a significant step towards supporting business in understanding various aspects of customers over coming years.
- During the year, your Company has also upgraded its certification for ISO-27001 to the latest version which is "ISO27001; 2013", on Information Security.

Date: July 27, 2016
Place: Mumbai

## Directors' Report

## Dear Shareholders

(₹ in crores)
The Directors have pleasure in presenting the 9th Annual Report of the Company for the year ended March 31, 2016.

## Operational Performance Highlights

The Company has registered a strong performance by showing a robust growth in profit in the current year. The key performance highlights of the Company are as follows:

- The Company reported profit of ₹22.6 crores in FY15-16, a year-on-year growth of $76 \%$, by pursuing a profitable growth strategy.

| (₹ in crores) |  |  |
| :--- | ---: | ---: |
| Summary of Financials - Shareholders' Account |  |  |
| Particulars | FY | FY |
| Income from Investments | $2015-16$ | $2014-15$ |
| Other Income | 14.1 | 11.1 |
| Expenses | - | 0.1 |
| Prior Period expenses | 5.0 | 2.8 |
| Contribution to Policyholders | - | 0.2 |
| Account | 29.7 | 53.5 |
| Shareholders' Surplus/ (Deficit) | $(20.7)$ | $(45.4)$ |
| Transfer from Policyholders | 43.3 | 58.2 |
| Profit/ (Loss) after tax | 22.6 | 12.9 |

- Total premium witnessed growth of $15 \%$ and stood at $₹ 1,307.5$ crores as compared to ₹ $1,134.7$ crores in the previous year.

| Premium Summary |  |  |
| :---: | :---: | :---: |
| Particulars | $\begin{gathered} F Y \\ 2015-16 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2014-15 \end{gathered}$ |
| Individual Business <br> Regular Premium <br> Single Premium | $\begin{array}{r} 358.7 \\ 72.7 \end{array}$ | 398.5 38.5 |
| Total | 431.4 | 437.0 |
| Group Business Regular Premium Single Premium | $\begin{array}{r} 194.6 \\ 28.2 \end{array}$ | 153.2 39.7 |
| Total | 222.8 | 192.9 |
| Renewal Income | 653.3 | 504.8 |
| Total Premium (Net of Service Tax) | 1,307.5 | 1134.7 |

- The company has registered $4 \%$ year-on-year growth in New Business Premium to ₹ 654.2 crores. Renewal premium income increased by $29 \%$ year-on-year to close at ₹ 653.3 crores.
- The operating expense ratio to total premium stands at $20.3 \%$ as compared to $20.1 \%$ in previous year. Continuous monitoring and focus through cost management initiatives have helped to achieve stable cost management ratios.
- The Company continued to invest in technology and processes to enhance customer experience.


## Summary of Financials - Policyholders' account

|  |  | ( $₹$ in crores) |
| :---: | :---: | :---: |
| Particulars | FY 2015-16 | FY 2014-15 |
| Net Premium Income | 1,277.7 | 1,130.5 |
| Total Premium (Net of Service Tax) | 1,307.5 | 1,134.7 |
| Reinsurance Premium ceded | (29.8) | (4.2) |
| Income from Investments | 151.6 | 849.2 |
| Other Income | 4.3 | 8.1 |
| Total Income | 1,433.6 | 1,987.8 |
| Commissions (Net) | 104.7 | 84.4 |
| Operating Expenses (Excluding Depreciation) | 248.6 | 215.9 |
| Depreciation | 11.1 | 9.2 |
| Service tax charge on linked charges | 9.6 | 8.2 |
| Total Benefits Paid | 859.9 | 774.8 |
| Individual | 727.9 | 551.6 |
| Group | 132.0 | 223.2 |
| Change in Valuation | 178.5 | 829.0 |
| Total Expenses | 1,412.5 | 1,921.6 |
| Surplus/ Deficit | 21.1 | 66.1 |
| Amount transferred from Shareholders' account* | 29.7 | 53.5 |
| Amount available for appropriations | 50.8 | 119.6 |
| Transfer to Shareholders | 43.3 | 58.2 |
| Transfer to funds for future appropriations | 7.5 | 61.3 |

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## Directors' Report

Segmental Surplus / (Deficit)

- Participating segment has generated surplus of ₹ 9.8 Crores. This surplus is arrived after factoring cost of bonus for participating Policyholders amounting to ₹ 21.0 Crores and includes share of profit relating to Shareholders amounting to ₹ 2.3 Crores.
- The profitability of linked individual segment increased from deficit of $₹ 53.5$ crores in previous year to surplus of $₹ 22.7$ crores in the current year.
(₹ in crores)

| Segment | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: |
| Participating |  |  |
| Individual Life | 9.8 | 63.8 |
| Non-Participating |  |  |
| Individual Life | (27.9) | 35.1 |
| Individual Annuity | (0.2) | 0.4 |
| Health | (1.6) | - |
| Group Life | 13.9 | 10.8 |
| Group Annuity | 0.9 | 0.5 |
| Linked |  |  |
| Individual Life | 22.7 | (53.5) |
| Individual Pension | 3.5 | 8.9 |
| Group Life | - | - |
| Net Surplus for Policyholders | 21.1 | 66.1 |
| Add: Shareholders Income (Net) | 9.0 | 8.1 |
| Total Surplus/ (Deficit) | 30.1 | 74.2 |
| Less: FFA Participating | 7.5 | 61.3 |
| Net Profit/ (Loss) | 22.6 | 12.9 |

## Operating Expenses

The Company's operating expenses amounted to ₹ 264.8 Crores in FY 2015-16 as against ₹ 228.1 Crores in FY 2014-15.
(₹ in crores)

| Particulars | FY 2015-16 | \% of Expenses | FY 2014-15 | \% of Expenses | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manpower Cost | 155.1 | 59\% | 136.5 | 60\% | 14\% |
| Advertisement and Publicity | 12.4 | 5\% | 12.9 | 6\% | (4\%) |
| IT Expenses | 14.8 | 6\% | 14.4 | 6\% | 3\% |
| Rents, Rates \& Taxes | 13.0 | 5\% | 11.8 | 5\% | 10\% |
| Depreciation | 11.1 | 4\% | 9.2 | 4\% | 21\% |
| Marketing \& Business Promotion | 5.0 | 2\% | 7.5 | 3\% | (33\%) |
| Legal \& Professional Charges | 7.9 | 3\% | 8.7 | 4\% | (9\%) |
| Travel, Conveyance and Vehicle | 4.9 | 2\% | 4.6 | 2\% | 7\% |
| Communication Expenses | 3.0 | 1\% | 2.9 | 1\% | 3\% |
| Repairs \& Maintenance | 6.5 | 2\% | 5.5 | 2\% | 18\% |
| Policy Stamp | 12.9 | 5\% | 3.6 | 2\% | 258\% |
| Other Expenses | 18.2 | 6\% | 10.2 | 5\% | 78\% |
| Total | 264.8 | 100\% | 228.1 | 100\% | 16\% |

Note: Operating expenses exclude Service Tax on Linked Charges.

## Directors' Report

## Commission

The commission amounted to $₹ 104.7$ crores in FY 2015-16 as against ₹ 84.4 crores in FY 2014-15.

- The First year commission rates has increased due to increase in the contribution of traditional non participating business wherein commission rates are higher.
- The Renewal commission rates has increased marginally from $3.8 \%$ in previous year to $3.9 \%$ in the current year.

| Mode wise commission ratio for individual business |  |  |
| :--- | ---: | ---: |
| Mode | FY 2015-16 | FY 2014-15 |
| First Year | $22.1 \%$ | $16.2 \%$ |
| Single | $2.0 \%$ | $2.0 \%$ |
| Renewal | $3.9 \%$ | $3.8 \%$ |
| Total | $\mathbf{1 0 . 0 \%}$ | $\mathbf{9 . 0 \%}$ |

## Benefits Paid

Benefits paid to policyholders increased over the previous financial year mainly due to increase in surrender outgoes and maturity payouts.

| (₹ in crores) |  |  |
| :--- | ---: | ---: |
| Particulars | FY 2015-16 | FY 2014-15 |
| Surrenders | 454.3 | 379.8 |
| Death Claims | 96.0 | 49.6 |
| Annuities | 8.5 | 7.3 |
| Maturity | 240.0 | 141.4 |
| Group Fund Withdrawals | 59.4 | 196.5 |
| Others | 1.7 | 0.2 |
| Total | $\mathbf{8 5 9 . 9}$ | $\mathbf{7 7 4 . 8}$ |

## Financial Strength

(₹ in crores)

| Particulars | March <br> 31,2016 | March <br> 1,2015 |
| :--- | ---: | ---: |
| Sources of Funds |  |  |
| Equity Capital and Reserves | 420.1 | 420.0 |
| (Shareholders' Fund) | $5,337.5$ | $5,159.1$ |
| Policyholders' Funds | 75.2 | 67.8 |
| Funds for Future Appropriations | 399.6 | 268.7 |
| Current Liabilities and Provisions | $\mathbf{6 , 2 3 2 . 4}$ | $5,915.6$ |
| Total |  |  |
| Application of funds | $2,360.8$ | $1,791.6$ |
| Investments | $3,055.5$ | $3,422.6$ |
| - Shareholders' | 22.5 | 22.6 |
| - Policyholders' | 475.2 | 343.3 |
| Asset held to cover linked |  |  |
| liabilities | 159.5 |  |
| Fixed Assets | $\mathbf{6 , 2 3 2 . 4}$ | $5,915.6$ |
| Current Assets, Loans and <br> Advances <br> Debit balance in Profit and Loss <br> account |  | 176.0 |
| Total |  |  |

## Key Financial Ratios


*Expense/ Premium \& Commission/ Premium
The Company has consistently been able to maintain actual expenses well within the prescribed regulatory limits. The actual expenses were $95 \%$ of the allowable expenses (as per section 40B of the Insurance Act, 1938 read with Rule 17D of the Insurance Rules, 1939) in FY 2015-16 as against 77\% in FY 2014-15.
The operating expense to premium ratio has been kept under control despite a challenging operating environment. The operating expense ratio to total premium for the current year stands at $20.3 \%$ as compared to $20.1 \%$ in the previous year. Astute monitoring and focus through cost management initiatives have been key towards cost efficiencies.

## Investment Yield

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | ---: | ---: |
| Shareholders' Funds | $7.9 \%$ | $7.1 \%$ |
| Policyholders Funds-Non <br> linked | $8.4 \%$ | $9.3 \%$ |
| - Par | $8.4 \%$ | $9.3 \%$ |
| - Non Par | $8.4 \%$ | $9.3 \%$ |
| Policyholders Linked - Non <br> par | $8.1 \%$ | $14.8 \%$ |

Note: Investment Yield is 'With Realized Gains' and as prescribed by IRDAI

## Assets Under Management (AUM)



Segment wise bifurcation of Total Assets Under Management
(₹ in crores)

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | ---: | ---: |
| Life Segment | $1,630.8$ | $1,109.4$ |
| Pension Annuity \& Group <br> Segment <br> Unit Linked Segment | 931.7 | 798.6 |
| Total Policyholders Funds | $\mathbf{5 , 0 5 5 . 5}$ | $3,422.6$ |
| Shareholders' Funds | 203.0 | $\mathbf{5 , 3 3 0 . 6}$ |
| Total Assets Under <br> Management | $\mathbf{5 , 8 2 1 . 0}$ | $\mathbf{5 , 5 3 8 . 8}$ |

## Directors' Report

- Assets Under Management increased by 5.1\% to ₹ 5,821 Crores in FY 2015-16 from ₹ 5,539 Crores in FY 2014-15.
- Investment income decreased from ₹ 860.3 Crores in FY 2014-15 to ₹ 165.7 Crores in FY 2015-16, on account of unfavorable equity market conditions.
- $\quad$ The above investment income includes an amount of ₹ 254.7 Crores in 2015-16 towards unrealized loss as against ₹ 328.2 Crores unrealized gain in FY 2014-15 under the linked portfolio.
- Debt servicing on Fixed Income portfolio is satisfactory and the Company does not have any Non-Performing Asset (NPA) at March 31, 2016.


## Investments

Investments of the Company are being managed in compliance with the regulatory requirements. Total Assets Under Management at March 31, 2016 were ₹ 5,821 Crores as against ₹ 5,539 crores at March 31, 2015.

- Total equity exposure on market value basis was ₹ $1,631.2$ Crores at March 31, 2016 as against $₹ 2,045.3$ Crores at March 31, 2015.
- Under Unit Linked Products, Company offers multiple fund options, viz., Equity, Debt \& Hybrid to suit the varying levels of risk appetite of the policyholders.


## Strategy \& progress on Ind AS implementation

The Ministry of Corporate Affairs (MCA), Government of India has notified the Companies (Indian Accounting Standards) Rules, 2015 on February 16, 2015. A reference is also invited to the Press Release dated January 18, 2016 issued by the MCA outlining the roadmap for implementation of International Financial Reporting Standards (IFRS) converged Indian Accounting Standards (Ind AS) for Banks and Insurance Companies. Accordingly, the Company shall comply with the Indian Standards (Ind AS) for financial statements for accounting periods beginning from April 1, 2018 onwards, with comparatives for the periods ending March 31, 2018.

IRDAI has also vide circular no. IRDAI/F\&A/CIR/IFRS/038/03/2016 dated March 01, 2016 on implementation of Indian Accounting Standards (Ind AS) has directed all Insurers to disclose in the annual report the detailed strategy and progress made in this regard.

Accordingly, following are the details of the strategy and progress made by the Company on implementation of Ind AS:

- Steering Committee: Company has set up a steering committee headed by MD \& CEO comprising members from cross functional areas of the Company. The Audit Committee will oversee the progress of the Ind AS implementation process and report to the Board on quarterly basis.
- Roadmap for Ind AS implementation: Company is in the process of designing a roadmap for implementation of Ind AS, its likely impact on the financials and business, appointment of Ind AS consultant, Ind AS technical requirements and development of the systems \& processes which will be affected.
- People \& project management: Company has set up a core team which will be responsible for managing, planning and execution of Ind AS implementation by ensuring that all linkages are established between accounting, system, people and business.
- Proforma financials: After the appointment of the consultant and with the necessary guidance, instructions as and when received from the Authority, the Company will start preparing the proforma Ind AS financial statements for the quarter ended December 31, 2016 as per the requirements of the circular issued by IRDAI in this regard.


## Solvency Margin

The Directors are pleased to report that the assets are sufficient to meet the minimum solvency margin level of 1.50 times, as specified
in section 64 VA of the Insurance Act, 1938 read with the IRDAI (Assets, Liabilities and Solvency Margin of Insurance) Regulations, 2000. The Company is adequately capitalized with a healthy solvency ratio of 1.86 at March 31, 2016 as against the Regulatory requirement of 1.50 . Further, there has been no capital infusion since FY 2010-11.

## Rural \& Social Sector Obligations

Continuing its focus towards rural and social sector, the Company has issued 17,985 policies in the rural areas during the year and covered 38,225 lives during the year under the social sector category as against the Regulatory prescription of 25,000 lives. Rural policies accounted for $19.89 \%$ of the total policies issued during the year as against the Regulatory requirement of $18 \%$.

## Human Resources and People Development

Your Company concluded the year with 3039 employees at March 31, 2016, having started the year with 3,009 employees at April 1, 2015. The Company's focus is largely on retention of high performers in an industry challenged with high attrition. The majority of employees of the Company are below the age of 33 years and the female gender distribution in the Company is 19.25\%.

Key Human Resource Initiatives driven across the year include Talent Assessment and Development, Performance driven 'Total Remuneration Framework' and Technology driven Employee lifecycle management.

Your Company continued the Employee Engagement Survey introduced in FY 2014-15 where the percentage of highly satisfied and engaged employees aggregated to $85 \%$ across the organization with a confidence level of nearly $90 \%$ in the MD \& CEO's leadership and strategic direction. Your Company introduced a signature Reward and Recognition platform to provide recognition to teams and individuals who demonstrate excellence in the various contributions that propel the organization forward.

## Management Discussion \& Analysis Report

Pursuant to PART IV of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Company) Regulations 2002, the Management Discussion \& Analysis Report is placed separately and forms part of this annual report.

## Capital

There is no change in the Paid-Up Equity Capital and Share Premium account of your Company in FY 2015-16. The Paid up Equity Capital remained at ₹ 250 crores and Share Premium account at ₹170 crores as on March 31, 2016.

## Reserves

During the year no provision was made for reserve, profit of the year has been kept to mitigate the losses of earlier period.

## Dividend

So far your company has completed 7 years of its operation and during the period under review, your Company has grown up and able to make profit of ₹ 22.6 Crores. However, this year also to maintain the cash adequacy, your directors do not recommend dividend for the year. However, it will be the endeavor of the Management of your company to have stable dividend policy in the future.

## Fixed Deposit

Your Company has not accepted any fixed deposits since inception and as such, no amount of principal or interest was outstanding as at March 31, 2016.

## Deposits

So far since inception, your Company has not accepted any deposits. Your Company is in compliance with the respective provisions of the Companies Act, 2013 and IRDAI Guidelines.

## Directors' Report

## Board of Directors and their meetings

During the financial year 2015-16 there are few changes in directors of your Company. Detail of Directors, Composition of Board along with the detail of their meetings is placed in Corporate Governance Report.

## Corporate Governance

The Board has approved Corporate Governance Policy formulated in line with the Corporate Governance Guidelines prescribed by the IRDAI. Your Company is committed to achieve the highest standard of Corporate Governance. A Corporate Governance Report of your Company is placed separately and forms part of the Annual Report.

## CSR Initiatives and Policy thereon

To meet the requirements of the Companies Act, 2013, your Company has constituted a Board level Corporate Social Responsibility Committee (the Committee) and has formulated a policy on Corporate Social Responsibility (the CSR Policy). Details of members of the Committee and the CSR Policy are available on website of the Company. Detail of the initiatives taken by the Company are placed in the Annexure - A.

## Extract of Annual Return

Section 92 of the Companies Act, 2013 prescribes to prepare annual return at the close of the financial year containing various matters related to principal business activities, share capital, promoters, directors, shareholders, meetings, remuneration etc. and an extract thereof to include in Board's Report.

The extract of annual return in prescribed Form No. MGT - 9 is enclosed herewith and marked as Annexure - B.

## Policy of Directors Appointment and Remuneration

## Directors' Appointment

As prescribed in Corporate Governance Guideline by IRDAI, directors of insurance companies have to meet the "fit and proper criteria", which prescribes detail criteria for appointment of director. All appointment of directors of your Company is based on the criteria laid down by IRDAI and Companies Act, 2013.

## Directors' Remuneration

The Non Executive Directors of your Company do not have any material pecuniary relationships with the Company or its Directors, its Senior Management, other than sitting fees for attending Board and Committee of the Board meetings. The Non Executive Directors get ₹ 30,000 for Board meetings and ₹ 20,000 for Committee meetings as sitting fee. The Independent Directors get ₹ 40,000 for Board Meeting and ₹ 25,000 for Committee Meeting as sitting fee. Form MGT-9 enclosed as Annexure - B covers detail of sitting fee paid to Non Executive Directors including Independent Directors.
The Managing Director and CEO who is the only the whole time director gets remuneration which is approved by IRDAI as per section 34A of Insurance (Amendment) Act, 1968. The Nomination \& Remuneration Committee approves the Annual Payout and Increment to the Employees including MD \& CEO of the Company considering the Industry Benchmark.

## Declaration by Independent Directors

Central Government has prescribed the criteria for the companies to appoint independent director vide Section 149 of the Companies Act 2013 read with Companies (Appointment and Qualification of Directors) Rules, 2014. As your company comes under the purview of the prescribed criteria issue by Central Government, your company has appointed minimum two independent directors on the Board of the Company. Both independent directors meet the criteria of independence prescribed under section 149(6) and have submitted their declaration to that effect.

Your Company has relied on the declaration of independence provided by the Independent Directors as prescribed under Section 149(7) of the Companies Act, 2013 and placed at the Board Meeting of the Company held on April 29, 2016 for the financial year 2016-17.

## Independent Directors' Meeting with Head of Departments

 (HoDs).As per provisions of the Companies Act, 2013, Independent Directors can meet the management team of the Company. Considering an interest of Independent Directors to meet the management team and to ensure the Compliance of the Companies Act, 2013, the meeting of Independent directors with the Head of Departments was organized during the year.
The objective of the meeting was as under:

- To discuss the past experience of HODs and what attracted them to join the Company
- Achievement of HODs in the Company
- How they can as a team, achieve the goal of the Company
- What expectation they have from the company and Board to achieve the organization goal


## Familiarization program for Directors

All directors inducted into the Board are being apprised with all necessary information about the Company like about promoters, Charters, nature of business, organizational structure, pan India presence etc. The directors are being informed about the Vision, Philosophy and Mission of the Company which helps them to achieve common goal for the Company.
Your Company has given access of e-meet software of the Company with secured login id and password, on which the Memorandum and Article of Association, Corporate Governance Policy are made available to the directors for their ready reference. The Directors of the Company have signed the Deed of Covenant with the Company with which they have agreed with their roles and responsibilities towards the Company.
Manner of Evaluation of Board/ Committees and Individual Directors
Section 178 read with Schedule IV of the Companies Act, 2013, prescribes evaluation of performance of every Director, Board / Committee as a whole and evaluation of performance of Chairperson and Independent Directors. The evaluation of all the directors and the Board as a whole was conducted based on the criteria and framework adopted by the Board.
Maintaining the confidentiality of information, all Directors submitted their feedback to the Chairperson directly and documents about evaluation of Chairperson to the promoters.
A separate meeting of Independent directors was held on January 18, 2016 in which they reviewed performance of other than Independent Directors including Managing Director \& CEO, Board and Committee as a whole, Performance of the Chairperson of the Company and Assessment of quality, quantity \& timeliness of flow of information between the company management and the Board.

## Transaction with Related Party

There were no materially significant related party transactions with the Directors, Key Management Person and relatives of the Directors that would have a potential conflict of interest with the Company at large. Transactions with related parties entered into by the Company in the normal course of business at arms length basis are approved by the Audit Committee and the Board. Other than arms length basis transaction with related parties are approved by the shareholders as per the provision of Companies Act, 2013. Detail particulars of contracts or arrangements with related parties referred to in section 188(1) of Companies Act, 2013 is enclosed and marked as Annexure - C. All related party transactions in the normal course of business at arms length basis are also being quarterly ratified by the Audit and Ethics Committee of the Board.

## Statutory Auditors and their Report

## Auditor

In view of the applicability of section 139(5) of the Companies Act, 2013, Comptroller and Auditor General of India (C\&AG) appoints

Statutory Auditors for your Company. Accordingly, the Comptroller and Auditor General of India appointed M/s. K.S. Aiyar \& Co \& $\mathrm{M} / \mathrm{s}$. S. Jaykishan Chartered Accountants as joint statutory auditors of the Company for the financial year 2015-16.

## Auditors' Report

The statutory auditors of your Company have relied upon the Appointed Actuary's certificate on actuarial valuation of liabilities for policies in force as at March 31, 2016 for forming their opinion on the financial statements of the Company.

The Appointed Actuary has duly certified the actuarial valuation of liabilities for policies in force as at March 31, 2016 and in his opinion; the assumptions for such valuation (Refer Schedule 16 -B, Note 2) are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with the Authority.

The auditors' report (including annexure thereof) to the members does not contain any qualification or adverse remarks and therefore, do not call for any further comments under section 134(3)(f) of the Companies Act, 2013.

Comments of the Comptroller \& Auditor General of India (C\&AG) on the accounts of the Company
The Comptroller \& Auditor General of India has conducted a supplementary audit under Section 143(6)(1) of the Companies Act, 2013 of the financial statements of the Company for the year ended March 31, 2016. The C\&AG vide their report no. GA/CA-1/ SUD Life/AC./2015-16/69 dated July 26, 2016 have stated that there is nothing significant which would give rise to any comment upon or supplement to Statutory Auditors' Report.

## Internal Auditors

Pursuant to section 138 read with Cos. (Accounts) Rules, 2014, your Company appointed M/s. M. P. Chitale \& Co., Chartered Accountant as an Internal Auditor in their Board meeting held on April 25, 2015 to conduct the internal audit for the financial year 2015-16. Detailed scope of audit was also presented before Audit Committee and Board. On quarterly basis, Internal Auditor presented their observation with management response before Audit Committee for review and necessary directions to the management.

To place check on operations of branches of the Company all over India, your Company also appointed M/s. M. Mukherjee \& Co, Chartered Accountants, as Internal Auditor for branches. Every year they include 15-20 branches in their scope of audit wherein they conduct detailed audit on operation of branches.

## Secretarial Auditor

Pursuant to section 204 of the Companies Act, 2013, Board reappointed M/s S. N. Ananthsubramaniam \& Co., (SNACO), Practicing Company Secretary, to conduct Secretarial Audit of your company for financial year 2015-16. The Secretarial Audit Report for the financial year ended March 31, 2016 does not contain any qualification, reservation or adverse remark. The report is enclosed herewith marked as Annexure - D.

## Particulars of Loan, Guarantee and Investment

Your Company is governed by the Rules and Regulation of IRDAI and the investment of policyholders fund and Shareholders funds are being managed by Investment Department of specialized team in compliance with the IRDAI Guideline. Details of Investment are disclosed in Schedule - 8, 8A \& 8B of the financials for the year ended March 31, 2016.
In FY 2013-14, your company had made a strategic investment in 10,00,000 equity shares of $₹ 10$ each of CDSL Insurance Repository Limited with the approval of Board of Directors.

At present there is no Loan and borrowing taken by the Company and no guarantee given.

Disclosures under Rule 5 of Companies (Appointment \& Remuneration of Managerial Personnel) Rules, 2014
Detail of the employees of the Company who are drawing remuneration in excess of the limits prescribed under Rule 5 of Companies (Appointment \& Remuneration of Managerial Personnel) Rules, 2014 read with MCA notification no. G.S.R.646(E) dated 30th June, 2016 is forming part of the Directors' Report for the year ended March 31, 2016 and enclosed herewith which is marked as Annexure - E.

## Internal Financial Control

The Companies Act, 2013, and Rules there under, requires the Board of Directors, to lay down adequate and effective internal financial controls with reference to the Financial Statements and include it in the Board report. It also requires Independent Directors to satisfy themselves that financial controls are robust and defensible.
Further, it requires the Audit Committee to evaluate Internal Financial Control System (IFC) in the company and review Auditors comments/observations on the internal financial controls before submission to board.

The auditors are required to express an opinion on the adequacy and operating effectiveness of the internal financial controls over financial reporting (ICOFR).
Accordingly, the risks associated with the processes and the mitigating internal controls are identified and certified by the respective business owners for the financial year 2015-16.

The In-house Audit Team has evaluated the IFC for its design and tested the controls for operating efficiency and no significant deficiencies or material weaknesses were identified in the design and/or operation of internal controls which would result in material misstatement/errors in the financial statements.

The Statutory Auditors have also tested the design and operating efficiency of the ICOFR and no significant deficiencies or material weaknesses were identified in the design and/or operation of internal controls which would result in material misstatement/ errors in the financial statements, the opinion in this regard is given in the auditor's report.

Significant and Material Order passed by Regulator or Court or tribunal

As required by the Master circular on Preparation of financial statements and filings of returns (Circular no. IRDAI/F\&A/ Cir/232/12/2013 dated 11th December 2013) issued by IRDAI, your company makes disclosure in this respect in its financials every year. During FY 2015-16 following penalties were paid by the Company:

1. During FY 2014-15, Company had received a penalty notice from Financial Intelligence Unit - India for non-compliance of the Prevention of Money Laundering Act, 2002 and levied penalty of ₹ 1 lakh, against which an appeal was filed and as per final order during FY 2015-16, your company had paid the penalty amount.
2. Insurance Regulatory \& Development Authority of India had completed on-site inspection of the Company in the month of August 2012. Company had received observations from the Authority and the same was replied in the month of December 2012. A show cause notice had been issued on 22 nd December 2015 and the same was replied by the Company. Final order passed by the Authority wherein a penalty of ₹1 lakh levied on the Company and same was paid during the year.
3. During the year, Local Body Tax Authorities levied a penalty of $₹ 6.6$ thousands on the Company and same was also paid during the year.

## Directors' Report

Disclosure under the Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

The company has in place a policy for prevention of sexual harassment in accordance with the requirements of the Sexual Harassment of women at workplace (Prevention, Prohibition \& Redressal) Act, 2013. Internal Complaints Committee has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

The Committee had received one complaint under the Act in the FY 2015-16. Complaint was received in January 2016 and the committee after investigation had closed the complaint on 5th April 2016. After proper investigation and giving opportunity to both the parties and considering the proof submitted to the Committee, it was found that an allegation was not true and accordingly the matter was closed.

## Disclosures under Rule 8 of Companies (Accounts) Rules,

 2014
## A. Conservation of energy:

(i) Though your Company has not carried on any manufacturing activities, it had taken steps to conserve energy in its office, consequent to which energy consumption minimized.
(ii) Since your Company has not carried on any industrial activities and utilization of energy only confines to office equipment there is no further steps taken for utilizing alternate sources of energy.
(iii) No additional Proposals/Investments were made on energy conservation equipments to conserve energy.
B. Technology absorption:
(i) Technology is a key enabler for Business Operations of the Company. There have been multiple technological initiatives undertaken in the current financial year.
(ii) In the current Financial Year, there were many technology initiatives which enabled business to de-centralize many operational services. The branches have been empowered to connect with customers through technology modules. Our Mobile Platform initiatives also extended to Banca and Agency Sales force. This has enabled the sales force to obtain information like their Hierarchy, Banca Branch Stakeholders, their Performance, Products and their key features including Sales Pitch.
(iii) The technology platform for Data Analytics also been initiated. The platform will support business in understanding various aspects of customers over coming years.
(iv) During the year, your Company has upgraded its certification for ISO-27001 to the latest version which is "ISO27001; 2013", on Information Security and has been able to strengthen the Governance aspects.
(v) Your company also took initiative to switch to paper less Board and Committee Meetings instead of using thousand of papers in every meeting. Being insurance company, board members are provided with lot of information and in every quarter there were usage of thousands of papers to prepare agenda notes and to circulate bulk of files to each Board and Committee Meeting to the respective members. With the enhancement of technology, Company has adopted e-meeting solution by providing all documents through use of software application.
C. Foreign exchange earned and used:
(i) The disclosure requirement relating to exports, initiatives taken to increase exports: development of new export markets for products and services and export plans is not part of the insurance business of the Company and accordingly it is not applicable.
(ii) Foreign Exchange earned during the year: As per the prevailing regulations, your Company is not permitted to do any business outside India and hence there is no foreign exchange inflow during the year (PY 'NIL').
(iii) Foreign Exchange outgo during the year was ₹ 17.9 Crores as against ₹ 2.7 Crores in previous Year. Foreign exchange outgo during the year contains $₹ 17.2$ crores towards reinsurance payment and ₹ 0.68 crores towards foreign travel. Reinsurance payment has increased mainly on account of PMJJBY business.

## Directors' Responsibility Statement

In accordance with the requirements of Section 134(5) of the Companies Act, 2013, the Board of Directors wishes to confirm the following:
(i) that in preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any.
(ii) the directors had selected such accounting policies and applied consistently as per the provision of the Insurance Regulatory and Development Authority Act, 1999 and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company as on March 31, 2016 and of profit and loss of your Company for that period.
(iii) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities.
(iv) that the annual accounts have been prepared on a going concern basis.
(v) the directors have devised proper systems to ensure compliances with the provisions of all applicable laws and that such systems were adequate and operating effectively.

## Appreciation

The Board is grateful to the Insurance Regulatory and Development Authority, Reserve Bank of India, Comptroller and Auditor General of India and Government of India for their continued support and guidance. The Board is appreciative of Company's Statutory Auditors, Secretarial Auditors and Internal Auditors for their guidance and professional co-operations.

The Board is also grateful to its Policyholders for reposing confidence, Channel Partners and RRBs sponsored by partner Banks for their support.

The Directors take this opportunity to thank the Joint Venture Partners viz., Bank of India, Union Bank of India and The Daiichi Life Insurance Company, Limited (Japan) for their invaluable contribution in supporting the Company's products and providing marketing strategies and collaboration in the operations and business development endeavors of the Company.

The Directors also take this opportunity to thank all employees for their hard work, dedication and commitment.

## Annexure - A to Directors' Report: CSR Initiative and Policy

## The Company and Corporate Social Responsibility

India is geographically vast and culturally diverse land which hosts people from all social-economic backgrounds. Our CSR initiative is an attempt to harbour an atmosphere of inclusivity in the nation and understand that development in its true sense means to grow holistically. We can only move forward when rest of India progresses with us.

Year on year, we are inching towards larger goal, which is to reduce the need for welfare or dependence on external agencies for help by facilitating development in rural India. Though identifying milestones to be achieved and working in tandem with the locals, your company is trying to co-operate an environment of selfsustenance.
To achieve this 'self sufficiency', SUD Life Foundation will support the identified villages to become self - sufficient by supporting, developing and enhancing educational, health \& agricultural profiles of the village thereby creating a "sample model" which can be implemented in other villages whenever required.

## Ethos of the Foundation

SUD Life Foundation is an extension of SUD Life which was established on 8th February, 2016 with the intention of giving an honest attempt to bring about a small change. It is not a claim to forefront a revolution, rather, the objective of the Company is to lead by example.

## CSR Committee and Policy

To meet the requirements of the Companies Act, 2013, the Company has constituted a Board level Corporate Social Responsibility Committee (the Committee) and have formulated a policy on Corporate Social Responsibility (the CSR Policy). Detail of the CSR Policy is available on website of the Company and relevant link is https://www.sudlife.in/about-us/csr.

Summary of the Committee \& Policy are also mentioned below.
Composition of CSR Committee

| Name | Designation |
| :--- | :--- |
| T.C. Nair | Chairman |
| Gopal | Member |
| Girish Kulkarni | Member |
| V.H.Kamath | Member |
| Satoru Sato | Member |

## CSR Activities \& way forward

The overall CSR activities planned for the next 2 years focusing on the following areas of intervention which are in line with the Schedule VII of the Companies Act, 2013:

1. Basic Necessities
2. Education
3. Natural Disaster Relief
4. Health
5. Other activities as directed by the CSR Committee of SUD Life

## CSR Activities by SUD Life at Bolegaon and Mohpuri

The vision of your company is to make total turnaround of the village where CSR activities have been initiated and to make their habitant self sufficient. In this concept, your company started working with two villages namely Bolegaon and Mohpuri, Jalna, Maharashtra.

Constituted SUD Life Foundation to carry out the CSR Activities of the Company. Foundation is in process of registration

The Board on recommendation of CSR Committee, approved the 'Vision' and 'Approach' of CSR initiatives of the Company

Focused on Education, Conservation of Energy, Women Empowerment, Youth Employment, Sanitation

First time budget allocated though not mandatory and Internal CSR Executive Committee constituted to monitor the activities

Board constituted Corporate Social Responsibility Committee and based on their recommendation approved CSR Policy

Started the journey of CSR with distribution of essentials like water and food grains to the residents of drought affected area

## Annexure - A to Directors' Report: CSR Initiative and Policy

## Activity:

Pond at Mohpuri which was filled with silt and there was seepage in pond, desilting of pond carried out in a total area of $172 \mathrm{~m} \times 82 \mathrm{~m} \times$ 2.5 m and also peaching of bund completed.

Activity completed in 328 working hours.
Benefit:

- More storage of water in pond
- No seepage of water
- More water available in Wells for agriculture
- The villagers can produce two to three crops in a year

Survey:
Survey of irrigated land completed, which will help in distribution of Drip to villagers.

## Education

Continuous support to motivate the youth for education which will help them to adopt new method of agriculture as well as it will help them to reduce dependency on Agriculture.

## Activity:

- Distribution of uniform (Mafatlal Company) and bag to Aanganwadi Students
- Distribution of sports items like football, volleyball and badminton which will help in wholesome growth of students.
- Construction of computer room and water room at Bolegaon
- Financial support for maintenance of toilet etc.
- Other requirements of School Administration like table, chair, fan etc. for school.


## Benefit:

- Reduction of financial burden of parents of students with small support of uniform etc.
- With believing on old saying 'Healthy Body Healthy Mind, sports items distributed which also help in wholesome growth of future of nation.




## Empowerment of Women

The Company believes in Mulgi Shikli Pragati Jhali (Nation will Develop with Education of Girls).

## Activity:

- Track suit, Blazer and Trouser distributed to Him Jyoti School at Dehradun which gives free residential schooling to under privileged girls.
- Distributed (Hero Empress 26) Bicycles to 71 girls at Bolegaon and 30 girls at Mohpuri who go out of the village for higher education.


## Benefit:

- It will support the girls to get higher education
- Nation will develop with an education of girls


## Annexure - A to Directors' Report: CSR Initiative and Policy



## Swachh Vidyalaya (Clean School) - A National Mission

In FY 2014-15, SUD Life contributed in Swachh Vidyalaya Mission of the Nation with construction of separate toilet for both boys and girls in school in both the villages. The Company is also focused on sustainability of the project which has carried out in previous years. Under this direction, the Company allocated separate budget for cleaning and maintenance of toilet. During FY 2015-16, the Company paid for cleaning of toilet as well as small repair works which were required.

School Infrastructure / Amenities


## Water availability

India as a country is not fortunate to have equal rain distribution in every part, wherein some areas are deprived of this most important source of life and Bolegaon and Mohpuri are few of them.

## Activity:

- Two Borewell installed in Bolegaon to resolve the water scarcity of villagers

Benefit:

- The villagers can get sufficient water for drinking and other purposes.


## Social Securities

Villagers were educated about benefit of PMJJBY and PMSBY scheme to cover their family and to provide security to their loved ones.

## Activity:

- Purpose was to cover full village under PMJJBY and PMSBY.
- Only 186 eligible villagers in Bolegaon and Mohpuri respectively submitted complete form and they covered under PMJJBY and PMSBY

Benefit:

- Under PMJJBY, on death of insured, the dependents will get financial support of ₹ 2 Lakhs and under PMSBY, on accident, the dependents of Insured will get financial support of $₹ 2$ Lakhs.


As per the requirement, the following construction works carried out and amenities provided to the schools of both the villages:

- Computer Room, Water Room and Office Room for School at Bolegaon
- Bookshelf, fans, chairs, tables etc have been provided to the school administration for the benefit of the students of the schools.
- Other facilities in the benefit of Students and Teachers of the School.



## Annexure - A to Directors' Report: CSR Initiative and Policy

## Conservation of Energy

To fix the problem of power supply, solar power system was promoted

## Activity:

- On request under other activities, Tata Solar Power 225 watt Module, 5 KVA Solar CPU, 8 No.s, 100 Ah Battery donated to School Administration of Mohpuri Village


## Benefit

- It will reduce their dependency on power supply



## Employment to Youth

With a purpose of shifting the dependency from Agriculture and giving motivation for higher studies, the Company offers job for eligible youth in the Company

Activity:

- Job given to one graduate from both the villages

Benefit:

- To shift the dependency of villagers from Agriculture to other source of income.
- To motivate the youth for higher studies and to look at a job in other companies in near future



## Swachh Bharat Abhiyaan (Clean India Mission)

Under Swachh Bharat Abhiyaan, the Shramdan was carried out by the Company on March 30, 2016 at Vashi Railway Station, Navi Mumbai, which covered outside and foot court area of the Vashi Railway Station in which the employees at corporate office, Mumbai participated. This year the purpose of this campaign was to motivate the people to keep your city clean.


## Average Profit \& prescribed CSR expenditure

As your Company achieved its Break Even as at March 31, 2015, the obligation of your Company to contribute 2 percent of average profit of preceding three years to Corporate Social activities is NIL. However, the Company voluntary started contributing to the society.

## Annexure - B to Directors' Report: Extract of Annual Return

## FORM NO. MGT-9 <br> EXTRACT OF ANNUAL RETURN

As on the financial year ended on March 31, 2016
\{Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies
(Management and Administration) Rules, 2014\}
I. REGISTRATION AND OTHER DETAILS:

| (i) | CIN : | U66010MH2007PLC174472 |
| :---: | :---: | :---: |
| (ii) | Registration Date [DD-MM-YY] | 25-09-07 |
| (iii) | Name of Company | Star Union Dai-ichi Life Insurance Co. Ltd |
| (iv) | Category / Sub-Category of the Company | Public Company / Company having share capital |
| (v) | Address of the Registered Office and Contact Details : |  |
|  | Address | 11 th Floor, Vishwaroop IT Park, Plot No. 34, 35 \& 38, Sector 30A of IIP, Vashi, Navi Mumbai - 400703 |
|  | Telephone (With STD Area Code Number) | 022-39546300 |
|  | Fax Number : | 022-39472811 |
|  | Email Address | rakesh.kumar@sudlife.in |
|  | Website | www.sudlife.in |
| (vi) | Whether listed Company | No |
| (vii) | Name and Address of Registrar \& Transfer Agents ( RTA ):- N.A. |  |

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY
(All the business activities contributing $10 \%$ or more of the total turnover of the company shall be stated)

| S. No | Name and Description of main products / services | NIC Code of the Product/service | \% Total turnover of the company |
| :---: | :--- | ---: | ---: |
| 1 | Life Insurance | 65110 | $100 \%$ |

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES
(No. of Companies for which information is being filled)

| S. No | NAME AND ADDRESS OF THE COMPANY | CIN/GLN | HOLDING/ SUBSIDIARY / ASSOCIATE |  |
| :---: | :---: | :---: | :---: | :---: |
| 1 |  | Nil |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |

IV. SHARE HOLDING PATTERN
(Equity Share Capital Breakup as percentage of Total Equity)
i. Category-wise Share Holding

| Category of Shareholders | No. of Shares held at the beginning of the year [As on 31-March-2015] |  |  |  | No. of Shares held at the end of the year [As on 31-March-2016] |  |  |  | \% <br> Change during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Demat | Physical | Total | \% of <br> Total <br> Shares | Demat | Physical | Total | \% of <br> Total <br> Shares |  |
| A. Promoters |  |  |  |  |  |  |  |  |  |
| (1) Indian <br> a) Individual/ HUF <br> b) Central Govt <br> c) State Govt(s) <br> d) Bodies Corp. <br> e) Banks / FI <br> f) Any other | - - - - - - - | $18,50,00,000$ | 18,50,00,000 | - - - - $74 \%$ - | - - - - - - - | 18,50,00,000 | 18,50,00,000 | - - - - $74 \%$ - | - - - - - |
| Sub-total (A)(1):- | - | 18,50,00,000 | 18,50,00,000 | 74\% | - | 18,50,00,000 | 18,50,00,000 | 74\% | - |
| (2) Foreign a) NRIs-Individual b)Other-Individuals c) Bodies Corp. | - - - | $6,50,00,000$ | $6,50,00,000$ | - - $26 \%$ | - | $6,50,00,000$ | $6,50,00,000$ | - - $26 \%$ | - |

Annexure - B to Directors' Report: Extract of Annual Return

| Category of Shareholders | No. of Shares held at the beginning of the year [As on 31-March-2015] |  |  |  | No. of Shares held at the end of the year <br> [As on 31-March-2016] |  |  |  | \% Change during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Demat | Physical | Total | \% of <br> Total <br> Shares | Demat | Physical | Total | \% of Total <br> Shares |  |
| d) Banks/FI <br> e) Any Other... |  |  | - | - | - | ${ }^{-}$ | - | - | - |
| Sub-total (A)(2): | - | 6,50,00,000 | 6,50,00,000 | 26\% | - | 6,50,00,000 | 6,50,00,000 | 26\% | - |
| Total shareholding of Promoter $(A)=(A)(1)+(A)(2)$ | - | 25,00,00,000 | 25,00,00,000 | 100\% | - | 25,00,00,000 | 25,00,00,000 | 100\% | - |
| B. Public Shareholding |  |  |  |  |  |  |  |  |  |
| 1. Institutions <br> a) Mutual Funds <br> b) Banks / FI <br> c) Central Govt <br> d) State Govt(s) <br> e) Venture Capital Funds <br> f) Insurance Companies <br> g) Flls <br> h) Foreign Venture Capital Funds <br> i) Others (specify) | - |  | - - - - - - - - - - | - <br> - <br> - <br> - <br> - <br> - <br> - <br> - <br> - | - - - - - - - - - - - | - | - - - - - - - - - - | - | - - - - - - - - - |
| Sub-total (B)(1): | - | - | - | - | - | - | - | - | - |
| 2. Non-Institutions <br> a) Bodies Corp. <br> i) Indian <br> ii) Overseas <br> b) Individuals <br> i) Individual shareholders holding nominal share capital upto ₹ 1 lakh <br> ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh <br> c) Others (specify) <br> Non Resident Indians <br> Overseas Corporate Bodies <br> Foreign Nationals <br> Clearing Members <br> Trusts <br> Foreign Bodies - D R | - - - - - - - | - - - - - - - - - - - - - | - - - - - | - - - - - - - - - - - - - | - - - - - - - - - - - - - - | - - - - - - - | - - - - - - - - - - - - - | - | - - - - - - - - - - - - - - - - |
| Sub-total (B)(2): | - | - | - | - | - | - | - | - | - |
| Total Public Shareholding $(B)=(B)(1)+(B)(2)$ | - | - | - | - | - | - | - | - | - |
| C. Shares held by Custodian for GDRs \& ADRs | - | - | - | - | - | - | - | - | - |
| Grand Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | - | 25,00,00,000 | 25,00,00,000 | 100\% | - | 25,00,00,000 | 25,00,00,000 | 100\% | - |

## Annexure - B to Directors' Report: Extract of Annual Return

ii. Shareholding of Promoter

| SN. | Shareholder's Name | Shareholding at the beginning of the year |  |  | Share holding at the end of the year |  |  | \% change in share holding during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Shares | \% of total Shares of the company | \%of Shares Pledged / encumbered to total shares | No. of Shares | \% of total <br> Shares of the company | \%of Shares Pledged / encumbered to total shares |  |
| 1 | Bank of India | 12,00,00,000 | 48\% | - | 12,00,00,000 | 48\% | - | - |
| 2 | Union Bank of India | 6,50,00,000 | 26\% | - | 6,50,00,000 | 26\% | - | - |
| 3 | Dai-ichi Life Insurance Co., Ltd. (Japan) | 6,50,00,000 | 26\% | - | 6,50,00,000 | 26\% | - | - |

iii. Change in Promoters' Shareholding (please specify, if there is no change)

|  | Shareholding at the beginning of the year |  | Cumulative Shareholding during the year |  |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | No. of shares | $\%$ of total shares of the company | No. of shares | \% of total shares of the company |
| At the beginning of the year |  |  |  |  |
| Date wise Increase / Decrease in Promoter's Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Nil |  |  |  |
| At the end of the year |  |  |  |  |

iv. Shareholding Pattern of top ten Shareholders: (other than Directors, Promoters and Holders of GDRs and ADRs):

v. Shareholding of Directors and Key Managerial Personnel:

| Shareholding of each Directors and each Key Managerial Personnel | Shareholding at the beginning of the year |  | Cumulative Shareholding during the year |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of shares | \% of total shares of the company | No. of shares | \% of total shares of the company |
| At the beginning of the year* | 2 | - | 2 | - |
| Date wise Increase / Decrease in Share holding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | - | - | - | - |
| At the end of the year | 3 | - | 3 | - |

*Beneficial owner of the shares are the promoters

## Annexure - B to Directors' Report: Extract of Annual Return

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

| Particulars | Secured Loans excluding deposits | Unsecured Loans | Deposits | Total Indebtedness |
| :---: | :---: | :---: | :---: | :---: |
| Indebtedness at the beginning of the financial year |  |  |  |  |
| i) Principal Amount |  |  |  |  |
| ii) Interest due but not paid |  |  |  |  |
| iii) Interest accrued but not due |  |  |  |  |
| Total (i+ii+iii) |  |  |  |  |
| Change in Indebtedness during the financial year |  |  |  |  |
| * Addition |  |  |  |  |
| * Reduction | Nil |  |  |  |
| Net Change |  |  |  |  |
| Indebtedness at the end of the financial year |  |  |  |  |
| i) Principal Amount |  |  |  |  |
| ii) Interest due but not paid |  |  |  |  |
| iii) Interest accrued but not due |  |  |  |  |
| Total (i+ii+iii) |  |  |  |  |

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-
A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

*In case of Insurance Company, IRDAI approval is required and provision of Companies Act, 2013 w.r.t. remuneration of MD is superseded.

## Annexure - B to Directors' Report: Extract of Annual Return

B. Remuneration to other directors

| SN. | Particulars of Remuneration | Name of Directors |  |  |  | Total Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Independent Directors | A. K. Shukla |  | T. C. Nair |  |  |
|  | Fee for attending board \& committee meetings | 5,35,000 |  |  | 5,35,000 | 10,70,000 |
|  | Commission |  | - |  | - | - |
|  | Others, please specify |  | - |  | - | - |
| Total (1) |  | 5,35,000 |  | 5,35,000 |  | 10,70,000 |
| 2 | Other Non-Executive Directors | Melwyn Rego | R. C. Baliarsingh | V. R. Iyer | Gopal |  |
|  | Fee for attending board committee meetings | 30,000 | 1,40,000 | 30,000 | 2,40,000 | 4,40,000 |
|  | Commission | - | - | - | - |  |
|  | Others, please specify | - | - | - | - |  |
| Total (2) |  | 30,000 | 1,40,000 | 30,000 | 2,40,000 | 4,40,000 |
| Total (B) $=(1+2$ ) |  | - | - | - | - |  |
| Total Managerial Remuneration |  | - | - | - | - |  |
| Overall Ceiling as per the Act |  | - | - | - | - |  |


| SN. | Particulars of Remuneration | Name of Directors |  |  |  |  | Total Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Independent Directors |  |  |  |  |  |  |
|  | Fee for attending board \& committee meetings | - | - | - | - | - |  |
|  | Commission | - | - | - | - | - |  |
|  | Others, please specify | - | - | - | - | - |  |
| Total (1) |  | - | - | - | - | - |  |
| 2 | Other Non-Executive Directors | Arun Tiwari | V.H. Kamath | Shigeo Tsuyuki | Satoru Sato | Mangala <br> R. Prabhu |  |
|  | Fee for attending board committee meetings | 1,20,000 | 2,90,000 | 1,50,000 | 5,30,000 | 60,000 | 11,50,000 |
|  | Commission | - | - | - | - | - |  |
|  | Others, please specify | - | - | - | - | - |  |
| Total (2) |  | 1,20,000 | 2,90,000 | 1,50,000 | 5,30,000 | 60,000 | 11,50,000 |
| Total (B) $=(1+2$ ) |  | - | - | - | - | - | - |
| Total Managerial Remuneration |  | - | - | - | - | - | - |
| Overall Ceiling as per the Act |  | - | - | - | - | - | - |

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

| SN. | Particulars of Remuneration | Key Managerial Personnel |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | CS | CFO | Total |
|  | Name of KMP | Rakesh Kumar | Hitoshi Yamaguchi |  |
| 1 | Gross salary |  |  |  |
|  | (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 | 28,66,822 | 76,78,380 | 1,05,45,202 |
|  | (b) Value of perquisites $\mathrm{u} / \mathrm{s}$ 17(2) Income-tax Act, 1961 | - | - | - |
|  | (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961 | - | - | - |
| 2 | Stock Option | - | - | - |
| 3 | Sweat Equity | - | - | - |
| 4 | Commission | - | - | - |
|  | - as \% of profit | - | - | - |
|  | others, specify... | - | - | - |
| 5 | Others, please specify | - | - | - |
| Total |  | 28,66,822 | 76,78,380 | 1,05,45,202 |
| 32 |  | ANNUAL REPORT 2015-16 |  |  |
|  |  |  |  |  |  |

## Annexure - B to Directors' Report: Extract of Annual Return

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Type | Section of the Companies Act | Brief Description | Details of Penalty / Punishment/ Compounding fees imposed | Authority [RD / NCLT/ COURT] | Appeal made, if any (give Details) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. COMPANY |  |  |  |  |  |
| Penalty |  |  |  |  |  |
| Punishment |  |  |  |  |  |
| Compounding |  |  |  |  |  |
| B. DIRECTORS |  |  |  |  |  |
| Penalty |  | Nil |  |  |  |
| Punishment |  |  |  |
| Compounding |  |  |  |  |  |
| C. OTHER OFFICERS IN DEFAULT |  |  |  |  |  |
| Penalty |  |  |  |  |  |
| Punishment |  |  |  |  |  |
| Compounding |  |  |  |  |  |  |  |  |

## Annexure - C to Directors' Report: Related Party Transaction

## FORM NO. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

## I. DETAILS OF CONTRACTS OR ARRANGEMENTS OR TRANSACTIONS NOT AT ARM'S LENGTH BASIS

| Transaction no. 1 |  |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of relationship | Bank of India - Promoter |
| b | Nature of contracts/arrangements/transactions | Registered office of the Company in the Premise of BOI |
| c | Duration of the contracts / arrangements/transactions | Since Inception, however, during the year registered office <br> changed |
| d | Salient terms of the contracts or arrangements or transactions <br> including the value, if any | The registered office of the Company since the inception is at <br> the head office of Bank of India |
| e | Justification for entering into such contracts or arrangements <br> or transaction | Company used the premises of Bank of India for its registered <br> office without any compensation |
| f | date(s) of approval by the Board | August 5, 2014 |
| g | Amount paid as advances, if any: | Nil |
| h | Date on which the special resolution was passed in general <br> meeting as required under first proviso to section 188 | September 20,2014 |


| Transaction no. 2 |  |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of relationship | Bank of India - Promoter |
| b | Nature of contracts/arrangements/transactions | Usage of Trade Name |
| c | Duration of the contracts / arrangements/transactions | Since Inception |
| d | Salient terms of the contracts or arrangements or transactions <br> including the value, if any | The Company is using the name and its logo for its business <br> promotion and other purposes without any consideration in <br> terms of royalty |
| e | Justification for entering into such contracts or arrangements <br> or transaction | As agreed by the promoters, Trade mark Agreement was <br> executed on February 6, 2009. |
| f | date(s) of approval by the Board | August 5, 2014 |
| g | Amount paid as advances, if any: | Nil |
| h | Date on which the special resolution was passed in general <br> meeting as required under first proviso to section 188 | September 20, 2014 |


| Transaction no. 3 |  |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of relationship | Bank of India - Promoter |
| b | Nature of contracts/arrangements/transactions | CSR activities through Bank of India's Trust |
| c | Duration of the contracts / arrangements/transactions | For FY 2014-15 and FY 2015-16 |
| d | Salient terms of the contracts or arrangements or transactions <br> including the value, if any | In the 51st Board meeting held on March 6, 2014, the Board <br> directed to do its CSR activities through the registered trust of <br> promoters' bank i.e. either the Bank of India/ Union Bank of <br> India. |
| e | Justification for entering into such contracts or arrangements <br> or transaction | Rule 4 of Co.s (Corporate Social Responsibility Policy) Rules, <br> 2014 talks about CSR activities through registered trust. |
| f | date(s) of approval by the Board | August 5, 2014 |
| g | Amount paid as advances, if any: | Nil |
| h | Date on which the special resolution was passed in general <br> meeting as required under first proviso to section 188 | September 20, 2014 |


| Transaction no.4 | Union Bank of India - Promoter |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of relationship | Usage of Trade Name |
| b | Nature of contracts/arrangements/transactions | Since inception |
| c | Duration of the contracts / arrangements/transactions | She <br> d <br> Salient terms of the contracts or arrangements or transactions <br> including the value, if any |
| The Company is using the name and its logo for its business <br> promotion and other purposes without any consideration in <br> terms of royalty. |  |  |

## Annexure - C to Directors' Report: Related Party Transaction

| Transaction no.4 |  |  |
| :---: | :--- | :--- |
| e | Justification for entering into such contracts or arrangements <br> or transaction | As agreed by the promoters, Trade mark Agreement was <br> executed on February 6, 2009. |
| f | date(s) of approval by the Board | August 5, 2014 |
| g | Amount paid as advances, if any: | Nil |
| h | Date on which the special resolution was passed in general <br> meeting as required under first proviso to section 188 | September 20, 2014 |


| Transaction no. 5 |  |  |
| :---: | :---: | :---: |
| a | Name(s) of the related party and nature of relationship | Union Bank of India - Promoter |
| b | Nature of contracts/arrangements/transactions | CSR activities through Union Bank Social Foundation |
| c | Duration of the contracts / arrangements/transactions | For FY 2014-15 and FY 2015-16 |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | In the 51st Board meeting held on March 6, 2014, the Board directed to do its CSR activities through the registered trust of promoters' bank i.e. either the Bank of India/ Union Bank of India |
| e | Justification for entering into such contracts or arrangements or transaction | Rule 4 of Co.s (Corporate Social Responsibility Policy) Rules, 2014 talks about CSR activities through registered trust, in this backdrop Company contributed to the registered trust of UBI with the approval of shareholders |
| f | date(s) of approval by the Board | August 5, 2014 |
| g | Amount paid as advances, if any: | Nil |
| h | Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | September 20, 2014 |


| Transaction no. 6 |  |  |
| :---: | :--- | :--- | The Dai-ichi Life Insurance Company, Limited (Japan) $\quad$| a | Name(s) of the related party and nature of relationship | Usage of Trade Name |
| :---: | :--- | :--- |
| b | Nature of contracts/arrangements/transactions | Since inception |
| c | Duration of the contracts / arrangements/transactions | The Company is using the name and its logo for its business <br> promotion and other purposes without any consideration in <br> terms of royalty. |
| d | Salient terms of the contracts or arrangements or transactions <br> including the value, if any | As agreed by the promoters, Trade mark Agreement was <br> executed on February 6, 2009. |
| e | Justification for entering into such contracts or arrangements <br> or transaction | August 5, 2014 |
| f | date(s) of approval by the Board | Nil |
| g | Amount paid as advances, if any: | September 20, 2014 |
| h | Date on which the special resolution was passed in general <br> meeting as required under first proviso to section 188 |  |

## 2. DETAILS OF MATERIAL CONTRACTS OR ARRANGEMENT OR TRANSACTIONS AT ARM'S LENGTH BASIS

| Transaction No. 1 |  |  |
| :---: | :---: | :---: |
| a | Name(s) of the related party and nature of relat ionship | Union Bank Of India And Its Subsidiaries - Joint Venture Partner |
| b | Nature of contracts/arrangements/transactions | Deposits and Banking Transactions: <br> - Placement of Deposits <br> - Matured Deposits <br> - Interest on Deposits <br> - Bank Charges <br> - Bank Account Balance |
|  |  | Service of Corporate Agents: <br> - Insurance Commission <br> - Co Branding Expenses |
|  |  | Perpetual Bonds: <br> - Perpetual Bonds Purchase <br> - Perpetual Bonds Interest |
|  |  | Purchase / Sale of Fixed Income securities like Government Securities and Treasury Bills (wherein UBI / its subsidiary / group company is counterparty) |
|  |  | Mutual Funds/Liquid Schemes with subsidiaries of UBI - Union KBC MF |

## Annexure - C to Directors' Report: Related Party Transaction

|  |  | Investments in UBI or its subsidiaries / group companies - fixed income securities \& Equity |
| :---: | :---: | :---: |
| c | Duration of the contracts / arrangements/ transactions | -- |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | Placement of Deposits: Rates of three banks are compared and deposits are placed on the basis of competitive rate <br> Matured Deposit: Deposits are generally matured on the date of maturity. However in case of any exigencies of fund requirement, premature withdrawal is carried out <br> Interest on Deposits: <br> - We have Auto Swipe deposits with Union Bank of India. <br> - The main objective to effective utilisation of fund. <br> - The interest provided on such deposit is at par with other customers of bank. <br> Bank Charges: <br> - Bank charged debited by Union Bank of India for RTGS, NEFT and stop payments instruction. <br> - This charges debited by bank is at par with other customer's of Bank. <br> Bank Account Balance: <br> It's closing bank balance of ordinary banking transaction with banks. |
|  |  | - Commission is paid to all Corporate Agents only as per rates approved by IRDAI. <br> - Co Branding expenses are paid based on pre-decided rates per branch (Category wise). |
|  |  | Investment of Rs 1.50 Cr in Perpetual bonds of Union Bank of India was made after due consideration as to coupon and credit quality. |
|  |  | Transaction is done at the prevailing market prices of the securities. Negotiations are done with counterparties so that the transaction can be executed at the best available prices. |
|  |  | Mutual Fund investments are distributed among funds to avoid concentration risk. While investing returns and servicing efficiencies are duly considered |
|  |  | Investment is made based on fundamental strength, credit quality and outlook of the company. Peer Comparison is also carried out. The Company does not have any investment either in Fixed income or Equity of UBI or its subsidiaries/ group company as on date except investment of ₹ 1.50 Crore in Perpetual Bonds of UBI. |
| e | Date(s) of approval by the Board, if any | August 5, 2014 |
| f | Amount paid as advances, if any | Nil |

## Transaction No. 2

| a | Name(s) of the related party and nature of relationship | Bank of India and its Subsidiaries - Joint Venture Partner |
| :---: | :---: | :---: |
| b | Nature of contracts/arrangements/transactions | Deposits and Banking Transactions: <br> - Placement of Deposits <br> - Matured Deposits <br> - Interest on Deposits <br> - Bank Charges <br> - Bank Account Balance |
|  |  | Service of Corporate Agents: <br> - Insurance Commission <br> - Co Branding Expenses |
|  |  | Perpetual Bonds: <br> - Perpetual Bonds Purchase <br> - Perpetual Bonds Interest |
|  |  | Purchase / Sale of Fixed Income securities like Government Securities and Treasury Bills (wherein BOI / its subsidiary / group company is counterparty) |
|  |  | Mutual Funds/Liquid Schemes with subsidiaries of BOI - BOI AXA Mutual Fund |


|  |  |
| :---: | :--- |
| c | Duration of the contracts/arrangements/ <br> transactions |
| d | Salient terms of the contracts or arrangements <br> or transactions including the value, if any |
| e | Date(s) of approval by the Board, if any |
| Amount paid as advances, if any |  |

Investments in BOI or its subsidiaries / group companies - fixed income securities \& Equity
BOI as custodian - SUD Life had CSGL A/c with BOI

Placement of Deposits: Rates of three banks are compared and deposits are placed on the basis of competitive rate
Matured Deposit: Deposits are generally matured on the date of maturity. However in case of any exigencies of fund requirement, premature withdrawal is carried out

## Interest on Deposits:

- We have Auto Swipe deposits with Bank of India.
- The main objective to effective utilisation of fund.
- The interest provided on such deposit is at par with other customers of bank.


## Bank Charges:

- Bank charged debited by Bank of India for RTGS, NEFT and stop payments instruction.
- This charges debited by bank is at par with other customer's of Bank.


## Bank Account Balance:

It's closing bank balance of ordinary banking transaction with banks.

- Commission is paid to all Corporate Agents only as per rates approved by IRDAI.
- Co Branding expenses are paid based on pre-decided rates per branch (Category wise).
Transaction is done at the prevailing market prices of the securities. Negotiations are done with counterparties so that the transaction can be executed at the best available prices.
Mutual Fund investments are distributed among funds to avoid concentration risk. While investing returns and servicing efficiencies are duly considered
Investment is made based on fundamental strength, credit quality and outlook of the company. Peer Comparison is also carried out. The Company does not have any investment either in Fixed income or Equity of BOI or its subsidiaries/ group company as on date.
Company had a separate CSGL A/c for deposit under Section 7 of Insurance Act, 1938. BOI charges for collection of interest on the securities kept in the said CSGL A/c.

August 5, 2014
Nil

| Transaction No. 3 |  |  |
| :---: | :---: | :---: |
| a | Name(s) of the related party and nature of relationship | Issue of Insurance Policy to Related Parties (BOI \& UBI) |
| b | Nature of contracts/arrangements/transactions | Insurance Premium |
|  |  | Claims |
|  |  | Proposal Deposit Outstanding |
| c | Duration of the contracts / arrangements/ transactions | -- |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | There are no such transactions till now. All policies issued are treated as regular transactions and are transacted at arms length as per existing rules \& policies of the Company. <br> The Company has also put in place an appropriate process to automatically identify and highlight such transaction through a system-generated report <br> - Commission is paid to all Corporate Agents only as per rates approved by IRDAI. <br> - Co Branding expenses are paid based on pre-decided rates per branch (Category wise). <br> Investment of Rs 1.50 Cr in Perpetual bonds of Union Bank of India was made after due consideration as to coupon and credit quality. |
| e | Date(s) of approval by the Board, if any | August 5, 2014 |
| f | Amount paid as advances, if any | Nil |

## Annexure - C to Directors' Report: Related Party Transaction

| Transaction No. 4 |  |  |
| :---: | :---: | :---: |
| a | Name(s) of the related party and nature of relationship | Shri A. K. Shukla (Independent Director of the Company) |
| b | Nature of contracts/arrangements/ transactions | Almondz Global Securities Limited - Empanelled Broker for Equity Transactions |
|  |  | India Infoline Securities Limited - Empanelled Broker for Equity Transactions (Shri A. K. Shukla is Director in India Infoline Trustee Co. Ltd.) |
| c | Duration of the contracts / arrangements/ transactions | -- |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | Broker is empanelled as per the criteria laid down. Brokerage is paid at the same rate as is being paid to other similar brokers. Empanelment was done prior to Mr. A K Shukla joining the Board. |
|  |  | Broker is empanelled as per the criteria laid down. Brokerage is paid at the same rate as is being paid to other similar brokers. Empanelment was done prior to Mr. A K Shukla joining the Board. |
| e | Date(s) of approval by the Board, if any | August 5, 2014 |
| $f$ | Amount paid as advances, if any | Nil |


| Transaction No. 5 |  |  |
| :---: | :---: | :---: |
| a | Name(s) of the related party and nature of relationship | Shri Arun Tiwari (Non Executive Director of the Company) |
| b | Nature of contracts/arrangements/ transactions | General Insurance Corporation of India- Reinsurance Premium |
| c | Duration of the contracts / arrangements/ transactions | -- |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | - Reinsurance Premium <br> - Reinsurance Claims |
| e | Date(s) of approval by the Board, if any | August 5, 2014 |
| $f$ | Amount paid as advances, if any | Nil |
| Transaction No. 6 |  |  |
| a | Name(s) of the related party and nature of relationship | SUD Life Foundation |
| b | Nature of contracts/arrangements/ transactions | KMPs of SUD Life are trustee of SUD Life Foundation |
| c | Duration of the contracts / arrangements/ transactions | -- |
| d | Salient terms of the contracts or arrangements or transactions including the value, if any | - Corporate Social Responsibility <br> - Initial Deposit for Opening of Bank Account for Trust |
| e | Date(s) of approval by the Board, if any | February 5, 2016 |
| $f$ | Amount paid as advances, if any | Nil |


| Transaction No. 7 |  |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of <br> relationship | Key Management Personnel Payout |
| b | Nature of contracts/arrangements/ <br> transactions | Remuneration include Perquisites and Company contribution to Provident <br> Fund |
| c | Duration of the contracts / arrangements/ <br> transactions | Term of Employment |
| d | Salient terms of the contracts or arrangements <br> or transactions including the value, if any | As per the Company's policy for all employees |
| e | Date(s) of approval by the Board, if any | August 5, 2014 |
| f | Amount paid as advances, if any | Nil |


| Transaction No. 8 |  |  |
| :---: | :--- | :--- |
| a | Name(s) of the related party and nature of <br> relationship | Shri Girish Kulkarni - MD \& CEO (Trustee of Gratuity Trust) |
| b | Nature of contracts/arrangements/ <br> transactions | Star Union Dai-ichi Life Insurance Company Limited Employees Gratuity Trust <br> (Gratuity Trust) |

## Annexure - C to Directors' Report: Related Party Transaction

| c | Duration of the contracts / arrangements / <br> transactions | Term of Employment |
| :---: | :--- | :--- |
| d | Salient terms of the contracts or arrangements <br> or transactions including the value, if any | •Product is approved by IRDAI. |
|  |  | SUD Payment to Trust is based on actuary valuation done by external <br> consultants and SUD is only managing the fund. |
| e | Date(s) of approval by the Board, if any |  |
| product, which is approved by the Regulator i.e. IRDAI. |  |  |

For Star Union Dai-ichi Life Insurance Co. Ltd.

Date: July 27, 2016
Place: Mumbai

Melwyn Rego
Chairman
DIN: 00292670

Girish Kulkarn
MD \& CEO
DIN: 01683332

## Annexure - D to Directors' Report

FORM NO. MR-3

## SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31st March, 2016
[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies
(Appointment and Remuneration of Managerial Personnel) Rules, 2014)

To,
The Members,
Star Union Dai-ichi Life Insurance Company Limited
CIN: U66010MH2007PLC174472
11 th Floor, Vishwaroop I.T. Park,
Plot No. 34, 35 \&38, Sector: 30A of IIP,
Vashi, Navi Mumbai- 400703
We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Star Union Dai-ichi Life Insurance Company Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.
Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31 st March, 2016 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31 st March, 2016 according to the provisions of:
(i) The Companies Act, 2013 (the Act) and the rules made thereunder and applicable provisions of Companies Act, 1956;
(ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder; Not applicable as the securities of the Company are not listed with any Stock Exchange;
(iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder- Not applicable as the securities of the Company are maintained in physical form.
(iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder, to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings.
(v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') - Not applicable to the Company as the securities of the Company are not listed with any Stock Exchange
a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 (upto 14th May, 2015) / Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 (effective 15th May, 2015);
c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
d. The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 ISecurities And Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (effective 28th October 2014);
e. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;
(vi) The other laws that are applicable specifically to the company are:
a) The Insurance Act, 1938;
b) The Insurance Regulatory and Development Authority Act, 1999;
c) Prevention of Money Laundering Act (PMLA), 2002 including Prevention of Money Laundering (Amendment) Act, 2009;
d) Prevention of Money Laundering (Maintenance of Records) Rules, 2005 as amended by Amendment Rules, 2013;
e) All the relevant Circulars, Notifications and Regulations issued by Insurance Regulatory and Development Authority of India from time to time.

We have also examined compliance with the applicable clauses of the following:
(i) Secretarial Standards with respect to the Meetings of the Board of Directors (SS-1) and General Meetings (SS-2), issued by The Institute of Company Secretaries of India which became effective from 1st July, 2015.
(ii) The Listing Agreements entered into by the Company with Stock Exchange(s) - Not Applicable as the securities of the Company are not listed with any Stock Exchange.

## Annexure - D to Directors' Report

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

## We further report that:-

- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent generally at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting
- Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.

We further report that based on review of compliance mechanism established by the Company, we are of the opinion that the management has adequate systems and processes in the Company commensurate with its size and operations, to monitor and ensure compliance with all applicable laws, rules, regulations and guidelines; and

- as informed, the Company has responded appropriately to Show Cause/ Demand Notices received from various statutory/ regulatory authorities including initiating actions for corrective measures, wherever found necessary. No significant legal / arbitral proceedings are pending against the Company.

We further report that during the audit period there were no specific events/ actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc. referred to above.

For S. N. ANANTHASUBRAMANIAN \& CO.

## Company Secretaries

## Sordtratherhmain

## S.N.ANANTHASUBRAMANIAN <br> PARTNER <br> C.P No: 1774

Date: 17th July, 2016
Place : Thane

## Annexure - D to Directors' Report

## SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31 st March, 2016

To,
The Members,
Star Union Dai-ichi Life Insurance Company Limited
CIV: U66010MH2007PLC174472
11 th Floor, Vishwaroop I.T. Park,
Plot No. 34, 35 \&38, Sector: 30A of IIP,
Vashi, Navi Mumbai- 400703

Our Secretarial Audit Report of even date is to be read along with this letter.
Management's Responsibility

1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.

## Auditor's Responsibility

2. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
3. We believe that audit evidence and information obtained from the Company's management is adequate and appropriate for us to provide a basis for our opinion.
4. Where ever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events etc.

## Disclaimer

5. The secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy oe effectiveness with which the management has conducted the affairs of the Company.

For S. N. ANANTHASUBRAMANIAN \& CO.

## Company Secretaries

sorchmethumanin
S.N.ANANTHASUBRAMANIAN

PARTNER
C.P No: 1774

Date: 17th July, 2016
Place : Thane

## Annexure - E to Directors' Report : Particulars of Employees

Statement of Particulars of Employees pursuant to the provisions of Rule 5(2) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and forming part of the Directors' Report for the year ended 31st March, 2016

| Sr. <br> No. | Name | Age (in years) | Designation | Date of Commencement of Employment | Gross <br> Remuneration Received (in ₹) | Qualifications | Exp. in years | Nature of Duties | Name of Previous employer |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Girish Kulkarni | 52 | MD \& CEO | May 16, 2012 | 21,483,788 | B.Sc., MBA | 30 | Chief Executive of the Company | Generali Group |
| 2 | Abhay Tewari | 42 | Appointed Actuary | July 1, 2014 | 13,309,148 | PGDBA, FIAI | 18 | Heads the Actuary Dept. | Edelweiss Tokio Life Insurance |

## Notes:

1. Remuneration as above includes salary, taxable allowances, reimbursements towards LTA, Medical, Car fuel, car maintenance, driver salary, mobile expense, Value of perquisites as per the Income-Tax Rules, 1962 and Company's Contribution to Provident Fund, Pension Fund
2. The employees mentioned above are not the relatives of any Director or manager of the Company.
3. The employees mentioned above does not held any equity share of the Company within the meaning of clause (iii) of sub-rule(2) of Rule 5 of Companies (appointment and Remuneration of Managerial Personnel) rules, 2014.

## Corporate Governance Report

Corporate Governance is understood as a system of financial and other controls in a corporate entity and broadly defines the relationship between the shareholders, Board of Directors and management

It ensures that the structure, responsibilities and functions of Board of Directors and the management of the company recognize the expectations of all stakeholders as well as those of the regulator.
Corporate Governance is the framework of rules and practices by which Board of Directors ensures accountability, fairness, and transparency in a Company's relationship with its all stakeholders (financiers, customers, management, employees, government and the community).

The corporate governance framework consists of

1. explicit and implicit contracts between the company and the stakeholders for distribution of responsibilities, rights, and rewards;
2. procedures for reconciling the sometimes conflicting interests of stakeholders in accordance with their duties, privileges and roles; and
3. Procedures for proper supervision control and information flows to serve as a system of checks-and-balances.

## BOARD OF DIRECTORS

As per Article of Association of the Company, your Company can appoint maximum 12 directors and the Composition of Board will comprise as three nominee directors of Bank of India, two nominee directors of Union Bank of India and Dai-ichi Life each, one whole time director as Managing Director and CEO and four other directors.

As on March 31, 2016, the Board of Directors of your Company comprises Eleven (11) members, two of them are Independent Directors; eight of them are Non-Executive Directors excluding independent directors and a Managing Director \& Chief Executive Officer of the Company. There is an appropriate mix of Executive, Non-Executive and Independent Directors to maintain the
professionalism and independence of directors. The Directors bring to the Board a wide range of experience and skills. The Independent Directors are eminent personalities with significant expertise in the fields of finance, insurance, strategy and marketing. None of the Directors are relative to each other.

## Tenure

In terms of Section 152 of the Companies Act, 2013, Shri Gopal and Shri Shigeo Tsuyuki would retire by rotation at the forthcoming Annual General Meeting and is eligible for re-appointment. Shri Gopal and Shri Shigeo Tsuyuki have offered themselves for reappointment.
During the financial year Shri Satoru Sato, Shri V. H. Kamath, Smt Managala Prabhu and Shri Melwyn Rego were appointed as an additional director of the Company w.e.f April 9, 2015, August 13, 2015, August 31, 2015 and January 13, 2016 respectively.
The appointment of Shri Satoru Sato, Shri V.H. Kamath and Smt. Mangala Prabhu were further regularized by you in 8th Annual General Meeting held on September 19, 2015.
Shri Melwyn Rego will cease as director of the Company in the forthcoming Annual General Meeting. A Member has nominated for his candidature for appointment as a director in the forthcoming Annual General Meeting in compliance to the provisions of Section 160 of the Companies Act, 2013.

Smt. V. R. Iyer, promoter nominee Director of Bank of India, as a first woman director of the Company who was also the Chairperson of the Company has resigned from the directorship of the Company w.e.f. June 1, 2015 due to her superannuation with Bank of India.

Shri K. Subrahmanyam, promoter nominee of Union Bank of India, has resigned from the directorship of the Company w.e.f. August 1, 2015 due to his superannuation with Union Bank of India

All the Board members appreciated and put on record valuable contribution of ceasing directors in the success of the Company.
Details of Directors and their Directorship in other companies for the year 2015-16 are as under:

| Sr. <br> No. | Name of Directors | Qualification | Specialization | Designation* | DIN | $\begin{aligned} & \text { Directorships } \\ & \text { as on } \\ & 29-04-16 \end{aligned}$ | No. of Committees** other than SUD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Member | Chairman |
| 1 | Melwyn Rego | CAIIB, MBA (Finance), B.Com, CS Inter | Banking | NED | 00292670 | 4 | 1 | - |
| 2 | Arun Tiwari | M.Sc.(Chemistry, Course in Computer Programming) | Banking | NED | 05345547 | 6 | - | 2 |
| 3 | Shigeo Tsuyuki | Bachelor of Law | Life Insurance | NED | 06893960 | 5 | - | - |
| 4 | A. K. Shukla | M. Sc. | Life Insurance | ID | 00121601 | 11 | 4 | - |
| 5 | T. C. Nair | M.A., CAIIB, Ph.D | Finance | ID | 02689698 | 3 | 1 | - |
| 6 | R. C. Baliarsingh | M.A., CAIIB | Banking | NED | 06467717 | 1 | - | - |
| 7 | Gopal | M.A.,CAIIB, Dip. in treasury Investments | Banking | NED | 06588114 | 4 | 1 | - |
| 8 | Satoru Sato | Faculty of Law | Life Insurance | NED | 07128998 | 3 | - | - |
| 9 | V. H. Kamath | B. Sc., CAIIB, DBM (IMC) | Banking | NED | 07260441 | - | - | - |
| 10 | Mangala Prabhu | CAIIB, BGL, M.Com | Banking | NED | 06450659 | 5 | - | - |
| 11 | Girish Kulkarni | B.Sc. M.B.A. | Life Insurance | MD \& CEO | 01683332 | - | - | - |
| 12 | V. R. Iyer (Ms) (Upto 31-05-15) | M.Com, CAIIB | Banking | NED | 05242960 | - | - | - |
| 13 | K. Subrahmanyam (Upto 31-07-15) | B.Com.(Hons), CAllB | Banking | NED | 06576376 | 2 | 2 | - |

[^1]
## Corporate Governance Report

As per disclosure(s) received from the Directors, none of the director holds directorship in more than the statutory limit prescribed under the Companies Act, 2013 and they are also not holding directorship in any other life insurance company. All Directors have signed the deed of covenant with the Company in the IRDAI prescribed format.

## Responsibility of the Board

The Board represents the interest of the Company's Shareholders and Policyholders in optimizing long term value by providing the management with guidance and strategic direction on the Shareholder's behalf. The Board is responsible to oversee the Company's strategic direction, review corporate performance, authorize and monitor strategic investments, ensure regulatory compliance and safeguard interest of all Stakeholders.

## Role and Duties of Independent Directors

The role of an Independent Director ("ID") is considered to be of a great significance. The guidelines, role and functions and duties etc are broadly set out in a code described in Schedule IV of the Act, 2013. The code lays down certain critical functions like safeguarding the interest of all stakeholders, particularly the minority holders, harmonizing the conflicting interest of the stakeholders, analyzing the performance of management, mediating in situations like conflict between management and the shareholder's interest etc.
The code also lays down certain important duties like keeping themselves updated about the company and the external environment in which it operates, not disclosing important and confidential information of the company unless approved by the board or required by law, actively participating in committees of the Board in which they are chairperson or members, keeping themselves updated and undertaking appropriate induction and refreshing their knowledge, skills and familiarity with the company, regularly attend the general meetings of the company etc.

## Board Meetings

As a good Corporate Governance measure, the Company adopts the principles covered in Secretarial Standards for scheduling the meetings of the Board and Committees.
In the beginning of every financial year the Board approves proposed dates for the future meetings of the Company to be held during the financial year considering the directors availability. As per the Corporate Governance Policy of the Company, the Board Meetings are to be held at least four times in a year in a gap of not more than 120 days between two Board Meetings. During 201516, the Board met 5 (five) times and in a gap of not more than 120 days.
A detailed agenda of the meeting are being prepared and information as stipulated in the Corporate Governance Policy is being provided to the Directors at least seven days in advance. Senior Management is being invited to attend the Board meetings so as to provide additional inputs to agenda items.

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of Board Meeting | Date of Meeting |
| 57 th | $25-04-2015$ |
| 58th | $13-08-2015$ |
| 59 th | $09-09-2015$ |
| 60 th | $09-11-2015$ |
| 61 st | $05-02-2016$ |


| Members | No. of Meetings during tenure |  |
| :--- | :---: | :---: |
|  | Held | Attended |
| Melwyn Rego | 1 | 1 |
| Arun Tiwari | 5 | 4 |
| Shigeo Tsuyuki | 5 | 5 |
| A. K. Shukla | 5 | 5 |


| T. C. Nair | 5 | 5 |
| :--- | :--- | :--- |
| R. C. Baliarshingh | 5 | 4 |
| Gopal | 5 | 4 |
| Satoru Sato | 5 | 5 |
| V. H. Kamath | 4 | 4 |
| Mangla Prabhu | 3 | 2 |
| Girish Kulkarni | 5 | 5 |
| V. R. lyer | 1 | 1 |
| K. Subrahmanyam | 1 | - |

Within fifteen days from the date of the conclusion of the Meeting of the Board or the Committee, the draft Minutes thereof are being circulated to all the members of the Board or the Committee for their comments. Within seven days from the date of circulation thereof directors provide their observation, if any. Then Minutes are being finalized and entered in the Minutes Book within the specified time limit of thirty days.

## BOARD COMMITTEES

With a view to provide adequate time for discharge of its significant corporate responsibilities, the Board has set up various Committees by delegating the overall monitoring responsibility after laying down the roles and responsibilities of these Committees to the Board. These Committees prepare the groundwork for decision making and report at the subsequent Board meeting.

## Mandatory Committees

## Audit and Ethics Committee

Your Company has constituted Audit \& Ethics Committee as per the provisions of the Companies Act, 2013 and IRDAI guidelines. The majority of members of the Committee are independent directors of the Company.
The Audit and Ethics Committee comprises the following members:

| Name of Members | Designation |
| :--- | :--- |
| T. C. Nair | Chairman <br> (Independent Director) |
| A. K. Shukla | Member <br> (Independent Director) |
| Satoru Sato <br> (From 09-04-2015) | Member <br> (Non Executive Director) |

All members of the Committee are financially literate. The Chairman of the Committee attends the Annual General Meeting to explain the queries of the shareholders. Internal Auditors, Statutory Auditors attend the Audit and Ethics Committee as and when quarterly / financial statements are reviewed by the Committee.
The terms of reference of the Audit and Ethics Committee inter alia include overseeing the Company's financial reporting process and disclosure of financial information to ensure that the Financial Statement is correct, sufficient and credible. The Committee is also responsible for recommending to the Board, the appointment, reappointment, replacement or removal of the internal auditors/ statutory auditors and the fixation of audit fees as well as to review their performances. The committee is also responsible to review and monitor the auditor's independence and performance, and effectiveness of audit process. The primary responsibility of the Audit Committee is to review with the management, the quarterly / annual financial statements prior to recommending the same to the Board for approval.

The Audit and Ethics Committee's functions include reviewing the adequacy of internal control functions and systems, its structure, reporting process, audit coverage and frequency of internal audits. The responsibility of the Committee is also to review the findings of any internal investigations by the internal auditors in matters relating to suspected fraud or irregularity or failure in internal control systems of material nature and report the same to the Board.

## Corporate Governance Report

The Committee meets at least four times a year and not more than 120 days lapses between successive meetings. Senior Management of the Company is invited by the Chairman to provide inputs, if any, on the matters reviewed / discussed by the Committee.
During the year under review, the Committee, inter alia, reviewed the quarterly/half yearly/annual financial statements, reports by internal auditors/ concurrent auditors, compliance matters, statement of significant related party transactions, audit of corporate agents, scope \& plan for Internal Audit, reports \& communication from IRDAI, Inspection Reports on Corporate Agents, report on instances of fraud cases and the action taken by the Company, whistle Blower cases, Suspicious Transactions, Suspense Account break-up, Break up and Ageing of Proposal/ Premium deposits and annual review of policies of the Company.

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of Audit \& Ethics Comm. <br> Meeting | Date of Meeting |
| 31st | $25-04-2015$ |
| 32nd | $13-08-2015$ |
| 33rd | $09-11-2015$ |
| 34th | $04-02-2016$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| T. C. Nair | 4 | 4 |
| A. K. Shukla | 4 | 4 |
| Satoru Sato | 4 | 4 |

## Investment Committee

The Investment Committee is set up in compliance with the provisions of the IRDAI (Investment) Regulations, 2000. The primary function of the Investment Committee is to formulate the policies pertaining to liquidity, prudential norms, exposure limits, stop loss limits, management of all investment and market risks, management of assets liabilities mismatch, investment audits and investment statistics, etc. and to ensure adequate returns on Policyholders' and Shareholders' funds consistent with the protection, safety and liquidity of such funds.

The Investment Committee comprises of the following members:

| Name of Member | Designation |
| :--- | :--- |
| Gopal | Member <br> (Non-Executive Director) |
| Satoru Sato <br> (From 09-04-2015) | Member <br> (Non-Executive Director) |
| V H Kamath <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| Girish Kulkarni | Member <br> (Non-Executive Director) |
| Hitoshi Yamaguchi <br> (From 01-04-2015) | Member <br> (Dy.CEO \& CFO) |
| Abhay Tewari | Member <br> (Appointed Actuary) |
| Y. Venkat Rao | Member <br> (Chief Investment Officer) |
| K. Subrahmanyam <br> (Upto 31-07-2015) | Chairman <br> (Non-Executive Director) |

The Committee meets once in a quarter and not more than four months lapses between two successive meetings.

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of Investment Committee Meeting | Date of Meeting |
| 25th | $24-04-2015$ |
| 26 th | $12-08-2015$ |
| 27 th | $07-11-2015$ |
| 28 th | $04-02-2016$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| Gopal | 4 | 2 |
| Satoru Sato | 4 | 4 |
| V H Kamath | 2 | 2 |
| Girish Kulkarni | 4 | 4 |
| Hitoshi Yamaguchi | 3 | 3 |
| Abhay Tewari | 4 | 4 |
| Y. Venkat Rao | 4 | 4 |
| K. Subrahmanyam | 1 | 0 |

During the year under review, the Committee reviewed the market outlook, investment portfolio, its returns, concurrent audit reports, compliance issues, lending of Securities through SLB mechanism, market scenario, performance attribution - equity funds, placing of new Investment Management System in company and time to time reviewed the Investment Policy, SOP - Back / Front Office and Asset Liability Management Policy of the Company and compliance of Employee's dealing guideline. During the year, the Company also reviewed the Stop Loss Limit for Equity, concept note on model portfolio and lending of securities through SLB framework.

## Risk Management Committee

The Risk Management Committee is set up to supervise risks across various lines of business of the Company including management of assets and liabilities. It assists the Board in effective operation of the Risk Management System, risk exposure and action taken to manage the exposures and mitigating the risk involved. It advises the Board about risk management in relation to strategic and operational matters and ensures effective supervision of functioning of Risk Management Committee of Executives.

The Risk Management Committee including Management of Assets \& Liabilities comprises of following members:

| Name | Designation |
| :--- | :--- |
| T. C. Nair | Chairman <br> (Independent Director) |
| Satoru Sato <br> (From 09-04-2015) | Member <br> (Non-Executive Director) |
| R. C. Baliarsingh | Member <br> (Non-Executive Director) |
| V. H. Kamath <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| Girish Kulkarni | Member <br> (MD \& CEO) |
| K. Subrahmanyam <br> (Upto 31-07-2015) | Member <br> (Non-Executive Director) |

The Chief Investment Officer, Appointed Actuary and Dy. CEO \& CFO are invitees of the Risk Management Committee meetings.

## Corporate Governance Report

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of Risk Management Committee | Date of Meeting |
| 20 th | $24-04-2015$ |
| 21 st | $12-08-2015$ |
| 22 nd | $07-11-2015$ |
| 23 rd | $04-02-2016$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| T. C. Nair | 4 | 4 |
| Satoru Sato | 4 | 4 |
| R. C. Baliarsingh | 4 | 1 |
| V. H. Kamath | 2 | 2 |
| Girish Kulkarni | 4 | 4 |
| K. Subrahmanyam | 1 | 0 |

During the year, the Committee reviewed the Risk Management Policy, assessment of the risk, risk matrices, review Risk Management \& ALM status, report on fraud control framework, Risk rating index, Corporate level and Department level risks, report on instances of fraud cases and the action taken by the Company against the employees involved in frauds/malpractices, report on Economic Capital and Investment Dept.

## Policyholders' Protection Committee (PPC)

The responsibility of the Policyholders' Protection Committee is to ensure that Policyholders have access to redressal mechanism, establish policy and procedures for creation of a dedicated unit to deal with customer complaints and to resolve disputes expeditiously. It also ensures that adequate disclosures of material information are made to the policyholders as laid down by the IRDAI at the point of sale as also after sale. It reviews the redressal mechanism as also status of complaints at periodic intervals and provides information in this regard to Policyholders. It also ensures compliance with the statutory requirements. The Committee is responsible to frame policies and procedures to protect the interest of Policyholders and for ensuring compliance with the advertisement and disclosure norms prescribed by the Insurance Regulatory and Development Authority.

The Policyholders' Protection Committee comprises of following members:

| Name | Category |
| :--- | :--- |
| A. K. Shukla | Chairman <br> (Independent Director) |
| Satoru Sato <br> (From 09-04-2015) | Member <br> (Non-Executive Director) |
| Gopal | Member <br> (Non-Executive Director) |
| V. H. Kamath <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| K. Subrahmanyam <br> (Upto 31-07-2015) | Member <br> (Non-Executive Director) |

Detail of the meeting held during the year is as under:

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of PPC Meetings | Date of Meeting |
| 19th | $24-04-2015$ |
| 20 th | $12-08-2015$ |
| 21 st | $07-11-2015$ |
| 22 nd | $04-02-2016$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| A. K. Shukla | 4 | 4 |
| Satoru Sato | 4 | 4 |
| Gopal | 4 | 2 |
| V. H. Kamath | 2 | 2 |
| K. Subrahmanyam | 1 | 0 |

During the year, the Committee reviewed report on status of Customer Grievances, report on Customer feedback survey, updates on Customer Services, Claims \& IRDAI guidelines and circulars, reviewing of Grievance Redressal Policy, Treatment of Orphan Policies, Claims Policy and Underwriting Policy.

## Remuneration Committee

The Remuneration Committee role is to carry out evaluation of every director's performance, to formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors including MD \& CEO and key managerial personnel. The Compensation package is closely connected with the performance objectives laid down for the Executive Directors.

The Remuneration Committee comprises of following members:

| Name of Members | Category |
| :--- | :--- |
| A. K. Shukla | Chairman <br> (Independent Director) |
| T. C. Nair | Member <br> (Independent Director) |
| V. H. Kamath <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| K. Subrahmanyam <br> (Upto 31-07-2015) | Member <br> (Non-Executive Director) |

Detail of the meeting held during the year is as under:

| Meetings during FY 2015-16 |  |  |
| :---: | :---: | :---: |
| No. of Remuneration Committee Meeting |  | Date of Meeting |
| 14th |  | 25-04-2015 |
| 15th |  | 13-08-2015 |
| 16th |  | 09-09-2015 |
| Attendance during FY 2015-16 |  |  |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| A. K. Shukla | 3 | 3 |
| T. C. Nair | 3 | 3 |
| V. H. Kamath | 1 | 1 |
| K. Subrahmanyam | 1 | 0 |

During the year under review, Committee recommended to the Board annual revision of salary, perquisites and Variable Pay of employees including Managing Director \& CEO and Key Managerial Persons. The Committee also approved the Key Performance Index and Key Responsibility areas of Managing Director \& CEO.

## Nomination Committee

The functions of the Committee include carrying out process of due diligence to ensure that the intending applicant / Director satisfies "fit and proper" criteria and eligibility prescribed, obtaining the annual declaration from the Directors as also Covenant as prescribed by the Corporate Governance Policy of the Company. The Committee recommends to the Board appointment / reappointment / election of Director/ Appointed Actuary/Dy. CEO \& CFO etc.

## Corporate Governance Report

The Nomination Committee comprises of following members:

| Name of Members | Category |
| :--- | :--- |
| T. C. Nair | Chairman <br> (Independent Director) |
| A. K. Shukla | Member <br> (Independent Director) |
| Gopal | Member <br> (Non Executive Director) |

During the year Committee met once and held its 14 th meeting on February 5, 2016.

| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| T. C. Nair | 1 | 1 |
| A. K. Shukla | 1 | 1 |
| Gopal | 1 | 1 |

The Board of Directors in their meeting held on February 5, 2016, merged the two separate Nomination Committee and Remuneration Committee and formed a single Committee named as Nomination \& Remuneration Committee.

## Terms \& Reference

The Nomination and Remuneration Committee shall :

1. identify persons who are qualified to become directors and who may be appointed as Dy. CEO, CMO, COO, Appointed Actuary and other senior official in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance.
2. make recommendations with respect to all forms of compensations to be granted to Executive Director(s), CEO of the Company.
3. formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, Dy. CEO, CMO, COO, Appointed Actuary and other employees.
The Nomination and Remuneration Committee comprises of following members:

| Name of Members | Category |
| :--- | :--- |
| A. K. Shukla | Chairman <br> (Independent Director) |
| T. C. Nair | Member <br> (Independent Director) |
| V. H. Kamath | Member <br> (Non-Executive Director) |
| R. C. Baliarsingh | Member <br> (Non Executive Director) |

During the year there was no Nomination and Remuneration committee meeting held.

## With Profits Committee

The Committee is set up to approve detailed working of the asset share, expenses allowed for, the investment income earned on the fund which are represented in the asset share as per IRDAI requirement.

The With Profits Committee comprises of following members:

| Name of Members | Designation |
| :--- | :--- |
| A. K. Shukla | Member <br> (Independent Director) |
| Hema Malini Ramakrishnan | Member <br> (Independent Actuary) |
| Girish Kulkarni | Member <br> (MD \& CEO) |
| Hitoshi Yamaguchi <br> (From 01-04-2015) | Member <br> (Dy. CEO \& CFO) |
| Abhay Tewari | Member <br> (Appointed Actuary) |

The detail of the meetings held during the year are as under:

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of With Profits Committee | Date of Meeting |
| 4 th | $14-04-2015$ |
| 5 th | $29-03-2016$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| No. of Meetings |  |  |
|  | Held during Tenure | Attended |
| A. K. Shukla | 2 | 2 |
| Hema Malini <br> Ramakrishnan | 2 | 2 |
| Girish Kulkarni | 2 | 2 |
| Hitoshi Yamaguchi | 1 | 1 |
| Abhay Tewari | 2 | 2 |

During the year under review, the Committee has approved Review of Bonus Philosophy of the Company, Bonus Workings and Bonus Declaration for With Profit Policies, Bonus Rates for participating policy, Expenses Allocation Policy, Terminal Bonus and additional Terminal Bonus as at March 31, 2016 and recommended the same to the Board for approval.

## CSR Committee

The CSR Committee is formed to formulate CSR Policy, indicating activities undertaken by the Company, to recommend budget allocation for CSR activities and to monitor it time to time.
The CSR Committee comprises of following members:

| Name of Members | Category |
| :--- | :--- |
| T. C. Nair | Chairman <br> (Independent Director) |
| Satoru Sato <br> (From 9-04-2015) | Member <br> (Non Executive Director) |
| V. H. Kamath <br> (From 13-08-2015) | Member <br> (Non Executive Director) |
| Gopal | Member <br> (Non Executive Director) |
| Girish Kulkarni | Member <br> MD \& CEO |

During the period, Committee contributed by giving their observations on execution of activities duly approved by the Committee and Board for the previous financial year and further approved the CSR Policy and plan for CSR activities of the Company for FY 2015-16.

## Corporate Governance Report

Detail of the meetings is as under:

| Meetings during FY 2015-16 |  |
| :---: | :---: |
| No. of CSR Committee Meeting | Date of Meeting |
| 2nd | $12-08-2015$ |
| 3rd | $07-11-2015$ |


| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| T. C. Nair | 2 | 2 |
| Satoru Sato | 2 | 2 |
| V. H. Kamath | 1 | 1 |
| Gopal | 2 | 1 |
| Girish Kulkarni | 2 | 2 |

## Non Mandatory Committee <br> HR Committee

The Committee is responsible for assisting the Board in fulfilling its oversight responsibilities in relation to:
(1) Review of Salary/Compensation payable to employees.
(2) To assess the performance and reward to employees for their contributions.
(3) To adopt policy relating to human resource of the Company. The HR Committee comprises of following members:

| Name of Members | Category |
| :--- | :--- |
| R. C. Baliarsingh <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| Satoru Sato <br> (From 09-04-2015) | Member <br> (Non-Executive Director) |
| V. H. Kamath <br> (From 13-08-2015) | Member <br> (Non-Executive Director) |
| Girish Kulkarni | Member <br> MD \& CEO |
| K. Subrahmanyam <br> (Upto 31-07-2015) | Member <br> Non Executive Director |

During the year, the Committee reviewed salary / compensation payable to employees, annual revision of Total Fixed Pay (TFP), appraisals of officers and Variable Pay Plan designed for employees (non sales force) to assess their performance and to reward the performance by Variable Pay, Employee Portfolio Analysis and Talent Framework for developing a carrier growth model and deputation of officials of Dai-ichi Life Insurance Company Limited. It also considered the appointments of Senior Officials and HR Policy of its Company.
During the year Committee met once and held its 16 th meeting on April 24, 2015.

| Attendance during FY 2015-16 |  |  |
| :--- | :---: | :---: |
| Members | No. of Meetings |  |
|  | Held during Tenure | Attended |
| Satoru Sato | 1 | 1 |
| Girish Kulkarni | 1 | 1 |
| K. Subrahmanyam | 1 | 0 |

## CODE OF CONDUCT AND WHISTLE BLOWER POLICY

In order to up hold the highest standards of ethical behavior, the Company encourages its employees to observe the code of conduct across the organization. The code of conduct for employees is incorporated in the HR Policy formulated by the Board and in case of Directors, it forms part Deed of Covenant between Directors and the Company. The Company through the Whistle Blower Policy provides employees a channel for communicating any breaches of the Company's values, code of conduct and any other regulatory, statutory and policy requirements. Action is initiated against any violation of the values, code or policies as per the procedure laid down in the Whistle Blower Policy. In this regard, a Committee approach is followed to assess and ascertain violation which can be reviewed by the Whistle Blower Committee of the Company whose members are the MD \& CEO and Dy. CEO of the Company. If the complaint is against the Director or Top Management, a complaint can be directly made to the Chairman of the Audit and Ethics Committee of the Company. Implementation of the Whistle Blower Policy is reviewed by the Audit and Ethics Committee and the same is reported to the Board.

## GENERAL BODY MEETINGS

## 1. Details of last Three Annual General Meetings

| Year | AGM | Location | Date | Time |
| :--- | :---: | :--- | :--- | :---: |
| FY 2012-13 | 6th | Mumbai Cricket Association, Attic Room, 2nd Floor, Bandra Kurla <br> Complex, Bandra East, Mumbai 400 051 | 12-09-2013 | 11:30 a.m. |
| FY 2013-14 | 7th | Union Bank of India, Union Bank Bhavan, 239, Vidhan Bhavan Marg, <br> Nariman Point, Mumbai 400021 | 20-09-2014 | 9:30 a.m. |
| FY 2014-15 | 8th | Union Bank of India, Union Bank Bhavan, 239, Vidhan Bhavan Marg, <br> Nariman Point, Mumbai 400021 | $19-09-2015$ | 10:00 a.m. |

## 2. Details of Special Business passed by Special Resolution in the previous three AGMs

| Date of AGM | AGM No. | Business Transacted by Special Resolution |
| :---: | :---: | :---: |
| 12-09-2013 | 6th | Transfer of funds from Shareholders' Account to Policyholders' Account |
| 20-09-2014 | 7th | Appointment of Shri Atul Kumar Shukla (DIN 00121601) as an Independent Director of the Company |
|  |  | Appointment of Shri T. C. Nair (DIN 02689698) as an Independent Director of the Company |
|  |  | Related party transaction with Bank of India for using registered office by the Company |
|  |  | Related party transaction with Bank of India regarding use of Bank of India name and logo by the Company |
|  |  | Related party transaction with Union Bank of India regarding use of Union Bank of India name and logo by the Company |
|  |  | Related party transaction with The Dai-ichi Life Insurance Company, Limited (Japan) regarding use of name and logo of The Dai-ichi Life Insurance Company |

## Corporate Governance Report

| Date of AGM | AGM No. | Business Transacted by Special Resolution |
| :--- | :---: | :--- |
| 20-09-2014 | 7th | Related party transaction regarding CSR activities through the registered trust of Bank of India |
|  |  | Related party transaction regarding CSR activities through the registered trust of Union Bank of India |
|  |  | Shareholders contribution of ₹ 95,43,90,442/- from Shareholders' Account to the Policyholders' Account to <br> make good the deficit in the Policyholders' Account for the Financial Year 2013-14 |
|  | 8th | Amendments to the Memorandum of Association of the Company |
|  |  | Amendments to the Articles of Association of the Company |
|  | Shifting of Registered office of the Company |  |

3. Details of Extra Ordinary General Meeting held in the previous three years

| Year | EGM Date Time | Location |
| :--- | :---: | :--- |
| FY 2013-14 | - | - |
| FY 2014-15 | - | - |
| FY 2015-16 | 5th <br> 05-02-16 <br> $3: 00 ~ P M ~$ | Mumbai Cricket Association, <br> Attic Floor, Second Floor, <br> Bandra Kurla Complex, <br> Bandra (E), Mumbai -400 051 |

4. Details of Special Business passed by Ordinary Resolution/Special Resolution in the previous three EGMs

| Date of EGM | EGM No. | Business Transacted by Special <br> Resolution |
| :---: | :---: | :--- |
| $05-02-16$ | 5 th | Increase in Authorized Share <br> Capital of the Company |

5. Attendance of Director in AGM/EGM held during the year

| Members | AGM held on <br> $19-09-15$ | EGM held on <br> $05-02-16$ |
| :--- | :---: | :---: |
| Melwyn Rego | NA | Yes |
| Arun Tiwari | Yes | No |
| Shigeo Tsuyuki | No | Yes |
| A. K. Shukla | Yes | Yes |
| T. C. Nair | Yes | Yes |
| R. C. Baliarshingh | No | Yes |
| Gopal | No | Yes |
| Satoru Sato | No | Yes |
| V. H. Kamath | Yes | Yes |
| Mangla Prabhu | No | Yes |
| Girish Kulkarni | Yes | Yes |
| V. R. lyer | NA | NA |
| K. Subrahmanyam | NA | NA |

## MEANS OF COMMUNICATIONS

Quarterly/half yearly/annual results of the Company are submitted to the Insurance Regulatory and Development Authority. Details of New Business and financials are posted on the IRDAI website. Details of quarterly/half yearly/annual results are posted on the Company's website www.sudlife.in. All the vital information relating to the Company and its products are displayed at the Company's website.

For Star Union Dai-ichi Life Insurance Co. Ltd.

Date: July 27, 2016
Place: Mumbai

Melwyn Rego
Chairman
DIN: 00292670

Girish Kulkarni
MD \& CEO DIN: 01683332
"Certification for compliance of the Corporate Governance Guidelines"

I, Rakesh Kumar, hereby certify that the Company has complied with the Corporate Governance Guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Date: July 27, 2016
Place: Mumbai

Rakesh Kumar
Company Secretary
FCS-7081

## Independent Auditors' Report

## TO THE MEMBERS OF STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED

## 1. Report on the Financial Statements

We have audited the accompanying financial statements of STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2016, the related Policyholders' Revenue Account, the Shareholders' Profit \& Loss Account and Receipts and Payments Account for the year ended on that date annexed thereto, and a summary of the significant accounting policies and other explanatory information which we have signed under reference to this report.

## 2. Management's Responsibility for the Financial Statements

Management is responsible for the preparation of Financial Statements in accordance with
(a) the Insurance Act, 1938 (Act 4 of 1938) as amended by Insurance Laws (Amendment) Act, 2015 read with circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated 31 st March, 2015;
(b) the Insurance Regulatory and Development Authority Act, 1999,
(c) IRDA (Preparation of Financial Statements and Auditor's report of Insurance companies) Regulations, 2002 (the Regulations).

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements to the extent applicable and in the manner so required that give a true and fair view of the financial position and financial performance of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## 3. Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies
used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

## 4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Balance Sheet, the Policyholders' Revenue Account, the Shareholders' Profit and Loss Account and the Receipts and Payments Account together with the notes thereon and attached thereto are prepared in accordance with the requirements of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated 31st March, 2015, The Insurance Regulatory and Development Authority Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Regulations') and the Companies Act, 2013, to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India as applicable to insurance companies:
(a) In the case of Balance Sheet of the state of affairs of the Company as at 31 st March, 2016;
(b) In the case of Revenue Account of the net surplus for the year ended on 31st March, 2016;
(c) In the case of the Profit \& Loss account of the profit for the year ended on 31st March, 2016; and
(d) In the case of the Receipts and Payments Account, of the receipts and payments for the year ended on 31st March, 2016.

## 5. Emphasis of Matter

Without modifying our opinion, we draw attention to the following matter in the Notes to the financial statements:

## Refer Schedule 16-B, Note 2:

The actuarial valuation of liabilities for life policies in force is the responsibility of the Company's Appointed Actuary ('the Appointed Actuary'). The Appointed Actuary has duly certified the actuarial valuation of liabilities for policies in force as at March 31, 2016 and in his opinion the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the financial statements of the Company.

## 6. Report on Other Legal and Regulatory Requirements

6.1. As required by The Insurance Regulatory and Development Authority Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Regulations'), we set out in the 'Annexure $A^{\prime}$ statement certifying the matters specified in paragraph 4 of Schedule C to the Regulations.
6.2. As required by the IRDAI Financial Statements Regulations read with Section 143 (3) of the Act, we further report:
(a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory;
(b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
(c) As the Company's financial accounting system is centralized, accounting returns are not required to be submitted by Regional Offices and other offices of the Company;

## Independent Auditors' Report

(d) The Balance Sheet, the Policyholders' Revenue Account the Shareholders' Profit and Loss account and the Receipts and Payments Account referred to in this report are in agreement with the books of account;
(e) The actuarial valuation of liabilities is duly certified by the appointed actuary including to the effect that the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI (the Authority) and/or the Institute of Actuaries of India in concurrence with the Authority. In this regard, please refer to point no. 5 of this report i.e., Emphasis of Matter;
(f) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
(g) On the basis of the written representations received from the directors, as on 31st March, 2016, taken on record by the Board of Directors, none of the directors is disqualified as on 31 st March, 2016 from being appointed as a director in terms of Section 164 (2) of the Act;
(h) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"
(i) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 1 of Schedule 16-B to the financial statements;
ii. The Company does not have any Derivative contracts; and
iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
6.3. We further report on the Revised directions under section 143(5) of the Companies Act, 2013 applicable from the year 2015-16 accounts and Sub-directions under section 143(5) of the Companies Act, 2013 for the year 2015-16 issued by the C\&AG office in respect the Company as under:

Revised directions under section 143(5) of the Companies Act, 2013 applicable from the year 2015-16 accounts. Directions:

1. Whether the Company has clear title/lease deeds for freehold and leasehold respectively? If not please state the area of freehold and leasehold land for which title/ lease deeds are not available.

Not Applicable as the Company does not own any Land.
2. Whether there are any cases of waiver/ write off of debts/loans/interest etc., if yes, the reasons there for and the amount involved.

According to information and explanation given to us, there are few cases of waiver of interest. These are on account of waiver of interest on revival of lapsed cases. Amount of interest waived as certified by the management works out to ₹. $68,46,888 /$-.
In addition to this the Company has also waived a nominal portion of premium due/payable by the policyholders (viz., tolerance), which shall be recovered subsequently from the policyholders on the basis of decision taken by the management. The cost borne by
the company and subsequent recovery of the same is reflected in Premium Shortage Account in the books of accounts of the company. There is a net waiver/expense of $₹ 10,24,161 /$ - in the current financial year.
3. Whether proper records are maintained for inventories lying with third parties \& assets received as gift from Govt. or other authorities.
Not Applicable
Sub-directions under section 143(5) of the Companies Act, 2013 for the year 2015-16.

1. Number of titles of ownership in respect of CGS/ SGS/Bonds/ Debentures etc. available in physical/ demat form and out of these number of cases which are not in agreement with the respective amounts shown in the Company's books of accounts may be verified and discrepancy found may be suitably reported.

The titles of ownership of all securities are in Demat form, barring Fixed Deposits with Banks and Mutual Fund Investments which are in Physical form. The holdings agree with the respective amounts as shown in the books of accounts.

2(a) Policy Liabilities - Whether the amount of policy liabilities depicted in the Balance sheet agrees with the calculation made by the appointed actuary? If not, state the deviations.

Yes, the policy liabilities depicted in the Balance sheet agrees with the actuarial calculations and certificate issued by the appointed actuary.

2(b) Linked Liabilities- Whether the Provision for policy Linked Liability matched with the outstanding number of units multiplied with NAV of respective schemes as on reporting date? If not, state the variation.

Yes, the Provision for policy Linked Liability matches with the outstanding number of units multiplied with NAV of respective schemes as on reporting date.
3. Whether the Company has given preliminary loss advices and claim loss advices in time to the reinsurers in respect of reinsurance ceded business? If not, the number of such cases and amount involved may be specified. Similarly in respect of reinsurance inward business, it has also to beensured that all information/ advices received up to the date of finalization have been considered for adequate provisions in the books of the Company.
The Company has given claim loss advices for claims settled and claims above referral limit in time as agreed with the reinsurer in respect of reinsurance ceded business. The Company does not have any reinsurance inward business.
4. In case the Company is taking part in Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) launched in May 2015, tying up with specific banks, the method of accountal of premium and reported claims are as per the conditions of Agreement/ Scheme.
Yes, the method of accounting of premium and reported claims is as per the conditions of the agreement/scheme.
7. In our opinion and according to the information and explanations given to us, we further report that:
a) Investments have been valued in accordance with the provision of the Insurance Act, 1938, as amended by Insurance

## Independent Auditors' Report

Laws(Amendment) Act, 2015, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) regulations, 2002, ('the Regulations') and orders/directions issued by the IRDAI in this behalf; and
b) The accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards specified under section 133 of the Companies Act, 2013 and the Rules framed there under and with the accounting principles as prescribed in the Regulations and orders/directions issued by IRDAI in this behalf.
8. Based on our examination of the books and records of the Company and according to the information and explanations given to us and management's representations made to us
and the compliance certificates submitted to the Board by the officers of the Company charged with compliance and the same being noted by the Board and to the best of our knowledge and belief, we certify that:
a) We have reviewed the management report attached to the financial statements for the year ended March 31, 2016, and have found no apparent mistake or material inconsistencies with the financial statements; and
b) Nothing has come to our attention which causes us to believe that the Company has not complied with the terms and conditions of registration as per sub section 4 of section 3 of the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015.

For S. Jaykishan
Chartered Accountants
ICAI Firm Registration No. 309005E


Nemai Gorai
Membership No. 057892
Partner

Place: Mumbai
Date: 29th April, 2016

## Independent Auditors' Report

# "Annexure $A$ " referred to in Para 6.1 of the report of our report of even date in respect of matters specified in paragraph 4 of Schedule C to the Regulations 

## Auditors' Certificate

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by Star Union Dai-ichi Life Insurance Company Limited ('the Company') for the year ended March 31, 2016, we certify that;
a) We have certified the Cash Balances, to the extent considered necessary, and securities relating to the Company's investments as at March 31, 2016, by actual inspection or on the basis of certificate/confirmations received from the depository participant appointed by the Company, as the case may be. As at March 31, 2016, the Company had no reversions and life interests;
b) The Company is not a trustee of any trust; and
c) No part of the assets of the Policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938, as amended by Insurance Laws (Amendment) Act, 2015 relating to the application and investment of the Policyholders' funds.

This certificate is issued to comply with Para 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, ("the Regulations") and may not be suitable for any other purpose.

For K. S. Aiyar \& Co.
Chartered Accountants
ICAI Firm Registration No. 100186 W

## tang.

Raghuvir M. Aiyar
Membership No. 038128

Place: Mumbai
Date: 29th April, 2016

For S. Jaykishan
Chartered Accountants
ICAI Firm Registration No. 309005E

Partner


Nemai Gorai
Membership No. 057892
Partner

Place: Mumbai
Date: 29th April, 2016

## Independent Auditors' Report

"Annexure B" referred to Para 6.2(h) of our report of even date
Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")
We have audited the internal financial controls over financial reporting of STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMTED ("the Company") as of March 31, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness.

Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India".

For K. S. Aiyar \& Co.
Chartered Accountants
ICAI Firm Registration No.100186W


Raghuvir M. Aiyar
Membership No. 038128
Partner
Place: Mumbai
Date: 29th April, 2016

## For S. Jaykishan

Chartered Accountants
ICAI Firm Registration No. 309005E


Nemai Gorai
Membership No. 057892
Partner
Place: Mumbai
Date: 29th April, 2016

## Comments of CAG

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF STAR UNION DAI-ICHI LIFE INSURANCE COMPANY LIMITED FOR THE YEAR ENDED 31 MARCH 2016

The preparation of financial statements of Star Union Dai-ichi Life Insurance Company Limited for the year ended 31 March 2016 in accordance with the financial reporting framework prescribed under the Insurance Act, 1938 read with the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the Companies Act, 2013 is the responsibility of the management of the company. The statutory auditors appointed by the Comptroller and Auditor General of India under section 139(5) of the Companies Act, 2013 are responsible for expressing opinion on the financial statements under section 143 of the Companies Act, 2013 based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Companies Act 2013. This is stated to have been done by them vide their Audit Report dated 29 April 2016.

I, on the behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under section 143(6)(a) of the companies Act 2013 of the financial statements of Star Union Dai-ichi Insurance Company Limited for the year ended 31 March 2016. This supplementary audit has been carried out independently without access to the working papers of the statutory auditors and is limited primarily to inquiries of the statutory auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to statutory auditor's report under section 143(6)(b) of the Companies Act 2013.

For and on the behalf of the Comptroller and Auditor General of India

(Roop Rashi)
Principal Director of Commercial Audit and ex-officio Member. Audit Board -I. Mumbai

Place : Mumbai
Date : 26 July, 2016


We mean transparency.


Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited

Registration No. \& Date of Registration with IRDAI : 142 dated 26th December 2008

## Revenue Account

for the year ended 31st March, 2016
Policyholders' Account (Technical Account)
( $F^{\text {in }} 000$ 's)

| Particulars | Schedule | Current Year | Previous Year |
| :---: | :---: | :---: | :---: |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded <br> (c) Reinsurance accepted <br> Income from Investments <br> (a) Interest, Dividends \& Rent (Gross) <br> (b) Profit on sale / redemption of investments <br> (c) (Loss on sale / redemption of investments) <br> (d) Transfer / Gain on revaluation / change in fair value <br> (e) Unrealised Gain / (Loss) <br> Other Income <br> (a) Contribution from Shareholders' Account <br> (b) Fees \& Charges <br> (c) Miscellaneous Income | 1 A | $\begin{array}{r} 13,074,705 \\ (298,100) \\ - \\ 3,147,391 \\ 1,518,217 \\ (601,932) \\ - \\ (2,547,533) \\ - \\ 43,696 \\ \hline \end{array}$ | $\begin{array}{r} 11,346,798 \\ (41,704) \\ - \\ 2,715,086 \\ 2,754,762 \\ (260,491) \\ - \\ 3,282,362 \\ - \\ 80,510 \end{array}$ |
| Total (A) |  | 14,336,444 | 19,877,323 |
| Commission <br> Operating Expenses related to Insurance Business <br> Provision for doubtful debts <br> Bad debts written off <br> Provision for Tax <br> Provisions (other than taxation) <br> (a) For diminution in the value of investments (Net) <br> (b) Others <br> Service tax on linked charges | $2$ | $\begin{array}{r} \hline 1,046,700 \\ 2,594,489 \\ 1,302 \\ 1,753 \\ - \\ - \\ \hline- \\ 95,871 \end{array}$ | $\begin{array}{r} 843,704 \\ 2,250,091 \\ 856 \\ - \\ - \\ - \\ \hline \end{array}$ |
| Total (B) |  | 3,740,115 | 3,176,989 |
| Benefits Paid (Net) <br> Interim Bonuses Paid <br> Change in valuation of liability in respect of life policies <br> (a) Gross* <br> (b) Amount ceded in Reinsurance <br> (c) Amount accepted in Reinsurance <br> (d) Transfer to Linked Funds <br> (e) Transfer to Discontinued Funds | 4 | $\begin{array}{r} 8,599,180 \\ 926 \\ 5,912,637 \\ (456,369) \\ - \\ (4,254,705) \\ 583,694 \end{array}$ | $\begin{array}{r} 7,748,317 \\ 1,238 \\ 2,190,171 \\ (101,862) \\ - \\ 4,575,030 \\ 1,626,284 \end{array}$ |
| Total (C) |  | 10,385,363 | 16,039,178 |
| Surplus / (Deficit) (D) = (A)-(B)-(C) |  | 210,966 | 661,156 |
| Amount transferred from Shareholder's Account (Non-technical Account) |  | 297,083 | 534,597 |
| Appropriations <br> Transfer to Shareholders' Account <br> Transfer to Balance Sheet <br> Balance being Funds for Future Appropriations [Refer note no. 43 of Schdeule 16(B)] |  | $433,335$ $74,714$ | $\begin{array}{r} 582,475 \\ - \\ 613,278 \end{array}$ |
| Total (D) |  | 508,049 | 1,195,753 |
| Details of Total Surplus / (Deficit) <br> (a) Interim Bonuses Paid <br> (b) Allocation of bonus to Policyholders <br> (c) Surplus/(Deficit) shown in Revenue Account |  | $\begin{array}{r} 926 \\ 210,230 \\ 210,966 \\ \hline \end{array}$ | $\begin{array}{r} 1,238 \\ 225,775 \\ 661,156 \\ \hline \end{array}$ |
| Total Surplus / (Deficit) |  | 422,122 | 888,169 |

## Significant Accounting Policies \& Notes To Accounts

Schedules referred to above and Notes To Accounts form an integral part of the Revenue Account.

## Revenue Account

As required by Section 40-B(4) of the Insurance Act, 1938 read with IRDAI circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated March 31, 2015 we certify that all expenses of management in respect of life insurance business in India by the company have been fully debited to the Policyholders' Revenue Account as expenses.
*Represents Mathematical Reserves after allocation of bonus.
As per our report of even date attached

For K. S. Aiyar \& Co.
Chartered Accountants ICAI Firm Reg.: 100186W

## For S. Jaykishan

Chartered Accountants ICAI Firm Reg.:309005E
Abhay Tewari
Appointed Actuary

Appointed Actuary

Yamguchi CFO

## Nemai Gorai

Partner
Membership No: 057892

For and on behalf of the Board of Directors
Arun Tiwari
Chairman (of the
meeting)

Girish Kulkarni
MD \& CEO
D.I.No. 01683332

## R.C. Baliarsingh

Director D.I.No. 06467717

Place: Mumbai
Date: 29th April, 2016

Place: Mumbai
Date: 29th April, 2016

Form A - PL
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No. \& Date of Registration with IRDAI: 142 dated 26th December 2008

## Profit \& Loss Account

for the year ended 31st March, 2016

| Shareholders' Account (Non-technical Account) |  |  | (F in 000's) |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | Current Year | Previous Year |
| Amounts transferred from the Policyholders' Account (Technical Account) |  | 433,335 | 582,475 |
| Income from Investments |  |  |  |
| (a) Interest, Dividends \& Rent - Gross |  | 120,824 | 105,725 |
| (b) Profit on sale/redemption of investments |  | 22,061 | 18,444 |
| (c) (Loss on sale/ redemption of investments) |  | $(2,226)$ | $(13,479)$ |
| Other Income |  |  |  |
| (a) Miscellaneous Income |  | 98 | 633 |
| Total (A) |  | 574,092 | 693,798 |
| Expense other than those directly related to the insurance business | 3A | 44,394 | 23,100 |
| Bad debts written off |  | 75 |  |
| Corporate Social Responsibility Expenditure [Refer note no. 44 of Schdeule 16(B)] |  | 5,000 | 4,485 |
| Contribution to the Policyholders Account: |  |  |  |
| (a) Non-Par Life |  | 279,202 |  |
| (b) Non-Par Annuity |  | 1,936 |  |
| (c) Non-Par Health |  | 15,822 | - |
| (d) Linked Life |  |  | 534,597 |
| (e) Linked Group |  | 123 |  |
| Provisions (other than taxation) |  |  |  |
| (a) For diminution in the value of investments (Net) |  | - | - |
| (b) Provision for doubtful debts |  | 813 | 748 |
| (c) Others |  | - |  |
| Total (B) |  | 347,365 | 562,930 |
| Profit / (Loss) before tax |  | 226,727 | 130,868 |
| Prior period expenses [Refer note no. 45 of Schdeule 16(B)] |  | 483 | 2,141 |
| Provision for Taxation |  | - |  |
| Profit / (Loss) after tax |  | 226,244 | 128,727 |
| Appropriations |  |  |  |
| (a) Balance at the beginning of the year |  | $(1,760,117)$ | $(1,888,844)$ |
| (b) Interim dividends paid during the year |  | - |  |
| (c) Proposed final dividend |  | - | - |
| (d) Dividend distribution tax |  | - | - |
| (e) Transfer to reserves / other accounts |  | - |  |
| Profit / (Loss) carried to the Balance Sheet |  | $(1,533,873)$ | $(1,760,117)$ |
| EARNINGS PER EQUITY SHARE [Refer note no. 26 of Schdeule 16(B)] |  |  |  |
| Basic earnings per equity share ( $₹$ ) |  | 0.90 | 0.51 |
| Diluted earnings per equity share (₹) |  | 0.90 | 0.51 |
| Nominal value per equity share (F) |  | 10.00 | 10.00 |

## Significant Accounting Policies \& Notes To Accounts

16
Schedules referred to above and Notes To Accounts form an integral part of the Profit and Loss Account.

As per our report of even date attached

For K. S. Aiyar \& Co.
Chartered Accountants
ICAI Firm Reg.:100186W

For S. Jaykishan
Chartered Accountants
ICAI Firm Reg.:309005E

## Abhay Tewari

Appointed Actuary

Hitoshi Yamguchi CFO

## Raghuvir M. Aiyar

Partner
Membership No: 038128

## Nemai Gorai

Partner
Membership No: 057892

For and on behalf of the Board of Directors

Arun Tiwari
Chairman (of the meeting) D.I.No. 05345547

Girish Kulkarni MD \& CEO
D.I.No. 01683332
R.C. Baliarsingh

Director
D.I.No. 06467717

Place: Mumbai
Date: 29th April, 2016

| Rakesh Kumar | T.C. Nair |
| :--- | :--- |
| Company Secretary | Director |
|  | D.I.No. 02689698 |

Rakesh Kumar
Company Secretary

Place: Mumbai
Date: 29th April, 2016

Form A - BS
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. \& Date of Registration with IRDAI : 142 dated 26th December 2008

## Balance Sheet

as at 31st March, 2016
₹ in 000's)

| Particulars | Schedule | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: |
| SOURCES OF FUNDS <br> Shareholders' Funds: <br> Share Capital <br> Reserves And Surplus <br> Credit/[Debit] Fair Value Change Account | $\begin{aligned} & 5 \\ & 6 \end{aligned}$ | $\begin{array}{r} 2,500,000 \\ 1,700,000 \\ 559 \\ \hline \end{array}$ | $\begin{array}{r} 2,500,000 \\ 1,700,000 \\ 1 \\ \hline \end{array}$ |
| Sub-Total |  | 4,200,559 | 4,200,001 |
| Borrowings <br> Policyholders' Funds: <br> Credit/[Debit] Fair Value Change Account <br> Policy Liabilities <br> Insurance Reserves <br> Provision for Linked Liabilities <br> Linked Liabilities <br> Fair Value Change Account <br> Funds for discontinued policies [Refer note no. 31 of Schdeule 16(B)] Discontinued on account of non-payment of premium <br> Others (on account of surrenders) | 7 | $\begin{array}{r} (39,515) \\ 22,859,329 \\ - \\ 22,564,925 \\ 3,737,921 \\ \\ 4,231,112 \\ 21,215 \\ \hline \end{array}$ | $\begin{array}{r} (38,571) \\ 17,403,063 \\ - \\ 24,272,097 \\ 6,285,453 \\ \\ 3,629,178 \\ 39,456 \\ \hline \end{array}$ |
| Total |  | 30,555,173 | 34,226,183 |
| Sub-Total |  | 53,374,987 | 51,590,675 |
| Funds for Future Appropriations - Participating Segment [Refer note no. 43 of Schdeule 16(B)] |  | 752,231 | 677,517 |
| Total |  | 58,327,777 | 56,468,193 |
| APPLICATION OF FUNDS <br> Investments <br> Shareholders' <br> Policyholders' <br> Assets Held to Cover Linked Liabilities <br> Loans <br> Fixed Assets <br> Current Assets <br> Cash and Bank Balances <br> Advances and Other Assets | 8 <br> 8A <br> 8B <br> 9 <br> 10 <br> 11 <br> 12 | $1,650,185$ $23,608,328$ $30,555,173$ 103,951 224,536 478,744 $4,169,369$ | $1,594,613$ $17,915,633$ $34,226,183$ 73,079 225,894 487,953 $2,872,125$ |
| Sub-Total (A) |  | 4,648,113 | 3,360,078 |
| Current Liabilities Provisions | $\begin{aligned} & 13 \\ & 14 \\ & \hline \end{aligned}$ | $\begin{array}{r} 3,986,684 \\ 9,698 \\ \hline \end{array}$ | $\begin{array}{r} 2,677,770 \\ 9,634 \\ \hline \end{array}$ |
| Sub-Total (B) |  | 3,996,382 | 2,687,404 |
| Net Current Assets (C) = ( $\mathbf{A}-\mathrm{B}$ ) |  | 651,731 | 672,674 |
| Miscellaneous Expenditure (to the extent not written off or adjusted) Debit Balance in Profit \& Loss Account (Shareholders' Account) | 15 | 1,533,873 | 1,760,117 |
| Total |  | 58,327,777 | 56,468,193 |

Significant Accounting Policies \& Notes To Accounts
Schedules referred to above form an integral part of the Balance Sheet.

As per our report of even date attached

For K. S. Aiyar \& Co.
Chartered Accountants ICAI Firm Reg.:100186W

For S. Jaykishan
Chartered Accountants ICAI Firm Reg.:309005E

Abhay Tewari Appointed Actuary

Hitoshi Yamguchi CFO

For and on behalf of the Board of Directors

| Arun Tiwari | Girish Kulkarni |
| :--- | :--- |
| Chairman (of the | MD \& CEO |
| meeting) | D.I.No. 01683332 |
| D.I.No. 05345547 |  |
|  |  |
|  | R.C. Baliarsingh |
| T.C. Nair  <br> Director  <br> D.I.No. 02689698 Director |  |
|  | D.I.No. 06467717 |

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T.C. Nair
D.I.No. 02689698

Director
D.I.No. 06467717

Raghuvir M. Aiyar
Partner
Membership No: 038128

## Nemai Gorai

Partner
Membership No: 057892

## Rakesh Kumar

 Company SecretaryPlace: Mumbai
Date: 29th April, 2016

Place: Mumbai
Date: 29th April, 2016

| Particulars | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: |
| Partly-paid up investments |  |  |
| Underwriting commitments outstanding (in respect of shares and securities) | - |  |
| Claims, other than those under policies, not acknowledged as debts | 7,100 | 100 |
| Guarantees given by or on behalf of the Company | - | - |
| Statutory demands/liabilities in dispute, not provided for (Tax matters) | 34,612 | 884,053 |
| Reinsurance obligations to the extent not provided for in accounts | - |  |
| Claims, under policies, not acknowledged as debts |  |  |
| - Repudiation of Death claims (net of Reinsurance amounting: CY ₹ 7,501 , PY ₹ 3,971 ) | 54,220 | 5,336 |
| - Others (service related and other matters) | 12,330 | 11,805 |
| Others | - | - |

[^2]Receipts And Payments Account (Cash Flow Statement)
for the year ended 31st March, 2016
( $F^{\text {in }} 000$ 's)

| Sr. No. | Particulars | Year ended March 31, 2016 | Year ended March 31, 2015 |
| :---: | :---: | :---: | :---: |
| I | Cash Flows from the Operating Activities: (A) |  |  |
| 1 | Premium received from policyholders, including advance receipts | 13,347,913 | 11,504,355 |
| 2 | Other receipts | - | - |
| 3 | Payments to the re-insurers, net of Commissions and Claims/Benefits | $(115,594)$ | $(16,222)$ |
| 4 | Payments of Claims/Benefits | $(7,791,621)$ | $(7,492,122)$ |
| 5 | Payments of Commission and Brokerage | $(1,024,348)$ | $(815,696)$ |
| 6 | Payments of other Operating Expenses * | $(2,491,762)$ | $(2,188,534)$ |
| 7 | Preliminary and Pre-Operative Expenses | - | - |
| 8 | Deposits, Advances and Staff Loans | $(10,491)$ | 150 |
| 9 | Income taxes paid (Net) | - | - |
| 10 | Service tax paid | $(350,635)$ | $(247,237)$ |
| 11 | Other payments | - | - |
| 12 | Cash flows before extraordinary items | - | - |
| 13 | Cash flow from extraordinary operations | - | - |
| Net Cash Flow from Operating Activities: (A) |  | 1,563,462 | 744,694 |
| II | Cash Flow from Investing Activities: (B) |  |  |
| 1 | Purchase of fixed assets | $(116,227)$ | $(77,430)$ |
| 2 | Proceeds from sale of fixed assets | 394 | 590 |
| 3 | Purchases of investments | $(14,419,996)$ | $(17,340,238)$ |
| 4 | Loans disbursed | - | - |
| 5 | Loans against policies | $(65,638)$ | $(42,814)$ |
| 6 | Sales of investments | 12,963,268 | 14,013,526 |
| 7 | Repayments received | - | - |
| 8 | Rents / Interests / Dividends received | 2,867,583 | 2,544,183 |
| 9 | Investments in money market instruments and in Liquid Mutual Funds (Net) | $(2,802,631)$ | $(47,167)$ |
| 10 | Expenses related to investments | (944) | $(1,268)$ |
| Net Cash Flow from Investing Activities: (B) |  | $(1,574,191)$ | $(950,618)$ |
| III | Cash flows from Financing Activities: (C) |  |  |
| 1 | Proceeds from issuance of share capital | - | - |
| 2 | Proceeds from borrowing | - | - |
| 3 | Repayments of borrowing | - | - |
| 4 | Interest/dividends paid | - | - |
| Net cash flow from Financing activities: (C) |  | - | - |
| IV | Effect of foreign exchange rates on cash and cash equivalents (Net) : (D) | - | - |
| V | Net increase / (decrease) in cash and cash equivalents: ( $E=A+B+C+D)$ | $(10,729)$ | $(205,924)$ |
| 1 | Cash and cash equivalents at the beginning of the year | 490,327 | 696,251 |
| 2 | Cash and cash equivalents at the end of the year | 479,598 | 490,327 |
| Break-up of Cash \& Cash Equivalents |  |  |  |
| 1 | Cash Balance as per Schedule 11 | 478,744 | 487,953 |
| 2 | Cash Balance as per Schedule 8B (included in Net Current Asset) | 854 | 2,374 |
| Total |  | 479,598 | 490,327 |

*Amount spent during the year on Corporate Social Responsibility (CSR):

| i | Construction/acquisition of any assets | - | - |
| :---: | :--- | ---: | ---: |
| ii | On purposes other than (i) above | 5,000 | 4,485 |

## Receipts And Payments Account (Cash Flow Statement)

As per our report of even date attached

For K. S. Aiyar \& Co.
Chartered Accountants ICAI Firm Reg.:100186W

For S. Jaykishan Chartered Accountants ICAI Firm Reg.: 309005 E

Abhay Tewari Appointed Actuary

Hitoshi Yamguchi CFO

## Rakesh Kumar

 Company SecretaryT.C. Nair

Director
D.I.No. 02689698
R.C. Baliarsingh Director D.I.No. 06467717

Place: Mumbai
Date: 29th April, 2016

Nemai Gorai
Partner
Membership No: 057892

## Partner

Membership No: 038128

Place: Mumbai
Date: 29th April, 2016

For and on behalf of the Board of Directors
Arun Tiwari
Chairman (of the meeting) D.I.No. 05345547

## Schedule forming part of Financial Statements

Schedule - 1

| Premium (Net of Service Tax) |  | ( $₹$ in 000's) |
| :---: | :---: | :---: |
| Particulars | Current Year | Previous Year |
| First year premiums | 5,533,408 | 5,517,381 |
| Renewal Premiums | 6,532,807 | 5,047,542 |
| Single Premiums | 1,008,490 | 781,875 |
| Total Premiums | 13,074,705 | 11,346,798 |
| Premium Income from Business written: |  |  |
| In India | 13,074,705 | 11,346,798 |
| Outside India | - | - |
| Total Premiums | 13,074,705 | 11,346,798 |

Note: Refer Schedule 16 Note A (3).

## Schedule - 1A

Miscellaneous Income
(₹ in 000's)

| Particulars | Current Year | Previous Year |
| :--- | ---: | ---: |
| Provision for expenses no longer required written back | 13,423 | 8,776 |
| Other income* | $\mathbf{3 0 , 2 7 3}$ | $\mathbf{7 1 , 7 3 4}$ |
| Total | $\mathbf{4 3 , 6 9 6}$ | $\mathbf{8 0 , 5 1 0}$ |

*Break-up of other income

| Particulars | Current Year | Previous Year |
| :--- | ---: | ---: |
| Surrender Charges | 14,992 | 59,427 |
| Revival charges from Policyholders | 14,803 | 11,806 |
| Others | 501 |  |
| Total | $\mathbf{4 7 8}$ | $\mathbf{3 0 , 2 7 3}$ |

Note: Refer Schedule 16 Note A (3).
Schedule - 2
Commission Expenses
(₹ in 000's)

| Particulars | Current Year | Previous Year |
| :---: | :---: | :---: |
| Commission paid |  |  |
| Direct - First year premiums | 792,689 | 644,623 |
| - Renewal premiums | 239,384 | 191,299 |
| - Single premiums | 14,627 | 7,782 |
| Add: Commission on Re-insurance Accepted | - | - |
| Less: Commission on Re-insurance Ceded | - | - |
| Net Commission | 1,046,700 | 843,704 |
| Break-up of the expenses (Gross) incurred to procure business: |  |  |
| Agents | 74,093 | 78,524 |
| Brokers | 790 | 1,698 |
| Corporate Agency | - | - |
| Bancassurance | 971,817 | 763,482 |
| Referral | - | - |
| Others | - | - |
| Total | 1,046,700 | 843,704 |

Note: Refer Schedule 16 Note A (3).

## Schedule forming part of Financial Statements

Schedule - 3
Operating Expenses Related To Insurance Business

| Particulars | Current Year | Previous Year |
| :---: | :---: | :---: |
| Employees' remuneration \& welfare benefits | 1,524,201 | 1,352,579 |
| Travel, conveyance and vehicle running expenses | 48,935 | 46,338 |
| Training expenses | 45,252 | 24,780 |
| Rents, rates \& taxes | 130,181 | 117,655 |
| Repairs \& Maintenance | 65,356 | 54,587 |
| Printing \& stationery | 14,161 | 16,425 |
| Communication expenses | 29,511 | 28,656 |
| Legal \& professional charges | 78,540 | 87,366 |
| Medical fees | 12,749 | 9,282 |
| Auditors' fees, expenses etc. |  |  |
| a) as auditor | 2,700 | 2,700 |
| b) as adviser or in any other capacity, in respect of: <br> (i) Taxation matters | - | - |
| (ii) Insurance matters | - |  |
| (iii) Management services; and | - | - |
| c) in any other capacity | 1,787 | 1,470 |
| Advertisement and publicity | 124,211 | 128,988 |
| Interest \& Bank Charges | 3,081 | 2,184 |
| Others : |  |  |
| Marketing \& Business Promotion Expenses | 49,862 | 74,687 |
| Policy Stamps | 129,304 | 36,331 |
| IT Expenses | 147,711 | 143,586 |
| Service Tax Expenses | 45,205 | 3,846 |
| Miscellaneous Expenses | 30,544 | 26,618 |
| Depreciation | 111,198 | 92,013 |
| Total | 2,594,489 | 2,250,091 |

Note: Refer Schedule 16 Note A (6, 11 to 15).

## Schedule - 3A

Expenses Other Than Those Directly Related To Insurance Business

| Particulars | Current Year | Previous Year |
| :--- | ---: | ---: |
| Employees' remuneration \& welfare benefits <br> Others : <br> Miscellaneous Expenses | 26,552 | 11,981 |
| Total | 17,842 | 11,119 |

## Schedule forming part of Financial Statements

Schedule - 4
Benefits Paid (Net)
( $F^{2}$ in 000's)

| Particulars |  | Current Year | Previous Year |
| :---: | :---: | :---: | :---: |
| 1. | Insurance Claims <br> (a) Claims by Death <br> (b) Claims by Maturity <br> (c) Annuities / Pension payment <br> (d) Periodical Benefit <br> (e) Other Benefits: <br> (i) Surrender <br> (ii) Retirement Benefits, etc. <br> (iii) Claim Settlement Expenses | $\begin{array}{r} 1,267,202 \\ 2,400,020 \\ 85,211 \\ 944 \\ 4,542,666 \\ 593,589 \\ 16,449 \end{array}$ | $\begin{array}{r} 543,958 \\ 1,414,116 \\ 73,324 \\ - \\ 3,797,648 \\ 1,965,182 \\ 2,083 \end{array}$ |
| Total (A) |  | 8,906,081 | 7,796,311 |
| 2. | Amount ceded in reinsurance: <br> (a) Claims by Death <br> (b) Claims by Maturity <br> (c) Annuities / Pension payment <br> (d) Periodical Benefit <br> (e) Other Benefits: <br> (i) Surrender <br> (ii) Retirement Benefits, etc. <br> (iii) Claim Settlement Expenses | $(306,901)$ | $(47,994)$ |
| Total (B) |  | $(306,901)$ | $(47,994)$ |
| 3. | Amount accepted in reinsurance: <br> (a) Claims by Death <br> (b) Claims by Maturity <br> (c) Annuities / Pension payment <br> (d) Periodical Benefit <br> (e) Other Benefits: <br> (i) Surrender <br> (ii) Retirement Benefits, etc. <br> (iii) Claim Settlement Expenses | - - - - - - - | - - - - - - - |
| Total (C) |  | - | - |
| Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) |  | 8,599,180 | 7,748,317 |
| Benefits paid to claimants: in India |  | 8,599,180 | 7,748,317 |

Note: Refer Schedule 16 Note A (5).

## Schedule forming part of Financial Statements

Schedule - 5
Share Capital

| Particulars |  | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: |
| 1 | Authorised Capital <br> 325,00,00,000 Equity Shares of ₹ 10 each <br> (Previous Year 25,00,00,000 Equity Shares of ₹ 10 each) | 32,500,000 | 2,500,000 |
| 2 | Issued Capital <br> 25,00,00,000 Equity Shares of $₹ 10$ each <br> (Previous Year 25,00,00,000 Equity Shares of ₹ 10 each) | 2,500,000 | 2,500,000 |
| 3 | Subscribed Capital <br> 25,00,00,000 Equity Shares of $₹ 10$ each <br> (Previous Year 25,00,00,000 Equity Shares of ₹ 10 each) | 2,500,000 | 2,500,000 |
| 4 | Called-up / Paid up Capital <br> 25,00,00,000 Equity Shares of $₹ 10$ each <br> (Previous Year 25,00,00,000 Equity Shares of ₹ 10 each) <br> fully paid up <br> Less: Calls unpaid <br> Add : Shares forfeited (Amount originally paid up) <br> Less: Par value of Equity Shares bought back <br> Less: Preliminary Expenses <br> (Expenses including commission or brokerage on Underwriting or subscription of shares) | 2,500,000 | 2,500,000 |
| Total |  | 2,500,000 | 2,500,000 |

Share Capital held by Joint Venture Partners:

| Particulars | As at <br> As at | 31st March, 2015 |
| :--- | ---: | ---: |
| Bank of India | 31 st March, 2016 | $1,200,000$ |
| Union Bank of India | $1,200,000$ | 650,000 |
| The Dai-ichi Life Insurance Company, Limited (Japan) | 650,000 | 650,000 |
| Total | 650,000 | $\mathbf{2 , 5 0 0 , 0 0 0}$ |

Schedule - 5A
Pattern Of Shareholding [As certified by the Management]

| Shareholder | As at 31 st March, 2016 |  | As at 31 st March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of Holding | Number of Shares | \% of Holding |
| Promoters: |  |  |  |  |
| Indian : |  |  |  |  |
| Bank of India | 120,000,000 | 48\% | 120,000,000 | 48\% |
| Union Bank of India | 65,000,000 | 26\% | 65,000,000 | 26\% |
| Foreign : |  |  |  |  |
| The Dai-ichi Life Insurance Company, Limited (Japan) | 65,000,000 | 26\% | 65,000,000 | 26\% |
| Others : | - |  | - |  |
| Total | 250,000,000 | 100\% | 250,000,000 | 100\% |

Note: Out of the above, 4 shares (PY 4 shares) are held by 4 nominees (PY 4 nominees) of Bank of India, Union Bank of India and The Dai-ichi Life Insurance Company, Limited (Japan).

## Schedule forming part of Financial Statements

Schedule - 6
Reserves And Surplus
(₹ in 000's)

| Particulars | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: |
| Capital Reserve | - | - |
| Capital Redemption Reserve | - | - |
| Share Premium | 1,700,000 | 1,700,000 |
| Revaluation Reserve | - | - |
| General Reserves | - | - |
| Less: Debit balance in Profit and Loss Account, if any | - | - |
| Less: Amount utilized for Buy-back | - | - |
| Catastrophe Reserve | - | - |
| Other Reserves | - | - |
| Balance of profit in Profit and Loss Account | - | - |
| Total | 1,700,000 | 1,700,000 |

Schedule - 7
Borrowings
(₹ in 000's)

| Particulars | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: |
| Debentures / Bonds | - | - |
| Banks | - | - |
| Financial Institutions | - | - |
| Others | - | - |
| Total | - | - |

## Schedule - 8

Investments - Shareholders


Notes:

1) Aggregate book value and market value of Investments, other than Listed Equity Shares is $₹ 1,640,020$ thousands ( PY : $₹ 1,594,611$ thousands) and ₹ $1,651,257$ thousands (PY: ₹ $1,596,459$ thousands) respectively.
2) Investments in subsidiary / holding companies, joint ventures and associates: Investment at cost in Union Bank of India Perpetual Bond CY: ₹ 15,000 thousands (PY: ₹ 15,000 thousands), Bank of India Fixed Deposit CY: ₹ Nil (PY: ₹ Nil), Union Bank of India Fixed Deposit CY: ₹ Nil (PY: ₹ Nil), BOI AXA Mutual Fund CY ₹106,207 thousands (PY: ₹ 1.4 thousands) and Union KBC Mutual Fund CY: ₹70,045 thousands (PY: ₹0.2 thousands).
3) Investments made out of catastrophe reserve is ₹ Nil.

* Includes CY: ₹ Nil thousands of Securities under Section 7 of the Insurance Act, 1938 (PY: ₹105,693 thousands).
Schedule - 8A
Investments - Policyholders


Schedule forming part of Financial Statements
Investments - Policyholders

| Investments - Policyholders |  |  |  |  |  |  | (₹ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parriculars | Participating Life (Individual) | Non-Participating |  |  |  |  | $\begin{gathered} \text { As at } \\ \text { 31st March, } 2016 \end{gathered}$ |
|  |  | Group |  | Individual |  |  |  |
| 3 Other Investments |  |  |  |  |  |  |  |
| (a) Shares <br> (aa) Equity |  |  |  |  |  |  |  |
| (bb) Preference |  |  |  |  |  |  |  |
|  | 263 | 105,060 | 12,809 | 72,289 | 4,107 |  | 194,528 |
| (Historical Value of CY: ₹193,827 thousands, PY: ₹26,440 thousands) |  |  |  |  |  |  |  |
| (c) Derivative Instruments |  |  |  |  |  |  |  |
| (d) Debentures / Bonds | 2,010 | 121,970 |  |  |  |  | 123,980 |
|  |  |  |  |  |  |  |  |
| (e) Other Securities: Cerificate of Deposit |  |  |  |  |  |  | 245,701 |
| Cerrificate of Deposit ${ }^{\text {(Market Value of CY: } 245,701 \text { thousands, PY: } ₹ 46,482 \text { thousands) }}$ |  |  |  | 245,01 |  |  | 245,701 |
| Commercial Paper |  |  |  |  |  |  |  |
| CBLO | 8,184 | 35,992 | 8,893 | 1,025,587 | 3,257 | 9,093 | 1,091,006 |
|  |  |  |  |  |  |  |  |
| Fixed Deposit (Market Value of CY: $\mathbf{F}^{\text {7 }}$,900 thousands, PY: ₹168,500 thousands) |  | 72,900 |  |  |  |  | 72,900 |
| (f) Subsidiaries / Promoter Group |  |  |  |  |  |  |  |
| Mutual Funds (Hisorical Value of CY: $₹ 258,510$ thousands, PY: $₹ 78,613$ thousands) |  | 1 |  | 261,249 |  |  | 261,250 |
| (Historical Value of CY: 2558,510 thousands, PY: $₹ 78,613$ thousands) |  |  |  |  |  |  |  |
| $4{ }_{\text {a }}^{\text {(g) Investment Properties-Real Estate }}$ Investments in Infrastucture and Social Sector |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| (a) Approved Investment Debentures / Bonds | 2.496 | 71,983 |  |  |  |  | 74,479 |
| (Market Value of CY: 744,721 thousands, PY : $₹ 47,989$ thousands) |  |  |  |  |  |  | 74,479 |
| (b) Other Investment |  |  |  |  |  |  |  |
| Debentures / Bonds |  |  |  |  |  |  |  |
| 5 Other than Approved Investments |  |  |  |  |  |  |  |
| Debentures / Bonds |  |  |  |  |  |  |  |
| Mutual Funds | 327 | 49,672 |  | 80,179 |  |  | 130,178 |
| (Historical Value of CY: ₹129,741 thousands, PY: $\mathrm{₹}^{6}, 254$ thousands) |  |  |  |  |  |  |  |
| Total | 6,666,349 | 7,836,712 | 605,697 | 7,998,128 | 492,349 | 9,093 | 23,608,328 |
| In India | 6,666,349 | 7,836,712 | 605,697 | 7,998,128 | 492,349 | 9,093 | 23,608,328 |

Notes:
 thousands) respectively.

 thousands) and NCDs placed with STCI Finance ₹ 130,000 (PY: ₹ Nil).
3) Investments made out of catastrophe reserve is ₹ Nil.
 securities
Schedule - 8A
Investments - Policyholders

Investments - Policyholders

| Particulars |  | Participating Life (Individual) | Non-Participating |  |  |  |  | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Group | Individual |  |  |  |
|  |  | Life | Annuity | Life | Annuity | Health |  |
| 3 | Other Investments:(a) Shares:(aa) Equity(bb) Preference(b) Mutual Funds(Historical Value of CY: ₹26,440 thousands, PY: ₹ Nil)(c) Derivative Instruments(d) Debentures / Bonds(Market value of CY: ₹51,433 thousands, PY: ₹365,697 thousands)(e) Other Securities:Certificate of Deposit(Market value of CY: ₹46,482 thousands, PY: ₹119,381 thousands)Commercial PaperCBLO(Market value of CY: ₹201,400 thousands, PY: ₹ 321,200 thousands)Fixed Deposit(Market value of CY: ₹168,500 thousands, PY: ₹20,000 thousands)(f) Subsidiaries / Promoter Group:Mutual Funds(Historical Value of CY: ₹78,613 thousands, PY: ₹100,000 thousands)(g) Investment Properties-Real Estate |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | - | - | - |  |  | - |  |
|  |  |  |  | - |  | - |  |  |
|  |  | 104 | 10,267 | 5,003 | 6,096 | 5,003 | - | 26,473 |
|  |  |  |  |  |  |  |  |  |
|  |  | - |  |  | - | - | - | - |
|  |  | 9,998 | 32,028 | 3,000 | 3,000 | 2,999 | - | 51,025 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  | - | - | - | 46,482 | - | - | 46,482 |
|  |  |  |  |  |  |  |  |  |
|  |  | - |  |  | - | - |  | - |
|  |  | 8,386 | 38,238 | 7,987 | 140,871 | 5,591 | - | 201,073 |
|  |  |  |  |  |  |  |  |  |
|  |  | - | 168,500 | - | - | - | - | 168,500 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  | - | 9,900 | - | 68,876 | - | - | 78,776 |
|  |  |  |  |  |  |  |  |  |
|  |  | - | - | - | - | - | - |  |
| 4 | Investments in Infrastructure and Social Sector |  |  |  |  |  |  |  |
| 4 | (a) Approved Investment: |  |  |  |  |  |  |  |
|  | Debentures / Bonds | 4,001 | 7,000 | - | 36,978 | - | - | 47,979 |
|  | (Market value of CY: ₹ 47,989 thousands, PY: ₹ 36,006 thousands) |  |  |  |  |  |  |  |
|  | (b) Other Investment |  |  |  |  |  |  |  |
|  | Debentures / Bonds | - | - | - | - | - | - |  |
| 5 | Other than Approved Investments: |  |  |  |  |  |  |  |
|  | Debentures / Bonds | - | - | - |  | - | - |  |
|  | Mutual Funds | 25 | 1 | - | 6,250 | - | - | 6,276 |
|  | (Historical Value of CY: ₹6,254 thousands, PY: ₹ Nil) |  |  |  |  |  |  |  |
| Total |  | 5,196,516 | 6,797,116 | 614,604 | 4,894,600 | 412,797 | - | 17,915,633 |
|  |  | 5,196,516 | 6,797,116 | 614,604 | 4,894,600 | 412,797 | - | 17,915,633 |

Notes:
 thousands) respectively.
 Fixed Deposit ₹ 133,800 thousands (PY: ₹ 146,500 thousands), BOI AXA Mutual Fund ₹ 44,239 thousands (PY: ₹ Nil) and Union KBC Mutual Fund ₹ 24,475 thousands (PY: ₹ Nil) 3) Investments made out of catastrophe reserve is ₹ Nil.
 these securities.

## Schedule forming part of Financial Statements

Schedule - 8B
Assets Held To Cover Linked Liabilities

| Particulars | As at 31 st March, 2016 |  |  |  | As at 31 st March, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual |  | Group Life | Total | Individual |  | Group Life | Total |
|  | Life | Pension |  |  | Life | Pension |  |  |
| LONG TERM INVESTMENTS |  |  |  |  |  |  |  |  |
| 1 Government securities and Government guaranteed bonds including Treasury Bills <br> (Historical Value of CY : ₹ $4,778,247$ thousands, PY: ₹4,301,836 thousands) | 4,765,178 | 133,916 | 24,478 | 4,923,572 | 4,232,551 | 211,338 |  | 4,443,889 |
| 2 Other Approved Securities <br> (Historical Value of CY: ₹1,058,239 thousands, PY: ₹1,572,661 thousands) | 1,025,681 | 51,084 | 10,184 | 1,086,949 | 1,533,409 | 73,456 |  | 1,606,865 |
| 3 Other Investments |  |  |  |  |  |  |  |  |
| (aa) Equity <br> (Historical Value of CY: ₹ $11,635,116$ thousands, PY: ₹11,992,340 thousands) | 13,853,601 | 1,049,004 | - | 14,902,605 | 15,552,096 | 2,003,931 |  | 17,556,027 |
| (bb) Preference <br> (b) Mutual Funds |  |  | - |  |  | - |  |  |
| (c) Derivative Instruments |  |  |  |  |  |  |  |  |
| (d) Debentures / Bonds (Historical Value of CY: ₹2,054,055 thousands, PY: ₹2,742,610 thousands) | 1,979,018 | 117,845 | 31,138 | 2,128,001 | 2,618,387 | 224,160 |  | 2,842,547 |
| (Historical Value of CY: ₹2,054,055 thousands, PY: ₹2,742,610 thousands) <br> (e) Other Securities |  |  |  |  |  |  |  |  |
| Fixed Deposit | 35,000 | - | - | 35,000 | 35,000 | - |  | 35,000 |
| (Historical Value of CY: ₹35,000 thousands, PY: ₹ 35,000 thousands) |  |  |  |  |  |  |  |  |
| (f) Subsidiaries / Promoter Group |  |  |  |  |  |  |  |  |
| Fixed Deposit | 57,000 |  | - | 57,000 | 57,000 | - |  | 57,000 |
| (Historical Value of CY: ₹57,000 thousands, PY: ₹57,000 thousands) |  |  |  |  |  |  |  |  |
| Debentures / Bonds <br> (Historical Value of CY: ₹20,000 thousands, PY: ₹ Nil) | 20,387 |  |  | 20,387 |  | - |  |  |
| (g) Investment Properties-Real Estate |  |  |  |  |  |  |  |  |
| 4 Investments in Infrastructure and Social Sector |  |  |  |  |  |  |  |  |
| (a) Approved Investment |  |  |  |  |  |  |  |  |
| Debentures / Bonds | 1,570,421 | 67,102 | 10,180 | 1,647,703 | 1,759,647 | 152,845 |  | 1,912,492 |
| (Historical Value of CY: ₹1,586,574 thousands, PY: ₹ $1,830,739$ thousands) |  |  |  |  |  |  |  |  |
|  | 650,862 | 48,603 | - | 699,465 | 1,001,625 | 124,227 |  | 1,125,852 |
| (Historical Value of CY: ₹650,079 thousands, PY: ₹985,384 thousands) <br> (b) Other Investment |  |  |  |  |  |  |  |  |
| Equity |  |  | - |  | 747,295 | 79,917 |  | 827,212 |
| (Historical Value of CY: ₹ Nil, PY: ₹ 731,049 thousands) |  |  |  |  |  |  |  |  |
| 5 Other than Approved Investments |  |  |  |  |  |  |  |  |
| Debentures / Bonds | 263,417 | 14,178 | - | 277,595 |  |  |  |  |
| (Historical Value of CY: ₹270,952 thousands, PY: ₹ Nil) |  |  |  |  |  |  |  |  |
| Equity <br> (Historical Value of CY. ₹83 209 thousands PY. ₹111 155 thousands) | 167,652 | 9,602 | - | 177,254 | 208,755 | 24,880 |  | 233,635 |
| SHORT TERM INVESTMENTS |  |  |  |  |  |  |  |  |
| 1 Government securities and Government guaranteed bonds including | 748,202 | - | - | 748,202 | 513,243 | 4.987 |  | 518,230 |
| Treasury Bills |  |  |  |  |  |  |  |  |
| (Historical Value of CY: $₹ 743,676$ thousands, PY: ₹ 516,212 thousands) |  |  |  |  |  |  |  |  |
| 2 Other Approved Securities | 805,502 | - | - | 805,502 | - | - |  |  |
| (Historical Value of CY: ₹ 803,235 thousands, PY: ₹ Nil) |  |  |  |  |  |  |  |  |

## Schedule forming part of Financial Statements

Assets Held To Cover Linked Liabilities



 placed with STCI Finance ₹20,000 (PY: ₹ Nil).
3) Investments made out of catastrophe reserve is ₹ Nil.

## Schedule forming part of Financial Statements

## Assets Held To Cover Linked Liabilities

* Break up of Net Current Assets of Schedule 8B
(₹ in 000 's)

| Particulars | As at 31st March, 2016 |  |  |  | As at 31st March, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual |  | Group Life | Total | Individual |  | Group Life | Total |
|  | Life | Pension |  |  | Life | Pension |  |  |
| Accrued Interest | 346,966 | 17,729 | 2,750 | 367,445 | 345,552 | 36,570 |  | 382,122 |
| Cash \& Bank Balance | 674 | 166 | 14 | 854 | 1,920 | 454 |  | 2,374 |
| Unit Collection Receivable | 307,856 | 2,912 |  | 310,768 | 418,517 | 3,462 |  | 421,979 |
| Dividend Receivable | 2,528 | 201 | - | 2,729 |  |  |  |  |
| Receivable for Sale of Investments | 517,786 | 44,302 |  | 562,088 | 113,341 | 12,000 |  | 125,341 |
| Total | 1,175,810 | 65,310 | 2,764 | 1,243,884 | 879,330 | 52,486 |  | 931,816 |
| Current Liabilities |  |  |  |  |  |  |  |  |
| Payable for Purchase of Investments | 66,368 | 6,019 |  | 72,387 | 30,279 | - |  | 30,279 |
| Other Current Liabilities | 1,878 | 118 | 2 | 1,998 | 1,003 | 115 |  | 1,118 |
| Unit Collection Payable | 454,528 | 26,425 | - | 480,953 | 62,594 | 52,819 |  | 115,413 |
| Total | 522,774 | 32,562 | 2 | 555,338 | 93,876 | 52,934 | - | 146,810 |
| Net Current Assets | 653,036 | 32,748 | 2,762 | 688,546 | 785,454 | (448) | - | 785,006 |

## Schedule - 9

## Loans

(₹ in 000's)

| Particulars |  | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: |
| 1 | SECURITY-WISE CLASSIFICATION <br> Secured <br> (a) On mortgage of property <br> (aa) In India <br> (bb) Outside India <br> (b) On Shares, Bonds, Govt. Securities, etc. <br> (c) Loans against policies <br> (d) Others <br> Unsecured | $103,951$ | $73,079$ |
| Total |  | 103,951 | 73,079 |
| 2 | BORROWER-WISE CLASSIFICATION <br> (a) Central and State Governments <br> (b) Banks and Financial Institutions <br> (c) Subsidiaries <br> (d) Companies <br> (e) Loans against policies <br> (f) Others | $103,951$ | $73,079$ |
| Total |  | 103,951 | 73,079 |
| 3 | PERFORMANCE-WISE CLASSIFICATION <br> (a) Loans classified as standard (aa) In India <br> (bb) Outside India <br> (b) Non-standard loans less provisions (aa) In India <br> (bb) Outside India | $103,951$ | 73,079 |
| Total |  | 103,951 | 73,079 |
| 4 | MATURITY-WISE CLASSIFICATION <br> (a) Short Term <br> (b) Long Term | 103,951 | 73,079 |
| Total |  | 103,951 | 73,079 |
| In India |  | 103,951 | 73,079 |

Note : Refer Schedule 16 Note A (9)
Schedule－ 10 Fixed Assets

| $\stackrel{4}{0}$ |  |  | $\circ$ $\cdots$ $\infty$ $\infty$ |  |  | $\begin{aligned} & \stackrel{1}{N} \\ & \underset{N}{N} \end{aligned}$ |  | $\begin{aligned} & \text { no } \\ & 0 \\ & 0 \end{aligned}$ |  | $\begin{aligned} & \text { m } \\ & \infty \\ & \stackrel{\infty}{-} \end{aligned}$ | $\stackrel{\infty}{\stackrel{\infty}{\wedge}}$ |  | $\stackrel{N}{N}$ | $\begin{aligned} & \dot{\prime} \\ & \infty \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \stackrel{\circ}{\text { N }} \\ & \stackrel{N}{\mathrm{~N}} \end{aligned}$ |  | $\stackrel{\text { J }}{\sim}$ | む ฌ N N |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { © }}{\mathbf{Z}}$ |  |  | N N － |  |  | $\begin{aligned} & \text { n } \\ & \text { ( } \\ & \text { O } \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \text { m } \\ & \stackrel{-}{N} \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { N} \end{aligned}$ | $\begin{aligned} & \bar{N} \\ & \text { N } \\ & \text { J } \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \underset{N}{N} \end{aligned}$ | $\begin{aligned} & \stackrel{\wedge}{\alpha} \\ & \underset{~}{~} \end{aligned}$ |  | $\begin{aligned} & \text { o } \\ & \stackrel{0}{+} \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \circ \\ & \stackrel{\sim}{n} \end{aligned}$ | N N N | J N N N |
|  |  |  |  |  |  | $\begin{aligned} & \text { N } \\ & 0 \\ & \infty \\ & \text { o } \end{aligned}$ |  | $\begin{aligned} & \mathrm{O} \\ & \text { N } \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \infty \\ & \underset{\sim}{\infty} \\ & \infty_{0}^{\prime} \end{aligned}$ | $\begin{aligned} & \text { No } \\ & \text { N} \\ & \text { Nan } \end{aligned}$ |  | $\begin{aligned} & \stackrel{M}{N} \\ & \underset{N}{N} \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \stackrel{\rightharpoonup}{N} \\ & \underset{N}{N} \end{aligned}$ |  |  | O N N N | $\begin{aligned} & 10 \\ & 0 \\ & \frac{0}{6} \\ & \frac{1}{6} \end{aligned}$ |
|  |  |  | ＇＇ |  |  | $\bigcirc$ |  | $\stackrel{\sim}{N}$ |  | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\bar{\Phi}_{\square}^{\infty}$ |  | N | $\underset{\infty}{N}$ |  | $$ |  |  | $\begin{aligned} & \text { no } \\ & \text { 0 } \\ & \text { 寸 } \end{aligned}$ | － |
|  |  |  | ＇＇ |  | ＇ | ＇ | ＇ | ＇ |  | ＇ | ＇ | ＇ | ＇ | 1 |  | ＇ |  |  | ， | $\stackrel{+}{+}$ |
|  |  |  |  |  |  | $\begin{aligned} & \text { N } \\ & \text { N } \end{aligned}$ |  | $\stackrel{\text { N }}{\sim}$ |  | $\begin{aligned} & \text { a } \\ & \underset{\sim}{\infty} \\ & \sim \end{aligned}$ | $\begin{aligned} & \text { J } \\ & \text { N } \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \text { o } \\ & \text { N } \end{aligned}$ | $\stackrel{ \pm}{N}$ | ＇ | $\frac{\infty}{\stackrel{\infty}{-}}$ |  |  | $$ | m N N |
|  |  |  | $\begin{aligned} & \infty \\ & \stackrel{\infty}{\circ} \\ & \text { N } \\ & \stackrel{1}{N} \end{aligned}$ |  |  | $\begin{aligned} & \text { n } \\ & \text { ó } \\ & \text { ó } \end{aligned}$ |  | $\begin{aligned} & \underset{N}{2} \\ & \underset{N}{2} \end{aligned}$ |  | $\begin{aligned} & \text { N} \\ & \text { ò } \\ & \text { No } \end{aligned}$ |  |  | $\begin{aligned} & \text { M } \\ & \stackrel{0}{n} \\ & = \end{aligned}$ | $\stackrel{\text { N }}{\substack{N}}$ | ＇ | $\begin{aligned} & 10 \\ & o \\ & 0 \\ & \frac{0}{6} \end{aligned}$ |  |  | $\begin{aligned} & 10 \\ & 0 \\ & 6 \\ & 5 \\ & 5 \end{aligned}$ | $\begin{aligned} & n \\ & \text { 등 } \\ & \text { N } \end{aligned}$ |
|  |  |  | $\begin{aligned} & \text { ָ } \\ & \underset{\sim}{\sim} \end{aligned}$ |  |  | $\begin{aligned} & \text { N } \\ & \underset{\sim}{j} \\ & \text { in } \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \underset{\sim}{N} \end{aligned}$ |  | $\begin{aligned} & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ | $\begin{aligned} & \text { m } \\ & \text { N } \\ & \text { N } \\ & \text { N } \end{aligned}$ |  | $\stackrel{\llcorner }{\stackrel{n}{N}}$ | $\begin{aligned} & \text { N } \\ & \text { N- } \\ & = \end{aligned}$ | ＇ | $\begin{aligned} & \text { o } \\ & 0 \\ & \text { - } \\ & \text { N } \end{aligned}$ |  |  | $\begin{aligned} & \text { o } \\ & \text { o } \\ & \text { - } \\ & \text { ぶ } \end{aligned}$ | $\stackrel{-}{\square}$ |
| $\begin{aligned} & \text { 믕 } \\ & \text { o } \end{aligned}$ | $\begin{aligned} & n \\ & \frac{n}{c} \\ & \frac{0}{0} \\ & \frac{0}{6} \\ & \frac{5}{n} \\ & \frac{3}{0} \\ & 0 \\ & 0 \end{aligned}$ |  | $\frac{n}{n}$ |  |  | $\overline{6}$ |  | $\stackrel{\sim}{N}$ |  | $\begin{aligned} & \mathrm{N} \\ & \underset{N}{N} \\ & \underset{N}{\prime} \end{aligned}$ | N్ల |  | $\begin{aligned} & \circ \\ & \stackrel{0}{0} \\ & \text { - } \end{aligned}$ | $\pm$ | ＇ | F |  |  | 든 | $m$ 0 0 0 |
| $\begin{aligned} & \tilde{W} \\ & \text { ò } \\ & \hline \end{aligned}$ |  |  | N Nे Nे |  |  | $\begin{aligned} & \text { No } \\ & 0 \\ & 0 \end{aligned}$ |  | $\begin{aligned} & \text { n } \\ & \text { ले } \\ & \text { N } \end{aligned}$ |  | $\begin{aligned} & \text { O} \\ & \stackrel{\text { N }}{\mathbf{N}} \end{aligned}$ | $$ |  | $\underset{\infty}{\text { N }}$ | $\begin{aligned} & \infty \\ & \underset{\sim}{\infty} \end{aligned}$ | ＇ | $\begin{aligned} & \text { o } \\ & \text { N } \\ & \text { O} \end{aligned}$ |  |  | $\begin{aligned} & \text { O} \\ & \text { N } \\ & \text { O } \end{aligned}$ | in |
|  |  |  | I $\stackrel{y}{N}$ N |  |  | $\begin{aligned} & \text { N} \\ & \text { D } \\ & \text { No } \end{aligned}$ |  | $\begin{aligned} & \text { 人े } \\ & \text { ì } \end{aligned}$ |  | $\begin{aligned} & 0 \\ & \stackrel{1}{+} \\ & \underset{\sim}{+} \end{aligned}$ | $\begin{aligned} & \hat{n} \\ & 0 \\ & 0 \\ & \text { N } \\ & \end{aligned}$ |  | $\begin{aligned} & 0 \\ & 0 \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ | $\begin{aligned} & \infty \\ & \underset{\sim}{\sim} \\ & \underset{\sim}{\circ} \end{aligned}$ | ＇ | $\underset{\infty}{\dot{j}}$ |  |  | $\begin{aligned} & \bar{O} \\ & \vdots \\ & \dot{\infty} \end{aligned}$ | $\cdots$ |
|  | $\begin{aligned} & \frac{y y}{0} \\ & \frac{0}{3} \\ & \frac{0}{t} \\ & \frac{0}{0} \end{aligned}$ |  |  | $\ddot{0}$ 0 0 0 0 0 |  |  |  |  | IT Assets - Hardware: |  |  | $\begin{aligned} & \frac{0}{0} \\ & \frac{0}{e} \\ & \frac{1}{0} \end{aligned}$ |  |  | $\begin{aligned} & \stackrel{\ddots}{0} \\ & \stackrel{\oplus}{ \pm} \end{aligned}$ | 훙 |  | $\begin{aligned} & \stackrel{\vdots}{0} \\ & 0 \\ & \frac{c}{J} \\ & \text { n } \\ & 0 \\ & \tilde{0} \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \hline \end{aligned}$ | $\begin{aligned} & \bar{\sigma} \\ & \text { 으 } \\ & \text { ס } \\ & \text { ㄷㄴ } \\ & \text { O} \end{aligned}$ |  |

[^3]
## Schedule forming part of Financial Statements

## Schedule - 11

## Cash And Bank Balances

(₹ in 000's)


## Schedule - 12

## Advances And Other Assets

| Particulars |  |  | As at 31 st March, 2016 | As at <br> 31 st March, 2015 |
| :---: | :---: | :---: | :---: | :---: |
|  | Advances |  |  |  |
| 1 | Reserve deposits with ceding companies |  | - | - |
| 2 | Application money for investments |  | - | - |
| 3 | Prepayments |  | 38,503 | 34,329 |
| 4 | Advances to Directors/Officers |  | - | - |
| 5 | Advance tax paid and taxes deducted at source (Net of provision for taxation) |  | 783 | 7 |
| 6 | Others: |  |  |  |
|  | Employee Advances |  | 29 | 41 |
|  | Deposits |  | 64,446 | 53,755 |
|  | Miscellaneous Advances |  | 10,974 | 4,311 |
| Subtotal (A) |  |  | 114,735 | 92,443 |
|  | Other Assets |  |  |  |
| 1 | Income accrued on investments |  | 860,018 | 606,362 |
| 2 | Outstanding Premiums |  | 309,350 | 280,160 |
| 3 | Agents' Balances | 789 |  |  |
|  | Less: Provision for doubtful debts | 533 | 256 | 803 |
| 4 | Foreign Agencies Balances |  | - | - |
| 5 | Due from other entities carrying on insurance business (including reinsures) |  | 124,182 | 35,568 |
| 6 | Due from subsidiaries/ holding company |  | - | - |
| 7 | Deposit with Reserve Bank of India [Pursuant to erstwhile section 7 of Insurance Act, 1938] |  | - | - |
| 8 | Others: |  |  |  |
|  | Unit Collection Receivables |  | 1,398,070 | 741,511 |
|  | Service Tax Unutilised Credits |  | 69,437 | 63,673 |
|  | Unsettled Investment Contract Receivable |  | 1,285,057 | 1,046,875 |
|  | Other Receivables | 12,094 |  |  |
|  | Less: Provision for doubtful debts | 3,830 | 8,264 | 4,730 |
| Subtotal (B) |  |  | 4,054,634 | 2,779,682 |
| Total (A+B) |  |  | 4,169,369 | 2,872,125 |

## Schedule forming part of Financial Statements

Schedule - 13
Current Liabilities
(₹ in 000's)

| Particulars |  | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: |
| 1 | Agents' Balances | 126,883 | 120,219 |
| 2 | Balances due to other insurance companies | - | - |
| 3 | Deposits held on re-insurance ceded | - |  |
| 4 | Premiums received in advance | 9,509 | 10,956 |
| 5 | Unallocated premium | 194,713 | 191,808 |
| 6 | Sundry creditors | 60,896 | 70,849 |
| 7 | Due to subsidiaries/ holding company | - | - |
| 8 | Claims Outstanding | 771,482 | 34,374 |
| 9 | Annuities Due | 6,808 | - |
| 10 | Due to Officers/ Directors | - | - |
| 11 | Others: |  |  |
|  | Unit Collection Payable | 1,227,885 | 1,048,076 |
|  | Provision for Expenses / Capital Goods | 232,484 | 150,094 |
|  | Reinsurance Premium payable | 1,501 | 1,667 |
|  | Premium Refund Payable | 35,538 | 21,557 |
|  | TDS Payable | 17,410 | 16,302 |
|  | Other Liabilities | 33,125 | 57,749 |
|  | Service Tax Payable | - | - |
|  | Unclaimed Amount of Policyholders | 1,266,383 | 952,808 |
|  | Security Deposit / Retention Money | 2,067 | 1,311 |
| Total |  | 3,986,684 | 2,677,770 |

## Schedule - 14

## Provisions

( $₹$ in 000 's)

| Particulars |  | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: | :---: |
| 1 | For taxation (less payments and taxes deducted at source) | - | - |
| 2 | For proposed dividends | - | - |
| 3 | For dividend distribution tax | - | - |
| 4 | Others: |  |  |
|  | For Employee Benefits | 9,698 | 9,634 |
| Total |  | 9,698 | 9,634 |

Note: Refer Schedule 16 Note A (16)

## Schedule - 15

Miscellaneous Expenditure
(To the extent not written off or adjusted)
( ${ }^{\text {F }}$ in 000's)

| Parriculars | As at | As at |  |
| :--- | :--- | ---: | ---: |
| 1 | Discount Allowed in issue of shares/ debentures | 31 st March, 2016 | 31st March, 2015 |
| 2 | Others | - |  |
| Total | - | - |  |

## Accouting Policies

## SCHEDULE - 16

Significant accounting policies and notes forming part of the financial statements for the year ended March 31, 2016.

## Corporate Information

Star Union Dai-ichi Life Insurance Company Limited ('the Company') a joint venture between Bank of India (48\%), Union Bank of India (26\%) and The Dai-ichi Life Insurance Company, Limited (Japan) (26\%) was incorporated on 25th September 2007, as a Company under the Companies Act, 1956 ('the Act'). The Company is licensed by the Insurance Regulatory and Development Authority of India ('IRDAI') on 26th December 2008 for carrying on life insurance business in India. The license is in force as at Balance sheet date.

The Company commenced Life Insurance Business w.e.f. February 09, 2009. The Company's life insurance business comprises participating Individual Life, non-participating Individual Life \& Group, Annuity Individual \& Group, Heath Individual, Unit Linked Individual Life, Pension and Group segments. Some of these policies have riders attached to them such as Accident and Disability Benefits, Critical Illness. These products are distributed primarily through corporate agents, brokers, proprietary sales force and also through tied agents.

## A. Summary of significant accounting policies

## 1. Basis of preparation

The financial statements are prepared and presented under the historical cost convention on accrual basis of accounting, in accordance with the accounting principles prescribed by the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, ('the IRDAI Financial Statements Regulations'), the provisions of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015, read with IRDAI circular no. IRDAI/ F\&A/CIR/FA/059/03/2015 dated March 31, 2015, the Insurance Regulatory and Development Authority Act, 1999, various circulars \& directions issued by IRDAI and the practices prevailing in the insurance industry in India in this regard and in compliance with the Accounting Standards specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, to the extent applicable and in the manner so required. The accounting policies have been consistently applied by the Company unless otherwise stated.

The management evaluates all recently issued or revised accounting pronouncements on an ongoing basis.

## 2. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles in India requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent liabilities as on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively.

## 3. Revenue recognition

Revenue is recognized as under:-

### 3.1 Premium Income

Premium for non-linked business is recognized as income when due. Premium for linked business is recognized when the associated units are created. Premium is recognized net of service tax.
Premium on lapsed policies is recognized as income when such policies are reinstated.

Top up premium is considered as single premium and recognized as income when associated units are created.

### 3.2 Income from Linked Funds

Income from linked funds which includes fund management charges, policy administration charges, mortality charges, etc. are recovered from linked fund in accordance with terms and conditions of policy and recognized when recovered.

### 3.3 Interest on loans against policies is recognized for on

 accrual basis.
### 3.4 Income earned on investments

Interest income on investments is recognized on accrual basis.

## Amortized Income/Cost

Premium or discount on acquisition, as the case may be, in respect of debt securities /fixed income securities, pertaining to non-linked investments is amortized on straight line basis over the period of maturity/holding and adjusted against interest income.

## Dividend

Dividend income for quoted shares is recognised on ex-dividend date, for non-quoted shares dividend income is recognised when the right to receive dividend is established.

## Realized Gain/ (Loss) on Debt Securities for Linked Business

Realized gain/(loss) on debt securities for linked business is the difference between the sale consideration net of expenses and the book cost, which is computed on weighted average basis, as on the date of sale.

## Realized Gain/ (Loss) on Debt Securities for Non-Linked

 BusinessRealized gain/(loss) on debt securities for other than linked business is the difference between the sale consideration net of expenses and the amortized cost, which is computed on a weighted average basis, as on the date of sale.

## Profit/ (Loss) on sale of Equity Shares/Mutual Fund

Profit/(Loss) on sale of equity shares/mutual fund units is the difference between the sale consideration net of expenses \& the book cost computed on weighted average basis as on the date of sale.

In respect of non linked business the Profit/(Loss) includes the accumulated changes in the fair value previously recognized under "Fair Value Change Account".

However, revenue recognition is postponed where ultimate collectability lacks reasonable certainty.

Unrealized Gain/ (Loss) for Linked Business
Unrealized gains and losses for Linked Business are recognized in the respective fund's revenue account.

## Income from Security Lending and Borrowing

Fees received on lending of equity shares under Securities Lending and Borrowing (SLB) mechanism is amortized on a straight-line basis over the period of lending and clubbed with the interest income.

## 4. Reinsurance Premium

Reinsurance Premium ceded is accounted for at the time of recognition of premium income in accordance with the terms and conditions of the relevant treaties with the reinsurers. Profit commission on reinsurance ceded is netted off against premium ceded on reinsurance.

## 5. Benefits Paid

Benefits paid comprise of policy benefits \& claim settlement costs, if any.
Death, rider \& surrender claims are accounted for on receipt of intimation. Under linked Business, surrender also includes amount payable on lapsed policies which are accounted for on expiry of lock in period, which is the period after which policies cannot be revived. Surrenders and terminations are accounted at gross of charges.

## Accouting Policies

Survival, maturity and annuity benefit claims are accounted for when due.
Reinsurance recoveries on claims are accounted for, in the same period as that of the related claims.

Repudiated and other claims disputed before judicial authorities are provided for on prudent basis as considered appropriate by management.

## 6. Acquisition Costs

Acquisition costs are costs that vary with \& are primarily related to acquisition of insurance contracts \& are expensed in the period in which they are incurred.

Claw back in future, if any, for the first year commission paid, is accounted for in the year in which it is recovered.

## 7. Liability for Life Policies

Actuarial liability for life policies in force and for policies in respect of which premium has been discontinued but a liability exists, is determined by the Appointed Actuary using the gross premium method and in case of group business (except for Credit Life Business and Reverse Mortgage Loan Enabled Annuity where gross premium method is used), the actuarial liabilities have been calculated on the basis of Unearned Premium Reserve method, which is in accordance with accepted actuarial practice standards, requirements of Insurance Act 1938 and the stipulations of the Institute of Actuaries of India from time to time.

Linked liabilities comprise unit liability representing the fund value of policies and non-unit liability for meeting insurance claims, expenses etc. This is based on an actuarial valuation carried out by the Appointed Actuary.

## 8. Investments

Investments are made in accordance with the Insurance Act, 1938, IRDAI (Investment) Regulations, 2000, as amended from time to time and various other circulars / notifications issued by the IRDAI in this context.

Investments are recorded on trade date at cost, which includes brokerage and related taxes, if any, and excludes pre-acquisition interest, if any.

## Bonus Entitlements

Bonus entitlements are recognized as investments on the relevant 'ex- bonus date'.

## Rights Entitlements

Rights entitlements are recognized as investments on the relevant 'ex-rights date'.

## Discount

Any front end discount on privately placed investments is reduced from the cost of such investments.

### 8.1 Classification

Investments are specifically procured and held for Policyholders and Shareholders independently and the income relating to these investments is recognized in the Revenue Account and Profit and Loss Account respectively.

## Short Term \& Long Term Classification of Investment

Investments maturing within twelve months from the Balance Sheet date and investments made with the specific intention to dispose them off within twelve months from the Balance Sheet date are classified as short-term investments. Investments other than shortterm investments are classified as long term investments.

### 8.2 Valuation - Shareholders' Investments and Non-Linked Policyholders' Investments

All debt securities are considered as 'held to maturity' and accordingly stated at historical cost, subject to amortization of premium or accretion of discount in the revenue account or the profit and loss account over the period of maturity/holding on a
straight line basis.
Treasury bills, certificates of deposits, commercial papers and CBLO are valued at cost subject to accretion of discount over remaining period of maturity on straight line basis.

Investments in Fixed Deposits are valued at cost.
Valuation of Listed Equity securities is measured at Fair value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, last quoted closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed / traded on NSE, the last quoted closing price on BSE (Secondary Exchange) is considered.
Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets as the Company continues to be beneficial owner of these securities. The securities are valued as stated above.

Fair value of mutual fund units is the net asset value on the Balance Sheet date. Unrealized gains/losses on changes in fair values of listed equity shares and mutual funds are taken to the Fair Value Change Account and carried forward in the Balance Sheet.

Unlisted Securities are stated at lower of historical cost or Book value of the share as per the latest audited financial statements of the company.

### 8.3 Valuation - Linked business

Central Government and State Government securities are valued at prices obtained from Credit Rating Information Services of India Ltd. (CRISIL).
Corporate bonds and debentures are valued on the basis of CRISIL Bond Valuer.

Treasury bills, certificates of deposits, commercial papers and CBLO are valued at cost subject to accretion of discount over the remaining period to maturity on straight line basis.
Investments in Fixed Deposits are valued at cost.
Listed equity shares are valued at market value being the last quoted closing price of the security on NSE (Primary Exchange). In case, the security is not listed / traded on NSE, the closing price on BSE (Secondary Exchange) is considered for the purpose of computation of daily NAV. Unrealized gains and losses are recognized in the respective fund's revenue account.
Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets as the Company continues to be beneficial owner of these securities. The securities are valued as stated above.

Mutual Fund units are valued at NAV of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purposes. The unrealized gains and losses are recognized in the respective fund's revenue account.

Unlisted Securities are stated at lower of historical cost or Book value of the share as per the latest audited financial statements of the company.

### 8.4 Transfer of Investments

## Transfer from shareholders' account to the policyholders' account:

Transfer of securities from the Shareholder account to the policyholders account to meet the deficit in the policyholders account is done at the cost price or market price, whichever is lower, for other than debt securities.

In case of debt securities, transfer is done at market price or net amortized cost, whichever is lower. If the prevailing market price of any security is not available at the time of transfer, then the price at which the security was valued on the previous day is considered.

## Transfer between Non - Linked policyholders' funds:

No transfer of securities is done between various non-linked policyholders' funds.

## Accouting Policies

## Transfer between Unit-Linked Funds:

Transfer of investments between various unit linked funds is done at prevailing market price.
In case of securities other than equity, if the prevailing market price of any security is not available at the time of transfer, then the price at which the security was valued on the previous day is considered.

## 9. Loans

Loans against policies are valued at the aggregate of book values (net of repayments) plus capitalized interest and are subject to impairment if any.

## 10. Fixed assets and Impairment

### 10.1. Tangible assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use. Any addition to the original fixed assets is depreciated over the remaining useful life of the original asset.
Assets individually costing up to $₹ 1,000$ are expensed out as Revenue expenditure in the same year.

Depreciation / amortization is provided on Straight Line Method (SLM) with reference to the estimated useful life of the assets in the manner specified in the Schedule II of the Companies Act, 2013. The residual value of the asset is considered as ₹ Nil.

The useful life of assets as estimated by the management is as follows:

| Asset | Estimated useful life |
| :--- | :--- |
| Leasehold <br> improvements | Over the period of the lease, subject to <br> a maximum of 9 years |
| Information <br> Technology Equipment | Hardware - End user equipment-3 yrs <br> Hardware - Servers \& Networks-6 yrs |
| Air Conditioners | 15 years |
| Office Equipment | 5 years |
| Furniture \& Fittings | 10 Years |

Capital work in progress- Tangible Assets
Capital work in progress for tangible assets are carried at cost, comprising direct cost and related incidental expenses.

### 10.2. Intangible Assets \& Amortization

Cost of Software towards major application software and their customization/further development, which results into a benefit of enduring nature, is stated at cost less amortization. Software Capitalized are amortized over a period of 3 years on a straight line basis from the date software is put to use.

## Intangibles under development

Projects under which assets are not ready for their intended use are carried at cost, comprising direct cost and related incidental expenses.

### 10.3. Impairment of assets

The Company assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. An impairment loss is recognized if such recoverable amount of the asset is less than its carrying amount. After impairment, depreciation is provided on the revised carrying amount of the assets over its remaining useful life.

## 11. Operating Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the leased term are classified as operating leases. Operating lease rentals are recognized as an expense in the revenue account.

## 12. Employee Benefits

## A) Short Term Employee Benefits

All short term employee benefits such as salaries, bonuses, short term compensated absences and other non-monetary benefits etc. are accounted on undiscounted basis during the accounting period based on services rendered by employees.

Employee Labour Welfare Fund, Employees' State Insurance Corporation fund and Employee Deposit Link Insurance Scheme are accounted on accrual basis.

## B) Long Term Employee Benefits

The Company has both defined contribution and defined benefit plans.

## i) Defined contribution plans:

The Company makes a contribution to the Statutory Provident Fund a defined contribution scheme at the prescribed rates. Contributions are charged to the Revenue Account / Profit \& Loss Account of the year on accrual basis.

## ii) Defined benefit plans:

The Company's liability towards gratuity, leave encashment being defined benefit plans are accounted for on the basis of actuarial valuation as per Accounting Standard 15 (Revised) 'Employee Benefits' and actuarial gains / losses are charged to the Revenue Account/ Profit \& Loss Account. The actuarial method used for measuring the aforesaid liabilities is 'Projected Unit Credit Method'. These plans are financed by the Company.

## 13. Foreign exchange transactions

Transactions in foreign currencies are recorded at the exchange rates prevailing at the date of the transaction. Current assets and liabilities in foreign currency, if any, are translated at the balance sheet closing rates. The resulting exchange gain or loss arising either on settlement or on translation, if any, is reflected in the revenue account and the profit and loss account as applicable.

In respect of liabilities incurred in acquisition of fixed assets in foreign exchange, the net gain or loss arising on conversion/ settlement is charged to Revenue/Profit \& Loss Account.

## 14. Segment reporting policies

Based on the primary segments identified under IRDAI (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2002 ('the Regulations') read with AS 17 on "Segmental Reporting" notified under section 133 of the Companies Act 2013 the company has classified and disclosed segmental information into Shareholder \& Policyholder - Participating, Non-Participating (Individual and Group), Health (Individual), Annuity (Individual and Group), \& Linked (Life, Pension \& Group) businesses.

There are no reportable geographical segments, since all business is written in India.

## Allocation of Expenses

Operating expenses are allocated to business segments in the following manner:
Expenses, which are directly identifiable, are allocated to the respective segment. Expenses directly attributable to Shareholders are charged to Shareholders' account. Other Operating Expenses, which are not directly identifiable, are apportioned based on one or the combination of the following:
(a) Weighted average of premium,
(b) Number of Policies/Lives added during the period
(c) In-force Policies/ Schemes at the end of the period
(d) Weighted Sum Assured
(e) Average number of employees in the Company
(f) Average funds under Management

## Accouting Policies

The accounting policies used in segmental reporting are same as those used in the preparation of the financial statements.

## 15. Taxation

## A) Direct Taxes

i) Provision for income tax is made in accordance with the provisions of Section 44 of the Income Tax Act, 1961 read with Rules contained in the First Schedule and other relevant provisions of the Income Tax Act, 1961 as applicable to a company carrying on life insurance business.

Income Tax expense comprises of current tax (i.e. amount of tax for the period determined in accordance with the Income Tax Act, 1961) and deferred tax charge or credit (reflecting the tax effects of timing differences between the accounting income and taxable income for the period).
Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

In situations where the Company has unabsorbed depreciation or carry forward tax losses, deferred tax asset is recognized only if there is virtual certainty supported by convincing evidence that it can be realized against future taxable profits.

At each Balance Sheet date the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.
ii) Transfer pricing

As per the provisions of the Income Tax Act, 1961, the transactions between the Company and its subsidiary are on arm's length basis. The Company also maintains Transfer Pricing documentation as prescribed under the Income Tax Rules, 1962.

## B) Indirect Taxes

Service Tax liability of the Company on output service is set-off against the service tax credits available from tax paid on input services. Unutilized credits, if any, are carried forward for future set-off, where there is reasonable certainty of utilization.

## 16. Provisions \& Contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or
disclosure is made. Contingent assets are neither accounted nor disclosed.

## 17. Earnings per share

In accordance with Accounting Standard 20 on 'Earnings per Share ', basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity Shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

## 18. Preliminary Expenses

Preliminary Expenses are written off as and when incurred.

## 19. Funds for Future Appropriation

The balance in the funds for future appropriations account represents funds, the allocation of which, either to policyholders or to shareholders has not been determined at the Balance Sheet date. Transfers to and from the fund reflect the excess or deficit of income over expenses and appropriations in each accounting period arising in the Company's policyholders' funds. In respect of participating policies, any allocation to the policyholders would also give rise to transfer to the shareholders in the required proportion.

In respect of the Non-participating Group Annuity products, the excess returns, if any as defined in file and use, is considered as funds for future appropriation in the interim financial periods during the year and the same would be distributed between policyholders and shareholders in the proportion prescribed in file and use at the year end.

## 20. Discontinued Policies fund

Discontinued policy fund means the segregated fund that is set aside on account of:
a) Non-payment of contracted premium.
b) Upon the receipt of the information by the Company from the policyholder about the discontinuance of the policy.
Fund for discontinued policies is accounted in accordance with the Insurance Regulatory and Development Authority (Treatment of Discontinued Linked Insurance Policies) Regulations 2010 and circulars issued thereafter.

## 21. Provision for doubtful debts

The Company regularly evaluates the probability of recovery against each class of asset and provides for doubtful advances and others receivables/recoveries.

## Notes To Accounts

## B. Notes to accounts forming part of financial statements

1. Contingent Liabilities

| Particulars | As at 31 st March, 2016 | As at 31 st March, 2015 |
| :---: | :---: | :---: |
| Partly-paid up investments | - | - |
| Underwriting commitments outstanding (in respect of shares and securities) | - | - |
| Claims, other than those under policies, not acknowledged as debts | 7,100 | 100 |
| Guarantees given by or on behalf of the Company | - | - |
| Statutory demands/liabilities in dispute, not provided for (Tax matters)* | 34,612 | 884,053 |
| Reinsurance obligations to the extent not provided for in accounts | - | - |
| Claims, under policies, not acknowledged as debts \# |  |  |
| - Repudiation of Death claims (net of Reinsurance amounting: CY ₹ 7,501, PY ₹ 3,971 ) | 54,220 | 5,336 |
| - Others (service related and other matters) | 12,330 | 11,805 |
| Others | - | - |

\#Represents cases filed against the Company's decision of repudiation of death claims, customer complaints etc.
*In respect of contingent liability of $₹ 884,053$ as at March 31,2015 , Company has received a favorable order from the CIT(A) pertaining to AY 2011 -12 amounting to $₹ 860,334$ thousands, as a result the same is excluded from the current year. Contingent liability of $₹ 34,612$ thousands as at March 31,2016 includes Income Tax liability of $₹ 21,788$ thousands and Service Tax liability of $₹ 12,440$ thousands, the details of the same are as under.

## Income Tax:

Income tax liability in dispute of ₹ 21,788 thousands included above is against assessment order received by the Company from the Income Tax Authority for A.Y. 2012-13.
The order received for the A.Y. 2012-13 is on account of Negative reserves as per Actuarial report being added back to Net loss. On similar grounds, the Company received assessment order for the earlier A.Y. 2009-10, A.Y. 2010-11 and A.Y. 2011-12 for which the company had filed an Appeal with CIT (A). The CIT (A) has passed an order in favor of the Company for these Assessment Years.

The Assessing Officer has filed an appeal with the ITAT against the order of the CIT (A) for the A.Y. 2009-10 and A.Y. 2010-11. However, since the grounds of appeal are supported in law, the Company does not expect any future liability for the said assessment year.
The Company has filed an appeal on April 9, 2015 for the A.Y. 2012-13 with the appellate authority. The Company has been advised by the experts that the grounds of appeal are supported in law and accordingly, the Company does not expect a future liability.

## Service Tax:

The Company has received Show Cause cum Demand notice from the Service Tax Department pertaining to money received on account of proposal deposit, advance premium and reversal of CENVAT Credit amounting to ₹ 12,824 thousands (included above). The company has filed the response on the subject matter and does not expect a future liability in this regard.

## 2. Actuarial method and assumptions

The principles adopted for the valuation of policy liabilities are set out as per the IRDAI (Assets, Liabilities and Solvency Margin) Regulations 2000 and the Actuarial Practice Standards issued by the Institute of Actuaries of India.

The liabilities are valued on seriatim basis i.e. each policy is valued separately.
Traditional Individual policies, Group Credit Life and Group Annuity policies are valued using prospective Gross Premium Method (GPV) of valuation as required by the Regulation. The policy-wise reserve so obtained is subject to a minimum of zero and surrender value (Guaranteed or Special Surrender Value whichever is higher) as required under Regulation 2(5), Schedule II-A of Regulation. In the GPV method the reserve is computed as expected present value of future benefits and expenses including commission less expected present value of future premiums. In case of participating policies the expected present value of future benefits include future bonuses together with the allowance for taxation and allocation of profits to Shareholders.
The Unit Liability in respect of linked business has been taken as a value of the units standing to the credit of Policyholder, using the net asset value (NAV) prevailing at the valuation date.
Group OYRGTA policies are valued based on Unearned Premium Method (UPR)
The reserve for "Retirement Benefit Plan" covering various employee benefits e.g. Gratuity, Leave Encashment, Group Savings Linked Insurance (GSLI) and Superannuation is kept as given below:
The premium collected under this product consists of
i) Risk Premium
ii) Savings Premium

Reserve against risk premium has been calculated on Unexpired Risk Reserve (URR) basis.
For savings premium the reserves at the year-end is arrived at by accumulating the opening balance of the fund at the declared rate of interest taking into account the contributions received and payments made during the period.

For monthly reserving the funds are accumulated using the expected interest rate based on the portfolio Yield to Maturity (YTM) and a

## Notes To Accounts

Margin for Adverse Deviation (MAD) to allow for the fluctuation of interest rates. Generally a uniform rate may be applied for all the months in the financial year till March. During the year end valuation in March the actual earned rate would be applied.
With regard to a Group Superannuation product which requires declaration of quarterly interest rates in advance, such quarterly rates as declared by the company are used for accumulation of the funds.
Riders are valued as higher of GPV reserves or UPR. This is done for each rider at policy level.
The credit of reinsurance is considered in the computation of reserves by allowing cash flows pertaining to reinsurance at policy level. Reinsurance premiums are considered as an outgo and recovery from the reinsurer on expected reinsurance claims are considered as an income while calculating the reserve for each policy.

The Appointed Actuary (AA) would assess the best estimate assumptions and apply Margin for Adverse Deviation (MAD) to serve as a cushion against likely adverse future experience. The size of the MAD reflects the degree of confidence the AA has in the expected level of the parameter and his/her perception about the extent of such deviation.

## a. Interest Rate Assumption:

Best estimate interest rate assumption will be based on the actual yields from existing assets in the portfolio (i.e. Portfolio yield). However being a new start-up company the renewal premiums to be received from the regular premium paying policies will be high as compared to the existing assets under management. If the interest rates come down then such future premiums would get invested at lower interest rates. Hence from prudence point of view due weight-age needs to be given to the projected yields (along with the current portfolio yields). The Indian economy is expected to grow and become more developed in future and interest rates are expected to go down. Thus the projected yields would be based on the current 10 year g-sec rates, suitably adjusted downwards to allow for the same.

In case of a single premium non-participating product viz. Platinum, as the premium are already locked in the suitable matching assets, only future coupons will be expected to earn the projected yields. Hence the weight-age will be more towards the actual yield earned by the assets.

The interest rates used in the valuation, after applying suitable MAD on the best estimate interest rates, are tabulated below:

| Individual Business |  |
| :---: | :---: |
| 1. Life-Participating policies | Other than Jeevan Safar Plus: <br> Year 1-5 : 6.2\% <br> Year 6 \& above : 5.4\% <br> Jeevan Safar Plus: |
| 2. Life- Non-participating Policies | Other than Dhan Suraksha Platinum: <br> Year 1-5 : 5.7\% <br> Year 6 \& above : 4.9\% <br> Dhan Suraksha Platinum I \& II : 8\% |
| 3. Annuities- Participating policies | NA |
| 4. Annuities - Non-participating policies | 6.75\% p.a.; for Immediate Annuity Plus product it ranges between $2.75 \%$ and $6.75 \%$ depending on the term |
| 5. Annuities- Individual Pension Plan | NA |
| 6. Unit Linked | Non Unit valuation interest rate: <br> Year 1-5 : 6.2\% <br> Year 6 \& above : 5.4\% <br> Unit Growth rate : 8\% |
| Group Business |  |
| 1. Life- Participating policies | NA |
| 2. Life- Non-participating Policies | Year1-5 : 6.2\% |
|  | Year 6 \& above : 5.4\% |
| 3. Annuities- Participating policies | NA |
| 4. Annuities - Non-participating policies | 5.8\% p.a. |
| 5. Annuities- Individual Pension Plan | NA |
| 6. Unit Linked | NA |

## Notes To Accounts

## b. Expense Assumption:

The best estimate expense assumptions are based on long term view on the company's maintenance expenses, the past trend and also looking at the industry experience. Best estimate maintenance expense assumption for paid-up policies will be a small percentage of the expenses assumed for the premium paying policies. This percentage will be reviewed periodically.

The maintenance expenses for existing policies under each business segment are increased by appropriate inflation assumption (currently at $5 \%$ p.a.) in order to keep the same in line with inflation.

The maintenance expense overruns, if any will be separately provided for as mentioned under the Global reserves provision.
Valuation expenses for various products are tabulated below:

| 1. Life- Participating policies | ₹ 636.69 p.a. per policy till PPT after that ₹ 140.07 p.a. to ₹ 321.38 p.a. |
| :--- | :--- |
| 2. Life- Non-participating Policies | RP: ₹ 636.69 p.a. per policy, SP: ₹ 321.38 p.a. per policy <br> For Dhan Suraksha Platinum: ₹ 133.71 p.a. |
| 3. Annuities- Participating policies | NA |
| 4. Annuities - Non-participating policies | ₹ 641.79 p.a.; For Immediate Annuity Plus product ₹ 308 p.a. |
| 5. Annuities- Individual Pension Plan | NA |
| 6. Unit Linked | RP: ₹ 802.23 p.a. per policy, <br> SP: ₹ 318.35 p.a. to ₹ 445.69 p.a. per policy |
| 7. Group - Credit Life | ₹ 67.00 p.a. per member |
| 8. Group - Annuities (Non-Participating) | $2.315 \%$ of the annuity payment |

## c. Mortality Assumption:

Products introduced prior to New Product Regulations 2013 were using the old Mortality table viz. IALM 94-96. The Company has not changed the mortality assumption since inception. Now that the company has credible mortality experience, valuation mortality assumption has been revised for all the old products (introduced prior to new product regulations 2013).
The table below depicts the changes in the mortality for the valuation March 2016. Besides, old products, mortality for a few new products (products introduced post new product regulation 2013) have also been revised owing to experience. These include Premier Protection Version 2 (Valuation mortality last year: $60.5 \%$ to $82.5 \%$ of IALM 2006-08; Current year: $88 \%$ of IALM 2006-08). This increase in the valuation mortality assumption is owing to an adverse experience of the product for which we have strengthened the Under Writing parallelly. Similarly for a participating product Jeevan Safar Plus, valuation mortality assumption was increased to $120 \%$ from $99 \%$ of IALM 2006-08 owing to adverse experience. The higher MAD were assumed for these products and will be revised in future based on emerging experience.

| Line of Business | Product Types | Mortality Assumptions |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 31 st Mar 16 | 31 st Mar 15 | 31 st Mar 15@ |
| Non Participating | Old | 99\% | 90\% to 115\%\# | 100\% to 135\% |
|  | New | 99\%* | 99\%* | 99\%* |
| Participating | Old | 120\% | 115\%-125\%\# | 125\%-150\% |
|  | New - Withdrawn | 120\% | 99\% | 99\% |
|  | New - Current | 108\%* | NA | NA |
| Individual Annuities | Old | 70\% of the 'Mortality for Annuitants - LIC 96-98' table |  |  |
|  | New |  |  |  |
| Unit Linked | Old | 120\% | 96\%\# | 110\% - 135\% |
|  | New | 120\% | 120\% | 120\% |
| Group Mortgage (MRTA) | Old | 99\% | 107.5\%-123.63\%\# | 120\%-145\% |
|  | New - Home Loan | 88\%-143\% | 88\% - 143\% | 88\% - 143\% |
|  | New - Education Loan withdrawn | 77\% | 77\% | 77\% |
|  | New - Education Loan Current | 78\% | NA | NA |

Old: Products which were launched prior to IRDAI regulations issued in 2013
New: Products which are launched post IRDAI regulations issued in 2013
\# These rates are expressed as a percentage of IALM 94-96. The rest of the rates are expressed as a percentage of IALM 06-08
@ For comparison purpose, though the last year assumptions were based on the old mortality table IALM 94-96, they have been expressed in equivalent terms of new mortality table IALM 06-08
*Notes:

- Premier Protection Plan 2 is being valued at $88 \%$ of IALM 06-08 this year whereas the same was valued at of $60.5 \%-82.5 \%$ of IALM 06-08 in the previous year
- Elite Assure continues to be valued at $88 \%$ of IALM 06-08 since the product falls in HNI category
- New Participating product Aayushmaan, mortality assumption is assumed to be 108\% of IALM 2006-08. The product was priced with $90 \%$ of IALM 2006-08 and a MAD of $20 \%$ was assumed on the pricing assumption. Higher MAD was assumed on the pricing best estimate of $90 \%$ and the same will be reviewed as experience emerges.


## d. Lapse Assumption:

Best Estimate Assumption: The Company is in the initial years of its operation, the current experience is not a credible one and hence the Best Estimate Lapse Rates for each product is arrived at either based on industry experience or based on pricing assumptions. The same will be reviewed once credible experience emerges.
Valuation lapse assumption varies between products and entry year of policies for each product. As ULIP policies display higher tendency to withdraw at the end of lock-in period, the lapse assumption is kept higher to allow for the expected policyholder behavior.

## 3. Actuarial methods and assumptions - Global Reserves including reserves for free-look cancellation

The Company has made necessary provision for Incurred But Not Reported (IBNR) claims, revival of lapsed policies with respect to non linked business. Global reserves also include the explicit provision made for maintenance expense over-runs and the additional expenses that the Company incurs in case of closure to New Business within 12 months from the valuation date.
The reserves for "free look" are estimated taking into account the actual experience. It is calculated to be $1 \%$ of the last two months new business premium in excess of reserves held in respect of these new policies.

The liabilities in respect of unit linked lapsed or premium discontinued policies have been shown as a part of the linked liabilities.

## 4. Encumbrances to assets of the Company

There were no encumbrances to the assets of the Company in and outside India as at the Balance Sheet date except to the extent as stated below:

Bank fixed deposits as at March 31, 2016, with book value of ₹ $1,50,000$ thousands (As at March 31,2015 ₹ NIL) has been kept with clearing houses of National Stock Exchange \& Bombay Stock Exchange towards margin requirements for equity purchase transactions.

Government securities as at March 31, 2016, with face value of ₹ $1,50,000$ thousands (As at March $31,2015 ₹ 1,50,000$ thousands) and cash deposits amounting $₹ 100$ thousands (As at March 31, $2015 ₹ 100$ thousands) has been kept with Clearing Corporation of India Limited towards margin requirement for investments in Collateralized Borrowing and Lending Obligation (CBLO).

## 5. Assets deposited under local laws

There are no assets required to be deposited by the Company under any local law or otherwise encumbered in or outside India except investments to be held under Section 7 of the Insurance Act, 1938 as mentioned in note no. 6.
6. Investments made under Statutory Requirements

Deposits under section 7 of the Insurance Act 1938:
( $₹$ in 000 's)

| Statutory Deposit Details | As at March 31, 2016 |  | As at March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Face Value | Reported Value | Face Value | Reported Value |
| 7.40\% GOI - 09-Sep-2035 | Nil | Nil | 50,000 | 47,137 |
| 8.24\% GOI - 15-Feb-2027 | Nil | Nil | 41,000 | 41,196 |
| 8.28\% GOI - 15-Feb-2032 | Nil | Nil | 17,000 | 17,360 |
| Total | Nil | Nil | 108,000 | 105,693 |

The Insurance Laws (Amendment) Act, 2015, dispensed with the requirements of erstwhile Section 7 of the Insurance Act, 1938. Further, IRDAI vide its Circular Ref. IRDAI/F\&I/CIR/INV/093/04/2015 dated April 30, 2015, permitted insurers to withdraw the securities held for the purpose of Section 7 Deposits.

In view of this, the balance under this deposit as at March 31, 2016 is ₹ Nil.
Market value of the investments held under erstwhile Section 7, as at March 31, 2016 is ₹ NIL (As at March 31, 2015: ₹ 108,027 thousands).

## 7. Restructured Assets

There are no assets subject to restructuring. All investments are performing investments.
(₹ in 000's)

| Sr. No. | Particulars | As at | As at |
| :---: | :--- | :---: | :---: |
| 1. | Total amount of Loan Assets subject to restructuring | March 31,2016 | March 31,2015 |
| 2. | Total amount of Standard Assets subject to restructuring | Nil | Nil |
| 3. | Total amount of Sub-Standard Assets subject to restructuring | Nil | Nil |
| 4. | Total amount of Doubtful Assets subject to restructuring | Nil | Nil |

## 8. Commitments

There are no commitments made and outstanding for loans and investments. (As at March 31, 2015: ₹ Nil)
The estimated amount of contracts remaining to be executed on fixed assets to the extent not provided for (net of advances) aggregate to ₹ 20,823 thousands (As at March 31, 2015: ₹ 18,372 thousands).

## Notes To Accounts

## 9. Claims

Claims settled and remaining unpaid for a period of more than six months is tabulated below:
( $₹$ in 000 's)

| Particulars | As at March 31,2016 |  | As at March 31,2015 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Count | Amount | Count | Amount |
| Claims | 663 | 14,660 | 38 | 2,925 |

These claims remain unpaid due to want of receipt of necessary documents/information from the claimants.
The Company has changed its accounting policy in case of repudiated claims effective from January 1, 2016, claim expenses accounted at the time of intimation of the claim are reversed on repudiation of the claim as compared to earlier policy of reversing the same after expiry of one year from the date of repudiation. Had the Company followed earlier practice, the charge to the statement of revenue account for the year ended March 31, 2016 would have been higher by ₹ 30,861 thousands net of reinsurance.

All claims are paid / payable to claimants in India.

## 10. Managerial remuneration

The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and approved by IRDAI as required under Section 34A of the Insurance Act, 1938.

The details of Managerial remuneration included in employee remuneration and welfare benefits are as follows:
( $₹$ in 000's)

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | ---: | ---: |
| Salary and Bonus (including accrued for current year) | 25,559 | 18,530 |
| Contribution to Provident Fund | 1,035 | -424 |
| Medical expenses incurred/reimbursed | - | - |
| Perquisites | - | - |
| Loan outstanding | - | - |
| Total | $\mathbf{2 6 , 5 9 4}$ | $\mathbf{-}$ |

Note: Of the above, ₹ 15,000 thousands has been debited to Revenue (Policyholders) account (Previous year ₹ 15,000 thousands) and ₹ 11,594 thousands (Previous year ₹ 4,454 thousands) have been debited to Profit \& Loss (Shareholders) account and the same is part of Employee remuneration and welfare benefits under schedule 3 and 3A.

The Gratuity amounting ₹ 415 thousands (Previous year ₹ 370 thousands) and Long term incentive provision amounting ₹ 8 , 624 thousands (Previous year ₹ 1,400 thousands) for the year ended March 2016 are also debited to Shareholders' account and the same are not considered in above information.

Life and Health Insurance benefits are provided as per the Company's policy.
11. Value of investment contracts where settlement or delivery is pending

|  |  |  |  |  |  |  |  | ( $₹$ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | As at March 31, 2016 |  |  |  | As at March 31, 2015 |  |  |  |
|  | Unit Linked |  |  | Non Unit Linked | Unit Linked |  |  | Non Unit Linked |
|  | Life | Pension | Group |  | Life | Pension | Group |  |
| Purchase where deliveries are pending | 66,368 | 6,019 | - | 211,840 | 147,975 | 2,625 | - | 132,163 |
| Sales where receipts are pending | 517,785 | 44,301 | - | 1,496,899 | 113,341 | 12,000 | - | 1,153,979 |

No payments/ receipts are overdue

## 12. Real Estate - Investment Property

The Company has no immovable property as at March 31, 2016. (As at March 31, 2015: ₹ Nil) and accordingly there is no revaluation of immovable property.
13. Historical costs of investments valued on fair value basis

Mutual Fund investments: The aggregate Market Value and Book Value of Mutual Fund investment as at March 31, 2016 are $₹ 1,275,114$ thousands and ₹ $1,267,696$ thousands respectively. (As at March 31, 2015: ₹ 143,395 thousands and ₹ 143,059 thousands respectively)
Equity: The aggregate Market Value and Book Value of Equity investments as at March 31, 2016 are $₹ 16,311,498$ thousands and $₹ 12,946,514$ thousands respectively (As at March 31, 2015: ₹ $20,453,073$ thousands and ₹ $14,569,061$ thousands respectively).

The details of the above are as tabulated below:
( $₹$ in 000 's)

| Particulars | As at March 31, 2016 |  | As at March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Book Value | Market Value | Book Value | Market Value |
| Investments-Shareholders | 196,203 | 196,762 | 10,333 | 10,335 |
| Investments-Policyholders (Schedule 8A) Par <br> Non Par | $\begin{array}{r} 110,442 \\ 957,754 \end{array}$ | $\begin{aligned} & 100,929 \\ & 927,752 \end{aligned}$ | $\begin{aligned} & 202,178 \\ & 638,363 \end{aligned}$ | $\begin{array}{r} 193,046 \\ 608,925 \end{array}$ |
| Assets held to cover Linked Liabilities (Schedule 8B) Life <br> Pension <br> Group | $\begin{array}{r} 12,134,280 \\ 815,532 \end{array}$ | $\begin{array}{r} 15,242,468 \\ 1,118,701 \end{array}$ | $\begin{array}{r} 12,373,735 \\ 1,487,511 \end{array}$ | $\begin{array}{r} 17,551,204 \\ 2,232,958 \end{array}$ |
| Total | 14,214,210 | 17,586,611 | 14,712,120 | 20,596,468 |

14. Basis of allocation of Investments and Income thereon

The funds of the shareholders and the policyholders are kept separate and records are maintained accordingly in schedules 8, 8A, \& 8B. Investments and income thereon made out of the shareholders' and policyholders' funds are tracked separately. Since the actual funds, investments and income thereon are tracked and reported separately, the allocation of investments and income is not required.

## 15. Basis of amortization of debt securities

Amortization of premium or accretion of discount relating to debt securities is recognized over the remaining period to maturity on a straight line basis.

## 16. Employee Benefits

Gratuity and Leave Encashment benefits to employees is provided for through an insurance policy managed by the Trust and issued by the Company and as such the liability in respect thereof (funded portion) forms part of life fund and corresponding investment as part of Policyholders investments. Accordingly, the premium paid by the Company in respect of these insurance policies has been considered as an expense.

Details of Employees benefits (Gratuity and Leave encashment) in accordance with Accounting Standard 15 (Revised) as specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014 is as under:

The Company has recognized the following amounts as expense in the Revenue/Profit \& Loss account
I. Defined Contribution Plan :
(₹ in 000's)

| Sr. No. | Particulars | FY 2015-16 | FY 2014-15 |
| :---: | :--- | :---: | :---: |
| 1 | Contribution to Employee Provident Fund | 65,634 | 60,252 |
| 2 | Contribution to ESIC | 9,995 | 6,872 |

II. Defined Benefit Plan:
(₹ in 000 's)

| Sr. No. | Particulars | Gratuity |  | Leave Encashment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 | FY 2014-15 | FY 2015-16 | FY 2014-15 |
| A | Change in Defined Benefit Obligation |  |  |  |  |
|  | Opening obligations as at April 1 | 48,302 | 34,399 | 29,057 | 22,672 |
|  | Current Service cost | 17,468 | 15,654 | 13,513 | 19,015 |
|  | Interest cost | 2,826 | 3,096 | 2,266 | 2,040 |
|  | Curtailment Cost/(Credit) | - | - | - | - |
|  | Actuarial (gain)/loss | $(2,001)$ | 1,298 | 2,599 | $(2,926)$ |
|  | Benefits Paid | $(7,270)$ | $(6,145)$ | $(13,986)$ | $(11,744)$ |
|  | Present Value of the defined benefit obligations at March 31 (A) | 59,325 | 48,302 | 33,449 | 29,057 |
| B | Change in Plan Assets: |  |  |  |  |
|  | Opening Plan Assets, at fair value as on April 1 | 44,036 | 35,370 | 21,892 | 16,209 |
|  | Expected return on the plan assets | 3,777 | 3,068 | 2,174 | 1,659 |
|  | Actuarial gain/(loss) | (73) | 57 | $(1,388)$ | 297 |
|  | Contributions | 15,294 | 11,686 | 17,261 | 15,471 |
|  | Benefits Paid | $(7,270)$ | $(6,145)$ | $(13,986)$ | $(11,744)$ |
|  | Fair Value of Plan Assets at March 31 (B) | 55,764 | 44,036 | 25,953 | 21,892 |

## Notes To Accounts

(₹ in 000's)

| Sr. No. | Particulars | Gratuity |  | Leave Encashment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY 2015-16 | FY 2014-15 | FY 2015-16 | FY 2014-15 |
| C | Expense for the year ended March 31: |  |  |  |  |
|  | Current Service cost | 17,468 | 15,654 | 13,513 | 19,015 |
|  | Interest cost | 2,826 | 3,096 | 2,266 | 2,040 |
|  | Expected return on the plan assets | $(3,777)$ | $(3,068)$ | $(2,174)$ | $(1,659)$ |
|  | Actuarial (gain)/loss | $(1,928)$ | 1,241 | 3,987 | $(3,223)$ |
|  | Curtailment Cost/(credit) | - | - | - | - |
|  | Total Expenses recognized in Revenue/Profit \& Loss Statement (C) | 14,589 | 16,923 | 17,592 | 16,173 |
| D | Reconciliation of Benefit Obligations \& Plan Assets: <br> Present value of the defined benefit obligation at March 31 | 59,325 | 48,302 | 33,449 | 29,057 |
|  | Fair value of plan assets at March | 55,764 | 44,036 | 25,953 | 21,892 |
|  | Net Asset/(liability) as at March 31, recognized in Balance Sheet [Unfunded] | $(3,561)$ | $(4,266)$ | $(7,496)$ | $(7,165)$ |
| E | Investment details of plan assets <br> The major categories of plan assets as a percentage of fair value of total plan assets: <br> - Insurer Managed Fund (Unit Linked) <br> - Insurer Managed Fund (Non Unit Linked) <br> - Cash and Bank (Fixed Deposit) | $\begin{array}{r} 55,764 \\ 100 \% \end{array}$ | $\begin{array}{r} 44,036 \\ - \\ 91.9 \% \\ 8.1 \% \end{array}$ | $\begin{array}{r} 25,953 \\ 100 \% \end{array}$ | $\begin{array}{r} 21,892 \\ - \\ 83.7 \% \\ 16.3 \% \end{array}$ |
| F | Assumptions <br> Discount rate <br> Salary escalation rate <br> Expected Rate of Return on Plan Assets <br> Attrition/ withdrawal rate <br> Expected Average number of Working Life of Employees <br> Mortality Table |  |  |  |  |
|  |  | $\begin{array}{r} \text { 7.6\% p.a. } \\ \text { 8\% p.a. } \\ \text { 7.8\% p.a. } \end{array}$ | $\begin{array}{r} \text { 7.8\% p.a. } \\ \text { 8\% p.a. } \\ \text { 8.5\% p.a. } \end{array}$ | $\begin{array}{r} \text { 7.6\% p.a. } \\ \text { 8\% p.a. } \\ \text { 7.8\% p.a. } \end{array}$ | $\begin{array}{r} \text { 7.8\% p.a. } \\ \text { 8\% p.a. } \\ \text { 8.5\% p.a. } \end{array}$ |
|  |  | Up to 40 Years Above 40 Ye | $\begin{aligned} & -15 \% \text { p.a. } \\ & \text { s }-5 \% \text { p.a. } \end{aligned}$ | Up to 40 Years Above 40 Y | $\begin{aligned} & -15 \% \text { p.a. } \\ & -5 \% \text { p.a. } \end{aligned}$ |
|  |  | 8 years | 7 years | 8 years | 7 years |
|  |  | IALM 2006-08 | (Ultimate) | IALM 2006- | (Ultimate) |

G. Expected Employer contribution for the Next Financial Year 2016-17.
(₹ in 000's)

| (₹ in 000's) |  |
| :--- | :---: |
| Particulars | Amount |
| Gratuity | 10,000 |
| Leave encashment | 15,000 |

## H. Experience Adjustments

The amounts of the present value of the obligation, fair value of the plan assets, surplus or deficit in the plan, experience adjustments arising on plan liabilities and plan assets for the five periods are given below:

| Gratuity |  |  |  |  | (₹ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | As at <br> March 31, 2016 | As at <br> March 31, 2015 | As at <br> March 31, 2014 | As at <br> March 31, 2013 | As at <br> March 31, 2012 |
| Defined Benefit Plan Obligation | 59,325 | 48,302 | 34,399 | 30,188 | 21,720 |
| Plan Assets | 55,764 | 44,036 | 35,370 | 25,531 | 19,031 |
| Surplus/(Deficit) | $(3,561)$ | $(4,266)$ | 971 | $(4,657)$ | $(2,689)$ |
| Experience Adjustment on Plan liabilities | $(3,043)$ | $(3,467)$ | $(12,279)$ | (688) | 2,742 |
| Experience Adjustment on Plan assets | (412) | 328 | (283) | 930 | $(5,052)$ |

## Notes To Accounts

Leave encashment
(₹ in 000's)

| Particulars | As at March 31, 2016 | As at March 31, 2015 | As at March 31, 2014 | As at March 31, 2013 | As at <br> March 31, 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Defined Benefit Plan Obligation | 33,449 | 29,057 | 22,672 | 13,975 | 16,280 |
| Plan Assets | 25,953 | 21,892 | 16,209 | 13,946 | 15,213 |
| Surplus/Deficit | $(7,496)$ | $(7,165)$ | $(6,463)$ | (29) | $(1,067)$ |
| Experience Adjustment on Plan liabilities | 2,101 | $(5,294)$ | (276) | 26,065 | 1,998 |
| Experience Adjustment on Plan assets | $(1,583)$ | 444 | (341) | 318 | $(2,623)$ |

## 17. Sector-wise percentage of business (As certified by the Management)

Sector wise break-up of policies issued, lives covered and gross premium underwritten during the period is as follows:

| Sector |  | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: | :---: |
| Rural | - Number of Policies | 17,985 | 30,490 |
|  | - Percentage of total policies | 19.89\% | 30.46\% |
| Social | - Gross premium underwritten for new lives | 403,034 | 327,773 |
|  | - Number of policies issued | 11,485 | 9,972 |
|  | - Number of New lives covered | 38,225 | 383,870 |
| Total | - Percentage of total group lives | 1.29\% | 48.43\% |
|  | - Number of Policies | 90,401 | 100,106 |
|  | - Number of total group lives | 2,868,477 | 692,575 |

As per Insurance Regulatory and Development Authority (Obligations of Insurers to Rural Social Sectors) Regulations, 2015, the following disclosure is made related to Rural and Social sector obligations.

| Particulars | Regulatory Requirement for the year | Actual |
| :--- | :---: | :---: |
| Rural Sector (\%) | $18 \%$ | $19.89 \%$ |
| Social Sector (Lives) | 25,000 | 38,225 |

18. Risks retained and reinsured
(₹ in 000 's)

| Sum at Risk* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Individual |  |  |  |  |
| Particulars | As at March 31, 2016 |  | As at March 31, 2015 |  |
|  | Amount | Percentage | Amount | Percentage |
| Risk Retained | 154,082,968 | 79.12\% | 112,192,155 | 76.82\% |
| Risk Reinsured | 40,650,765 | 20.88\% | 33,849,442 | 23.18\% |
| Total | 194,733,733 | 100.00\% | 146,041,596 | 100.00\% |


| Group |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Particulars | As at March 31, 2016 |  | As at March 31, 2015 |  |
|  | Amount |  | Percentage | Amount |
| Risk Retained | $463,157,145$ | $66.27 \%$ | $166,045,343$ | Percentage |
| Risk Reinsured | $235,703,562$ | $33.73 \%$ | $87.64 \%$ |  |
| Total | $\mathbf{6 9 8 , 8 6 0 , 7 0 7}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{2 3 , 4 1 0 , 4 9 1}$ | $12.36 \%$ |

*Including Rider sum at risk.
19. Treaties with reinsurance companies are in place for reinsuring the lives where the cover is in excess of the company's retention limit policy
20. Taxation
A) Direct Taxes

## i. Provision for Current Tax

The Company carries on life insurance business and therefore the provisions of section 44 read with the rules contained in the First Schedule to the Income Tax Act, 1961 are applicable for the computation of profits and gains from business. The Company has not made provision for taxation for the period under consideration, since it does not have any net taxable income.

## Deferred Taxes

According to Accounting standard 22 on "Accounting for Taxes on Income," Deferred tax assets as specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014 are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations

## Notes To Accounts

where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.
As Life Insurance Business has a long gestation period and in the view of the resultant uncertainty, the Company has concluded that it would not be prudent to recognize a Deferred Tax Asset.

## ii. Transfer pricing

As per the provisions of the Income Tax Act, 1961, the Company is required to use certain specified methods in assessing that foreign as well as specified domestic transactions with associated enterprises are carried out at an arm's length price. The company is also required to maintain prescribed information and documents to support such an assessment. The appropriate method to be adopted depends on the nature of transactions /class of transactions, class of associated persons, functions performed and other factors as prescribed. Based on certain internal analysis carried out by the Company, the management believes that, the transactions relating to rendering of services and payment of commissions to Associated Enterprises were carried out at arm's length prices. The company is in the process of updating the Transfer Pricing documentation for the financial year ended 31st March, 2016. In opinion of the management, the same would not have an impact on these financial statements.
(B) Indirect Taxes

Service tax liability on output service is set-off against the service tax credits available from tax paid on input services and unutilized credits, if any, are carried forward under "Advances and other assets" for future set off.
(C) Assessment Status

| Sr. No. | AY | Assessment Status |
| :---: | :---: | :--- |
| 1 | $2009-10$ <br>  <br> $2010-11$ | The Assessing Officer (AO) had made adjustment on the basis of negative reserves. The Company <br> had filed an appeal with the CIT(A). The CIT (A) has passed an order in favor of the Company by <br> reversing the adjustment of negative reserves made by the AO. The AO has filed an appeal with <br> the ITAT against the order of the CIT(A). |
| 2 | $2011-12$ | The Assessing Officer (AO) had made adjustment on the basis of negative reserves. The Company <br> has filed an appeal with the CIT(A) on May 2, 2014. The CIT (A) has passed an order in favour of <br> the Company by reversing the adjustment of negative reserves made by the AO. |
| 3 | $2012-13$ | The Assessing Officer (AO) had made adjustment on the basis of negative reserves. The Company <br> has filed an appeal with the CIT(A) on April 9, 2015. |
| 4 | $2013-14$ | The assessment has been completed and we have received the assessment order dated March 29, <br> 2016. No adjustment is made by the AO. |

## 21. Operating lease commitments

In accordance with Accounting Standard 19 on 'Lease' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, the details of leasing arrangements entered into by the Company are as under:
a) The Company has entered into agreements in the nature of Lease/Leave and License Agreements with different lessors/licensors for the purpose of establishment of office premises. These are in the nature of operating lease. Some of these lease arrangements contain provisions for renewal escalation. Future minimum lease payments under non cancellable operating leases are tabulated hereunder:
(₹ in 000's)

| (₹ in 000's) |  |  |
| :--- | ---: | ---: |
| Particulars | FY 2015-16 | FY 2014-15 |
| Operating Lease Rental charged to Revenue Account <br> (forming part of Rent, Rates \& Taxes under Schedule 3) | 125,615 | 115,243 |

(₹ in 000's)

| Particulars | As at March 31, 2016 | As at March 31, 2015 |
| :--- | ---: | ---: |
| Not later than 1 year | 48,516 | 79,125 |
| Later than 1 year but not later than 5 years | 26,539 | 54,124 |
| Later than 5 years | - | - |

b) The Company has taken motor vehicles on operating lease for the employees. In respect of these operating leases, the lease rentals are part of the employees' CTC.

## 22. Details of related parties and transactions with related parties

As per Accounting Standard 18 specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, details of the related parties, nature of the relationship are as mentioned below:
a) List of Related parties and nature of relationship:

| Sr. No. | Nature of relationship | Name of related party |
| :---: | :---: | :---: |
| 1 | Joint Venture Company | - Bank of India <br> - Union Bank of India <br> - The Dai-ichi Life Insurance Company, Limited (Japan) |
| 2 | Key Management Personnel | - Mr. Girish P. Kulkarni - MD \& CEO <br> - Mr. Hitoshi Yamaguchi - Dy. CEO \& CFO <br> - Mr. Rakesh Kumar - Company Secretary |


| Sr. No. | Nature of relationship | Name of related party |
| :---: | :---: | :---: |
| 3 | Regional Rural Bank | - Gramin Bank Of Aryavart sponsored by Bank of India <br> - Jharkhand Gramin Bank sponsored by Bank of India <br> - Narmada Jhabua Gramin Bank sponsored by Bank of India <br> - Vidharbha Kokan Gramin Bank sponsored by Bank of India <br> - Kashi Gomti Samyut Gramin Bank sponsored by Union Bank of India |
| 4 | Subsidiaries of Joint Venture Company | - Union KBC Mutual Fund <br> - BOI AXA Mutual Fund |
| 5 | Associated company of Joint Venture Company (Bank of India) | - Securities Trading Corporation of India Limited |
| 6 | Mr A. K. Shukla <br> (Director in the Company / Associate Company) | - Almondz Global Securities Limited <br> - India Infoline Securities Limited |
| 7 | Mr Arun Tiwari <br> (Director in the Company / Associate Company) | - General Insurance Corporation of India |
| 8 | Significant Influence | - Star Union Dai-ichi Life Insurance Company Limited Employees Gratuity Trust <br> - Star Union Dai-ichi Life Insurance Company Limited Employees Group Leave Encashment Trust <br> - SUD Life Foundation |
| 9 | Others | - UBI (Employees) Pension Fund |

b) Disclosures of transactions with related parties have been set out in a separate statement, annexed to this schedule as Appendix 1.

## 23. Segmental Reporting

As per the requirements of Accounting Standard 17 on "Segmental Reporting" specified under section 133 of the Companies Act 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 and in conjunction with the IRDAI (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 the company is required to prepare segment wise financial statements. Premium income, commission, investments and other income are attributable to the respective business segments. The operating expenses are allocated as mentioned in point no. 14 of Schedule 16A. Segment revenue and results have been disclosed in the Financial Statements. Segment assets and liabilities have been identified to the extent possible and furnished in the Appendix-2. There are no reportable geographical segments since the Company provides services to customers in the Indian market only and does not distinguish any reportable regions within India. The Company does not have variable insurance plans (VIPs) for the FY 2015-16 (PY: ₹ NIL).
The accounting policies used in segmental reporting are same as those used in the preparation of the financial statements.

## 24. Summary of Financial Statements

The Summary of Financial Statements has been set out in a separate statement, annexed to this schedule as Appendix 3.
25. Accounting Ratios as prescribed by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/ F\&A/Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI, the disclosure in respect of the above is as under:

| Sr. No. | Particulars | FY 2015-16 | FY 2014-15 |
| :---: | :--- | :---: | :---: |
| 1 | New Business premium income growth |  |  |
|  | - Participating Business - Life (Individual) | $7 \%$ | $(59 \%)$ |
|  | -Non - Participating Business - Group (Life) | $11 \%$ | $31 \%$ |
|  | -Non - Participating Business - Group (Annuity) | $(100 \%)$ | $(99 \%)$ |
|  | -Non - Participating Business - Life (Individual) | $101 \%$ | $56 \%$ |
|  | -Non - Participating Business - Individual Annuity | $197 \%$ | $(36 \%)$ |
|  | -Linked Business - Life (Individual) | $162 \%)$ | $23 \%$ |
| 2 | -Linked Business - Pension | $187 \%$ | $(32 \%)$ |
| 3 | Ret retention ratio | 0.9772 | 0.9963 |
| 4 | Ratio of expenses of management * | $28 \%$ | $28 \%$ |
| 5 | Ratio of policyholders' liabilities to Shareholders' funds | $8 \%$ | $7 \%$ |
| 6 | Growth rate of shareholders' funds | 20.2976 | 21.4224 |
| 7 | Ratio of surplus to policyholders' liability | 0.0930 | 0.0561 |
| 8 | Change in net worth (₹ in 000's) | 226,799 | 0.0126 |
| 9 | Profit after tax/Total income | $1.56 \%$ | 129,627 |
| 10 | (Total Real Estate + Loans) / Cash \& invested assets | $0.18 \%$ | $0.64 \%$ |
| 11 | Total investments / (Capital + Surplus)\# | 13.3137 | $0.13 \%$ |
| 12 | Total affiliated investments / (Capital + Surplus) | $9 \%$ | 12.8118 |


| Sr. No. | Particulars | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: | :---: |
| 13 | Investment Yield (Gross and Net) |  |  |
|  | With Realized Gains: |  |  |
|  | - Shareholders' Funds | 7.88\% | 7.07\% |
|  | - Policyholders Funds-Non linked | 8.43\% | 9.31\% |
|  | - Par | 8.44\% | 9.29\% |
|  | - Non Par | 8.43\% | 9.32\% |
|  | Policyholders Linked - Non par | 8.13\% | 14.77\% |
|  | With Unrealized Gains: |  |  |
|  | -Shareholders' Funds | 8.34\% | 15.68\% |
|  | -Policyholders Funds-Non linked | 7.87\% | 16.35\% |
|  | - Par | 7.27\% | 21.08\% |
|  | - Non Par | 8.10\% | 14.70\% |
|  | -Policyholders Linked - Non par | (1.02\%) | 25.19\% |
| 14 | Conservation Ratio |  |  |
|  | -Participating Business - Life (Individual) | 82\% | 70\% |
|  | -Non - Participating Business - Life (Individual) | 67\% | 74\% |
|  | -Linked Business - Life (Individual) | 63\% | 72\% |
|  | -Linked Business - Pension | 51\% | 54\% |
|  | -Total (Individual + Group) | 62\% | 61\% |
| 15 | Persistency Ratio ** |  |  |
|  | For 13th month (NOP basis) | 51\% | 49\% |
|  | For 13th month (Annualized premium basis) | 55\% | 55\% |
|  | For 25th month (NOP basis) | 40\% | 36\% |
|  | For 25th month (Annualized premium basis) | 46\% | 43\% |
|  | For 37th month (NOP basis) | 31\% | 33\% |
|  | For 37th month (Annualized premium basis) | 38\% | 38\% |
|  | For 49th month (NOP basis) | 31\% | 30\% |
|  | For 49th month (Annualized premium basis) | 36\% | 30\% |
|  | For 61st month (NOP basis) | 22\% | 19\% |
|  | For 61st month (Annualized premium basis) | 20\% | 17\% |
| 16 | NPA Ratio |  |  |
|  | Gross NPA Ratio | Nil | Nil |
|  | Net NPA Ratio | Nil | Nil |
| 17 | Solvency Ratio | 1.86 | 2.51 |

${ }^{*} 1$ ) also includes expenses shown in Schedule 3A, prior period expenses, CSR expenses \& provisions for doubtful debts as shown in the financial statements.
\#2) Investments in schedule 8, 8A, 8B and 9.
**3) The following methodology is adopted for the purpose for calculation of Persistency:
i) The Persistency ratios are calculated in accordance with the IRDAI circular no. IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014.
ii) The Regular premium policies have been considered for the calculation of Persistency ratios.

## 26. Earnings per equity share

In accordance with Accounting Standard 20 on 'Earnings Per Share' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, basic earnings per share is calculated by dividing the net profit or loss in the shareholders' account by the weighted average number of equity shares outstanding during the period.

## The computation is set out below:

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | :---: | :---: |
| Net profit/(loss) as per profit and loss account available for equity <br> shareholders for both basic \& diluted earnings per equity share A <br> (₹ in OOO's) | 226,244 | 128,727 |
| Weighted average number of equity shares B (in 000's) | 250,000 | 250,000 |
| Basic Earnings per share (₹) A/B | 0.90 | 0.51 |
| Nominal value of share | 10 | 10 |

Note: As there are no dilutive equity shares issued or potential equity shares, no reconciliation between the denominator used for computation of basic and diluted earnings per share is necessary.

## Notes To Accounts

## 27. The Micro, Small and Medium Enterprises Development Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006, certain disclosures are required to be made relating to Micro, Small and Medium enterprises.

According to information available with the management, on the basis of intimation received from suppliers, regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the Company has amounts due to Micro and Small Enterprises under the said Act as follows:
(₹ in 000's)

## Particulars

| As at March 31,2016 | As at March 31, 2015 |
| :---: | :---: |
| - | 160 |
| - | - |
| - | - |
| - | - |
| - | - |
| - | - |

## 28. Controlled Fund

The disclosure related to controlled fund as required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI has been set out in a separate statement, annexed to this schedule as Appendix 4.
29. As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/Cir/232/12/2013 dated 11th December 2013) issued by IRDAI, the fund-wise Revenue Account and Balance Sheet for Unit Linked Business is set out in separate statement annexed to this schedule as Appendix 5.

## 30. Penal Actions taken by various Government Authorities:

As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI, disclosure in respect of the above is as under:

| Sr. No. | Authority | NonCompliance/ Violation |  | Amount (₹ in 000's) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Penalty Levied |  | Penalty Paid |  | Penalty Waived/ Reduced |  |
|  |  | $\begin{gathered} F Y \\ 15-16 \end{gathered}$ | $\begin{gathered} F Y \\ 14-15 \end{gathered}$ | $\begin{gathered} F Y \\ 15-16 \end{gathered}$ | $\begin{gathered} F Y \\ 14-15 \end{gathered}$ | $\begin{gathered} F Y \\ 15-16 \end{gathered}$ | $\begin{gathered} F Y \\ 14-15 \end{gathered}$ | $\begin{gathered} F Y \\ 15-16 \end{gathered}$ | $\begin{gathered} F Y \\ 14-15 \end{gathered}$ |
| 1 | Insurance Regulatory and Development Authority of India | 1 case | - | 100 | - | 100 | - | - | - |
| 2 | Service Tax Authorities | - | - | - | - | - | - | - | - |
| 3 | Income Tax Authorities* | - | - | - | - | - | - | - | - |
| 4 | Any other Tax Authorities (Local Body Tax (LBT) Assessment for 4 years) | - | - | 6.6 | - | 6.6 | - | - | - |
| 5 | Enforcement Directorate/Adjudicating Authority/ Tribunal or any Authority under FEMA | - | - | - | - | - | - | - | - |
| 6 | Registrar of Companies/NCLT/CLB/Department of Corporate Affairs or any Authority under Companies Act, 1956 | - | - | - | - | - | - | - | - |
| 7 | Penalty awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation. | - | - | - | - | - | - | - | - |
| 8 | Securities and Exchange Board of India | - | - | - | - | - | - | - | - |
| 9 | Competition Commission of India | - | - | - | - | - | - | - | - |
| 10 | Any other Central / State / Local Government / Statutory Authority\# | - | - | - | 100 | 100 | - | - | - |

* The Company has received a show cause notice for penalty $\mathrm{u} / \mathrm{s} 271$ (1)(c) of the Income Tax Act, 1961 with regards to the assessment order for the A.Y. 2012-13 against which suitable reply have been submitted.
\# The Company has received a penalty notice from Financial Intelligence Unit-India for non-compliance of the Prevention of Money Laundering Act, 2002 against which the Company has filed an appeal with Appellate Tribunal.


## Notes To Accounts

31. As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/ F\&A/Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI, the disclosure for discontinued linked Policies [IRDA (Treatment of Discontinued Linked Insurance Policies) Regulations, 2010] is as follows:

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | :---: | :---: |
| Number of Policies discontinued during the financial year | 30,845 | 28,259 |
| \% age (Discontinued to Total Policies) for all Products during the year | $14.64 \%$ | $16.78 \%$ |
| Dhan Suraksha 3 | $5.22 \%$ | $14.95 \%$ |
| Dhan Suraksha Premium 3 | $3.87 \%$ | $12.45 \%$ |
| Prabhat Tara 3 | $7.67 \%$ | $20.24 \%$ |
| Dhan Suraksha Express | $10.86 \%$ | $45.84 \%$ |
| Dhan Suraksha Plus | No. of Policies -6,001 | No of Policies- 7,458 |
| Number and \% age of policies revived during the year | Percentage- $7.22 \%$ |  |
| Charges imposed on account of discontinued policies- Gross (₹ in 000's) | 56,827 | 60,540 |
| Charges readjusted on account of revival of discontinued policies (₹ in 000's) | 9,648 | 12,156 |

Movement of Discontinued Linked Policies (₹ in 000's)

| Particulars | As at <br> As at |  |
| :--- | ---: | ---: |
| Opening Balance of fund for Discontinued policies | March 31,2016 | March 31,2015 |
| Add: Fund of policies discontinued during the year | $3,668,634$ | $2,042,350$ |
| Less: Fund of policies revived during the year | $2,183,738$ | $1,946,678$ |
| Add: Net income or gains on investment of the fund | 684,930 | 561,903 |
| Less: Fund Management Charges levied | 347,311 | 260,117 |
| Less: Amount refunded to the policyholders during the year * | 24,571 | 15,784 |
| Closing Balance of fund for Discontinued policies | $1,237,855$ | 2,824 |

*Out of above ₹ 460,487 thousands is payable as at March 31, 2016 (March 31, 2015 ₹ Nil)
32. As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/ Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI, the disclosure pertaining to unclaimed amount of Policyholders is as under:

Statement showing the Age-wise Analysis of the unclaimed amount of the Policyholders as at March 31, 2016 (CY) and as at March 31, 2015 (PY) is as under:

| ( $₹$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars |  | Total Amt | Age-wise Analysis (in Months) |  |  |  |  |  |  |  |
|  |  | < 1 | 1-6 | 7-12 | 13-18 | 19-24 | 25-30 | 31-36 | $\begin{array}{\|c\|} \hline \text { Beyond } \\ 36 \\ \hline \end{array}$ |
| Claims settled but not paid to the Policyholders / insured due to any reasons except under litigation from the insured/Policyholders | CY |  | 30,285 | 6,559 | 9,067 | 2,774 | 5,440 | 5,121 | 1,319 | 5 |  |
|  | PY | 47,590 | 38,503 | 6,162 | 2,346 | 257 | 289 | 27 | 6 | - |
| Sum due to the insured / Policyholders on maturity or otherwise | CY | 1,192,875 | 623,228 | 265,826 | 135,832 | 119,671 | 41,403 | 6,914 | - | - |
|  | PY | 838,050 | 259,488 | 270,030 | 194,117 | 101,936 | 8,492 | 3,976 | 11 | - |
| Any excess collection of the premium / tax or any other charges which is refundable to the Policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far | CY | 32,041 | 10,693 | 11,467 | 6,799 | 1,834 | 614 | 318 | 161 | 155 |
|  | PY | 61,620 | 20,705 | 20,636 | 16,015 | 2,466 | 638 | 527 | 221 | 412 |
| Cheques issued but not encashed by the Policyholder / insured* | CY | 11,182 | 1,708 | 5,151 | 3,562 | 143 | 177 | 441 | - | - |
|  | PY | 5,548 | 1,923 | 2,560 | 78 | 545 | 10 | 432 | - | - |

* Cheques crossing the validity dates (becoming stale).

33. Statement containing names, descriptions, occupations of and directorships held by the persons incharge of management of the business under section 11 (3) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with IRDAI circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated March 31, 2016 is as follows:

| Sr. No. | Name | Description | Directorship held | Occupation |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Mr. Girish P. Kulkarni | Managing Director \& CEO | Star Union Dai-ichi Life Insurance Co. Ltd. | Employment |

## Notes To Accounts

34. As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/ Cir/232/12/2013 dated 11 th December 2013) issued by IRDAI, expenses incurred under the following heads are as follows:
(₹ in 000's)

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | ---: | ---: |
| Outsourcing expenses | 256,259 | 221,724 |
| Marketing Support \& Advertisements | 124,211 | 128,988 |
| Business Development | 49,862 | 74,687 |

35. As required by Corporate Governance Guidelines for Insurance Companies, following disclosures are made:

| Sr. No. | Particulars | Remarks |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Quantitative and qualitative information on the insurer's financial and operating ratios, namely, incurred claim, commission and expenses ratios. | Ratio* | FY 2015-16 | FY 2014-15 |
|  |  | Commission | 8.01\% | 7.44\% |
|  |  | Claims | 65.77\% | 68.55\% |
|  |  | Expenses | 20.25\% | 20.11\% |
|  |  | *as a percentage of premium income |  |  |
| 2 | Solvency margin | The actual solvency margin of the Company as on March 31, 2016 stands at 1.86 times (As at March 31, 2015 stands at 2.51 times) as against regulatory requirement of 1.50 . Further, there has been no capital infusion after FY 200910. |  |  |
| 3 | Policy Lapse Ratio (NOP basis) (Based on actuarial report) | Policy Lapse Ratio (13th Month) for the year ending March 31, 2016 is $49.29 \%$. (Previous Year 51.16\%) |  |  |
| 4 | Financial performance \& financial position | Refer Summary of Financial Statement \& Ratios as per Note No. 24 \& 25 of Notes to Accounts. |  |  |
| 5 | Risk management architecture | The Risk Management is a Board driven function with oversight by Risk Management Committee of Board (RMCB). The Committee has its members Chairman, MD \& CEO and three Directors. Risk Management Committee of Board is supported by Risk Management Committee of Executives (RMCE) which has its members all CXOs and HODs. The Risk Management Committee of Executives is headed by the MD \& CEO. <br> Risk Management function overviews, monitors and undertakes the responsibility of various risks like Insurance risk, Investment risk, Operational risk etc at an enterprise level. |  |  |
| 6 | Pecuniary relationships or transactions of the Non-Executive Directors | 2) Reimbursement of expenses to Non Executive Directors ₹ 370 thousands (Previous Year ₹ 506 thousands). |  |  |
| 7 | Any other matters, which have material impact on the insurer's financial position. | - |  |  |

8 Details of Claims intimated, disposed and pending with details of duration:

| Particulars | As at March 31, 2016 | As at March 31, 2015 |
| :---: | :---: | :---: |
| No. of claims outstanding at the beginning of the year | 4 | 9 |
| Add: No. of claims reported during the year | 6,442 | 2,164 |
| Less: |  |  |
| No. of claims settled during the year | 5,842 | 2,092 |
| No. of claims repudiated during the year | 104 | 77 |
| No. of claims written back | 0 | 0 |
| No. of claims outstanding at the end of the year | 500 | 4 |
| Details of duration of outstanding claims: |  |  |
| Less than 3 months | 369 | 1 |
| 3 months to 6 months | 108 | 3 |
| 6 months to 1 year | 21 | 0 |
| 1 year and above | 2 | 0 |

## 36. Disclosures on other work given to auditors

With reference to clause 7.1 (g) of Corporate Governance Guidelines issued by IRDAI on August 5, 2009, the remuneration paid to statutory auditors/internal auditors for services other than yearly statutory/internal audit are disclosed below:
(₹ in 000's)

| Name of Auditor | Services Rendered | FY 2015-16 | FY 2014-15 |
| :--- | :--- | ---: | ---: |
| K.S.Aiyar \& Co. | Audit/Limited Review of Quarterly Results | 800 | 650 |
| K.S.Aiyar \& Co. | Certifications | 30 | - |
| S.Jaykishan | Audit of Quarterly Results | 533 | - |
| A.K.Sabat \& Co. | Audit/Limited Review of Quarterly Results | 267 | 650 |
| A.K.Sabat \& Co. | Certifications | 8 | 13 |

## Notes To Accounts

## 37. Previous year comparatives

Figures of previous period have been regrouped where possible and wherever necessary to make them comparable with those of the current period.

| Particulars | Shareholder (P\&L) Account |  | Amount <br> (₹ in 000s) | Reason |  |
| :--- | ---: | ---: | ---: | :--- | :---: |
|  | Current Period | Previous Period |  | To conform with the Guidance note <br> on Accounting for expenditure on <br> CSR activities by ICAI |  |

## 38. NAV for applications received on the last business day of the year

The Company has complied with the directions indicated in Regulation 13D (5) of the IRDAI Investment (5th Amendment) Regulations, 2013 related to applicable NAV for the applications received on the last Business day of the Financial year.

## 39. Securities Lending and Borrowing (SLB) Mechanism

Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance sheet as assets as the company continues to be the beneficial owner of these securities.

The value of shares lent by the Company under SLB and outstanding as on March 31, 2016 is ₹ Nil thousands (As at March 31, 2015: ₹ 3,370 thousands).

## 40. Reverse Repo transactions in Government securities/Corporate debt securities

There are no reverse repo transactions during the year.
Disclosures pursuant to IRDAI notification ref IRDA/F\&I/CIR/INV/250/12/2012 dated December 4, 2012 is as under:
( $₹$ in 000 's)

| Particulars | Minimum outstanding during the period |  | Maximum outstanding during the period |  | Daily average outstanding during the period |  | Outstanding as at <br> March 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2016 | FY 2015 | FY 2016 | FY 2015 | FY 2016 | FY 2015 | FY 2016 | FY 2015 |
| Securities sold under Repo <br> 1) Government Securities <br> 2) Corporate debt securities | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \mathrm{Nil} \end{aligned}$ | $\begin{aligned} & \mathrm{Nil} \\ & \mathrm{Nil} \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \mathrm{Nil} \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ |
| Securities purchased under Reverse Repo <br> 1) Government Securities <br> 2) Corporate debt securities | $\begin{aligned} & \text { Nil } \\ & \mathrm{Nil} \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ | $\begin{aligned} & \text { Nil } \\ & \text { Nil } \end{aligned}$ |

## 41. Foreign Exchange Gain/(Loss)

Transactions in foreign currencies are recorded at exchange rate prevailing on the date of transaction. The exchange difference between the rate prevailing on the date of transaction and on the date of settlement is recognized as income or expense, as the case may be. The net foreign exchange loss debited to Shareholders' account for the year ended March 31, 2016 is ₹ 659 thousands (Previous year net gain ₹ 25 thousands).

## 42. Contribution to/from Shareholders

During the year an amount of ₹ 433,335 thousands (previous year ₹ 582,475 thousands) is transferred from Policyholders Account to Shareholders' Account on account of surplus generated from Participating segment ₹ 23,462 thousands, Non participating segment ₹ 147,966 thousands and Unit linked segment ₹ 261,907 thousands.

The Shareholders have contributed ₹ 297,083 thousands (previous year ₹ 534,597 thousands) to the Policyholders' Account on account of deficit in the Policyholders' Account (Non participating segment ₹ 296,960 thousands and Unit linked segment ₹ 123 thousands).

## 43. Funds for Future Appropriation

During the year participating segment has generated a total surplus of ₹ 309,332 thousands (Previous year ₹ 865,376 thousands), out of which an amount of ₹ 211,156 thousands (Previous year ₹ 227,012 thousands) is distributed by way of bonus to participating policyholders and an amount of ₹ 23,462 thousands (Previous year ₹ 25,086 thousands) is transferred to Shareholders (one-ninth of the surplus allocated to policyholders). The rest of the surplus of ₹ 74,714 thousands (Previous year ₹ 613,278 thousands) is transferred to funds for future appropriations. Accumulated balance for Funds for Future Appropriation as at March 31, 2016 is ₹ 752,231 thousands (As at March 31, 2015: ₹ 677,517 thousands).

## 44. Corporate Social Responsibility (CSR) expenses

Company has contributed ₹ 5,000 thousands (Previous year ₹ 4,485 thousands) towards CSR activities. In the current year Company has made a donation of ₹ 5,000 thousands to SUD Life Foundation.

As per the requirements of Guidance note on Accounting for expenditure on CSR activities issued by ICAI the following disclosure is given.
a) Gross amount required to be spent by the company during the year: The obligation of the Company to contribute $2 \%$ of average profit of preceding three years to Corporate Social activities (CSR) is ₹ Nil.
b) Amount spent during the year on:
(₹ in 000's)

| Sr. No. | Particulars | In Cash | Yet to be paid in cash | Total |
| :---: | :--- | ---: | ---: | :---: |
| (i) | Construction/acquisition of any assets | - |  | - |
| (ii) | On purposes other than (i) above | 5,000 | - | - |

## c) Details of related party transactions:

(₹ in 000's)

| Sr. No. | Name of the related party | Nature of Relationship with the Company | Transaction | $\begin{gathered} F Y \\ 2015-16 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2014-15 \end{gathered}$ | Receivable/ payable as at 31 st March, 2016 | Receivable/ payable as at 31 st March, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (i) | SUD Life Foundation | Significant Influence | Donation for CSR expenses | 5,000 | - | 5 | - |
| (ii) | UBI Social Foundation | Others | Donation for CSR expenses | - | 4,000 | - | - |

d) Company has not made any provision with regard to the CSR expenses (Previous year ₹ Nil)
45. Prior period expenses

As per the requirements of Accounting Standard 5 on 'Prior period expenses' specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules 2014, expenses pertaining to previous periods are considered as prior period expenses and disclosed separately in Profit \& loss account. The nature of the prior period expenses is given below:
( $F^{\text {in }} 000$ 's)

| Particulars | FY 2015-16 | FY 2014-15 |
| :--- | ---: | ---: |
| Commission Expenses |  | 22 |
| Employees' remuneration \& Welfare benefits | - | 50 |
| Travel, Conveyance \& Vehicle Running Expenses |  | - |
| Communication Expenses | 11 | 85 |
| Legal \& Professional charges | 44 | 83 |
| IT Expenses | 345 | 1,239 |
| Depreciation | - | 500 |
| Total Expenses | 483 | 246 |

## As per our report of even date attached

For K. S. Aiyar \& Co. Chartered Accountants ICAI Firm Reg.:100186W

For S. Jaykishan
Chartered Accountants ICAI Firm Reg.:309005E

Abhay Tewari Appointed Actuary

## Hitoshi Yamguchi CFO

## Nemai Gorai

Partner

Membership No: 057892

## Rakesh Kumar

 Company SecretaryRaghuvir M. Aiyar
Partner
Membership No: 038128

Place: Mumbai
Date: 29th April, 2016

For and on behalf of the Board of Directors

| Arun Tiwari | Girish Kulkarni |
| :--- | :--- |
| Chairman (of the | MD \& CEO |
| meeting) | D.I.No. 01683332 |
| D.I.No. 05345547 |  |

T.C. Nair
Director
D.I.No. 02689698
R.C. Baliarsingh Director D.I.No. 06467717

Place: Mumbai
Date: 29th April, 2016

## Related Party Transactions

Appendix 1 - Related Party Transactions

| Sr. No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transaction <br> / Categories | Upto the year ended 31st March,2016 | Receivable/ (Payable) as at 31 st March, 2016 | Upto the year ended 31 st <br> March,2015 | Receivable/ (Payable) as at 31 st March, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Bank of India | Joint Venture Partner | Placement of Deposits <br> Deposit Matured/withdrawal <br> Interest Income on Deposits <br> Commission Expenses <br> Advertisement \& Publicity <br> Expenses <br> Administration Expenses <br> Director Sitting Fees <br> Bank Charges <br> Premium Income <br> Proposal Deposit Outstanding <br> Bank Balances (As per Books) | $\begin{array}{r} - \\ 19,592 \\ 547,434 \\ 21,406 \\ 49,536 \\ 440 \\ 372 \\ 519,379 \\ - \\ \hline \end{array}$ | $\begin{array}{r} \hline 190,800 \\ - \\ 37,469 \\ (57,804) \\ - \\ (419) \\ - \\ (3) \\ - \\ (5,224) \\ 176,469 \\ \hline \end{array}$ | 67,300 $(114,000)$ 19,104 440,867 62,849 - 700 321 228,317 - - | 190,800 <br> 17,877 <br> $(63,409)$ <br> (17) <br> $(11,838)$ 220,567 |
| 2 | Union Bank of India | Joint Venture Partner | Placement of Deposits <br> Deposit Matured/withdrawal Interest Income on Deposits Commission Expenses <br> Advertisement \& Publicity <br> Expenses <br> Administration Expenses <br> Director Sitting Fees <br> Bank Charges <br> Premium Income <br> Proposal Deposit Outstanding <br> Bank Balances (As per Books) <br> Interest Income on Perpetual <br> Bond <br> Investment in Perpetual Bond | - 49,900 20,670 406,406 35,230 43,205 410 351 458,889 - - 1,331 - | $\begin{array}{r} \hline 183,500 \\ - \\ 36,815 \\ (30,718) \\ - \\ (164) \\ - \\ (39) \\ - \\ (4,639) \\ 110,688 \\ 1,055 \\ 15,000 \\ \hline \end{array}$ | 188,500 $(50,000)$ 18,938 305,997 51,239 - 500 304 $1,217,932$ - - 1,328 - | $\begin{array}{r} \hline 233,400 \\ - \\ 22,993 \\ (30,715) \\ - \\ - \\ - \\ (41) \\ (5,541) \\ 123,920 \\ 1,051 \\ 15,000 \end{array}$ |
| 3 | The Dai-ichi Life Insurance Company, Limited (Japan) | Joint Venture Partner | Reimbursement of Expenses (Outflow) <br> Reimbursement of Expenses (Inflow) <br> Director Sitting Fees | $\begin{array}{r} 3,747 \\ 3,413 \\ 680 \\ \hline \end{array}$ | $\begin{array}{r} (767) \\ - \\ (140) \\ \hline \end{array}$ | $\begin{array}{r} 2,934 \\ (588) \\ 520 \\ \hline \end{array}$ | 8 |
| 4 | Gramin Bank of Aryavart (formerly Aryavart Kshetriya Gramin Bank) | Regional Rural Bank sponsored by Bank of India | Commission Expenses <br> Administration Expenses <br> Premium Income <br> Advertisement \& Publicity <br> Expenses <br> Claims <br> Bank Balances (As per Books) | $\begin{array}{r} \hline 6,468 \\ 4,906 \\ 34,578 \\ - \\ 28,563 \\ \hline \end{array}$ | (662) <br> (9) $\begin{array}{r} (2,855) \\ 2,865 \\ \hline \end{array}$ | $\begin{array}{r} 6,744 \\ - \\ - \\ 67 \\ 39,010 \end{array}$ | $\begin{array}{r} \hline(1,419) \\ - \\ - \\ - \\ - \\ 7,646 \\ \hline \end{array}$ |
| 5 | Jharkhand Gramin Bank | Regional Rural Bank sponsored by Bank of India | Commission Expenses <br> Administration Expenses <br> Premium Income <br> Claims <br> Bank Charges <br> Bank Balances (As per Books) | $\begin{array}{r} \hline 1,075 \\ 1,212 \\ 8,545 \\ 24,145 \\ - \\ \hline \end{array}$ | (8) $1,608$ | $2,620$ | $\begin{array}{r} \hline(403) \\ - \\ - \\ - \\ - \\ 1,800 \\ \hline \end{array}$ |
| 6 | Narmada Jhabua Gramin Bank (formerly Narmada Malwa Gramin Bank) | Regional Rural Bank sponsored by Bank of India | Commission Expenses <br> Administration Expenses <br> Premium Income <br> Advertisement \& Publicity <br> Expenses <br> Proposal Deposit Outstanding <br> Bank Balances (As per Books) | $\begin{array}{r} \hline 6,214 \\ 3,294 \\ 23,218 \end{array}$ | (262) <br> (49) $2,197$ | $\begin{array}{r} 2,854 \\ - \\ 146 \\ 347 \end{array}$ | $\begin{array}{r} (432) \\ - \\ - \\ (194) \\ (3) \\ 9,845 \\ \hline \end{array}$ |
| 7 | Vidharbha Konkan Gramin Bank (formerly Wainganga Krishna Gramin Bank) | Regional Rural Bank sponsored by Bank of India | Commission Expenses <br> Administration Expenses <br> Premium Income <br> Advertisement \& Publicity <br> Expenses <br> Proposal Deposit Outstanding <br> Bank Balances (As per Books) | $\begin{array}{r} \hline 1,783 \\ 1,563 \\ 51,267 \\ 247 \\ - \\ \hline \end{array}$ | $\begin{array}{r} (206) \\ (11) \\ - \\ - \\ (99) \\ 1,875 \\ \hline \end{array}$ | $\begin{array}{r} 2,450 \\ -5,557 \\ 838 \end{array}$ | $\begin{array}{r} \hline(325) \\ - \\ - \\ (127) \\ (150) \\ 3,937 \\ \hline \end{array}$ |

( ${ }^{2}$ in 000's)

| Sr. <br> No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transaction <br> / Categories | Upto the year ended 31 st <br> March,2016 | Receivable/ (Payable) as at 31 st March, 2016 | Upto the year ended 31st March,2015 | Receivable/ (Payable) as at 31 st March, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 | Kashi Gomti Samyut Gramin Bank | Regional Rural Bank sponsored by Union Bank of India | Commission Expenses <br> Administration Expenses <br> Advertisement \& Publicity <br> Expenses <br> Premium Income <br> Proposal Deposit Outstanding <br> Bank Charges <br> Claims <br> Bank Balances (As per Books) | $\begin{aligned} & 2,439 \\ & 1,418 \end{aligned}$ <br> 57 $12,270$ | (158) <br> (8) <br> (89) <br> 1,902 | 1,948 <br> 192 <br> 2,704 <br> 1 489 | (418) <br> (24) |
| 9 | BOI AXA Mutual Fund | Subsidary of Bank of India | Purchase of Mutual Fund Investments <br> Redemption of Mutual Fund Investments <br> Premium Income <br> Claims <br> Profit on Sale of Mutual Fund | $\begin{array}{r} 20,834,725 \\ 20,104,678 \\ 243 \\ - \\ 31,612 \\ \hline \end{array}$ | $\begin{aligned} & 355,131 \\ & 208,753 \end{aligned}$ | $\begin{array}{r} 5,915,400 \\ 5,850,665 \\ 403 \\ 50 \\ 19,043 \\ \hline \end{array}$ | $\begin{array}{r} 83,778 \\ 213,542 \end{array}$ |
| 10 | Union KBC Mutual Fund | Subsidary of Union Bank of India | Purchase of Mutual Fund Investments <br> Redemption of Mutual Fund Investments <br> Claims <br> Premium Income <br> Profit on Sale of Mutual Fund | $\begin{array}{r} 12,531,505 \\ 11,610,477 \\ 1,361 \\ 2,606 \\ 26,574 \\ \hline \end{array}$ | $\begin{aligned} & 411,964 \\ & 120,309 \end{aligned}$ | $\begin{array}{r} 3,662,600 \\ 3,650,740 \\ - \\ 2,367 \\ 13,674 \\ \hline \end{array}$ | $\begin{array}{r} 25,534 \\ 163,515 \end{array}$ |
| 11 | Securities Trading Corporation of India Limited | Associated Company of Bank of India | Investment in Bond/ <br> Debentures <br> Interest Income on Bond/ <br> Debentures | $\begin{array}{r} 150,000 \\ 7,069 \end{array}$ | $\begin{array}{r} 150,000 \\ 7,069 \end{array}$ | - | - |
| 12 | Star Union Daiichi Life Insurance Company Limited Employees Gratuity Trust | Significant Influence | Contribution Made Premium Income Surrender of Policy Claims <br> Reimbursement of Expenses | $\begin{array}{r} 15,294 \\ 59,785 \\ 40,769 \\ 7,270 \\ 13 \\ \hline \end{array}$ | $(3,561)$ | $\begin{array}{r} 11,689 \\ 8,210 \\ - \\ 6,145 \end{array}$ | $(4,266)$ |
| 13 | Star Union Dai-ichi Employees Group Leave Encashment Trust | Significant Influence | Contribution Made (net) <br> Premium Income <br> Surrender of Policy <br> Claims <br> Reimbursement of Expenses | 636 38,584 19,787 13,986 5 | $(6,137)$ <br> (10) | $\begin{array}{r} \hline 3,202 \\ 13,161 \\ - \\ 10,538 \end{array}$ | $(5,368)$ |
| 14 | SUD Life Foundation | Significant Influence | Corporate Social Responsibility Initial Deposit for Opening of Bank Account for Trust | $5,000$ | 5 | - | - |
| 15 | UBI Social Foundation | Others | Corporate Social Responsibility | - | - | 4,000 | - |
| 16 | UBI (Employees) Pension Fund | Others | Premium Income | 1,300,000 | - | - | - |
| 17 | General Insurance Corporation of India | Mr. Arun Tiwari Director in the company | Reinurance Premium <br> Reinurance Claims | $\begin{aligned} & 63,849 \\ & 61,680 \end{aligned}$ | $\begin{array}{r} (405) \\ 20,760 \end{array}$ | - | - |
| 18 | Almondz Global Securities Limited | Mr. A. K. Shukla Director in the company | Brokerage for Buy/sell of securities | 400 | - | 464 | - |
| 19 | India Infoline Securities Limited | Mr. A. K. Shukla Director in Associate company (India Infoline Trustee Co. Ltd.) | Brokerage for buy/sell of securities | 1,242 | - | 1,875 | - |
| 20 | Key Management Personnel | Key Management Personnel | Managerial Remuneration Premium Income | $\begin{array}{r} \hline 37,730 \\ 33 \\ \hline \end{array}$ | - | $\begin{array}{r} 31,752 \\ 19 \\ \hline \end{array}$ | (410) |

Appendix - 2 (F in 000 's)







 | +1 |
| :--- |
|  |
|  | $+$ $\stackrel{1}{4}$



1) Schedules referred to above form an integral part of the Revenue Account.
 *Represents Mathematical Reserves after allocation of bonus.
Form A - RA
Name of the
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. \& Date of Registration with IRDAI : 142 dated 26th December 2008 Segmental Revenue Account for the year ended 31st March, 2015
Policyholders' Account (Technical Account)
$11,346,798$
$(41,704)$

- 

$2,715,086$

Appendix - 2

[^4]Form A - BS
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Registration No. \& Date of Registration with IRDAI : 142 dated 26th December 2008 Segmental Balance Sheet as at 31 st March, 2016

| Parriculars | Participating Business Life (Individual) | Non Participating Business |  |  |  |  | Linked Business |  |  |  |  |  | Shareholders |  | $\begin{aligned} & \text { As at } \\ & \text { 31st March, } \\ & 2016 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Group |  | Individual |  |  | Life |  | Pension |  | Group |  | Direct | Unallocable |  |
|  |  | Life | Annuity | Life | Annuity | Healih | Unit | Non-Unit | Unit | Non-Unit | Unit | Non-Unit |  |  |  |
| Share Capital |  |  |  |  |  |  |  |  |  |  |  |  | 2,500,000 |  | 2,500,000 |
| Reserves And Surplus |  |  |  |  |  |  |  |  |  | - | - |  | 1,700,000 |  | 1,700,000 |
| Credit/[Debit] Fair Value Change Account | (9,513) | $(24,699)$ | 76 | $(5,490)$ | 30 |  |  | 81 |  | - | - | - | 559 |  | $(38,956)$ |
| Policy Liabilities | 6,345,738 | 8,471,139 | 604,879 | 6,762,786 | 517,661 | 13,688 | - | 140,758 |  | 2,679 | - | 1 | - | - | 22,859,329 |
| Provision for Linked Liabilities |  |  |  |  | . | - | 24,591,689 |  | 1,629,440 | . | 81,717 | . | - | - | 26,302,846 |
| Funds for discontinued policies |  |  | - | - | - | - | 4,252,327 | - | - | - | . | - | - |  | 4,252,327 |
| Funds For Future Appropriations | 752,231 | - | - | - | . | - | - | - | - | - | - | - | - | . | 752,231 |
| Total Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 58,327,777 |
| Shareholders' Investments | - ${ }^{-}$ | - | - | - | - | - |  | - |  | - |  |  | 1,650,185 |  | 1,650,185 |
| Policyholders' Investments | 6,666,349 | 7,836,562 | 605,697 | 7,828,767 | 492,349 | 9,093 | - | 161,989 | - | 7,372 | $\cdot$ | 150 | - | - | 23,608,328 |
| Assets held to cover Linked Liabilities |  |  |  |  |  |  | 28,844,016 |  | 1,629,440 |  | 81,717 |  | - |  | 30,555,173 |
| Loan against Policies | 10,622 |  |  | 33,273 |  |  |  | 60,056 | - | - | - | - | - |  | 103,951 |
| Fixed Assets |  |  |  |  |  |  |  |  | - |  | - |  | 224,536 |  | 224,536 |
| Cash and Bank Balances | 26 | 112 | 25 | 395,570 | 21 | 22 |  | 20 | - | 16 | - | 10 | 32 | 82,890 | 478,744 |
| Advances and Other Assets | 421,509 | 774,170 | 15,892 | 2,223,709 | 29,247 | 4,574 | - | 5,410 | - | 208 | - | 2 | 380,358 | 314,290 | 4,169,369 |
| Current Liabilities | (537) | $(160,880)$ | $(16,735)$ | $(3,248,900)$ | $(3,957)$ |  | - | $(86,717)$ | - | $(4,917)$ | - | (161) | (2) | $(463,878)$ | $(3,986,684)$ |
| Provisions |  |  |  |  |  |  |  |  |  |  |  |  |  | $(9,698)$ | $(9,698)$ |
| Debit balance in Shareholders' Account |  |  |  |  |  |  | - | - | - |  | - |  | 1,533,873 |  | 1,533,873 |
| Total Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 58,327,777 |


Schedule forming part of Financial Statements
SCHEDULE - 1
PREMIUM (Net of Service Tax)

| PREMIUM (Net of Service Tax) |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {a }}$ s) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  | Current Year |
|  |  | Group |  | Individual |  |  | Individual |  | Group Life |  |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| First year premiums | 463,709 | 1,854,824 | - | 2,752,615 |  | 34,794 | 336,136 | (61) | 91,391 | 5,533,408 |
| Renewal Premiums | 1,596,983 | 406,745 | - | 1,363,470 | - | - | 3,061,788 | 103,821 | - | 6,532,807 |
| Single Premiums | - | 281,695 | - | (571) | 112,989 | - | 614,166 | 211 | - | 1,008,490 |
| Total Premiums | 2,060,692 | 2,543,264 | - | 4,115,514 | 112,989 | 34,794 | 4,012,090 | 103,971 | 91,391 | 13,074,705 |
| Premium Income from Business written: <br> In India <br> Outside India | 2,060,692 | 2,543,264 | - | 4,115,514 | 112,989 | 34,794 | 4,012,090 | 103,971 | 91,391 | 13,074,705 |
| Total Premiums | 2,060,692 | 2,543,264 | - | 4,115,514 | 112,989 | 34,794 | 4,012,090 | 103,971 | 91,391 | 13,074,705 |

Schedule forming part of Financial Statements
SCHEDULE - 1A
MISCELLANEOUS INCOME

| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  | $\begin{aligned} & \text { Current } \\ & \text { Year } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Group |  | Individual |  |  | Individual |  | Group Life |  |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| Provision for expenses no longer required written back <br> Other income | $\begin{array}{r} 2,631 \\ 10,984 \end{array}$ | 620 | 2 | $\begin{array}{r} 4,246 \\ 804 \end{array}$ | 10 3 | - | $\begin{aligned} & 5,857 \\ & 8,161 \end{aligned}$ | $\begin{array}{r} 57 \\ 10,321 \end{array}$ | - | $\begin{aligned} & 13,423 \\ & 30,273 \end{aligned}$ |
| Total | 13,615 | 620 | 2 | 5,050 | 13 | - | 14,018 | 10,378 | - | 43,696 |
| MISCELLANEOUS INCOME |  |  |  |  |  |  |  |  |  | (₹ in 000's) |
| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  | Previous Year |
|  |  | Group |  | Individual |  |  | Individual |  | Group Life |  |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| Provision for expenses no longer required written back <br> Other income | $10,891$ | $\begin{array}{r} 338 \\ 34 \end{array}$ | 8 - | $\begin{array}{r} 3,102 \\ 698 \end{array}$ | $\begin{array}{r} 20 \\ 1 \end{array}$ | - | $\begin{array}{r} 5,301 \\ 22,948 \end{array}$ | $\begin{array}{r} 7 \\ 37,162 \end{array}$ | - | $\begin{array}{r} 8,776 \\ 71,734 \end{array}$ |
| Total | 10,891 | 372 | 8 | 3,800 | 21 | - | 28,249 | 37,169 | - | 80,510 |

Schedule forming part of Financial Statements
SCHEDULE - 2
COMMISSION EXPENSES

| COMMISSION EXPENSES |  |  |  |  |  |  |  |  |  | (₹ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  | Current Year |
|  |  | Group |  | Individual |  |  | Individual |  | Group Life |  |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| Commission paid |  |  |  |  |  |  |  |  |  |  |
| Direct - First year premiums | 141,095 | 564 |  | 613,923 |  | 10,110 | 27,002 | (5) |  | 792,689 |
| - Renewal premiums | 83,147 | 21 | - | 81,142 | - | - | 73,133 | 1,941 |  | 239,384 |
| - Single premiums |  | 426 | - | (9) | 1,883 | - | 12,323 | 4 |  | 14,627 |
| Add: Commission on Re-insurance Accepted | - | - | - |  | - | - | - |  |  |  |
| Less: Commission on Re-insurance Ceded | - | - |  |  | - | - | - | - |  |  |
| Net Commission | 224,242 | 1,011 | - | 695,056 | 1,883 | 10,110 | 112,458 | 1,940 |  | 1,046,700 |
| Break-up of the expenses (Gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |  |
| Agents | 33,743 | - |  | 34,180 | 31 | 1,964 | 4,175 | - |  | 74,093 |
| Brokers | 306 | 275 | - | 196 | - | - | 13 | - |  | 790 |
| Corporate Agency |  | - | - |  | - | - | - | - |  |  |
| Bancassurance | 190,193 | 736 | - | 660,680 | 1,852 | 8,146 | 108,270 | 1,940 |  | 971,817 |
| Referral | - | - | - | - | - | - | - | - |  |  |
| Others | - | - | - |  | - |  | - | - |  |  |
| Total | 224,242 | 1,011 | - | 695,056 | 1,883 | 10,110 | 112,458 | 1,940 |  | 1,046,700 |


| COMMISSION EXPENSES |  |  |  |  |  |  |  |  |  | (₹ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  | Previous Year |
|  |  | Group |  | Individual |  |  | Individual |  | Group Life |  |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| Commission paid |  |  |  |  |  |  |  |  |  |  |
| Direct - First year premiums | 149,892 | 898 |  | 322,348 |  |  | 171,505 | (20) |  | 644,623 |
| - Renewal premiums | 87,621 | 5 |  | 39,649 | - |  | 60,840 | 3,184 |  | 191,299 |
| - Single premiums |  | 68 |  | (2) | 760 |  | 6,954 | 2 |  | 7,782 |
| Add: Commission on Re-insurance Accepted | - | - |  |  | - |  | - |  |  |  |
| Less: Commission on Re-insurance Ceded | - | - |  |  | - |  | - |  |  |  |
| Net Commission | 237,513 | 971 |  | 361,995 | 760 | - | 239,299 | 3,166 |  | 843,704 |
| Break-up of the expenses (Gross) incurred to procure business: |  |  |  |  |  |  |  |  |  |  |
| Agents | 38,776 | 21 |  | 35,237 | 83 |  | 4,407 |  |  | 78,524 |
| Brokers | 828 | 221 |  | 634 | - | - | 15 | - |  | 1,698 |
| Corporate Agency |  | - |  |  | - | - | - | - |  |  |
| Bancassurance | 197,909 | 729 |  | 326,124 | 677 | - | 234,877 | 3,166 |  | 763,482 |
| Referral | - | - |  | - | - |  | - | - |  |  |
| Others |  | - |  |  | - |  | - | - |  |  |
| Total | 237,513 | 971 | - | 361,995 | 760 | - | 239,299 | 3,166 |  | 843,704 |

Note:- Refer Schedule 16 Note A (6)
Schedule forming part of Financial Statements
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

Note : Refer Schedule 16 Note A (6, 11 to 15).
Schedule forming part of Financial Statements
SCHEDULE - 3
OPERATING EXPENSES RELATED TO INSURANCE BUSINESS


| Schedule forming part of Financial Statements |  |  |  |  |  |  |  |  |  | Appendix - 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE - 4 |  |  |  |  |  |  |  |  |  |  |
| BENEFITS PAID (NET) |  |  |  |  |  |  |  |  |  | ( $₹$ in 000 's) |
| Particulars | Participating Business Life (Individual) | Non-Participating Business |  |  |  |  | Linked Business |  |  |  |
|  |  | Group |  | L Individual |  |  | Individual |  | Group Life | Current Year |
|  |  | Life | Annuity | Life | Annuity | Health | Life | Pension |  |  |
| 1. Insurance Claims |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by Death | 82,957 | 850,194 | 8,988 | 112,504 | 14,544 | - | 188,883 | 9,132 | - | 1,267,202 |
| (b) Claims by Maturity | 255,242 | - | - | 297 | - | - | 2,039,569 | 104,912 | - | 2,400,020 |
| (c) Annuities / Pension payment |  | - | 51,104 | - | 34,107 | - | - | - | - | 85,211 |
| (d) Periodical Benefit |  | - | - | 944 | - | - | - | - | - | 944 |
| (e) Other Benefits: |  |  |  |  |  |  |  |  |  |  |
| (i) Surrender | 35,170 | 83,162 | - | 73,365 | - | - | 2,959,625 | 1,391,344 | - | 4,542,666 |
| (ii) Retirement Benefits, etc. | - | 579,951 | 1,125 |  | - | - | - | - | 12,513 | 593,589 |
| (iii) Claim Settlement Expenses | 540 | 318 | - | 15,032 | - | - | 285 | 274 | - | 16,449 |
| Total (A) | 373,909 | 1,513,625 | 61,217 | 202,142 | 48,651 | - | 5,188,362 | 1,505,662 | 12,513 | 8,906,081 |
| 2. Amount ceded in reinsurance: <br> (a) Claims by Death | (7,214) | (267,321) |  |  | - |  |  |  |  |  |
| (b) Claims by Maturity | $(7,214)$ | (267,321) | - | (38,456) | - | - | 6,090 | - | - | $(306,901)$ |
| (b) Claims by Maturity |  | - | - | - | - | - | - | - | - |  |
| (c) Annuities / Pension payment <br> (d) Periodical Benefit | - | - | - | - | - | - | - | - | - | - |
| (e) Other Benefits: |  |  |  |  | - | - |  |  |  |  |
| (i) Surrender | - | - | - | - | - | - | - | - | - | - |
| (ii) Retirement Benefits, etc. | - | - | - | - | - | - | - | - | - | - |
| (iii) Claim Settlement Expenses | - ${ }^{-}$ | - | - | - | - | - | - | - | - |  |
| Total (B) | $(7,214)$ | $(267,321)$ | - | $(38,456)$ | - | - | 6,090 | - | - | (306,901) |
| 3. Amount accepted in reinsurance: |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by Death | - | - | - | - | - | - | - | - | - | - |
| (b) Claims by Maturity | - | - | - | - | - | - | - | - | - | - |
| (c) Annuities / Pension payment | - | - | - | - | - | - | - | - | - | - |
| (d) Periodical Benefit | - | - | - | - | - | - | - | - | - | - |
| (e) Other Benefits: |  |  |  |  |  |  |  |  |  |  |
| (i) Surrender | - | - | - | - | - | - | - | - | - | - |
| (ii) Retirement Benefits, etc. | - | - | - | - | - | - | - | - | - | - |
| (iii) Claim Settlement Expenses | - | - | - | - | - | - | - | - | - | - |
| Total (C) | - | - | - | - | - | - | - | - | - | - |
| Total ( $\mathbf{A}+\mathbf{B}+\mathbf{C}$ ) | 366,695 | 1,246,304 | 61,217 | 163,686 | 48,651 | - | 5,194,452 | 1,505,662 | 12,513 | 8,599,180 |
| Benefits paid to claimants: in India | 366,695 | 1,246,304 | 61,217 | 163,686 | 48,651 | - | 5,194,452 | 1,505,662 | 12,513 | 8,599,180 |

## Segmental Reporting

Schedule forming part of Financial Statements
SCHEDULE - 4
benefits PAID (NET)


## Summary of Financial Statements

Appendix 3 : Summary of Financial Statements
(₹ in Lakhs)

| Sr. No. | Particulars | $\begin{gathered} \text { FY } \\ 2015-16 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2014-15 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2013-14 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2012-13 \end{gathered}$ | $\begin{gathered} \text { FY } \\ 2011-12 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policyholders' Account |  |  |  |  |  |
| 1 | Gross premium income (Net of Service tax) | 130,747 | 113,468 | 94,875 | 106,880 | 127,195 |
| 2 | Net premium income \# | 127,766 | 113,051 | 94,619 | 106,650 | 127,053 |
| 3 | Income from investments (Net) @ | 15,161 | 84,917 | 51,828 | 26,593 | 2,639 |
| 4 | Other Income | 437 | 805 | 1,255 | 440 | 314 |
| 5 | Amount transferred from Shareholders' account | 2,971 | 5,346 | 9,544 | 6,816 |  |
| 6 | Total Income | 146,335 | 204,119 | 157,246 | 140,499 | 130,006 |
| 7 | Commissions (Net) | 10,467 | 8,437 | 7,275 | 5,833 | 5,136 |
| 8 | Brokerage | - | - | 79 | 1 | 1 |
| 9 | Operating Expenses related to insurance business** | 26,934 | 23,333 | 21,860 | 17,099 | 15,407 |
| 10 | Provisions for tax | - | - | - | - |  |
| 11 | Total Expenses | 37,401 | 31,770 | 29,214 | 22,933 | 20,544 |
| 12 | Payment to policy holders* | 86,001 | 77,496 | 44,096 | 18,182 | 1,626 |
| 13 | Increase in actuarial liability | 54,563 | 20,883 | 37,423 | 45,558 | 44,781 |
| 14 | Provision for Linked Liabilities | $(36,710)$ | 62,013 | 42,384 | 50,792 | 69,703 |
| 15 | Surplus/ (Deficit) from operations | 5,080 | 11,957 | 4,129 | 3,033 | $(6,647)$ |
|  | Shareholders' Account |  |  |  |  |  |
| 16 | Total income under Shareholders' Account | 5,741 | 1,113 | 1,666 | 2,252 | 2,562 |
| 17 | Total expenses under Shareholders' Account | 3,474 | 5,629 | 9,736 | 6,993 | 1,062 |
| 18 | Profit/ (loss) before tax | 2,267 | 1,309 | $(4,584)$ | $(1,706)$ | $(2,537)$ |
| 19 | Prior period expenses | 5 | 21 | 70 | 153 | 23 |
| 20 | Provisions for tax | - | - | - | - |  |
| 21 | Profit/ (loss) after tax | 2,262 | 1,287 | $(4,654)$ | $(1,860)$ | $(2,560)$ |
| 22 | Profit/ (loss) carried to Balance Sheet | $(15,339)$ | $(17,601)$ | $(18,889)$ | $(14,234)$ | $(9,495)$ |
|  | Miscellaneous |  |  |  |  |  |
|  | (A) Policyholders' account: |  |  |  |  |  |
| 23 | Total funds (including unit linked funds) | 541,272 | 522,682 | 434,021 | 353,457 | 257,262 |
| 24 | Total investments (including unit linked investments) | 541,272 | 522,682 | 434,021 | 353,457 | 257,262 |
| 25 | Yield on investments (\%)(excluding unit linked investments) | 8.43\% | 9.10\% | 9.10\% | 9.51\% | 8.26\% |
|  | (B) Shareholders' account: |  |  |  |  |  |
| 26 | Total funds | 26,667 | 24,399 | 23,102 | 27,693 | 29,537 |
| 27 | Total investments | 16,502 | 15,946 | 17,689 | 22,156 | 25,848 |
| 28 | Yield on investments (\%) | 7.89\% | 7.13\% | 8.15\% | 8.36\% | 7.58\% |
| 29 | Yield on total investments (excluding unit linked investments) | 8.39\% | 8.93\% | 8.97\% | 9.22\% | 7.94\% |
| 30 | Paid up equity capital | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| 31 | Net worth | 26,667 | 24,399 | 23,102 | 27,693 | 29,537 |
| 32 | Total Assets | 567,939 | 547,081 | 457,124 | 381,150 | 286,799 |
| 33 | Earning per share ( F $^{\text {) }}$ | 0.90 | 0.51 | (1.86) | (0.74) | (1.02) |
| 34 | Book value per share (₹) (Capital + Surplus/Loss) divided by no. of shares | 10.67 | 9.76 | 9.24 | 11.08 | 11.81 |

Notes:
1 Net Premium Income $=$ Net of reinsurance
2 Income from investments = Net of losses on sale of investments
3 Total funds under Policyholders Account = Fair Value Change Account + Policyholders Liabilities + Insurance Reserves.
4 Total Funds under Shareholders Account = Share capital + Reserves \& Surplus + Fair Value Change Account - Debit Balance in Revenue/Proft \& Loss Account
5 Net worth = Share capital + Reserves \& Surplus + Fair Value Change Account - Debit Balance in Revenue/P\&L Account
6 Total Assets $=$ Total Application of Funds - Debit Balance in Revenue/P\&L Account.
\# Net of reinsurance
@ Net of losses

* Inclusive of Interim Bonuses paid
** Includes service tax on linked charges \& Provision for doubtful debts


## Controlled Fund

Appendix - 4 Controlled Fund
( F in Crores)

| Particulars | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: |
| 1) Computation of Controlled fund as per the Balance Sheet |  |  |
| Policyholders' Fund (Life Fund) |  |  |
| Participating | 708.84 | 548.47 |
| Individual Assurance Individual Pension <br> Fair Value Change Account <br> Funds for Future Appropriations | $\begin{array}{r} 634.57 \\ - \\ (0.95) \\ 75.22 \end{array}$ | $\begin{array}{r} 481.63 \\ - \\ (0.91) \\ 67.75 \end{array}$ |
| Non-participating* | 1,648.38 | 1,255.72 |
| Individual Assurance <br> Group Assurance <br> Individual Annuity <br> Group Annuity <br> Individual Health <br> Fair Value Change Account <br> *includes non unit portion of linked business | $\begin{array}{r} 690.63 \\ 847.12 \\ 51.77 \\ 60.49 \\ 1.37 \\ (3.00) \end{array}$ | 441.58 <br> 712.67 <br> 42.18 <br> 62.23 (2.94) |
| Linked | 3,055.51 | 3,422.62 |
| Individual Assurance <br> Group Assurance <br> Individual Pension <br> Group Superannuation <br> Group Gratuity <br> Group Leave encashment <br> Discontinued Policy Fund <br> Funds for Future Appropriations | $\begin{array}{r} 2,459.17 \\ 162.94 \\ - \\ 5.57 \\ 2.60 \\ 425.23 \end{array}$ | $2,739.66$ <br> 316.10 $366.86$ |
| Total (A) | 5,412.73 | 5,226.81 |
| Shareholders' Fund |  |  |
| Paid up Capital <br> Reserves \& Surplus <br> Fair Value Change | $\begin{array}{r} 250.00 \\ 170.00 \\ 0.06 \end{array}$ | $\begin{aligned} & 250.00 \\ & 170.00 \end{aligned}$ |
| Total (B) | 420.06 | 420.00 |
| Misc. expenses not written off Credit / (Debit) from P\&L A/c | (153.38) | (176.01) |
| Total (C) | (153.38) | (176.01) |
| Total shareholders' funds ( $B+C$ ) | 266.68 | 243.99 |
| Controlled Fund (Total ( $A+B+C$ ) | 5,679.41 | 5,470.80 |

## Controlled Fund

(₹ in Crores)


## Controlled Fund

| Particulars | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: |
| 3) Reconciliation with Shareholders' and Policyholders' Funds |  |  |
| Policyholders' Funds <br> 3.1 Policyholders' Funds - Traditional-PAR and NON-PAR <br> Opening Balance of the Policyholders' Fund <br> Add: Surplus of Revenue Account <br> Add: Credit/Fair Value change account <br> Add: Change in valuation liabilities <br> Add: Change in Surrendered Policy Fund Liabilities | $\begin{array}{r} 1,804.20 \\ 7.47 \\ (0.09) \\ 545.62 \end{array}$ | $\begin{array}{r} 1,537.72 \\ 61.33 \\ (3.68) \\ 208.83 \end{array}$ |
| Total | 2,357.20 | 1,804.20 |
| As per Balance Sheet | 2,357.20 | 1,804.20 |
| Difference, if any | - | - |
| 3.2 Policyholders' Funds - Linked <br> Opening Balance of the Policyholders' Fund <br> Add: Surplus/Deficit of the Revenue Account <br> Add: Change in valuation liabilities | $\begin{array}{r} 3,422.62 \\ - \\ (367.10) \end{array}$ | $\begin{array}{r} 2,802.49 \\ - \\ 620.13 \end{array}$ |
| Total | 3,055.52 | 3,422.62 |
| As per Balance Sheet | 3,055.52 | 3,422.62 |
| Difference, if any | - | - |
| 3.3 Shareholders' Funds <br> Opening Balance of Shareholders' Fund <br> Add: Net income of Shareholders' account (P\&L) <br> Add:Fair Value change <br> Add: Infusion of Capital <br> Closing Balance of the Shareholders' funds <br> As per Balance Sheet | 243.99 <br> 22.62 <br> 0.06 <br> 266.67 <br> 266.67 | $\begin{array}{r} 231.03 \\ 12.87 \\ 0.09 \\ \hline \\ 243.99 \\ 243.99 \end{array}$ |
| Difference, if any | - | - |

\# Including Provision for Doubtful Debts and Service Tax on Linked Charges
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Annexure to Revenue Account - Break-up of Unit Linked Business (UL) Revenue Account for the year ended 31 st March 2016 Policyholders' Account (Technical Account)

| Particulars | Schedule | Linked Life |  |  | Linked Pension |  |  | Linked Group |  |  | Total Unit Linked |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Non-Unit | Unit | Total | Non-Unit | Unit | Total | Non-Unit | Unit | Total |  |
| Premiums earned - net <br> (a) Premium <br> (b) Reinsurance ceded |  | $\begin{array}{r} 189,185 \\ (7,905) \end{array}$ | 3,822,905 | $4,012,090$ $(7,905)$ | 1,430 $(3)$ | 102,541 | 103,971 (3) | - | 91,391 | 91,391 | $\begin{array}{r} 4,207,452 \\ (7,908) \end{array}$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross |  | 15,328 | 1,346,848 | 1,362,176 | 550 | 79,973 | 80,523 | - | 3,222 | 3,222 | 1,445,921 |
| (b) Profit on sale/redemption of investments |  | 2,732 | 965,938 | 968,670 | 74 | 331,251 | 331,325 | - | 1 | 1 | 1,299,996 |
| (c) Loss on sale/redemption of investments |  |  | $(424,741)$ | $(424,741)$ | . | $(50,298)$ | $(50,298)$ | - | (5) | (5) | $(475,044)$ |
| (d) Transfer/Gain on revaluation/change in fair value <br> (e) Unrealised gain/(loss) |  | - |  | (2,094,698) | - |  | $(452,643)$ | - | (192) | ) | $(2,547,533)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Linked Income | UL1 | 655,770 | $(655,770)$ | - | 32,683 | $(32,683)$ | - | 162 | (162) | - |  |
| (b) Contribution from the Shareholders' a/c |  |  |  | - |  |  |  | - | - | - |  |
| (c) Miscellaneous Income |  | 10,827 | 3,191 | 14,018 | 10,377 | 1 | 10,378 | 1 | (1) | - | 24,396 |
| TOTAL (A) |  | 865,937 | 2,963,673 | 3,829,610 | 45,111 | $(21,858)$ | 23,253 | 163 | 94,254 | 94,417 | 3,947,280 |
| Commission |  | 112,458 |  | 112,458 | 1,941 | - | 1,941 | - | - | - | 114,399 |
| Operating Expenses related to Insurance Business |  | 433,176 | - | 433,176 | 9,114 | - | 9,114 | 285 | - | 285 | 442,575 |
| Provision for doubtful debts |  | 479 | - | 479 | 11 | - | 11 | - | - | - | 490 |
| Bad debts written off |  | 131 | - | 131 | - | - | - | - | - | - | 131 |
| Service tax charge on linked charges |  | . | 91,338 | 91,338 | - | 4,510 | 4,510 | - | 23 | 23 | 95,871 |
| Provision for Taxation |  |  |  |  |  | - |  | - | - | - |  |
| TOTAL (B) |  | 546,244 | 91,338 | 637,582 | 11,066 | 4,510 | 15,576 | 285 | 23 | 308 | 653,466 |
| Benefits Paid (Net) | UL2 | 100,944 | 5,093,508 | 5,194,452 | 472 | 1,505,190 | 1,505,662 | - | 12,513 | 12,513 | 6,712,627 |
| Interim Bonus Paid |  | - |  |  | - | - | - | - | - | - |  |
| Change in valuation of liability in respect of life policies <br> (a) Gross | Change in valuation of liability in respect of life policies |  |  |  |  |  |  |  |  |  |  |
| (b) Amount ceded in Reinsurance |  | (7,852) |  |  | , | - |  | . | . | . |  |
| (c) Amount accepted in Reinsurance |  | - |  |  | - | - |  | - | - | - |  |
| (d) Transfer to Linked Funds |  | - | $(2,804,867)$ | $(2,804,867)$ | - | $(1,531,558)$ | $(1,531,558)$ | - | 81,718 | 81,718 | $(4,254,707)$ |
| (e) Transfer to Discontinued Funds |  |  | 583,694 | 583,694 | - | - | - | - | - | - | 583,694 |
| TOTAL (C) |  | 93,092 | 2,872,335 | 2,965,427 | $(1,261)$ | $(26,368)$ | $(27,629)$ | 1 | 94,231 | 94,232 | 3,032,030 |
| SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C) |  | 226,601 | - | 226,601 | 35,306 | - | 35,306 | (123) | - | (123) | 261,784 |
| Amount transferred from Shareholder's Account (Non-Technical Account) |  | - | - | - | - | - | - | 123 | - | 123 | 123 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' a/c |  | 226,601 | - | 226,601 | 35,306 | - | 35,306 | - | - | - | 261,907 |
| Funds available for Future Appropriations |  |  |  |  |  | - |  |  | - | - |  |
| TOTAL (D) |  | 226,601 | - | 226,601 | 35,306 | - | 35,306 | - | - | - | 261,907 |

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date : 142 \& 26th December 2008
Annexure to Revenue Account - Break-up of Unit Linked Business (UL)
Policyholders' Account (Technical Account)
( $₹$ in 000 's)
1
 0 a
N
N
N $3,282,362$


|  |
| :---: |

14,615
-
-
$4,575,030$

 $\begin{array}{r}88,694 \\ \hline 88,694 \\ \hline\end{array}$
Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule-UL1
Linked Income (recovered from linked funds) for the year ended 31 st March, 2016

Schedule-UL1
Linked Income
Linked Income (recovered from linked funds) for the year ended 31 st March, 2016

| Parriculars | Linked Pension |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Pension Fund Equity | Individual Pension Fund - Bond | Individual Pension Fund Growth | Individual Pension Fund Balanced | Individual Pension - Apex Equity | Bond $\begin{aligned} & \text { Individual } \\ & \text { Pension - Apex } \\ & \text { Bond } \end{aligned}$ | Individual Pension - Apex Growth | Individual Pension - Apex Balanced |  |
|  | $\begin{gathered} \text { ULIF } 005 \\ \text { 31/03/09 SUD- } \\ \text { PI-EQ1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 008 \\ \text { 31/03/09 SUD- } \\ \text { PI-BN1 } 142 \end{gathered}$ | $\begin{aligned} & \text { ULIF } 006 \\ & \text { 31/03/09 SUD- } \\ & \text { PI-GR1 } 142 \end{aligned}$ | $\begin{gathered} \text { ULIF } 007 \\ \text { 31/03/09 SUD- } \\ \text { PI-BL1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 013 \\ \text { 20/01/10 SUD- } \\ \text { PA-EQ1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 016 \\ \text { 20/01/10 SUD- } \\ \text { PA-BN1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \text { ULIF } 014 \\ \text { 20/01/10 SUD- } \\ \text { PA-GR1 } 142 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { ULIF } 015 \\ \text { 20/01/10 SUD- } \\ \text { PA-BL1 } 142 \end{array}$ |  |
| Fund Administration Charges |  |  |  |  |  |  |  |  |  |
| Fund Management Charges | 4,094 | 460 | 3,767 | 1,904 | 5,458 | 1,071 | 6,037 | 2,682 | 25,473 |
| Policy Administration Charges | 1,049 | 141 | 1,045 | 527 | 1,629 | 189 | 1,580 | 764 | 6,92 |
| Surrender Charges |  |  |  |  |  |  |  |  |  |
| Switching Charges |  |  |  |  |  |  |  |  |  |
| Partial Withdrawl Charges |  |  |  |  |  |  |  |  |  |
| Mortality Charges | 45 | 6 | 45 | 23 | 43 | 6 | 46 | 21 | 235 |
| Rider Premium Charges | 13 | 1 | 7 | 7 | 11 |  | 9 | 3 | 51 |
| Discontinuance Charges |  | - | - |  |  |  |  | - |  |
| Miscellaneous Charges |  |  |  |  |  |  |  |  |  |
| Total | 5,201 | 608 | 4,864 | 2,461 | 7,141 | 1,266 | 7,672 | 3,470 | 32,683 |

[^5]Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule-UL1
Linked Income (recovered from linked funds) for the year ended 31 st March, 2015

Schedule-UL1
Linked Income (recovered from linked funds) for the year ended 31 st March, 2015

| Schedule-UL1 |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Appendix - } 5 \\ \quad(₹ \text { in } 000 \text { 's) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Linked Income (recovered from linked funds) for the year ended 31 st March, 2015 |  |  |  |  |  |  |  |  |  |
| Parriculars | Linked Pension |  |  |  |  |  |  |  |  |
|  | Individual Pension Fund - Equity | Individual Pension Fund - Bond | Individual Pension Fund - Growth | Individual Pension Fund - Balanced | Individual Pension - Apex Equity | Individual Pension - Apex Bond | Individual Pension - Apex Growth | Individual Pension - Apex Balanced |  |
|  | ULIF 005 <br> 31/03/09 SUD- <br> PI-EQ1 142 | $\begin{gathered} \text { ULIF } 008 \\ \text { 31/03/09 SUD- } \\ \text { PI-BN1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 006 \\ \text { 31/03/09 SUD- } \\ \text { PI-GR1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 007 \\ \text { 31/03/09 SUD- } \\ \text { PI-BL1 } 142 \end{gathered}$ | ULIF 013 20/01/10 SUD- PA-EQ1 142 | ULIF 016 20/01/10 SUD- PA-BN1 142 | ULIF 014 20/D1/10 SUD- PA-GR1 142 | ULIF 015 20/01/10 SUD- PA-BL1 142 | Total |
| Fund Administration Charges |  |  |  |  |  |  |  |  |  |
| Fund Management Charges | 8,113 | 842 | 7,772 | 3,772 | 9,924 | 2,088 | 11,193 | 4,945 | 48,649 |
| Policy Administration Charges | 2,200 | 294 | 2,310 | 1,175 | 3,059 | 366 | 3,102 | 1,409 | 13,915 |
| Surrender Charges |  |  |  |  |  |  |  |  |  |
| Switching Charges |  |  |  |  |  |  |  |  |  |
| Partial Withdrawl Charges |  |  |  |  |  |  |  |  |  |
| Mortality Charges | 120 | 15 | 131 | 75 | 78 | 10 | 87 | 41 | 557 |
| Rider Premium Charges | 22 | 3 | 19 | 19 | 15 | 1 | 14 | 4 | 97 |
| Discontinuance Charges |  |  |  |  |  |  |  |  |  |
| Miscellaneous Charges |  |  |  |  | 43 | 3 | 25 | 9 | 80 |
| Total | 10,455 | 1,154 | 10,232 | 5,041 | 13,119 | 2,468 | 14,421 | 6,408 | 63,298 |

Schedule-UL1
Linked Income (recovered from linked funds) for the year ended 31st March, 2015
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Schedule-UL2
Benefits Paid (Net) for the year ended 31st March, 2016

| Parriculars | Linked Life |  |
| :--- | :---: | :---: |
|  | Non Unit | Unit |


Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Schedule-UL2
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Benefits Paid (Net) for the year ended 31st March, 2015
Particulars

1. Insurance Claims
(a) Claims by Death
(b) Claims by Maturity,
(c) Annuities/Pension payment,
(d) Periodical Benefit
(e) Health
(i) Surrenders
ii) Retirement Benefits
(iii) Claim Settlement Exal
Linked Life



| Name of the Insurer: <br> Registration No \& Da <br> Form A-RA (UL) <br> Fund Revenue Accoun | tar Uni of Reg | Dai-ich istration | Life Insur ith IRDAI | nce Com $142 \& 26$ | ny Limited Decemb | $2008$ |  |  |  |  |  |  |  |  |  | $\text { endix - } 5$ <br> 棌 in 000 's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Linked Life |  |  |  |  |  |  |  |
| Particulars | Schedule | Individual Life <br> Fund - Equity Fund | Individual Life Fund - Bond Fund | Individual Life Fund - Growh Fund | Individual Life Fund Balanced | Individual Apex Equity | Individual Apex Bond | Individual Apex Growth | Individual Apex Balanced | Individual Life - Express Balanced | Discontinued Policies Fund | Individual Life - Balanced Plus Fund | Individual Life - Growth Plus Fund | Individual Life - Bluechip Equity Fund | Individual Life - Income Fund |  |
|  |  | $\begin{gathered} \text { ULIF 002 } \\ 25 / 02 / 09 \\ \text { SUD-LI-EQ1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF 004 } \\ 25 / 02 / 09 \\ \text { SUD-L1-BN1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF 003 } \\ \text { 25/02/09 } \\ \text { SUD-LIIGR1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 001 \\ \text { 18/02/09 } \\ \text { SUD-LI-BLI } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 009 \\ 20 / 01 / 10 \\ \text { SUD-LA-EQ1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 012 \\ \text { 20/01/10 } \\ \text { SUD-LA-BN1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 010 \\ 20 / 01 / 10 \\ \text { SUD-LA-GR1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 011 \\ 20 / 01 / 10 \\ \text { SUD-LA-BLI } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 017 \\ 29 / 04 / 11 \\ \text { SUD-LX-BLI } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULFF 018 } \\ \text { O3/06/11 } \\ \text { SUD-UL-DP1 } \\ 142 \end{gathered}$ | ULIF 024 $11 / 12 / 13$ <br> SUD-LI-BL2 <br> 142 | $\begin{gathered} \text { ULIF 023 } \\ \text { 11/12/13 } \\ \text { SUD-LI-GR2 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULF } 019 \\ 11 / 12 / 13 \\ \text { SUD-LI-EQ2 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 020 \\ 11 / 12 / 13 \\ \text { SUD-LI-BN2 } \\ 142 \end{gathered}$ | Total |
| Income from Investments <br> Interest Income |  | 947 | 8,727 | 31,127 | 16,919 | 6,791 | 166,016 | 166,941 | 197,555 | 37,417 | 328,476 | 61,813 | 21,812 | 1,510 | 51,316 | 1,097,367 |
| Dividend Income |  | 7,382 | - | 14,485 | 1,281 | 90,446 | - | 69,400 | 36,135 | 2,769 | - | 5,307 | 10,824 | 11,451 | - | 249,480 |
| Profit/Loss on Sale of Investments (Net) |  | 53,144 | 308 | 30,188 | 4,086 | 220,295 | 2,111 | 161,078 | 79,295 | 6,747 | 2,583 | $(2,708)$ | $(8,236)$ | $(8,525)$ | 832 | 541,198 |
| Unrealized Gain/Loss* |  | $(98,822)$ | (492) | $(119,330)$ | $(15,186)$ | $(815,328)$ | $(6,901)$ | $(615,354)$ | $(297,970)$ | (24,081) | 16,278 | (23,712) | $(45,694)$ | $(47,036)$ | $(1,071)$ | (2,094,699) |
| Miscellaneous Income/ (Expenses) |  | 26 | (1) | 140 | - | 363 | 1 | 253 | 168 | 38 | (181) | 287 | 819 | 1,248 | 29 | 3,190 |
| Total (A) |  | $(37,323)$ | 8,542 | $(43,390)$ | 7,100 | $(497,433)$ | 161,227 | $(217,682)$ | 15,183 | 22,890 | 347,156 | 40,987 | $(20,475)$ | $(41,352)$ | 51,106 | $(203,464)$ |
| Fund Management Expenses |  | 8,022 | 1,046 | 18,436 | 3,456 | 64,313 | 19,783 | 67,100 | 47,621 | 8,358 | 21,425 | 14,338 | 12,576 | 11,743 | 8,275 | 306,492 |
| Service Tax on Linked Charges |  | 2,184 | 363 | 6,911 | 1,040 | 17,512 | 6,823 | 19,192 | 14,826 | 3,849 | 2,991 | 12,351 | 12,045 | 11,026 | 7,286 | 118,399 |
| Fund Administration Expenses |  |  |  |  |  |  | - |  |  | - | - | - | - | - | - |  |
|  | F-5 | 7,063 | 1,405 | 20,251 | 3,593 | 42,987 | 18,358 | 46,981 | 37,214 | 11,449 | - | 46,173 | 46,180 | 38,224 | 29,401 | 349,279 |
| Total (B) |  | 17,269 | 2,814 | 45,598 | 8,089 | 124,812 | 44,964 | 133,273 | 99,661 | 23,656 | 24,416 | 72,862 | 70,801 | 60,993 | 44,962 | 774,170 |
| Net Income for the year ( $A-B$ ) |  | $(54,592)$ | 5,728 | $(88,988)$ | (989) | $(622,245)$ | 116,263 | $(350,955)$ | $(84,478)$ | (766) | 322,740 | $(31,875)$ | $(91,276)$ | $(102,345)$ | 6,144 | $(977,634)$ |
| Add: Balance at the beginning of the year |  | 454,420 | 61,692 | 558,822 | 182,813 | 2,439,818 | 314,696 | 2,305,786 | 1,392,302 | 73,355 | 382,852 | 31,916 | 22,570 | 21,322 | 22,346 | 8,264,710 |
| Fund revenue account at the end of the year |  | 399,828 | 67,420 | 469,834 | 181,824 | 1,817,573 | 430,959 | 1,954,831 | 1,307,824 | 72,589 | 705,592 | 41 | $(68,706)$ | $(81,023)$ | 28,490 | 7,287,076 |

*Net change in mark to market value of Investments.
Refer "Enclosure $\mathbf{A "}$ for Date of Inception of the Funds.
Form A-RA (UL)
Fund Revenue A
Fund Revenue Account for the year ended 31st March 2016

| Form A-RA (UL) <br> Fund Revenue Account for the $y$ | ended | 1st March 2016 |  |  |  |  |  |  |  | $\begin{aligned} & \text { endix - } 5 \\ & \text { (₹ in } 000 \text { 's) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | ked Pension |  |  |  |  |
| Particulars | Schedule | Individual Pension Fund - Equity | Individual Pension Fund - Bond | Individual Pension Fund - Growh | Individual Pension Fund Bolanced | Individual Pension Apex Equity | Individual Pension Apex Bond | Individual Pension Apex Growh | Individual Pension Apex Balanced | Total |
|  |  | ULIF 005 31/03/09 SUD-PI-EQ1 142 | ULIF 008 31/03/09 SUD-PI-BN1 142 | $\begin{gathered} \hline \text { ULF } 006 \text { 31/03/09 } \\ \text { SUD-PI-GRI } 142 \end{gathered}$ | ULF 007 31/03/09 SUD-PI-BLI 142 | ULF 013 20/01/10 SUD-PA-EQ1 142 | ULIF 016 20/01/10 SUD-PA-BN1 142 | ULIF 014 20/01/10 SUD-PA-GR1 142 | ULIF 015 20/01/10 SUD-PA-BLI 142 |  |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  | 791 | 3,911 | 6,970 | 9,319 | 1,050 | 8,923 | 14,948 | 11,086 | 56,998 |
| Dividend Income |  | 3,742 | - | 2,718 | 798 | 7,680 | - | 6,225 | 1,810 | 22,973 |
| Profit/Loss on Sale of Investments (Net) |  | 37,067 | (71) | 23,384 | 2,891 | 103,418 | 1,471 | 90,987 | 21,806 | 280,953 |
| Unrealized Gain/Loss* |  | $(62,146)$ | (111) | $(42,025)$ | $(8,990)$ | $(160,490)$ | $(2,667)$ | $(139,690)$ | $(36,523)$ | $(452,642)$ |
| Miscellaneous Income/(Expenses) |  | 2 | (1) | 1 | (1) | 1 | (2) | 1 | (1) |  |
| Total (A) |  | $(20,544)$ | 3,728 | $(8,952)$ | 4,017 | $(48,341)$ | 7,725 | $(27,529)$ | $(1,822)$ | $(91,718)$ |
| Fund Management Expenses |  | 4,094 | 460 | 3,767 | 1,904 | 5,458 | 1,071 | 6,038 | 2,682 | 25,474 |
| Service Tax on Linked Charges |  | 759 | 92 | 716 | 363 | 1,046 | 181 | 1,128 | 504 | 4,789 |
| Fund Administration Expenses |  |  |  | - |  | - | - | - | - |  |
| Other Charges | F-5 | 1,107 | 148 | 1,097 | 557 | 1,683 | 195 | 1,635 | 788 | 7,210 |
| Total (B) |  | 5,960 | 700 | 5,580 | 2,824 | 8,187 | 1,447 | 8,801 | 3,974 | 37,473 |
| Net Income for the year (A-B) |  | $(26,504)$ | 3,028 | $(14,532)$ | 1,193 | $(56,528)$ | 6,278 | $(36,330)$ | $(5,796)$ | $(129,191)$ |
| Add: Balance at the beginning of the year |  | 345,552 | 41,792 | 320,622 | 178,194 | 527,435 | 69,854 | 571,314 | 240,085 | 2,294,848 |
| Fund revenue account at the end of the period |  | 319,048 | 44,820 | 306,090 | 179,387 | 470,907 | 76,132 | 534,984 | 234,289 | 2,165,657 |


| Fund Revenue Account for the year ended 31st March 2016 |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {a }}$ ) |
| :---: | :---: | :---: | :---: |
| Particulars | Schedule | Linked Group | Total |
|  |  | Group Debt Fund |  |
|  |  | ULGF 003 20/03/15 <br> SUD-GN-BN1 142 |  |
| Income from Investments |  |  |  |
| Interest Income |  | 3,221 | 3,221 |
| Dividend Income |  | - |  |
| Profit/Loss on Sale of Investments (Net) |  | (4) | (4) |
| Unrealized Gain/Loss* |  | (192) | (192) |
| Miscellaneous Income/(Expenses) |  | (1) | (1) |
| Total (A) |  | 3,024 | 3,024 |
| Fund Management Expenses |  | 159 | 159 |
| Service Tax on Linked Charges |  | 23 | 23 |
| Fund Administration Expenses |  | - | - |
| Other Charges | F-5 | 3 | 3 |
| Total (B) |  | 185 | 185 |
| Net Income for the year (A-B) |  | 2,839 | 2,839 |
| Add: Balance at the beginning of the year |  | - | - |
| Fund revenue account at the end of the period |  | 2,839 | 2,839 |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Form A-RA (UL)
Fund Revenue A


* Net change in mark to market value of Investments.
Refer "Enclosure $\mathbf{A}^{\prime \prime}$ for Date of Inception of the Funds.
Form A-RA (UL)
Fund Revenue A
Fund Revenue Account for the year ended 31st March 2015


ULIP Disclosures

| Name of the Insu Registration No \& Form A-BS (UL) Fund Balance Sh | rer : St <br> Date <br> et as | ar Union D of Registrat <br> t 31 st Mar | ai-ichi ion with ch 2016 |  | th | mited <br> ber 20 |  |  |  |  |  |  |  |  |  | pendix - 5 (₹ in 000 's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Linked Life |  |  |  |  |  |  |  |
| Parriculars | Sched | Individual Life Fund Equity Fund | Individual Life Fund - Bond Fund | Individua Life Fund Grow Fund | $\begin{array}{\|l\|} \hline \text { Individual } \\ \text { fife } \\ \text { Fund - } \\ \text { Balanced } \end{array}$ | Individual - Apex Equity | Individual Apex Bond | Individual - Apex Growh | Individual - Apex Balanced | $\begin{aligned} & \text { Individual } \\ & \text { Life- } \\ & \text { Express } \\ & \text { Balanced } \end{aligned}$ | Discontinued Policies Fund | Individual Life Balanced Plus Fund Pius fund | Individual Life Growth Plus Fund | Individual Life Equity Fund Equiry Fund | Individual Life Fund FUnd |  |
|  |  | $\begin{gathered} \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { EQ1 } 142 \end{gathered}$ | $\begin{aligned} & \hline \text { ULF } 004 \\ & 25 / 02009 \\ & \text { SUD-LI- } \\ & \text { BN1 } 142 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { ULIF } 003 \\ 250209 \\ \text { SUD-LI-GR1 } \\ 142 \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { ULIF } 001 \\ \text { 18/02009 } \\ \text { SUD-LI- } \\ \text { BLI 142 } \\ \hline \end{array}$ | $\begin{array}{\|l\|l\|} \hline \text { ULIF } 009 \\ \text { 20.01/10 } \\ \text { SUD-LA- } \\ \text { EQ1 142 } \\ \hline \end{array}$ | $\begin{aligned} & \text { ULIF } 012 \\ & \text { 20/01/10 } \\ & \text { SUD-LA- } \end{aligned}$ $\text { BN1 } 142$ | ULIF 010 20/01/10 SUD-LA GR1 142 | ULIF 011 20/01/10 SUD-LABLI 142 | $\begin{aligned} & \text { ULIF 017 } \\ & \text { 29/04/11 } \\ & \text { SUD-LX } \\ & \text { BLI } 142 \\ & \hline \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { ULIF 018 } \\ \text { O3/06/11 } \\ \text { SUD-UL-DP1 } \\ 142 \end{array}$ | $\begin{aligned} & \hline \text { ULIF O24 } \\ & \text { 11/12/13 } \\ & \text { SUD-LI- } \\ & \text { BL2 142 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { ULIF O23 } \\ & 11 / 121 / 13 \\ & \text { SuO- } \\ & \text { GR2 } 142 \end{aligned}$ | $\begin{aligned} & \text { ULIF } 019 \\ & \text { 1L/12/13 } \\ & \text { SUD-LI- } \\ & \text { EQ2 } 142 \end{aligned}$ | $\begin{array}{\|l\|l} \hline \text { ULF } 020 \\ 11 / 121 / 13 \\ \text { SUO-L. } \\ \text { BN2 } 142 \end{array}$ |  |
| Sources of Funds: Policyholders' Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Policyholder Contribution Revenue Account | F-1 | 48,302 399,828 | 30,910 67,420 | 878,353 469,834 | 61,919 181,824 | $3,594,189$ $1,817,573$ | $1,509,312$ 430,959 | 3,855,727 1,954,831 | $3,011,957$ $1,307,824$ |  | 3,546,734 705,592 | 1,314,996 | $1,191,717$ $(68,706$ | $1,190,223$ $(81,023$ |  | 21,556,939 $7,287,076$ |
| Total |  | 448,130 | 98,330 | 1,348,187 | 243,743 | 5,411,762 | 1,940,271 | 5,810,558 | 4,319,781 | 687,972 | 4,252,326 | 1,315,037 | 1,123,011 | 1,109,200 | 735,707 | 28,844,015 |
| Application of Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | 437,372 | 94,561 | 1,311,996 | 239,712 | 5,351,432 | 1,869,079 | 5,735,841 | 4,181,177 | 654,431 | 4,416,390 | 1,222,741 | 1,042,157 | 972,991 | 671,103 | 28,190,983 |
| Current Assets | F-3 | 16,451 | 3,937 | 44,340 | 6,891 | 169,137 | 82,474 | 171,037 | 185,502 | 35,607 | 55,806 | 106,415 | 89,003 | 144,544 | 64,664 | 1,175,808 |
| Less: Current Liabilifies and Provisions | F-4 | 5,693 | 168 | 8,149 | 2,860 | 108,807 | 11,282 | 96,320 | 46,898 | 2,066 | 219,870 | 4,119 | 8,149 | 8,335 | 60 | 522,776 |
| Net Current Assets |  | 10,758 | 3,769 | 36,191 | 4,031 | 60,330 | 71,192 | 74,717 | 138,604 | 33,541 | (164,064) | 102,296 | 80,854 | 136,209 | 64,604 | 653,032 |
| Total |  | 448,130 | 98,330 | 1,348,187 | 243,743 | 5,411,762 | 1,940,271 | 5,810,558 | 4,319,781 | 687,972 | 4,252,326 | 1,315,037 | 1,123,011 | 1,109,200 | 735,707 | 28,844,015 |
| Net Asset Value pe | Unit: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) |  | 448,130 | 98,330 | 1,348,187 | 243,743 | 5,411,762 | 1,940,271 | 5,810,558 | 4,319,781 | 687,972 | 4,25,326 | 1,315,037 | 1,123,011 | 1,109,200 | 735,707 |  |
| (b) Number of Units outstanding (In 000's) |  | 15,629 | 5,851 | 49,404 | 12,000 | 342,671 | 120,034 | 357,684 | 263,584 | 45,695 | 302,652 | 103,736 | 89,014 | 88,363 | 59,154 |  |
| $\begin{aligned} & \text { (c) NAV per Unit } \\ & \text { (a)/(b) } \end{aligned}$ |  | 28.67 | 16.81 | 27.29 | 20.31 | 15.79 | 16.16 | 16.24 | 16.39 | 15.06 | 14.05 | 12.68 | 12.62 | 12.55 | 12.44 |  |

## 3

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Form A-BS (UL)
Fund Balance Sheet as at 31 st March 2016


ULIP Disclosures

| Name of the Ins | . | Union D | -ichi L | Insurance | ompany | imited |  |  |  |  |  |  |  |  |  | pendix - 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registration No | Date | Registra | on with | DAI: 1428 | 26th De | mber 20 |  |  |  |  |  |  |  |  |  |  |
| Form A-BS (UL) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance She | $t$ as | 31 st Mar | ch 2015 |  |  |  |  |  |  |  |  |  |  |  |  | ( $₹$ in 000 's) |
|  |  |  |  |  |  |  |  |  | Linked Life |  |  |  |  |  |  |  |
| Particulars | Sched le | Individual Life Fund - Equity Fund | Individual Life Fund - Bond Fund | Individual Life Fund - Growth Fund | Individual Life Fund Balanced | Individual <br> - Apex <br> Equity | Individual - <br> Apex <br> Bond | Individual <br> - Apex <br> Growth | Individual <br> - Apex <br> Balanced | Individual Life Express Balanced | Discontinued Policies Fund | Individual Life Balanced Plus Fund | Individual Life Growth Plus Fund | Individual Life Bluechip Equity Fund | Individual Life Income Fund |  |
|  |  | $\begin{gathered} \hline \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { EQ1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 004 \\ \text { 25/02/09 } \\ \text { SUD-LI- } \\ \text { BN1 } 142 \\ \hline \end{gathered}$ | ULIF 003 25/02/09 SUD-LI-GR1 142 | $\begin{aligned} & \text { ULIF } 001 \\ & 18 / 02 / 09 \\ & \text { SUD-LI- } \\ & \text { BLI } 142 \end{aligned}$ | $\begin{aligned} & \text { ULIF } 009 \\ & \text { 20/01/10 } \\ & \text { SUD-LA- } \\ & \text { EQ1 } 142 \end{aligned}$ | $\begin{aligned} & \hline \text { ULIF } 012 \\ & \text { 20/01/10 } \\ & \text { SUD-LA- } \\ & \text { BN1 } 142 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { ULIF } 010 \\ & \text { 20/01/10 } \\ & \text { SUD-LA- } \\ & \text { GR1 } 142 \end{aligned}$ | $\begin{gathered} \hline \text { ULIF } 011 \\ \text { 20/01/10 } \\ \text { SUD-LA- } \\ \text { BL1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 017 \\ \text { 29/04/11 } \\ \text { SUD-LX- } \\ \text { BL1 } 142 \end{gathered}$ | ULIF 018 $03 / 06 / 11$ SUD-UL-DP1 142 | $\begin{gathered} \hline \text { ULIF } 024 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { BL2 } 142 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { ULIF } 023 \\ & 11 / 12 / 13 \\ & \text { SUD-LI- } \\ & \text { GR2 } 142 \end{aligned}$ | $\begin{gathered} \text { ULIF } 019 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { EQ2 } 142 \end{gathered}$ | $\begin{aligned} & \hline \text { ULIF } 020 \\ & 11 / 12 / 13 \\ & \text { SUD-LI- } \\ & \text { BN2 } 142 \end{aligned}$ | Total |
| Sources of Funds: <br> Policyholders' Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Policyholder <br> Contribution | F-1 | 188,813 | 51,035 | 880,017 | 142,747 | 4,608,804 | 1,633,264 | 4,852,793 | 3,535,632 | 544,290 73,355 | 3,285,781 | 944,608 | 821,146 | 738,194 | $573,354$ | $22,800,478$ |
| Revenue Account |  | 454,420 | 61,692 | 558,822 | 182,813 | 2,439,818 | 314,696 | 2,305,786 | 1,392,302 | 73,355 | 382,852 | 31,916 | 22,570 | 21,322 | 22,346 | 8,264,710 |
| Total |  | 643,233 | 112,727 | 1,438,839 | 325,560 | 7,048,622 | 1,947,960 | 7,158,579 | 4,927,934 | 617,645 | 3,668,633 | 976,524 | 843,716 | 759,516 | 595,700 | 31,065,188 |
| Application of Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | 651,385 | 110,221 | 1,428,125 | 316,679 | 7,034,507 | 1,874,300 | 7,060,372 | 4,762,724 | 596,341 | 3,624,409 | 874,516 | 736,241 | 676,662 | 533,252 | 30,279,734 |
| Current Assets | F-3 | 2,644 | 4,980 | 23,051 | 14,816 | 25,123 | 80,874 | 98,442 | 166,162 | 28,426 | 72,479 | 102,047 | 114,930 | 82,884 | 62,472 | 879,330 |
| Less: Current <br> Liabilities and <br> Provisions | $\text { F - } 4$ | 10,796 | $2,474$ | 12,337 | 5,935 | $11,008$ | $7,214$ | $235$ | $952$ | $7,122$ | $28,255$ | 39 | $7,455$ | $30$ | 24 | 93,876 |
| Net Current Assets |  | $(8,152)$ | 2,506 | 10,714 | 8,881 | 14,115 | 73,660 | 98,207 | 165,210 | 21,304 | 44,224 | 102,008 | 107,475 | 82,854 | 62,448 | 785,454 |
| Total |  | 643,233 | 112,727 | 1,438,839 | 325,560 | 7,048,622 | 1,947,960 | 7,158,579 | 4,927,934 | 617,645 | 3,668,633 | 976,524 | 843,716 | 759,516 | 595,700 | 31,065,188 |
| Net Asset Value pe | Unit: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) |  | 643,233 | 112,727 | 1,438,839 | 325,560 | 7,048,622 | 1,947,960 | 7,158,579 | 4,927,934 | 617,645 | 3,668,633 | 976,524 | 843,716 | 759,516 | 595,700 |  |
| (b) Number of Units outstanding (In 000's) |  | 20,616 | 7,203 | 50,312 | 16,239 | 410,604 | 129,267 | 423,454 | 298,958 | 41,854 | 281,530 | 78,598 | 64,328 | 56,537 | 51,071 |  |
| (c) NAV per Unit (a)/(b) |  | 31.20 | 15.65 | 28.60 | 20.05 | 17.17 | 15.07 | 16.91 | 16.48 | 14.76 | 13.03 | 12.42 | 13.12 | 13.43 | 11.66 |  |

Form A-BS (UL)
Fund Balance Sheet as at 31st March 2015

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{10}{|l|}{Form A-BS (UL)} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Appendix - 5 \\
(₹ in 000 's)
\end{tabular}} \\
\hline \multicolumn{10}{|l|}{Fund Balance Sheet as at 31st March 2015} \& \\
\hline \multirow[t]{3}{*}{Particulars} \& \multirow[t]{3}{*}{Schedule} \& \multicolumn{8}{|l|}{Linked Pension} \& \multirow[t]{3}{*}{Total} \\
\hline \& \& Individual Pension Fund - Equity \& Individual Pension Fund - Bond \& Individual Pension Fund - Growth \& Individual Pension Fund - Balanced \& Individual Pension Apex Equity \& Individual Pension Apex Bond \& Individual Pension Apex Growth \& Individual Pension Apex Balanced \& \\
\hline \& \& \[
\begin{gathered}
\hline \text { ULIF } 005 \text { 31/03/09 } \\
\text { SUD-PI-EQ1 } 142
\end{gathered}
\] \& \[
\begin{gathered}
\hline \text { ULIF } 008 \text { 31/03/09 } \\
\text { SUD-PI-BN1 } 142
\end{gathered}
\] \& \[
\begin{gathered}
\hline \text { ULIF } 006 \text { 31/03/09 } \\
\text { SUD-PI-GR1 } 142
\end{gathered}
\] \& \[
\begin{gathered}
\hline \text { ULIF } 007 \text { 31/03/09 } \\
\text { SUD-PI-BLI 142 }
\end{gathered}
\] \& \[
\begin{aligned}
\& \hline \text { ULIF 013 20/01/10 } \\
\& \text { SUD-PA-EQ1 } 142 \\
\& \hline
\end{aligned}
\] \& \[
\begin{aligned}
\& \hline \text { ULIF 016 20/01/10 } \\
\& \text { SUD-PA-BN1 } 142 \\
\& \hline
\end{aligned}
\] \& \[
\begin{aligned}
\& \hline \text { ULIF 014 20/01/10 } \\
\& \text { SUD-PA-GR1 } 142
\end{aligned}
\] \& \[
\begin{aligned}
\& \hline \text { ULIF } 015 \text { 20/01/10 } \\
\& \text { SUD-PA-BLI } 142
\end{aligned}
\] \& \\
\hline \begin{tabular}{l}
Sources of Funds: \\
Policyholders' Funds: \\
Policyholder Contribution \\
Revenue Account
\end{tabular} \& F-1 \& \[
\begin{array}{r}
6,689 \\
345,552 \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 11,437 \\
\& 41,792
\end{aligned}
\] \& \[
\begin{array}{r}
23,302 \\
320,622 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
19,921 \\
178,194 \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 257,821 \\
\& 527,435 \\
\& \hline
\end{aligned}
\] \& \[
\begin{array}{r}
106,233 \\
69,854 \\
\hline
\end{array}
\] \& \[
\begin{aligned}
\& 293,568 \\
\& 571,314
\end{aligned}
\] \& \[
\begin{array}{r}
147,175 \\
240,085 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
866,146 \\
2,294,849 \\
\hline
\end{array}
\] \\
\hline Total \& \& 352,241 \& 53,229 \& 343,924 \& 198,115 \& 785,256 \& 176,087 \& 864,882 \& 387,260 \& 3,160,995 \\
\hline Application of Funds: \& \multirow[t]{2}{*}{F-2} \& \multirow[t]{2}{*}{351,920} \& \multirow[t]{2}{*}{51,328} \& \multirow[t]{2}{*}{340,250} \& \multirow[t]{2}{*}{190,394} \& \multirow[t]{2}{*}{803,207} \& \multirow[t]{2}{*}{169,707} \& \multirow[t]{2}{*}{872,794} \& \multirow[t]{2}{*}{381,843} \& \multirow[t]{2}{*}{3,161,443} \\
\hline Investments \& \& \& \& \& \& \& \& \& \& \\
\hline Current Assets \& F-3 \& 522 \& 1,903 \& 3,990 \& 9,950 \& \multirow[t]{2}{*}{1,136
19,087} \& \multirow[t]{2}{*}{69,932
552} \& \multirow[t]{2}{*}{13,388
21,300} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
14,665 \\
9,247
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 52,486 \\
\& 52,934
\end{aligned}
\]} \\
\hline Less: Current Liabilities and Provisions \& F-4 \& 201 \& 2 \& 316 \& 2,229 \& \& \& \& \& \\
\hline Net Current Assets \& \& 321 \& 1,901 \& 3,674 \& 7,721 \& \((17,951)\) \& 6,380 \& \((7,912)\) \& 5,418 \& (448) \\
\hline Total \& \& 352,241 \& 53,229 \& 343,924 \& 198,115 \& 785,256 \& 176,087 \& 864,882 \& 387,261 \& 3,160,995 \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Net Asset Value per Unit: \\
(a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) \\
(b) Number of Units outstanding (In 000's) \\
(c) NAV per Unit (a)/(b)
\end{tabular}} \& \multirow[t]{6}{*}{} \& \& \multirow[t]{6}{*}{53,229

3,420
15.56} \& \multirow[t]{6}{*}{343,924
14,911
23.07} \& \multirow[t]{6}{*}{198,115
10,311
19.21} \& \multirow[t]{6}{*}{785,256

45,540
17.24} \& \multirow[t]{6}{*}{176,087
11,869
14.84} \& \multirow[t]{6}{*}{864,882

51,685
16.73} \& \multirow[t]{6}{*}{387,261
23,700
16.34} \& \multirow[t]{6}{*}{} <br>
\hline \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& 352,241 \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& 13,190 \& \& \& \& \& \& \& \& <br>
\hline \& \& 26.71 \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}


Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule to Fund Balance Sheet
Policyholders' Contribution as at 31st March 2016

| Particulars | Linked Life |  |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Life Fund Equity Fund | Individual Life Fund Bond Fund | Individual Life Fund <br> - Growth Fund | Individual Life Fund Balanced | Individual - <br> Apex <br> Equity | Individual Apex Bond | Individual <br> - Apex <br> Growth | Individual <br> - Apex <br> Balanced | Individual Life Express Balanced | Discontinued Policies Fund | Individual Life Balanced Plus Fund | Individual Life Growth Plus Fund | Individual Life Bluechip Equity Fund | Individual Life Income Fund |  |
|  | $\begin{gathered} \hline \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { EQ1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 004 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { BN1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 003 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { GR1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 001 \\ 18 / 02 / 09 \\ \text { SUD-LI-BL1 } \\ 142 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { ULIF } 009 \\ & 20 / 01 / 10 \\ & \text { SUD-LA- } \\ & \text { EQ1 } 142 \end{aligned}$ | $\begin{aligned} & \hline \text { ULIF } 012 \\ & 20 / 01 / 10 \\ & \text { SUD-LA- } \\ & \text { BN1 } 142 \end{aligned}$ | $\begin{gathered} \text { ULIF } 010 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { GR1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 011 \\ \text { 20/01/10 } \\ \text { SUD-LA- } \\ \text { BL1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 017 \\ 29 / 04 / 11 \\ \text { SUD-LX- } \\ \text { BL1 } 142 \end{gathered}$ | ULIF 018 $03 / 06 / 11$ SUD-UL-DP 1 142 | $\begin{gathered} \hline \text { ULIF } 024 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { BL2 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 023 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { GR2 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 019 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { EQ2 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 020 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { BN2 } 142 \end{gathered}$ |  |
| Opening Balance | 188,813 | 51,035 | 880,018 | 142,747 | 4,608,804 | 1,633,264 | 4,852,793 | 3,535,632 | 544,290 | 3,285,781 | 944,608 | 821,146 | 738,193 | 573,354 | 22,800,478 |
| Add: Additions during the year* | 40,557 | 8,200 | 323,781 | 23,805 | 626,012 | 320,658 | 639,591 | 525,508 | 206,579 | 2,183,738 | 632,162 | 618,414 | 638,118 | 328,382 | 7,115,505 |
| Less: Deductions during the year* | 181,068 | 28,325 | 325,446 | 104,633 | 1,640,627 | 444,610 | 1,636,657 | 1,049,183 | 135,486 | 1,922,785 | 261,774 | 247,843 | 186,088 | 194,519 | 8,359,044 |
| Closing Balance | 48,302 | 30,910 | 878,353 | 61,919 | 3,594,189 | 1,509,312 | 3,855,727 | 3,011,957 | 615,383 | 3,546,734 | 1,314,996 | 1,191,717 | 1,190,223 | 707,217 | 21,556,939 | *Additions represents units creation and deductions represent unit cancellations

Schedule-F - 1
 *Additions represents units creation and deductions represent unit cancellations Schedule-F - 1
Policyholders' Contribution as at 31st March 2016 (₹ in 000's)

91,391
78,878

* Additions represents units creation and deductions represent unit cancellations.
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule to Fund Balance Sheet
Schedule-F - 1
Policyholders' C
Policyholders' Contribution as at 31 st March 2015

| Particulars | Linked Life |  |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Life Fund - Equity Fund | Individual <br> Life Fund - <br> Bond Fund | Individual Life Fund <br> - Growth Fund | Individual Life Fund Balanced | Individual - <br> Apex Equity | Individual - <br> Apex Bond | Individual - Apex Growth | Individual <br> - Apex <br> Balanced | Individual Life Express Balanced | Discontinued Policies Fund | Individual Life Balanced Plus Fund | Individual Life Growth Plus Fund | Individual Life Bluechip Equity Fund | Individual Life Income Fund |  |
|  | $\begin{gathered} \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { EQ1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 004 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { BN1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 003 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { GR1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 001 \\ \text { 18/02/09 } \\ \text { SUD-LI-BL1 } \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 009 \\ \text { 20/01/10 } \\ \text { SUD-LA- } \\ \text { EQ1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 012 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { BN1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 010 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { GR1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 011 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { BL1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \text { ULIF } 017 \\ \text { 29/04/11 } \\ \text { SUD-LX- } \\ \text { BL1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 018 \\ \text { O3/06/11 } \\ \text { SUD-UL-DP } 1 \\ 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 024 \\ 11 / 12 / 13 \\ \text { SUD-LI-BL2 } \\ 142 \\ \hline \end{gathered}$ | ULIF 023 <br> 11/12/13 <br> SUD-LI- <br> GR2 142 | ULIF 019 <br> 11/12/13 <br> SUD-LI- <br> EQ2 142 | ULIF 020 <br> 11/12/13 <br> SUD-LI- <br> BN2 142 |  |
| Opening Balance | 753,966 | 157,361 | 1,304,871 | 402,920 | 4,712,616 | 1,513,240 | 4,890,190 | 3,492,765 | 518,145 | 1,903,837 | 161,524 | 117,830 | 101,845 | 134,921 | 20,166,031 |
| Add: Additions during the year* | 60,316 | 17,734 | 356,560 | 40,162 | 759,962 | 382,306 | 824,394 | 613,022 | 217,322 | 1,946,678 | 797,761 | 717,448 | 651,539 | 448,789 | 7,833,993 |
| Less: Deductions during the year* | 625,469 | 124,060 | 781,414 | 300,335 | 863,774 | 262,282 | 861,791 | 570,155 | 191,177 | 564,734 | 14,677 | 14,132 | 15,190 | 10,356 | 5,199,546 |
| Closing Balance | 188,813 | 51,035 | 880,017 | 142,747 | 4,608,804 | 1,633,264 | 4,852,793 | 3,535,632 | 544,290 | 3,285,781 | 944,608 | 821,146 | 738,194 | 573,354 | 22,800,478 | *Additions represents units creation and deductions represent unit cancellations.


Schedule-F - 1
Policyholders' Contribution as at 31st March 2015 ₹ in 000's)

Add: Additions during the year*
Less: Deductions during the year*
Closing Balance

* Additions represents units creation and deductions represent unit cancellations.
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule to Fund Balance Sheet
Schedule-F - 2
Investments as at 31st March 2016

| Particulars | Linked Life |  |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Life Fund - Equity Fund | Individual <br> Life Fund - <br> Bond Fund | Individual Life Fund - Growth Fund | Individual Life Fund Balanced | Individual - <br> Apex <br> Equity | Individual - <br> Apex <br> Bond | Individual <br> - Apex <br> Growth | Individual <br> - Apex <br> Balanced | Individual Life Express Balanced | Discontinued Policies Fund | Individual Life Balanced Plus Fund | Individual Life Growth Plus Fund | Individual Life Bluechip Equity Fund | Individual Life Income Fund |  |
|  | $\begin{gathered} \hline \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { EQ1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 004 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { BN1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 003 \\ 25 / 02 / 09 \\ \text { SUD-LI- } \\ \text { GR1 } 142 \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { ULIF } 001 \\ \text { 18/02/09 } \\ \text { SUD-LI-BL1 } \\ 142 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { ULIF } 009 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { EQ1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 012 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { BN1 } 142 \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { ULIF } 010 \\ & 20 / 01 / 10 \\ & \text { SUD-LA- } \\ & \text { GR1 } 142 \end{aligned}$ | $\begin{gathered} \hline \text { ULIF } 011 \\ 20 / 01 / 10 \\ \text { SUD-LA- } \\ \text { BL1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 017 \\ 29 / 04 / 11 \\ \text { SUD-LX- } \\ \text { BL1 } 142 \\ \hline \end{gathered}$ | ULIF 018 $03 / 06 / 11$ SUD-UL-DP 1 142 | $\begin{gathered} \hline \text { ULIF } 024 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { BL2 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 023 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { GR2 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 019 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { EQ2 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 020 \\ 11 / 12 / 13 \\ \text { SUD-LI- } \\ \text { BN2 } 142 \\ \hline \end{gathered}$ |  |
| Approved Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government Bonds | - | 44,414 | 192,528 | 66,914 | - | 806,919 | 774,580 | 943,347 | 197,653 | 3,133,301 | 479,347 | 190,601 | - | 374,179 | 7,203,783 |
| Corporate Bonds | - | 29,958 | 97,527 | 72,372 | - | 596,320 | 454,331 | 587,497 | 116,475 | - | 165,379 | 46,390 | - | 153,120 | 2,319,369 |
| Infrastructure Bonds |  | 15,852 | 57,683 | 21,708 | - | 378,550 | 380,276 | 427,879 | 108,307 | - | 119,374 | 48,885 | - | 86,776 | 1,645,290 |
| Equity | 395,324 | - | 910,109 | 71,237 | 4,968,291 | - | 3,967,789 | 2,053,643 | 177,002 | - | 386,660 | 736,486 | 902,867 | - | 14,569,408 |
| Money market | 4,876 | 4,337 | 3,179 | 7,304 | 29,826 | 27,794 | 22,708 | 7,844 | 6,725 | 1,283,089 | 4,447 | 14,479 | 3,811 | 4,234 | 1,424,653 |
| Mutual Funds | 5,186 | - | 28,924 | 177 | 247,911 | 107 | 100 | 191 | 20,541 | - | 436 | 129 | 2,115 | 324 | 306,141 |
| Deposit with banks |  | - |  | - | - | 19,000 | 19,000 | 19,000 | - | - | 19,000 | - | - | 16,000 | 92,000 |
| Total | 405,386 | 94,561 | 1,289,950 | 239,712 | 5,246,028 | 1,828,690 | 5,618,784 | 4,039,401 | 626,703 | 4,416,390 | 1,174,643 | 1,036,970 | 908,793 | 634,633 | 27,560,644 |
| Other Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | 10,127 | - | - | 40,389 | 30,201 | 88,921 | 15,100 | - | 37,320 | 5,033 | - | 36,326 | 263,417 |
| Infrastructure Bonds | - | - |  | - | - | - |  |  | - | - | - | - | - | - | - |
| Equity | 6,747 | - | 6,488 | - | - | - | 86,856 | 52,855 | 4,325 | - | - | - | 10,381 | - | 167,652 |
| Mutual Funds | 25,239 | - | 5,431 | - | 105,404 |  | - | - | 8,303 | - | 778 | 154 | 53,817 | 144 | 199,270 |
| Total | 31,986 | - | 22,046 | - | 105,404 | 40,389 | 117,057 | 141,776 | 27,728 | - | 38,098 | 5,187 | 64,198 | 36,470 | 630,339 |
| Grand Total | 437,372 | 94,561 | 1,311,996 | 239,712 | 5,351,432 | 1,869,079 | 5,735,841 | 4,181,177 | 654,431 | 4,416,390 | 1,212,741 | 1,042,157 | 972,991 | 671,103 | 28,190,983 |
| \% of Approved Investments to Total | 93\% | 100\% | 98\% | 100\% | 98\% | 98\% | 98\% | 97\% | 96\% | 100\% | 97\% | 100\% | 94\% | 95\% | 98\% |
| \% of Other <br> Investments to Total | 7\% | 0\% | 2\% | 0\% | 2\% | 2\% | 2\% | 3\% | 4\% | 0\% | 3\% | 0\% | 6\% | 5\% | 2\% |

Schedule-F - 2

| Schedule-F - 2 <br> Investments as at 31st March 2016 |  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Appendix-5 } \\ (₹ \text { in } 000 \text { 's) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Linked Pension |  |  |  |  |  |  |  | Total |
|  | Individual Pension Fund - Equity | Individual Pension Fund - Bond | Individual Pension Fund - Growth | Individual Pension Fund - Balanced | Individual Pension Apex Equity | Individual Pension Apex Bond | Individual Pension Apex Growth | Individual Pension Apex Balanced |  |
|  | ULIF 005 31/03/09 SUD-PI-EQ1 142 | ULIF 008 31/03/09 SUD-PI-BN1 142 | ULIF 006 31/03/09 SUD-PI-GR1 142 | $\begin{gathered} \hline \text { ULIF } 00731 / 03 / 09 \\ \text { SUD-PI-BLI } 142 \\ \hline \end{gathered}$ | ULIF 013 20/01/10 SUD-PA-EQ1 142 | ULIF 016 20/01/10 SUD-PA-BN1 142 | ULIF 014 20/01/10 SUD-PA-GR1 142 | $\begin{aligned} & \hline \text { ULIF 015 20/01/10 } \\ & \text { SUD-PA-BLI } 142 \end{aligned}$ |  |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | - | 15,279 | 20,322 | 33,889 | - | 34,972 | 36,895 | 43,644 | 185,001 |
| Corporate Bonds | - | 11,433 | 27,812 | 26,294 | - | 8,298 | 40,772 | 25,545 | 140,154 |
| Infrastructure Bonds |  | 7,283 | 8,239 | 15,703 | - | 9,517 | 35,802 | 16,170 | 92,714 |
| Equity | 184,458 | - | 143,849 | 37,556 | 345,776 | - | 293,462 | 98,410 | 1,103,511 |
| Money market | 4,526 | 3,447 | 6,445 | 3,757 | 7,414 | 3,577 | 11,521 | 5,256 | 45,943 |
| Mutual Funds | 927 | - | - | 1 | 2,334 | 114 | 167 | 29 | 3,572 |
| Deposit with banks |  |  | - | - |  | - |  |  |  |
| Total | 189,911 | 37,442 | 206,667 | 117,200 | 355,524 | 56,478 | 418,619 | 189,054 | 1,570,895 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | 4,051 | 5,064 | 5,064 | 14,179 |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - |
| Equity | 2,682 | - | - | - | - | - | 6,920 | - | 9,602 |
| Mutual Funds | 603 | - | - | - | 1,188 | 224 | - | - | 2,015 |
| Total | 3,285 | - | - | - | 1,188 | 4,275 | 11,984 | 5,064 | 25,796 |
| Grand Total | 193,196 | 37,442 | 206,667 | 117,200 | 356,712 | 60,753 | 430,603 | 194,118 | 1,596,691 |
| \% of Approved Investments to Total | 98\% | 100\% | 100\% | 100\% | 100\% | 93\% | 97\% | 97\% | 98\% |
| \% of Other Investments to Total | 2\% | 0\% | 0\% | 0\% | 0\% | 7\% | 3\% | 3\% | 2\% |

[^6]Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Schedule to Fund Balance Sheet
Investments as at 31st March 2015

Schedule-F - 2
Investments as
Investments as at 31st March 2015

| Particulars | Linked Pension |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Pension Fund - Equity | Individual Pension Fund - Bond | Individual Pension Fund - Growth | Individual Pension Fund - Balanced | Individual Pension Apex Equity | Individual Pension Apex Bond | Individual Pension Apex Growth | Individual Pension Apex Balanced |  |
|  | $\begin{gathered} \text { ULIF } 005 \text { 31/03/09 } \\ \text { SUD-PI-EQ1 } 142 \end{gathered}$ | $\begin{aligned} & \text { ULIF } 008 \text { 31/03/09 } \\ & \text { SID.PI PN 1 } \end{aligned}$ | $\begin{aligned} & \text { ULIF } 006 \text { 31/03/09 } \\ & \text { SUD-PI-GR1 } 142 \end{aligned}$ | $\begin{aligned} & \text { ULIF } 007 \text { 31/03/09 } \\ & \text { SUD-PI-BLI } 142 \end{aligned}$ | $\begin{gathered} \hline \text { ULF } 013 \text { 20/01/10 } \\ \text { SUD-PA-EQ1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 016 \text { 20/01/10 } \\ \text { SUD-PA-BN1 } 142 \end{gathered}$ | $\begin{aligned} & \hline \text { ULF } 014 \text { 20/01/10 } \\ & \text { SUD-PA-GR1 } 142 \end{aligned}$ | $\begin{aligned} & \hline \text { ULIF } 015 \text { 20/01/10 } \\ & \text { SUD-PA-BL1 } 142 \end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |  |
| Govermment Bonds | - | 20,727 | 17,230 | 51,893 | - | 71,999 | 44,262 | 83,670 | 289,781 |
| Corporate Bonds |  | 19,671 | 48,565 | 46,681 | - | 44,937 | 93,694 | 51,900 | 305,448 |
| Infrastructure Bonds | - | 9,333 | 18,098 | 25,086 | - | 39,163 | 83,387 | 43,797 | 218,864 |
| Equity | 313,273 |  | 229,242 | 59,223 | 749,135 | - | 590,984 | 186,301 | 2,128,158 |
| Money market | 17,371 | 1,597 | 14,924 | 5,741 | 33,607 | 3,494 | 22,353 | 5,192 | 104,279 |
| Mutual Funds | - | - | - | - | - | - | . | 2 | 2 |
| Deposit with banks |  | - |  |  | - |  |  | - |  |
| Total | 330,644 | 51,328 | 328,059 | 188,624 | 782,742 | 159,593 | 834,680 | 370,862 | 3,046,532 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | 10,114 | - | - | 10,114 |
| Infrastructure Bonds | - | - | - | $\cdot$ | - | - | - | - | - |
| Equity | 21,276 | - | 12,191 | 1,770 | 20,465 | - | 38,114 | 10,981 | 104,797 |
| Mutual Funds |  | - |  | - | - | $\cdot$ |  | - |  |
| Total | 21,276 | - | 12,191 | 1,770 | 20,465 | 10,114 | 38,114 | 10,981 | 114,911 |
| Grand Total | 351,920 | 51,328 | 340,250 | 190,394 | 803,207 | 169,707 | 872,794 | 381,843 | 3,161,443 |
| \% of Approved Investments to Total | 94\% | 100\% | 96\% | 99\% | 97\% | 94\% | 96\% | 97\% | 96\% |
| \% of Other Investments to Total | 6\% |  | 4\% | 1\% | 3\% | 6\% | 4\% | 3\% | 4\% |

[^7]Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Segistration No \& Date of Regist
Schedule-F - 3
Current Assets as at 31st March 2016



Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Schedule to Fund Balance Sheet
Schedule-F - 3
Current Assets a
Current Assets as at 31 st March 2015

Schedule-F - 3

Appendix－ 5


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Schedule－F－ 4

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\text { (₹ in } 000 \text { 's) }
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Name of the Insurer ：Star Union Dai－ichi Life Insurance Company Limited Registration No \＆Date of Registration with IRDAI： 142 \＆26th December 2008 Schedule to Fund Balance Sheet
Schedule－F－ 4
Current Liabilities as at 31st March 2016

140
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule to Fund Balance Sheet
Schedule-F - 4
Current Liabilities as at 31st March 2015

| Particulars | Linked Life |  |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Life Fund - Equity Fund | Individual Life Fund - Bond Fund | Individual Life Fund - Growth Fund | Individual Life Fund Balanced | Individual Apex Equity | Individual - <br> Apex <br> Bond | Individual Apex Growth | Individual - <br> Apex Balanced | Individual Life - Express Balanced | Discontinued Policies Fund | Individual Life - Balanced Plus Fund | Individual Life <br> - Growth Plus Fund | Individual Life Bluechip Equity Fund | Individual Life - <br> Income Fund |  |
|  | ULIF 002 25/02/09 SUD-LI-EQ1 142 | ULIF 004 25/02/09 SUD-LI-BN1 142 | $\begin{gathered} \hline \text { ULIF } 003 \\ \text { 25/02/09 } \\ \text { SUD-LI-GR1 } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULLF 001 } \\ \text { 18/02/09 } \\ \text { SUD-LI-BLI } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 009 \\ \text { 20/01/10 } \\ \text { SUD-LA-EQ1 } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 012 \\ 20 / 01 / 10 \\ \text { SUD-LA-BN1 } \\ 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF 010 } \\ 20 / 01 / 10 \\ \text { SUD-LA-GR1 } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 011 \\ 20 / 01 / 10 \\ \text { SUD-LA-BL1 } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 017 \\ 29 / 04 / 11 \\ \text { SUD-LX-BL1 } \\ 142 \end{gathered}$ | ULF 018 03/06/11 SUD-UL-DP1 142 | $\begin{gathered} \hline \text { ULIF 024 } \\ 11 / 12 / 13 \\ \text { SUD-LI-BL2 } \\ 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULLF } 023 \\ 11 / 12 / 13 \\ \text { SUD-LI-GR2 } \\ 142 \\ \hline \end{gathered}$ | $\begin{gathered} \text { ULIF } 019 \\ \text { 11/12/13 SUD- } \\ \text { LI-EQ2 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF O20 } \\ \text { 11/12/13 SUD. } \\ \text { LI-BN2 } 142 \end{gathered}$ |  |
| Payable for Purchase of Investments | 3,058 | - | 2,185 | - | 10,772 | - | - | - | 6,841 | - | - | 7,423 | - | - | 30,279 |
| Fund Management Charges Payable | 30 | 4 | 60 | 13 | 216 | 60 | 220 | 152 | 24 | 57 | 36 | 31 | 28 | 22 | 953 |
| Unit Collection Payable | 7,707 | 2,470 | 10,089 | 5,922 | 8 | 7,153 | 6 | 797 | 257 | 28,184 | - | - | - | 1 | 62,594 |
| Other Current Liabilities | , | - | 3 |  | 12 | 1 | 9 | 3 | - | 14 | 3 | 1 | 2 | 1 | 50 |
| Total | 10,796 | 2,474 | 12,337 | 5,935 | 11,008 | 7,214 | 235 | 952 | 7,122 | 28,255 | 39 | 7,455 | 30 | 24 | 93,876 |

Schedule-F - 4
Current Liabilities as at 31st March 2015


Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Schedule to Revenue Account Schedule-F - 5
Other Expenses
Other Expenses for the year ended 31 st March 2016



(₹ in 000's)

Schedule-F - 5
Other Expenses for the year ended 31st March 2015


## ULIP Disclosures

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Appendix - 5
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Annexure 1 : Details of Purchases where deliveries are pending as at 31st March, 2016
( $₹$ in 000 's)

| Particulars | Quantity | Amount | Quantity | Amount |
| :--- | ---: | ---: | ---: | :---: | :---: |
|  | Linked Life |  | Linked Pension |  |
| Indian Oil Corporation Ltd. | 165,000 | 66,368 | 15,000 |  |
| Total |  | $\mathbf{6 6 , 3 6 8}$ |  | $\mathbf{6 , 0 1 9}$ |

Out of the above ₹ $72,387.15$ thousand is payable as at 31-03-2016
Annexure 2 : Details of sales where Receipts are pending as at 31st March, 2016
(₹ in 000's)

| Particulars | Quantity | Amount | Quantity | Amount |
| :---: | :---: | :---: | :---: | :---: |
|  | Linked Life |  | Linked Pension |  |
| Bank of Baroda | 108,126 | 15,894 | - | - |
| Bharti Airtel Limited | 56,500 | 19,969 | 3,500 | 1,237 |
| Birla Sun Life Cash Plus - Growth - Direct Plan | 500,000 | 121,540 | - | - |
| BOI AXA Liquid Fund- Direct Plan- Growth | 92,950 | 162,101 | 8,600 | 14,998 |
| Infosys Technologies Ltd. | 10,000 | 11,980 | - | - |
| Reliance Liquidity Fund - Growth Plan - Direct Plan | 28,400 | 64,803 | 12,300 | 28,066 |
| SBI Premier Liquid Fund - Direct Plan -Growth | 500 | 1,189 | - | - |
| Union KBC Liquid Fund - Growth Option - Direct Plan | 79,400 | 120,309 | - | - |
| Total |  | 517,785 |  | 44,301 |

Annexure 1 : Details of Purchases where deliveries are pending as at 31st March, 2015
( $\mathrm{F}^{\text {in }} 000$ 's)

| Particulars | Quantity | Amount | Quantity | Amount |
| :---: | :---: | :---: | :---: | :---: |
|  | Linked Life |  | Linked Pension |  |
| Asian Paints Ltd. | 46,000 | 21,635 | 650 | 524 |
| Bharat Electronics Ltd. | 13,200 | 43,007 | 300 | 977 |
| Cadila Healthcare Limited | 2,038 | 3,438 | - | - |
| Infrastructure Development Finance Company Limited | 144,700 | 24,420 | 3,300 | 557 |
| Tata Chemicals Ltd. | 72,384 | 31,575 | 616 | 268 |
| Ultratech Cement Ltd. | 8,173 | 23,900 | 102 | 299 |
| Total |  | 147,975 |  | 2,625 |

Out of the above ₹30,280 thousands is payable as at 31-03-2015
Annexure 2 : Details of sales where Receipts are pending as at 31 st March, 2015
( $₹$ in 000's)

| Particulars | Quantity | Amount | Quantity | Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Linked Life |  | Linked Pension |  |
| Union KBC Liquid Fund - Growth Option - Direct Plan | 46,019 | 64,477 | - | - |
| BOI AXA Liquid Fund- Direct Plan- Growth | 30,333 | 48,864 | $\mathbf{7 , 4 4 9}$ | 12,000 |
| Total |  | $\mathbf{1 1 3 , 3 4 1}$ |  | $\mathbf{1 2 , 0 0 0}$ |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited

Enclosure A: Performance of the Fund (Absolute Growth \%) 2016

| Fund Names | SFIN | Date of Inception | Year |  |  | Since Inception (Absolute) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & 2015- \\ & 2016 \\ & \hline \end{aligned}$ | $\begin{aligned} & 2014- \\ & 2015 \end{aligned}$ | $\begin{aligned} & 2013- \\ & 2014 \\ & \hline \end{aligned}$ |  |
| Linked Life |  |  |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 25th February, 2009 | (8.10\%) | 29.59\% | 20.09\% | 185.55\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 25th February, 2009 | (4.58\%) | 27.74\% | 17.32\% | 171.33\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 18th February, 2009 | 1.32\% | 17.11\% | 10.13\% | 103.04\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 25th February, 2009 | 7.38\% | 13.02\% | 5.31\% | 68.81\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 20th January, 2010 | (8.00\%) | 28.82\% | 20.78\% | 57.93\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 20th January, 2010 | (3.91\%) | 26.89\% | 16.61\% | 62.45\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 20th January, 2010 | (0.58\%) | 22.98\% | 12.99\% | 63.89\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 20th January, 2010 | 7.27\% | 14.34\% | 4.06\% | 61.64\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 29th April, 2011 | 2.02\% | 18.85\% | 9.24\% | 50.56\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 29th January, 2014 | (6.56\%) | 25.06\% |  | 25.53\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 29th January, 2014 | (3.81\%) | 22.93\% |  | 26.16\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 29th January, 2014 | 2.03\% | 18.16\% |  | 26.77\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 29th January, 2014 | 6.63\% | 14.59\% |  | 24.37\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 03rd June, 2011 | 7.82\% | 9.14\% | 6.50\% | 40.50\% |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | 06th October, 2015 | NA |  |  | 3.44\% |
| Linked Pension |  |  |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 31 st March, 2009 | (8.51\%) | 29.09\% | 22.19\% | 144.32\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 31 st March, 2009 | (4.71\%) | 23.32\% | 16.59\% | 119.79\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 31 st March, 2009 | 1.58\% | 18.18\% | 10.24\% | 95.16\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 31 st March, 2009 | 7.34\% | 12.63\% | 5.66\% | 67.06\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 20th January, 2010 | (9.06\%) | 28.61\% | 21.57\% | 56.82\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 20th January, 2010 | (4.90\%) | 25.70\% | 18.14\% | 59.14\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 20th January, 2010 | (1.26\%) | 22.20\% | 13.87\% | 61.35\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 20th January, 2010 | 6.99\% | 13.84\% | 3.85\% | 58.73\% |

Enclosure A: Performance of the Fund (Absolute Growth \%) 2015

| Fund Names | SFIN | Date of Inception | Year |  |  | Since Inception (Absolute) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} 2014- \\ 2015 \end{gathered}$ | $\begin{aligned} & 2013- \\ & 2014 \end{aligned}$ | $\begin{aligned} & 2012- \\ & 2013 \end{aligned}$ |  |
| Linked Life |  |  |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 25th February, 2009 | 29.59\% | 20.09\% | 6.35\% | 210.73\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 25th February, 2009 | 27.74\% | 17.32\% | 7.38\% | 184.34\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 18th February, 2009 | 17.11\% | 10.13\% | 8.48\% | 100.39\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 25th February, 2009 | 13.02\% | 5.31\% | 10.41\% | 57.20\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 20th January, 2010 | 28.82\% | 20.78\% | 6.62\% | 71.66\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 20th January, 2010 | 26.89\% | 16.61\% | 7.34\% | 69.05\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 20th January, 2010 | 22.98\% | 12.99\% | 8.31\% | 64.84\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 20th January, 2010 | 14.34\% | 4.06\% | 11.03\% | 50.69\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 29th April, 2011 | 18.85\% | 9.24\% | 0.10 | 47.57\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 29th January, 2014 | 25.06\% | - | - | 34.34\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 29th January, 2014 | 22.93\% | - | - | 31.16\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 29th January, 2014 | 18.16\% | - | - | 24.24\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 29th January, 2014 | 14.59\% | - | - | 16.64\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 03rd June, 2011 | 9.14\% | 6.50\% | 8.45\% | 29.37\% |
| Linked Pension |  |  |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 31 st March, 2009 | 29.09\% | 22.19\% | 6.72\% | 167.06\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 31 st March, 2009 | 23.32\% | 16.59\% | 8.14\% | 130.66\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 31 st March, 2009 | 18.18\% | 10.24\% | 8.78\% | 92.13\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 31st March, 2009 | 12.63\% | 5.66\% | 10.03\% | 55.64\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 20th January, 2010 | 28.61\% | 21.57\% | 8.50\% | 72.43\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 20th January, 2010 | 25.70\% | 18.14\% | 8.89\% | 67.34\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 20th January, 2010 | 22.20\% | 13.87\% | 9.75\% | 63.40\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 20th January, 2010 | 13.84\% | 3.85\% | 10.63\% | 48.36\% |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure B : Investment Management Activities Outsourced
( $₹$ in 000 's)

## Activties Outsoursed

Basis of Payment of fee


Enclosure C : Related Party Transactions
I. Brokerage, custodial fee or any other payments and receipts made to/from related parties (as defined in AS 18 issued by ICAI)
(a) Brokerage and Securities Transaction Tax (STT) payments made to Almondz Global Securities Limited and India Infoline Securities Limited for the year ended March 31, 2016
( $₹$ in 000 's)

| Fund name | SFIN | Brokerage | Securities Transaction Tax (STT) | Deal value |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 22 | 19 | 18,688 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - |  |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 32 | 24 | 24,280 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 6 | 5 | 4,795 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 3 | 2 | 2,337 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - |  |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 289 | 213 | 212,736 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | - |  |  |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 177 | 130 | 129,839 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 83 | 62 | 62,387 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 60 | 45 | 44,826 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 40 | 31 | 30,806 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 19 | 14 | 14,254 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - |  |  |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - |  | - |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 7 | 6 | 6,121 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - |  | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 5 | 4 | 4,412 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 2 | 1 | 1,123 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 18 | 15 | 14,518 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 11 | 9 | 9,261 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 4 | 3 | 2,787 |
| Total |  | 778 | 583 | 583,170 |

(b) Placement of fixed deposits for the year ended March 31, 2016
(₹ in 000's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 |  | - |  |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 |  | - |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - | - |  |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - |  |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 |  | - |  |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - |  |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | - | - |  |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | - | - |  |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | - | - |  |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - |  |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - |  |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - |  |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - |  |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - |  |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - |  |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | - | - | - |

Appendix - 5
(c) Redemption/Sale of fixed deposits for the year ended March 31, 2016
(₹ in 000's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - | - | - |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - | - | - |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - | - | - |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - | - |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - | - | - |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - | - |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | - | - | - |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | - | - | - |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | - | 56,748 | 56,748 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - | - |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - | - |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - | - |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - | - |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - | - |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - | - |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | - | 56,748 | 56,748 |

(d) Interest income earned for the year ended March 31, 2016
(₹ in 000's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - | - | - |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - | - | - |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - | - | - |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - | - |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - | - | - |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - | - |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1,983 | - | 1,983 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 1,983 | - | 1,983 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1,983 | 917 | 2,900 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - | - |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - | - |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 940 | - | 940 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - | - |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - | - |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - | - |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | 6,889 | 917 | 7,806 |

Appendix - 5
(e) Purchase of Mutual Fund for the year ended March 31, 2016
(₹ in 000's)

| Fund name | SFIN | BOI AXA Mutual Fund | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 409,030 | 327,525 | 736,555 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 18,500 | 11,100 | 29,600 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 761,930 | 541,910 | 1,303,840 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 569,905 | 215,725 | 785,630 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 247,075 | 105,000 | 352,075 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 3,936,030 | 1,667,575 | 5,603,605 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1,193,430 | 568,935 | 1,762,365 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 3,414,810 | 1,359,650 | 4,774,460 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 3,166,150 | 2,366,885 | 5,533,035 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 587,860 | 386,925 | 974,785 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 904,010 | 466,925 | 1,370,935 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 820,145 | 509,275 | 1,329,420 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 621,600 | 229,850 | 851,450 |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 123,400 | 169,875 | 293,275 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 10,000 | 10,475 | 20,475 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 117,600 | 87,825 | 205,425 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 276,910 | 621,325 | 898,235 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 10,100 | 16,000 | 26,100 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 119,000 | 63,175 | 182,175 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 94,700 | 76,625 | 171,325 |
| Total |  | 17,402,185 | 9,802,580 | 27,204,765 |

(f) Redemption/Sale of Mutual Fund for the year ended March 31, 2016
( $\mathrm{F}^{\text {in }} 000$ 's)

| Fund name | SFIN | BOI AXA Mutual Fund | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 404,291 | 328,098 | 732,389 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 18,505 | 11,104 | 29,609 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 762,343 | 529,154 | 1,291,497 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 560,267 | 207,695 | 767,962 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 246,999 | 105,052 | 352,051 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 |  |  |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 3,793,312 | 1,577,360 | 5,370,672 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1,194,058 | 569,429 | 1,763,487 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 3,456,231 | 1,361,458 | 4,817,689 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 3,167,964 | 2,370,631 | 5,538,595 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 548,454 | 387,635 | 936,089 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 904,506 | 467,044 | 1,371,550 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 820,469 | 509,436 | 1,329,905 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 621,615 | 230,026 | 851,641 |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 123,378 | 170,026 | 293,404 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - |  |  |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 10,002 | 10,500 | 20,502 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 117,639 | 87,874 | 205,513 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 276,980 | 621,801 | 898,781 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 10,020 | 16,008 | 26,028 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 118,889 | 63,219 | 182,108 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 94,732 | 76,634 | 171,366 |
| Total |  | 17,250,654 | 9,700,184 | 26,950,838 |

## ULIP Disclosures

Appendix - 5
(g) Profit or Loss on Redemption/Sale of Mutual Fund for the year ended March 31, 2016
(₹ in 000's)

| Fund name | SFIN | BOI AXA Mutual Fund | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 188 | 573 | 761 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 5 | 4 | 9 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 725 | 1,170 | 1,895 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 512 | 125 | 637 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 96 | 51 | 147 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 8,983 | 4,879 | 13,862 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 666 | 335 | 1,001 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 2,220 | 1,807 | 4,027 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1,985 | 3,186 | 5,171 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 872 | 719 | 1,591 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 539 | 163 | 702 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 405 | 204 | 609 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 244 | 133 | 377 |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - | - |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 74 | 207 | 281 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 2 | 25 | 27 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 39 | 50 | 89 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 195 | 541 | 736 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 6 | 8 | 14 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 55 | 45 | 100 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 31 | 36 | 67 |
| Total |  | 17,842 | 14,261 | 32,103 |

## ULIP Disclosures

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Appendix - 5 Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure C: Related Party Transactions
I. Brokerage, custodial fee or any other payments and receipts made to/from related parties (as defined in AS 18 issued by ICAI)
(a) Brokerage and Securities Transaction Tax (STT) payments made to Almondz Global Securities Limited and India Infoline Securities Limited for the year ended March 31, 2015
(₹ in 000's)

| Fund name | SFIN | Brokerage | Securities <br> Transaction <br> Tax (STT) | Deal value |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 127 | 91 | 91,187 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 |  |  |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 114 | 81 | 81,123 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 12 | 8 | 8,007 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 14 | 9 | 9,196 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 |  | - |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 648 | 490 | 489,940 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 |  |  |  |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 281 | 212 | 211,462 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 190 | 133 | 132,531 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 54 | 38 | 38,215 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 31 | 21 | 21,459 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 20 | 14 | 14,267 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 77 | 55 | 55,228 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 |  | - |  |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 42 | 32 | 31,945 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 9 | 7 | 7,126 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 95 | 69 | 69,324 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 |  | - |  |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 78 | 55 | 54,734 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 29 | 22 | 21,997 |
| Total |  | 1,822 | 1,338 | 1,337,741 |

(b) Placement of fixed deposits for the year ended March 31, 2015
( $₹$ in 000 's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 |  |  |  |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - | - | - |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 |  |  |  |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - |  |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - | - |  |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - |  |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | - | - |  |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | - | - | - |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | - | 40,000 | 40,000 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - |  |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - |  |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - | - |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - |  |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - |  |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | - | 40,000 | 40,000 |

## ULIP Disclosures

Appendix - 5
(c) Redemption/Sale of fixed deposits for the year ended March 31, 2015
(₹ 000's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - | - |  |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - | - |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - | - |  |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - |  |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - | - |  |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 17,959 | - | 17,959 |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - |  |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | - | - | - |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | - | 13,312 | 13,312 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | - | 26,624 | 26,624 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - | - |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - | - |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - | - |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - | - |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - | - |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | 17,959 | 39,935 | 57,895 |

(d) Interest income earned for the year ended March 31, 2015
(₹ in 000's)

| Fund name | SFIN | Bank of India | Union Bank of India | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - |  |  |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 |  |  |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - |  |  |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - |  |  |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - |  |  |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 2,959 |  | 2,959 |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 |  |  |  |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 2,119 |  | 2,119 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 2,119 | 3,312 | 5,430 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 2,119 | 9,430 | 11,548 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - |  |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - |  |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - |  |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - |  |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - |  |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - |
| Total |  | 9,315 | 12,741 | 22,057 |

## ULIP Disclosures

Appendix - 5
(e) Purchase of Mutual Fund for the year ended March 31, 2015
(₹ in 000 's)

| Fund name | SFIN | BOI AXA Mutual Fund | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 |  | 5,000 | 5,000 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 28,900 | 10,000 | 38,900 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 95,000 | 15,000 | 110,000 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 380,700 | 148,100 | 528,800 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 135,500 | 79,400 | 214,900 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 |  |  |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 85,000 | 85,000 | 170,000 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 784,200 | 298,200 | 1,082,400 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 235,300 | 221,700 | 457,000 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1,114,000 | 866,900 | 1,980,900 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 3,500 | - | 3,500 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 13,000 | 37,500 | 50,500 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 143,800 | 66,700 | 210,500 |
| Individual Life - Income Fund | ULIF $02011 / 12 / 13$ SUD-LI-BN2 142 | 78,800 | 48,600 | 127,400 |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 10,000 | 10,000 | 20,000 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | 5,300 | 5,300 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 28,300 | 5,000 | 33,300 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 138,700 | 60,800 | 199,500 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 5,100 | 10,000 | 15,100 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 53,800 | 36,300 | 90,100 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 55,000 | 20,200 | 75,200 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 329,500 | 126,800 | 456,300 |
| Total |  | 3,718,100 | 2,156,500 | 5,874,600 |

(f) Redemption/Sale of Mutual Fund for the year ended March 31, 2015
(₹ in 000 's)

| Fund name | SFIN | $\begin{gathered} \text { BOI AXA } \\ \text { Mutual Fund } \end{gathered}$ | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 |  | 5,001 | 5,001 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 28,919 | 10,002 | 38,922 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 95,268 | 15,001 | 110,269 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 381,243 | 148,253 | 529,496 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 135,637 | 79,547 | 215,185 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 |  |  |  |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 85,047 | 85,037 | 170,084 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 785,363 | 299,364 | 1,084,728 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 196,523 | 223,024 | 419,546 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1,116,121 | 869,024 | 1,985,145 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 3,511 |  | 3,511 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 13,132 | 37,576 | 50,709 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 144,128 | 66,828 | 210,956 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 78,979 | 48,700 | 127,680 |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 10,001 | 10,001 | 20,002 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 |  | 5,308 | 5,308 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 28,393 | 5,001 | 33,394 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 138,862 | 60,871 | 199,733 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 5,126 | 10,026 | 15,152 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 53,916 | 36,332 | 90,248 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 55,123 | 20,222 | 75,345 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 329,969 | 127,010 | 456,979 |
| Total |  | 3,685,262 | 2,162,129 | 5,847,391 |

## ULIP Disclosures

Appendix - 5
(g) Profit or Loss on Redemption/Sale of Mutual Fund for the year ended March 31, 2015
(₹ in 000's)

| Fund name | SFIN | BOI AXA Mutual Fund | Union KBC Mutual Fund | Total |
| :---: | :---: | :---: | :---: | :---: |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - | 1 | 1 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 19 | 2 | 22 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 268 | 1 | 269 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 544 | 266 | 810 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 137 | 149 | 286 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 47 | 37 | 84 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1,164 | 1,392 | 2,556 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 523 | 1,325 | 1,848 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 2,122 | 2,701 | 4,823 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 11 | - | 11 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 132 | 76 | 209 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 331 | 172 | 503 |
| Individual Life - Income Fund | ULIF $02011 / 12 / 13$ SUD-LI-BN2 142 | 179 | 144 | 323 |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 1 | 1 | 2 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | 8 | 8 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 93 | 1 | 94 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 162 | 72 | 233 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 26 | 26 | 52 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 116 | 32 | 148 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 123 | 22 | 145 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 470 | 211 | 681 |
| Total |  | 6,469 | 6,639 | 13,108 |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008

|  |  |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {c }}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Name | SFIN | Bank of India | \% of fundwise Assets held | Union Bank of India | \% of fundwise Assets held | BOI AXA <br> Mutual Fund | \% of fundwise Assets held | Union KBC Mutual Fund | \% of fundwise Assets held | Total | \% of assets held |
| Linked Life |  |  |  |  |  |  |  |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | - | - | - | - | 4,928 | 1.10\% | - | - | 4,928 | 1.10\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | - | - | - | - | - | - | - | - | - |  |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | - | - | - | - | 312 | 0.02\% | 14,018 | 1.04\% | 14,330 | 1.06\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - | - | - | 10,150 | 1.48\% | 8,357 | 1.21\% | 18,507 | 2.69\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | - | - | - | - | 174 | 0.07\% | - | - | 174 | 0.07\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - | - | - | - | - | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | - | - | - | - | 152,369 | 2.82\% | 95,952 | 1.77\% | 248,321 | 4.59\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 19,000 | 0.98\% | - | - | 38 | - | 69 | - | 19,107 | 0.98\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 19,000 | 0.33\% | - | - | 100 | - | - | - | 19,100 | 0.33\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 19,000 | 0.44\% | - | - | 172 | - | 18 | - | 19,190 | 0.44\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - | - | - | 40,279 | 3.63\% | 9 | - | 40,288 | 3.63\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - | - | - | 43 | - | 44 | - | 87 | 0.01\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 20,387 | 1.55\% | - | - | 84 | 0.01\% | 87 | 0.01\% | 20,558 | 1.56\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - | - | - | 229 | 0.03\% | - | - | 229 | 0.03\% |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | - | - | - | - | - | - | - | - | - | - |
| Linked Pension |  |  |  |  |  |  |  |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | - | - | - | - | 96 | 0.05\% | 57 | 0.03\% | 153 | 0.07\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | - | - | - | - | - | - | - | - | - | - |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | - | - | - | - | - | - | - | - | - | - |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | - | - | - | - | 1 | - | 1 | - | 2 | - |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | - | - | - | - | 125 | 0.03\% | 65 | 0.02\% | 190 | 0.05\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | - | - | - | - | 85 | 0.14\% | - | - | 85 | - |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | - | - | - | - | 166 | 0.04\% | 1 | - | 167 | - |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | - | - | - | - | - | - | 29 | 0.01\% | 29 | - |
| Total |  | 77,387 | - | - | - | 209,351 | - | 118,707 | - | 405,445 | - |
| \% of total assets held in ULIP |  | 0.25\% |  | - |  | 0.69\% |  | 0.39\% |  | 1.33\% |  |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure D :Company-wise details of Investment held in the promoted group companies at March 31, 2015
$\frac{z}{\frac{2}{u}}$

| Enclosure D :Company-wise details of Investment held in the promoted group companies at March 31, 2015 |  |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }} 000$ 's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Name | SFIN | Bank of India | \% of Fundwise Assets Held | Union Bank of India | \% of Fundwise Assets Held | BOI Axa Mutual Fund | \% of Fundwise Assets Held | Union KBC Mutual Fund | \% of Fundwise Assets Held | Total | \% of Assets Held |
| Linked Life <br> Individual Life Fund - Equity Fund Individual Life Fund - Bond Fund Individual Life Fund - Growth Fund Individual Life - Express Balanced Individual Life Fund - Balanced Discontinued Policies Fund Individual - Apex Equity Individual - Apex Bond Individual - Apex Growth Individual - Apex Balanced Individual Life - Bluechip Equity Fund Individual Life - Growth Plus Fund Individual Life - Balanced Plus Fund Individual Life - Income Fund Linked Pension Individual Pension Fund - Equity Individual Pension Fund - Bond Individual Pension Fund - Growth Individual Pension Fund - Balanced Individual Pension Fund - Apex Equity Individual Pension Fund - Apex Bond Individual Pension Fund - Apex Growth Individual Pension Fund - Apex Balanced | ULIF 002 25/02/09 SUD-LI-EQ1 142 ULIF 004 25/02/09 SUD-LI-BN1 142 ULIF 003 25/02/09 SUD-LI-GR1 142 ULIF 017 29/04/11 SUD-LX-BL1 142 ULIF 001 18/02/09 SUD-LI-BL1 142 ULIF 018 03/06/11 SUD-UL-DP1 142 ULIF 009 20/01/10 SUD-LA-EQ1 142 ULIF 012 20/01/10 SUD-LA-BN1 142 ULIF 010 20/01/10 SUD-LA-GR1 142 ULIF 011 20/01/10 SUD-LA-BL1 142 ULIF 019 11/12/13 SUD-LI-EQ2 142 ULIF 023 11/12/13 SUD-LI-GR2 142 ULIF 024 11/12/13 SUD-LI-BL2 142 ULIF 020 11/12/13 SUD-LI-BN2 142 <br> ULIF 005 31/03/09 SUD-PI-EQ1 142 ULIF 008 31/03/09 SUD-PI-BN1 142 ULIF 006 31/03/09 SUD-PI-GR1 142 ULIF 007 31/03/09 SUD-PI-BL1 142 ULIF 013 20/01/10 SUD-PA-EQ1 142 <br> ULIF 016 20/01/10 SUD-PA-BN1 142 ULIF 014 20/01/10 SUD-PA-GR1 142 <br> ULIF 015 20/01/10 SUD-PA-BL1 142 | $\begin{aligned} & 19,000 \\ & 19,000 \\ & 19,000 \end{aligned}$ | $\begin{aligned} & 0.98 \% \\ & 0.27 \% \\ & 0.39 \% \end{aligned}$ |  | $0.82 \%$ |  | $0.55 \%$ | $\begin{array}{r}- \\ 113 \\ 1 \\ - \\ - \\ 229 \\ 1 \\ 578 \\ - \\ - \\ 44 \\ 43 \\ \hline- \\ - \\ - \\ - \\ - \\ \hline\end{array}$ |  | 114 <br> 1 <br> 19,230 <br> 58,415 <br> 59,579 | - - $0.06 \%$ $0.17 \%$ $0.17 \%$ |
| Total |  | 57,000 | - | 40,000 | - | 39,421 | - | 1,010 | - | 137,431 | - |
| \% of total assets held in ULIP |  | 0.17\% |  | 0.12\% |  | 0.12\% |  | - |  | 0.40\% |  |

## ULIP Disclosures

## Registration No \& Date of Registration with IRDAI : 142 \& 26th December 2008

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited

Enclosure E: Industrywise Disclosure of Investments
Individual Life Fund - Equity Fund
ULIF 002 25/02/09 SUD-LI-EQ1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \end{gathered}$ | Market value | $\%$ of assets held |
|  |  |  | ( $₹$ in 000 's) |  | ( $₹$ in 000's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 24,813 | 5.54\% | 32,449 | 5.04\% |
|  | HDFC Bank Ltd. | Equity | 23,726 | 5.29\% | 29,812 | 4.63\% |
|  | Axis Bank Limited | Equity | 17,015 | 3.80\% | 20,341 | 3.16\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 15,152 | 3.38\% | 20,400 | 3.17\% |
|  | IndusInd Bank Limited | Equity | 7,741 | 1.73\% | - | - |
|  | Yes Bank Limited | Equity | 6,747 | 1.51\% | 19,578 | 3.04\% |
|  | State Bank of India | Equity | 7,389 | 1.65\% | 14,164 | 2.20\% |
|  | Kotak Mahindra Bank Limited | Equity | 2,723 | 0.61\% | 5,253 | 0.82\% |
|  | Bank of Baroda | Equity | - | - | 4,578 | 0.71\% |
|  | LIC Housing Finance Ltd. | Equity | - | - | 2,188 | 0.34\% |
| Financial \& Insurance Activities Total |  |  | 105,306 | 23.50\% | 148,763 | 23.13\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 37,889 | 8.45\% | 50,800 | 7.90\% |
|  | Tata Consultancy Services Limited | Equity | 18,083 | 4.04\% | 24,709 | 3.84\% |
|  | HCL Technologies Ltd. | Equity | 11,870 | 2.65\% | 14,294 | 2.22\% |
|  | Wipro Ltd. | Equity | 3,703 | 0.83\% | 12,554 | 1.95\% |
|  | Tech Mahindra Limited | Equity | 5,093 | 1.14\% | 11,791 | 1.83\% |
| Computer programming, consultancy and related activities Total |  |  | 76,638 | 17.10\% | 114,148 | 17.75\% |
| Others |  |  | 255,428 | 57.00\% | 388,474 | 60.39\% |
| Net Current Assets |  |  | 10,757 | 2.40\% | $(8,152)$ | (1.27\%) |
| Grand Total |  |  | 448,129 | 100.00\% | 643,233 | 100.00\% |

Individual Life Fund - Growth Fund
ULIF 003 25/02/09 SUD-LI-GR1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | $\%$ of assets held |
|  |  |  | (₹ in 000's) |  | ( $₹$ in 000 's) |  |
| Financial \& Insurance Activities | HDFC Bank Ltd. | Equity | 57,199 | 4.24\% | 52,567 | 3.65\% |
|  | ICICI Bank Ltd. | Equity | 53,553 | 3.97\% | 60,669 | 4.22\% |
|  | Axis Bank Limited | Equity | 44,859 | 3.33\% | 56,580 | 3.93\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 37,639 | 2.79\% | 42,160 | 2.93\% |
|  | IndusInd Bank Limited | Equity | 30,504 | 2.26\% | 27,931 | 1.94\% |
|  | State Bank of India | Equity | 19,114 | 1.42\% | 27,613 | 1.92\% |
|  | Yes Bank Limited | Equity | 6,488 | 0.48\% | 19,578 | 1.36\% |
|  | Coal India Limited | Equity | 15,015 | 1.11\% | 3,059 | 0.21\% |
|  | Kotak Mahindra Bank Limited | Equity | 6,807 | 0.50\% | 6,566 | 0.46\% |
|  | Bank of Baroda | Equity | - | - | 7,848 | 0.55\% |
|  | 10.00\% Reliance Capital - 27-Mar-2017 | NCD | 5,108 | 0.38\% | 5,174 | 0.36\% |
|  | 9.83\% Tata Capital Fin - 30-Apr2015 | NCD | - | - | 20,009 | 1.39\% |
|  | UTI Liquid Fund - Cash Plan - IP Growth - Direct Plan | MF | - | - | 200 | 0.01\% |
| Financial \& Insurance Activities Total |  |  | 276,286 | 20.49\% | 329,954 | 22.93\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 84,107 | 6.24\% | 86,001 | 5.98\% |
|  | Tata Consultancy Services Limited | Equity | 42,036 | 3.12\% | 42,597 | 2.96\% |
|  | HCL Technologies Ltd. | Equity | 25,582 | 1.90\% | 24,926 | 1.73\% |
|  | Tech Mahindra Limited | Equity | 12,195 | 0.90\% | 24,039 | 1.67\% |
|  | Wipro Ltd. | Equity | 10,721 | 0.80\% | 12,577 | 0.87\% |
| Computer programming, consultancy and related activities Total |  |  | 174,641 | 12.95\% | 190,140 | 13.21\% |

ULIP Disclosures

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | ( $\mathrm{F}^{\text {in }} 000$ 's) |  | (₹ in 000's) |  |
| Infrastructure | Bharti Airtel Limited | Equity | - | - | 39,330 | 2.73\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | - | - | 21,980 | 1.53\% |
|  | 9.00\% Power Finance Corporation - 11-Mar-2028 | NCD | - | - | 21,163 | 1.47\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 20,190 | 1.40\% |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | 12,855 | 0.89\% |
|  | Power Finance Corporation Limited | Equity | - | - | 12,833 | 0.89\% |
|  | Tata Communications Ltd. | Equity | - | - | 8,440 | 0.59\% |
|  | 9.48\% REC - 10-Aug-2021 | NCD | - | - | 5,278 | 0.37\% |
|  | 9.38\% REC - 06-Sep-2016 | NCD | - | - | 5,070 | 0.35\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD | - | - | 4,999 | 0.35\% |
|  | Idea Cellular Limited | Equity | - | - | 3,497 | 0.24\% |
|  | $\begin{aligned} & \text { 10.95\% REL GAS - 06-Jan- } \\ & 2019 \end{aligned}$ | NCD | - | - | 2,168 | 0.15\% |
|  | $\begin{aligned} & 10.6000 \% \text { IRFC - 11-Sep- } \\ & 2018 \end{aligned}$ | NCD | - | - | 2,151 | 0.15\% |
|  | 10.10\% Power Grid Corporation - 12-Jun-2015 | NCD | - | - | 1,254 | 0.09\% |
| Infrastructure Total |  |  | - | - | 161,208 | 11.20\% |
| Others |  |  | 861,071 | 63.87\% | 747,018 | 51.91\% |
| Net Current Assets |  |  | 36,192 | 2.68\% | 10,714 | 0.74\% |
| Grand Total |  |  | 1,348,190 | 100.00\% | 1,439,034 | 100.00\% |

Individual Life Fund - Balanced
ULIF 001 18/02/09 SUD-LI-BL1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {c }}$ ) |  | (₹ in 000's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 5,751 | 2.36\% | 7,667 | 2.36\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 4,909 | 2.01\% | 5,842 | 1.79\% |
|  | HDFC Bank Ltd. | Equity | 3,213 | 1.32\% | 5,114 | 1.57\% |
|  | Axis Bank Limited | Equity | 5,108 | 2.10\% | 6,442 | 1.98\% |
|  | 9.90\% HDB Fin. Ser. - 17-Apr-2017 | NCD | 5,101 | 2.09\% | 5,151 | 1.58\% |
|  | Coal India Limited | Equity | 1,752 | 0.72\% | - | - |
|  | State Bank of India | Equity | 2,836 | 1.16\% | 4,700 | 1.44\% |
|  | IndusInd Bank Limited | Equity | 1,742 | 0.71\% | - | - |
|  | 9.45\% State Bank of India - 16-Mar-2026 | NCD | 1,597 | 0.66\% | 1,600 | 0.49\% |
|  | 9.30\% TATA Sons - 24-Dec-2015 | NCD | - | - | 4,022 | 1.24\% |
| Financial \& Insurance Activities Total |  |  | 32,009 | 13.13\% | 40,538 | 12.45\% |
| Infrastructure | 9.38\% REC - 06-Sep-2016 | NCD | - | - | 12,169 | 3.74\% |
|  | 9.25\% Power Grid Corporation-26-Dec-2015 | NCD | - | - | 5,026 | 1.54\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | - | - | 9,891 | 3.04\% |
|  | 11\% Power Finance Corporation - 15-Sep-2018 | NCD | - | - | 3,240 | 1.00\% |
|  | 10.6000\% IRFC - 11-Sep-2018 | NCD | - | - | 3,227 | 0.99\% |
|  | Bharti Airtel Limited | Equity | - | - | 2,950 | 0.91\% |
|  | Tata Communications Ltd. | Equity | - | - | 1,720 | 0.53\% |
|  | 10.10\% Power Grid Corporation - 12-Jun-2015 | NCD | - | - | 3,761 | 1.16\% |
|  | 8.2000\% IRFC - 27-Apr-2015 | NCD | - | - | 4,999 | 1.54\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD | - | - | 4,999 | 1.54\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 3,631 | 1.12\% |
| Infrastructure Total |  |  | - | - | 55,613 | 17.08\% |
| Others |  |  | 207,704 | 85.21\% | 220,529 | 67.74\% |
| Net Current Assets |  |  | 4,030 | 1.65\% | 8,881 | 2.73\% |
| Grand Total |  |  | 243,743 | 100.00\% | 325,561 | 100.00\% |

ULIP Disclosures

Appendix - 5
Individual Life Fund - Bond Fund
ULIF 004 25/02/09 SUD-LI-BN1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets held | Market value | $\%$ of assets held |
|  |  |  | (F in 000's) |  | ( $₹$ in 000's) |  |
|  <br> Insurance Activities | 9.30\% TATA Sons - 24-Dec-2015 | NCD | - | - | 2,011 | 1.78\% |
|  | 9.70\% M\&M Financial Services Ltd. - 24-Apr-2023 | NCD | - | - | 4,240 | 3.76\% |
|  | 9.83\% Tata Capital Fin. - 30-Apr-2015 | NCD | - | - | 5,002 | 4.44\% |
|  | 9.90\% TATA Sons - 18-Mar-2016 | NCD | - | - | 2,027 | 1.80\% |
| Financial \& Insurance Activities Total |  |  | - | - | 13,280 | 11.78\% |
| Infrastructure | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 5,460 | 5.55\% | 5,495 | 4.87\% |
|  | 9.70\% NABARD - 06-Jun-2016 | NCD | 5,014 | 5.10\% | 5,073 | 4.50\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2027 | NCD | 3,233 | 3.29\% | 3,248 | 2.88\% |
|  | 10.95\% REL GAS - 06-Jan-2019 | NCD | 2,145 | 2.18\% | 2,168 | 1.92\% |
|  | 10.10\% Power Grid Corporation - 12-Jun-2015 | NCD | - | - | 2,507 | 2.22\% |
|  | 8.2000\% IRFC - 27-Apr-2015 | NCD | - | - | 3,999 | 3.55\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD | - | - | 1,000 | 0.89\% |
| Infrastructure Total |  |  | 15,852 | 16.12\% | 23,490 | 20.84\% |
| Others |  |  | 78,710 | 80.05\% | 73,452 | 65.16\% |
| Net Current Assets |  |  | 3,769 | 3.83\% | 2,505 | 2.22\% |
| Grand Total |  |  | 98,331 | 100.00\% | 112,727 | 100.00\% |

Individual - Apex Equity
ULIF 009 20/01/10 SUD-LA-EQ1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets held | Market value | $\%$ of assets held |
|  |  |  | ( $₹$ in 000's) |  | ( $₹$ in 000's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 303,439 | 5.61\% | 372,519 | 5.28\% |
|  | HDFC Bank Ltd. | Equity | 278,226 | 5.14\% | 249,789 | 3.54\% |
|  | Axis Bank Limited | Equity | 218,522 | 4.04\% | 268,896 | 3.81\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 228,279 | 4.22\% | 255,213 | 3.62\% |
|  | State Bank of India | Equity | 92,939 | 1.72\% | 229,249 | 3.25\% |
|  | IndusInd Bank Limited | Equity | 144,964 | 2.68\% | 157,104 | 2.23\% |
|  | Coal India Limited | Equity | 14,452 | 0.27\% | - | - |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | - | - |
|  | Bank of Baroda | Equity | - | - | 49,956 | 0.71\% |
|  | IDBI Bank Limited | Equity | - | - | 22,278 | 0.32\% |
| Financial \& Insurance Activities Total |  |  | 1,280,821 | 23.67\% | 1,605,004 | 22.77\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 478,314 | 8.84\% | 528,309 | 7.50\% |
|  | Tata Consultancy Services Limited | Equity | 246,412 | 4.55\% | 256,087 | 3.63\% |
|  | HCL Technologies Ltd. | Equity | 118,577 | 2.19\% | 155,544 | 2.21\% |
|  | Wipro Ltd. | Equity | 54,552 | 1.01\% | 144,763 | 2.05\% |
|  | Tech Mahindra Limited | Equity | 38,617 | 0.71\% | 127,245 | 1.81\% |
| Computer programming, consultancy and related activities Total |  |  | 936,472 | 17.30\% | 1,211,948 | 17.19\% |
| Infrastructure | Bharti Airtel Limited | Equity | - | - | 239,223 | 3.39\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 140,424 | 1.99\% |
|  | Power Finance Corporation Limited | Equity | - | - | 98,006 | 1.39\% |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | 87,244 | 1.24\% |
|  | Idea Cellular Limited | Equity | - | - | 86,480 | 1.23\% |
|  | Tata Communications Ltd. | Equity | - | - | 45,216 | 0.64\% |
|  | Tata Power Co. Ltd. | Equity | - | - | 12,677 | 0.18\% |
| Infrastructure Total |  |  | - | - | 709,270 | 10.06\% |
| Others |  |  | 3,134,139 | 57.91\% | 3,508,283 | 49.77\% |
| Net Current Assets |  |  | 60,330 | 1.11\% | 14,114 | 0.20\% |
| Grand Total |  |  | 5,411,762 | 100.00\% | 7,048,619 | 100.00\% |


| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | ( $₹$ in 000's) | held | ( F in 000 's) | held |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 258,244 | 4.44\% | 330,881 | 4.62\% |
|  | Axis Bank Limited | Equity | 241,840 | 4.16\% | 294,385 | 4.11\% |
|  | HDFC Bank Ltd. | Equity | 209,303 | 3.60\% | 182,450 | 2.55\% |
|  | State Bank of India | Equity | 103,341 | 1.78\% | 177,588 | 2.48\% |
|  | IndusInd Bank Limited | Equity | 143,055 | 2.46\% | 140,737 | 1.97\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 136,909 | 2.36\% | 142,664 | 1.99\% |
|  | Yes Bank Limited | Equity | 86,856 | 1.49\% | 105,155 | 1.47\% |
|  | 10.30\% Sundaram Finance Ltd. - 28-Sep-2022 | NCD | 54,015 | 0.93\% | 54,416 | 0.76\% |
|  | Coal India Limited | Equity | 25,838 | 0.44\% |  |  |
|  | 9.70\% M\&M Financial Services Ltd. - 24-Apr-2023 | NCD | 31,672 | 0.55\% | 31,799 | 0.44\% |
|  | Infrastructure Development Finance Company Ltd. | Equity |  |  |  |  |
|  | 10.00\% Reliance Capital - 27-Mar-2017 | NCD | 20,433 | 0.35\% | 20,696 | 0.29\% |
|  | 9.85\% Shriram Transport Fi. - 15-Jul-2017 | NCD | 20,367 | 0.35\% | 20,443 | 0.29\% |
|  | Bank of India | FD | 19,000 | 0.33\% | 19,000 | 0.27\% |
|  | Bank of Baroda | Equity |  | - | 18,238 | 0.25\% |
|  | 9.90\% HDB Fin. Ser. - 17-Apr-2017 | NCD | 10,201 | 0.18\% | 10,301 | 0.14\% |
|  | 9.90\% TATA Sons - 18-Mar-2016 | NCD | - | - | 8,107 | 0.11\% |
|  | 8.99\% TATA Sons - 07-Jun-2020 | NCD | 5,138 | 0.09\% | 5,144 | 0.07\% |
|  | 9.45\% State Bank of India-16-Mar-2026 | NCD | 3,183 | 0.05\% | 3,189 | 0.04\% |
|  | 10.35\% Reliance Capital - 20-Jul-2015 | NCD | - | - | 10,051 | 0.14\% |
|  | 9.83\% Tata Capital Fin. - 30-Apr-2015 | NCD | - | - | 20,009 | 0.28\% |
|  | BOI AXA Liquid Fund- Direct Plan- Growth | MF | - | - | 39,414 | 0.55\% |
|  | Union KBC Liquid Fund-Growth Option-Direct Plan | MF |  | - | 1 |  |
| Financial \& Insurance Activities Total |  |  | 1,369,395 | 23.57\% | 1,634,668 | 22.84\% |
| Infrastructure | Bharti Airtel Limited | Equity | - | - | 159,549 | 2.23\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 112,641 | 1.57\% |
|  | 9.48\% REC - 10-Aug-2021 | NCD | - | - | 79,176 | 1.11\% |
|  | Power Finance Corporation Limited | Equity | - | - | 71,867 | 1.00\% |
|  | Infrastructure Development Finance Company Ltd. | Equity |  |  | 60,770 | 0.85\% |
|  | 8.82\% Power Finance Corporation - 20-Feb-2020 | NCD | - | - | 40,844 | 0.57\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | - | - | 34,070 | 0.48\% |
|  | 9.25\% Power Grid Corporation-26-Dec-2025 | NCD | - | - | 32,063 | 0.45\% |
|  | Tata Communications Ltd. | Equity | - | - | 25,351 | 0.35\% |
|  | 9.35\% REC - 15-Jun-2022 | NCD | - | - | 26,367 | 0.37\% |
|  | 8.72\% Power Finance Corporation - 08-Feb-2018 | NCD | - | - | 25,304 | 0.35\% |
|  | Idea Cellular Limited | Equity | - | - | 35,477 | 0.50\% |
|  | 9.25\% Power Grid Corporation - 09-Mar-2027 | NCD | - | - | 21,479 | 0.30\% |
|  | 8.94\% Power Finance Corporation - 25-Mar-2028 | NCD | - | - | 21,074 | 0.29\% |
|  | 8.85\% Power Grid Corp Ind - 19-Oct-2025 | NCD | - | - | 20,807 | 0.29\% |
|  | 9.00\% NTPC Limited - 25-Jan-2024 | NCD | - | - | 20,846 | 0.29\% |
|  | 8.82\% REC - 12-Apr-2023 | NCD | - | - | 20,587 | 0.29\% |
|  | 8.85\% Power Grid Corp Ind - 19-Oct-2021 | NCD | - | - | 20,522 | 0.29\% |
|  | 8.95\% Power Finance Corporation - 11-Mar-2018 | NCD | - | - | 20,370 | 0.28\% |
|  | 8.23\% REC - 23-Jan-2025 | NCD | - | - | 19,984 | 0.28\% |
|  | 9.98\% IL \& FS - 05-Dec-2021 | NCD | - | - | 16,241 | 0.23\% |
|  | 8.85\% Power Grid Corporation - 19-Oct-2027 | NCD | - | - | 15,675 | 0.22\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | - | - | 12,302 | 0.17\% |
|  | 10.25\% REL GAS - 22-Aug-2021 | NCD | - | - | 10,929 | 0.15\% |
|  | 9.57\% IRFC - 31-May-2021 | NCD | - | - | 10,687 | 0.15\% |
|  | 9.61\% Power Finance Corporation - 29-Jun-2021 | NCD | - | - | 10,612 | 0.15\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2018 | NCD | - | - | 10,319 | 0.14\% |
|  | 8.52\% PFC 09-Dec-2019 | NCD | - | - | 10,087 | 0.14\% |
|  | 9.25\% Power Grid Corporation - 26-Dec-2015 | NCD | - | - | 10,053 | 0.14\% |
|  | 9.48\% Power Finance Corporation - 15-Apr-2022 | NCD | - | - | 6,366 | 0.09\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2027 | NCD | - | - | 3,248 | 0.05\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | - | - | 2,517 | 0.04\% |
|  | Tata Power Co. Ltd. | Equity | - | - | 21,259 | 0.30\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD |  | - | 7,999 | 0.11\% |
| Infrastructure Total |  |  | - | - | 1,017,442 | 14.21\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 383,696 | 6.60\% | 312,725 | 4.37\% |
|  | Tata Consultancy Services Limited | Equity | 189,096 | 3.25\% | 182,426 | 2.55\% |
|  | Tech Mahindra Limited | Equity | 70,775 | 1.22\% | 143,453 | 2.00\% |
|  | HCL Technologies Ltd. | Equity | 99,595 | 1.71\% | 129,650 | 1.81\% |
|  | Wipro Ltd. | Equity | 54,496 | 0.94\% | 112,301 | 1.57\% |
| Computer programming, consultancy and related activities Total |  |  | 797,658 | 13.73\% | 880,555 | 12.30\% |
| Others |  |  | 3,568,793 | 61.42\% | 3,527,708 | 49.28\% |
| Net Current Assets |  |  | 74,719 | 1.29\% | 98,207 | 1.37\% |
| Grand Total |  |  | 5,810,565 | 100.00\% | 7,158,580 | 100.00\% |


| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | (₹ in 000's) | held | (₹ in 000's) | held |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 119,449 | 2.77\% | 150,730 | 3.06\% |
|  | HDFC Bank Ltd. | Equity | 130,177 | 3.01\% | 121,221 | 2.46\% |
|  | Axis Bank Limited | Equity | 126,361 | 2.93\% | 146,212 | 2.97\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 65,038 | 1.51\% | 71,806 | 1.46\% |
|  | State Bank of India | Equity | 53,566 | 1.24\% | 65,363 | 1.33\% |
|  | IndusInd Bank Limited | Equity | 58,789 | 1.36\% | 54,718 | 1.11\% |
|  | 9.70\% M\&M Financial Services Ltd. - 24-Apr-2023 | NCD | 49,619 | 1.15\% | 49,818 | 1.01\% |
|  | Yes Bank Limited | Equity | 52,855 | 1.22\% | 50,169 | 1.02\% |
|  | 10.30\% Sundaram Finance Ltd. - 28-Sep-2022 | NCD | 37,810 | 0.88\% | 38,091 | 0.77\% |
|  | Coal India Limited | Equity | 22,539 | 0.52\% | 26,747 | 0.54\% |
|  | 9.90\% TATA Sons - 20-Mar-2019 | NCD | 21,021 | 0.49\% | 21,061 | 0.43\% |
|  | 9.90\% HDB Fin. Ser. - 17-Apr-2017 | NCD | 20,403 | 0.47\% | 20,603 | 0.42\% |
|  | 9.85\% Shriram Transport Fi. - 15-Jul-2017 | NCD | 20,367 | 0.47\% | 20,443 | 0.41\% |
|  | 9.30\% TATA Sons - 24-Dec-2015 | NCD | - | - | 20,111 | 0.41\% |
|  | Bank of India | FD | 19,000 | 0.44\% | 19,000 | 0.39\% |
|  | 10.35\% L \& T Finance Ltd. - 27-Mar-2024 | NCD | 18,655 | 0.43\% | 18,774 | 0.38\% |
|  | Kotak Mahindra Bank Limited | Equity | 11,911 | 0.28\% | 13,133 | 0.27\% |
|  | 10.00\% Reliance Capital - 27-Mar-2017 | NCD | 15,325 | 0.35\% | 15,522 | 0.31\% |
|  | Bank of Baroda | Equity |  | - | 7,358 | 0.15\% |
|  | Infrastructure Development Finance Company Ltd. | Equity | - | - | - |  |
|  | 8.99\% TATA Sons - 07-Jun-2020 | NCD | 4,110 | 0.10\% | 4,115 | 0.08\% |
|  | 9.45\% State Bank of India - 16-Mar-2026 | NCD | 1,597 | 0.04\% | 1,600 | 0.03\% |
|  | Union Bank of India - Nepean Sea Road | FD | - | - | 40,000 | 0.81\% |
|  | LIC Housing Finance Ltd. | Equity | - | - | 11,378 | 0.23\% |
|  | 10.35\% Reliance Capital - 20-Jul-2015 | NCD | - | - | 10,051 | 0.20\% |
|  | IDBI Bank Limited | Equity | - | - | 6,680 | 0.14\% |
|  | Union KBC Liquid Fund-Growth Option-Direct Plan | MF | - | - | 578 | 0.01\% |
|  | BOI AXA Liquid Fund- Direct Plan- Growth | MF | - | - | 1 |  |
| Financial \& Insurance Activities Total |  |  | 848,592 | 19.64\% | 1,005,283 | 20.40\% |
| Infrastructure | Bharti Airtel Limited | Equity | 40,428 | 0.94\% | 102,842 | 2.09\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 65,518 | 1.52\% | 65,941 | 1.34\% |
|  | Power Grid Corporation of India Limited | Equity | 56,822 | 1.32\% | 48,441 | 0.98\% |
|  | 9.98\% IL \& FS - 05-Dec-2021 | NCD | 37,577 | 0.87\% | 37,896 | 0.77\% |
|  | 8.82\% Power Finance Corporation - 20-Feb-2020 | NCD | 35,715 | 0.83\% | 35,738 | 0.73\% |
|  | 9.61\% Power Finance Corporation - 29-Jun-2021 | NCD | - | - | 33,958 | 0.69\% |
|  | 9.25\% Power Grid Corporation - 09-Mar-2027 | NCD | 32,080 | 0.74\% | 32,219 | 0.65\% |
|  | 8.94\% Power Finance Corporation - 25-Mar-2028 | NCD | 31,514 | 0.73\% | 31,611 | 0.64\% |
|  | 8.85\% Power Grid Corp Ind - 19-Oct-2025 | NCD | 31,109 | 0.72\% | 31,211 | 0.63\% |
|  | 8.95\% Power Finance Corporation - 11-Mar-2018 | NCD | - | - | 30,555 | 0.62\% |
|  | Power Finance Corporation Limited | Equity | - | - | 32,182 | 0.65\% |
|  | Infrastructure Development Finance Company Ltd. | Equity |  |  | 21,036 | 0.43\% |
|  | 8.85\% Power Grid Corp Ind - 19-Oct-2021 | NCD | 28,148 | 0.65\% | 28,218 | 0.57\% |
|  | 8.72\% Power Finance Corporation - 08-Feb-2018 | NCD | 25,285 | 0.59\% | 25,304 | 0.51\% |
|  | 8.82\% REC - 12-Apr-2023 | NCD | 20,556 | 0.48\% | 20,587 | 0.42\% |
|  | 8.23\% REC - 23-Jan-2025 | NCD | 19,934 | 0.46\% | 19,984 | 0.41\% |
|  | Tata Communications Ltd. | Equity | - |  | 18,568 | 0.38\% |
|  | 9.00\% Power Finance Corporation - 11-Mar-2028 | NCD | 15,820 | 0.37\% | 15,872 | 0.32\% |
|  | 9.25\% Power Grid Corporation - 26-Dec-2015 | NCD | - |  | 15,079 | 0.31\% |
|  | 9.30\% Power Grid Corporation - 28-Jun-2027 | NCD | 12,078 | 0.28\% | 12,132 | 0.25\% |
|  | 10.25\% REL GAS - 22-Aug-2021 | NCD | 10,868 | 0.25\% | 10,929 | 0.22\% |
|  | 9.80\% IL \& FS - 30-May-2022 | NCD | 10,706 | 0.25\% | 10,781 | 0.22\% |
|  | 9.48\% REC - 10-Aug-2021 | NCD | - | - | 10,557 | 0.21\% |
|  | 9.38\% REC - 06-Nov-2018 | NCD | 10,329 | 0.24\% | 10,344 | 0.21\% |
|  | 8.80\% Power Grid Corp Ind - 13-Mar-2023 | NCD | 10,264 | 0.24\% | 10,279 | 0.21\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2018 | NCD | 10,289 | 0.24\% | 10,319 | 0.21\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 10,304 | 0.24\% | 10,252 | 0.21\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2027 | NCD | 4,310 | 0.10\% | 4,330 | 0.09\% |
|  | 9.48\% Power Finance Corporation - 15-Apr-2022 | NCD | 4,221 | 0.10\% | 4,244 | 0.09\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | 1,255 | 0.03\% | 1,259 | 0.03\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD | - | - | 13,998 | 0.28\% |
|  | Tata Power Co. Ltd. | Equity | - |  | 3,531 | 0.07\% |
| Infrastructure Total |  |  | 525,130 | 12.16\% | 760,197 | 15.43\% |
| Others |  |  | 2,807,455 | 64.99\% | 2,997,251 | 60.82\% |
| Net Current Assets |  |  | 138,604 | 3.21\% | 165,211 | 3.35\% |
| Grand Total |  |  | 4,319,781 | 100.00\% | 4,927,942 | 100.00\% |


| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | (₹ in 000's) | held | (₹ in 000's) | held |
| Financial \& Insurance Activities | $\begin{aligned} & \text { 9.80\% M\&M Financial Services Ltd. - 17-Jan- } \\ & 2023 \end{aligned}$ | NCD | 52,927 | 2.73\% | 53,183 | 2.73\% |
|  | 10.95\% Fullerton India Credit Co.Ltd. - 18-Oct2016 | NCD | 30,411 | 1.57\% | 31,016 | 1.59\% |
|  | 9.05\% Tata Capital Financial Services Limited -22-May-2018 | NCD | 30,457 | 1.57\% | 30,417 | 1.56\% |
|  | 9.90\% TATA Sons - 20-Mar-2019 | NCD | 21,021 | 1.08\% | 21,061 | 1.08\% |
|  | 9.50\% Fullerton India Credit Co.Ltd. - 7-May- 2018 | NCD | 20,469 | 1.05\% | 20,513 | 1.05\% |
|  | 10.35\% L \& T Finance Ltd. - 27-Mar-2024 | NCD | 19,753 | 1.02\% | 19,878 | 1.02\% |
|  | Bank of India | FD | 19,000 | 0.98\% | 19,000 | 0.98\% |
|  | 10.30\% Sundaram Finance Ltd. - 28-Sep-2022 | NCD | 16,204 | 0.84\% | 16,325 | 0.84\% |
|  | 9.70\% M\&M Financial Services Ltd. - 24-Apr-2023 | NCD | 15,836 | 0.82\% | 15,899 | 0.82\% |
|  | 9.43\% TATA Sons - 02-June-2019 | NCD | 10,416 | 0.54\% | 10,395 | 0.53\% |
|  | 9.30\% TATA Sons - 24-Dec-2015 | NCD | - | - | 9,050 | 0.46\% |
|  | 10.00\% Reliance Capital - 27-Mar-2017 | NCD | 5,108 | 0.26\% | 5,174 | 0.27\% |
|  | 8.99\% TATA Sons - 07-Jun-2020 | NCD | 2,055 | 0.11\% | 2,058 | 0.11\% |
|  | 9.90\% TATA Sons - 18-Mar-2016 | NCD | - | - | 2,027 | 0.10\% |
|  | 10.35\% Reliance Capital - 20-Jul-2015 | NCD | - | - | 20,103 | 1.03\% |
|  | Union KBC Liquid Fund - Growth Option - Direct Plan | MF | - | - | 229 | 0.01\% |
|  | BOI AXA Liquid Fund- Direct Plan- Growth | MF | - | - | 1 |  |
| Financial \& Insurance Activities Total |  |  | 243,657 | 12.56\% | 276,329 | 14.19\% |
| Infrastructure | 9.00\% NTPC Limited - 25-Jan-2025 | NCD | 52,161 | 2.69\% | 52,433 | 2.69\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 51,322 | 2.65\% | 51,654 | 2.65\% |
|  | 11.00\% IL \& FS - 23-Aug-2018 | NCD | 42,511 | 2.19\% | 43,155 | 2.22\% |
|  | 9.25\% Power Grid Corporation-26-Dec-2025 | NCD | 21,273 | 1.10\% | 21,375 | 1.10\% |
|  | 9.00\% NTPC Limited - 25-Jan-2024 | NCD | 20,787 | 1.07\% | 20,846 | 1.07\% |
|  | 8.82\% Power Finance Corporation - 20-Feb-2020 | NCD | 20,408 | 1.05\% | 20,422 | 1.05\% |
|  | 8.23\% REC - 23-Jan-2025 | NCD | 19,934 | 1.03\% | 19,984 | 1.03\% |
|  | 9.98\% IL \& FS - 05-Dec-2021 | NCD | 16,104 | 0.83\% | 16,241 | 0.83\% |
|  | 9.25\% Power Grid Corporation-26-Dec-2015 | NCD | - | - | 15,079 | 0.77\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2027 | NCD | 14,009 | 0.72\% | 14,074 | 0.72\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2018 | NCD | 13,376 | 0.69\% | 13,415 | 0.69\% |
|  | 10.25\% REL GAS - 22-Aug-2021 | NCD | 10,868 | 0.56\% | 10,929 | 0.56\% |
|  | 9.25\% Power Grid Corporation - 09-Mar-2027 | NCD | 10,693 | 0.55\% | 10,740 | 0.55\% |
|  | 9.80\% IL \& FS - 30-May-2022 | NCD | 10,706 | 0.55\% | 10,781 | 0.55\% |
|  | 9.00\% Power Finance Corporation - 11-Mar-2028 | NCD | 10,547 | 0.54\% | 10,581 | 0.54\% |
|  | 9.61\% Power Finance Corporation - 29-Jun-2021 | NCD | 10,588 | 0.55\% | 10,612 | 0.54\% |
|  | 9.48\% REC - 10-Aug-2021 | NCD | - | - | 10,557 | 0.54\% |
|  | 8.82\% REC - 12-Apr-2023 | NCD | 10,278 | 0.53\% | 10,293 | 0.53\% |
|  | 9.38\% REC - 06-Nov-2018 | NCD | 10,329 | 0.53\% | 10,344 | 0.53\% |
|  | 9.70\% NABARD - 06-Jun-2016 | NCD | 10,029 | 0.52\% | 10,146 | 0.52\% |
|  | 9.48\% Power Finance Corporation - 15-Apr-2022 | NCD | 5,276 | 0.27\% | 5,305 | 0.27\% |
|  | 9.35\% REC - 15-Jun-2022 | NCD | 5,248 | 0.27\% | 5,273 | 0.27\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 5,152 | 0.27\% | 5,126 | 0.26\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | 3,764 | 0.19\% | - | - |
|  | 10.6000\% IRFC - 11-Sep-2018 | NCD | 3,186 | 0.16\% | 3,227 | 0.17\% |
|  | 8.7\% Power Finance Corporation - 14-May-2015 | NCD | - | - | 3,999 | 0.21\% |
| Infrastructure Total |  |  | 378,549 | 19.51\% | 406,591 | 20.87\% |
| Others |  |  | 1,246,873 | 64.26\% | 1,191,383 | 61.16\% |
| Net Current Assets |  |  | 71,193 | 3.67\% | 73,660 | 3.78\% |
| Grand Total |  |  | 1,940,272 | 100.00\% | 1,947,963 | 100.00\% |


| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | (₹ in 000's) | held | (F in 000's) | held |
| Financial \& Insurance Activities | 10.95\% Fullerton India Credit Co.Ltd. - 18-Oct2016 | NCD | 20,274 | 2.95\% | 20,677 | 3.35\% |
|  | ICICI Bank Ltd. | Equity | 11,241 | 1.63\% | 7,099 | 1.15\% |
|  | HDFC Bank Ltd. | Equity | 10,712 | 1.56\% | 10,227 | 1.66\% |
|  | 9.43\% TATA Sons - 02-June-2019 | NCD | 10,416 | 1.51\% | 10,395 | 1.68\% |
|  | Axis Bank Limited | Equity | 8,661 | 1.26\% | 9,804 | 1.59\% |
|  | State Bank of India | Equity | 4,837 | 0.70\% | 5,848 | 0.95\% |
|  | Yes Bank Limited | Equity | 4,325 | 0.63\% | 4,079 | 0.66\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 4,422 | 0.64\% | 3,947 | 0.64\% |
|  | Bank of Baroda | Equity | - | - | 2,588 | 0.42\% |
|  | IndusInd Bank Limited | Equity | 4,838 | 0.70\% | 2,658 | 0.43\% |
|  | 9.90\% TATA Sons - 18-Mar-2016 | NCD | - | - | 2,027 | 0.33\% |
|  | Coal India Limited | Equity | 1,752 | 0.25\% | 2,177 | 0.35\% |
|  | Kotak Mahindra Bank Limited | Equity | 1,361 | 0.20\% | 1,313 | 0.21\% |
|  | 9.83\% Tata Capital Fin. - 30-Apr-2015 | NCD | - | - | 5,002 | 0.81\% |
|  | Union KBC Liquid Fund - Growth Option - Direct Plan | MF | - | - | 113 | 0.02\% |
|  | BOI AXA Liquid Fund- Direct Plan- Growth | MF | - | - | 1 | - |
| Financial \& Insurance Activities Total |  |  | 82,839 | 12.04\% | 87,955 | 14.24\% |
| Infrastructure | 10.25\% REL GAS - 22-Aug-2021 | NCD | 21,735 | 3.16\% | 21,857 | 3.54\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-202 1 | NCD | 14,196 | 2.06\% | 14,287 | 2.31\% |
|  | 11.00\% IL \& FS - 23-Aug-2018 | NCD | 10,628 | 1.54\% | 10,789 | 1.75\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2027 | NCD | 8,621 | 1.25\% | 8,661 | 1.40\% |
|  | 9.61\% Power Finance Corporation - 29-Jun-2021 | NCD | 8,470 | 1.23\% | 8,490 | 1.37\% |
|  | 9.70\% NABARD - 06-Jun-2016 | NCD | 8,023 | 1.17\% | 8,117 | 1.31\% |
|  | Bharti Airtel Limited | Equity | 4,736 | 0.69\% | 7,079 | 1.15\% |
|  | 9.98\% IL \& FS - 05-Dec-2021 | NCD | 5,368 | 0.78\% | 5,414 | 0.88\% |
|  | 9.00\% Power Finance Corporation - 11-Mar-2028 | NCD | 5,273 | 0.77\% | 5,291 | 0.86\% |
|  | 9.48\% Power Finance Corporation - 15-Apr-2022 | NCD | 5,276 | 0.77\% | 5,305 | 0.86\% |
|  | 9.00\% NTPC Limited - 25-Jan-2024 | NCD | 5,197 | 0.76\% | 5,211 | 0.84\% |
|  | 8.82\% Power Finance Corporation - 20-Feb-2020 | NCD | 5,102 | 0.74\% | 5,105 | 0.83\% |
|  | 9.25\% Power Grid Corporation - 26-Dec-2015 | NCD | - | - | 5,026 | 0.81\% |
|  | 9.35\% Power Grid Corporation - 29-Aug-2018 | NCD | 4,116 | 0.60\% | 4,128 | 0.67\% |
|  | 9.80\% IL \& FS - 30-May-2022 | NCD | 3,212 | 0.47\% | 3,234 | 0.52\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 3,091 | 0.45\% | 3,076 | 0.50\% |
|  | Power Grid Corporation of India Limited | Equity | 2,782 | 0.40\% | 2,905 | 0.47\% |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | 2,838 | 0.46\% |
|  | Power Finance Corporation Limited | Equity | - | - | 3,055 | 0.49\% |
| Infrastructure Total |  |  | 115,826 | 16.84\% | 129,868 | 21.03\% |
|  |  |  | 455,766 | 66.25\% | 378,515 | 61.28\% |
| Others <br> Net Current Assets |  |  | 33,541 | 4.88\% | 21,303 | 3.45\% |
| Grand Total |  |  | 687,972 | 100.00\% | 617,641 | 100.00\% |

ULIP Disclosures

Individual Life - Bluechip Equity Fund
Appendix-5
ULIF 019 11/12/13 SUD-LI-EQ2 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets held | Market value | $\%$ of assets held |
|  |  |  | ( $₹$ in 000 's) |  | ( $\mathrm{F}^{\text {in }} 000 \mathrm{l}$ ' |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 60,606 | 5.46\% | 33,159 | 4.37\% |
|  | HDFC Bank Ltd. | Equity | 51,131 | 4.61\% | 31,433 | 4.14\% |
|  | Axis Bank Limited | Equity | 41,883 | 3.78\% | 22,856 | 3.01\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 23,549 | 2.12\% | 18,815 | 2.48\% |
|  | State Bank of India | Equity | 23,310 | 2.10\% | 13,887 | 1.83\% |
|  | IndusInd Bank Limited | Equity | 19,110 | 1.72\% | 5,316 | 0.70\% |
|  | Yes Bank Limited | Equity | 10,381 | 0.94\% | 7,342 | 0.97\% |
|  | Kotak Mahindra Bank Limited | Equity | 6,466 | 0.58\% | 5,253 | 0.69\% |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | - |  |
|  | Bank of Baroda | Equity | - | - | 6,803 | 0.90\% |
|  | Coal India Limited | Equity | 6,131 | 0.55\% | 4,355 | 0.57\% |
|  | IDBI Bank Limited | Equity | - | - | 4,615 | 0.61\% |
|  | LIC Housing Finance Ltd. | Equity | - | - | 2,626 | 0.35\% |
| Financial \& Insurance Activities Total |  |  | 242,567 | 21.87\% | 156,460 | 20.60\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 82,143 | 7.41\% | 52,712 | 6.94\% |
|  | Tata Consultancy Services Limited | Equity | 43,034 | 3.88\% | 32,754 | 4.31\% |
|  | Tech Mahindra Limited | Equity | 18,324 | 1.65\% | 10,831 | 1.43\% |
|  | HCL Technologies Ltd. | Equity | 18,480 | 1.67\% | 10,000 | 1.32\% |
|  | Wipro Ltd. | Equity | 14,648 | 1.32\% | 10,351 | 1.36\% |
| Computer programming, consultancy and related activities Total |  |  | 176,629 | 15.92\% | 116,648 | 15.36\% |
| Others |  |  | 553,795 | 49.93\% | 403,555 | 53.13\% |
| Net Current Assets |  |  | 136,208 | 12.28\% | 82,854 | 10.91\% |
| Grand Total |  |  | 1,109,199 | 100.00\% | 759,517 | 100.00\% |

Individual Life - Growth Plus Fund
ULIF 023 11/12/13 SUD-LI-GR2 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \end{gathered}$ |
|  |  |  | ( $₹$ in 000's) |  | ( $₹$ in 000 's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 49,365 | 4.40\% | 25,429 | 3.01\% |
|  | Axis Bank Limited | Equity | 37,084 | 3.30\% | 19,772 | 2.34\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 28,248 | 2.52\% | 22,235 | 2.64\% |
|  | State Bank of India | Equity | 23,038 | 2.05\% | 20,990 | 2.49\% |
|  | HDFC Bank Ltd. | Equity | 36,483 | 3.25\% | 18,572 | 2.20\% |
|  | IndusInd Bank Limited | Equity | 24,384 | 2.17\% | 15,682 | 1.86\% |
|  | 9.85\% Shriram Transport Fi - 15-Jul-2017 | NCD | 10,183 | 0.91\% | 10,221 | 1.21\% |
|  | Coal India Limited | Equity | 16,349 | 1.46\% | 3,992 | 0.47\% |
|  | Infrastructure Development Finance Company Limited | Equity | - | - | - |  |
|  | Bank of Baroda | Equity | - | - | 6,540 | 0.78\% |
|  | IDBI Bank Limited | Equity | - | - | 3,550 | 0.42\% |
|  | LIC Housing Finance Ltd. | Equity | - | - | 5,251 | 0.62\% |
|  | Union KBC Liquid Fund - Growth Option - Direct Plan |  | - | - | 2 | - |
| Financial \& Insurance Activities Total |  |  | 225,134 | 20.05\% | 152,236 | 18.04\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 73,580 | 6.55\% | 36,820 | 4.36\% |
|  | Tata Consultancy Services Limited | Equity | 28,605 | 2.55\% | 23,369 | 2.77\% |
|  | Wipro Ltd. | Equity | 9,090 | 0.81\% | 10,697 | 1.27\% |
|  | HCL Technologies Ltd. | Equity | 11,153 | 0.99\% | 9,020 | 1.07\% |
|  | Tech Mahindra Limited | Equity | 14,343 | 1.28\% | 5,793 | 0.69\% |
| Computer programming, consultancy and related activities Total |  |  | 136,771 | 12.18\% | 85,699 | 10.16\% |
| Others |  |  | 680,250 | 60.57\% | 498,308 | 59.06\% |
| Net Current Assets |  |  | 80,854 | 7.20\% | 107,475 | 12.74\% |
| Grand Total |  |  | 1,123,009 | 100.00\% | 843,718 | 100.00\% |

Individual Life - Balanced Plus Fund
Appendix - 5
ULIF 024 11/12/13 SUD-LI-BL2 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | (F in 000 's) | held | (₹ in 000 s ) | held |
| Financial \& Insurance Activities | 9.40\% STCIFIN 01 Oct 2018 <br> ICICI Bank Ltd. <br> HDFC Bank Ltd. <br> Housing Development Finance <br> Corporation Ltd. <br> Axis Bank Limited <br> State Bank of India <br> Coal India Limited <br> IndusInd Bank Limited <br> 9.43\% TATA Sons - 02-June-2019 <br> Bank of Baroda <br> 8.99\% TATA Sons - 07-Jun-2020 <br> Yes Bank Limited <br> 10.35\% L \& T Finance Ltd. - 27 - <br> Mar-2024 <br> 9.70\% M\&M Financial Services Ltd. <br> - 24-Apr-2023 <br> Infrastructure Development <br> Finance Company Limited | NCD | 20,387 | 1.55\% |  |  |
|  |  | Equity | 21,476 | 1.63\% |  |  |
|  |  | Equity | 18,199 | 1.38\% |  |  |
|  |  | Equity | 13,820 | 1.05\% |  | - |
|  |  | Equity | 15,687 | 1.19\% |  |  |
|  |  | Equity | 11,072 | 0.84\% |  |  |
|  |  | Equity | 7,153 | 0.54\% |  |  |
|  |  | Equity | 9,192 | 0.70\% | - |  |
|  |  | NCD | 5,208 | 0.40\% |  |  |
|  |  | Equity |  |  |  |  |
|  |  | NCD | 5,138 | 0.39\% |  |  |
|  |  | Equity |  |  |  |  |
|  |  | NCD | 2,195 | 0.17\% |  | - |
|  |  | NCD | 2,111 | 0.16\% |  | - |
|  |  | Equity | - |  |  |  |
| Financial \& Insurance Activities Total |  |  | 131,638 | 10.01\% |  |  |
| Infrastructure | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 30,575 | 2.33\% | 10,990 | 1.13\% |
|  | 9.61\% Power Finance Corporation <br> - 29-Jun-2021 | NCD | 21,175 | 1.61\% | - | - |
|  | 8.23\% REC - 23-Jan-2025 | NCD | 14,951 | 1.14\% | 14,988 | 1.53\% |
|  | 9.57\% IRFC - 31-May-2021 | NCD | 10,649 | 0.81\% | 10,687 | 1.09\% |
|  | 8.52\% PFC 09-Dec-2019 | NCD | 10,141 | 0.77\% | 10,087 | 1.03\% |
|  | 9.38\% REC - 06-Sep-2016 | NCD | 8,034 | 0.61\% | 8,113 | 0.83\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 7,213 | 0.55\% | 7,176 | 0.73\% |
|  | 9.90\% NABARD - 30-Mar-2017 | NCD | 6,115 | 0.47\% | 6,178 | 0.63\% |
|  | Bharti Airtel Limited | Equity | 5,411 | 0.41\% | 6,853 | 0.70\% |
|  | 9.48\% Power Finance Corporation <br> - 15-Apr-2022 | NCD | 5,276 | 0.40\% | 5,305 | 0.54\% |
|  | Power Grid Corporation of India Limited | Equity | 10,224 | 0.78\% | 4,575 | 0.47\% |
|  | Infrastructure Development Finance Company Limited | Equity |  |  | 4,124 | 0.42\% |
|  | 8.6500\% IRFC - 15-Jan-2024 | NCD | 3,091 | 0.24\% | 3,095 | 0.32\% |
|  | 9.35\% Power Grid Corporation -29-Aug-2027 | NCD | 2,155 | 0.16\% |  |  |
|  | Idea Cellular Limited | Equity | - |  | 3,680 | 0.38\% |
|  | Tata Communications Ltd. | Equity | - |  | 1,688 | 0.17\% |
|  | Power Finance Corporation Limited | Equity | - |  | 2,457 | 0.25\% |
|  | Tata Power Co. Ltd. | Equity | - |  | 4,626 | 0.47\% |
| Infrastructure Total |  |  | 135,010 | 0.10 | 104,622 | 10.71\% |
| Others |  |  | 946,095 | 71.94\% | 769,896 | 78.84\% |
| Net Current Assets |  |  | 102,295 | 7.78\% | 102,008 | 10.45\% |
| Grand Total |  |  | 1,315,038 | 100.00\% | 976,526 | 100.00\% |

## ULIP Disclosures

Appendix - 5
Individual Life - Income Fund
ULIF 020 11/12/13 SUD-LI-BN2 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\begin{gathered} \text { \% of assets } \\ \text { held } \end{gathered}$ | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \\ \hline \end{gathered}$ |
|  |  |  | ( $₹$ in 000 's) |  | ( $₹$ in 000 's) |  |
| Infrastructure | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 15,288 | 2.08\% | - | - |
|  | 8.23\% REC - 23-Jan-2025 | NCD | 14,951 | 2.03\% | - | - |
|  | 9.38\% REC - 06-Sep-2016 | NCD | 13,055 | 1.77\% | - | - |
|  | 9.35\% Power Grid Corporation -29-Aug-2027 | NCD | 12,931 | 1.76\% | - | - |
|  | 9.57\% IRFC - 31-May-2021 | NCD | 10,649 | 1.45\% |  |  |
|  | 9.61\% Power Finance Corporation - 29-Jun-2021 | NCD | 10,588 | 1.44\% |  |  |
|  | 9.00\% NTPC Limited - 25 -Jan2024 | NCD | 5,197 | 0.71\% | - | - |
|  | 9.35\% Power Grid Corporation -29-Aug-2018 | NCD | 2,058 | 0.28\% | - | - |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 2,061 | 0.28\% | - | - |
| Infrastructure Total |  |  | 86,778 | 11.80\% | - | - |
| Others |  |  | 584,327 | 79.42\% | 533,251 | 89.52\% |
| Net Current Assets |  |  | 64,604 | 8.78\% | 62,448 | 10.48\% |
| Grand Total |  |  | 735,709 | 100.00\% | 595,699 | 100.00\% |

Discontinued Policies Fund ULIF 018 03/06/11 SUD-UL-DP1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | (₹ in 000's) |  | ( $₹$ in 000 's) |  |
| Others |  |  | 4,416,392 | 103.86\% | 3,624,412 | 98.79\% |
| Net Current Assets |  |  | $(164,063)$ | (3.86\%) | 44,224 | 1.21\% |
| Grand Total |  |  | 4,252,329 | 100.00\% | 3,668,636 | 100.00\% |

Individual Pension Fund - Equity ULIF 005 31/03/09 SUD-PI-EQ1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets held | Market value | \% of assets held |
|  |  |  | ( $₹$ in 000 's) |  | ( $₹$ in 000's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 12,294 | 5.90\% | 17,810 | 5.06\% |
|  | HDFC Bank Ltd. | Equity | 12,479 | 5.99\% | 16,005 | 4.54\% |
|  | Axis Bank Limited | Equity | 6,411 | 3.08\% | 13,128 | 3.73\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 8,274 | 3.97\% | 11,162 | 3.17\% |
|  | Yes Bank Limited | Equity | 2,682 | 1.29\% | 9,381 | 2.66\% |
|  | State Bank of India | Equity | 2,560 | 1.23\% | 9,261 | 2.63\% |
|  | IndusInd Bank Limited | Equity | 1,935 | 0.93\% | - | - |
|  | Kotak Mahindra Bank Limited | Equity | 1,702 | 0.82\% | - | - |
|  | Bank of Baroda | Equity | - | - | 3,270 | 0.93\% |
| Financial \& Insurance Activities Total |  |  | 48,337 | 23.20\% | 80,017 | 22.72\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 16,964 | 8.14\% | 21,766 | 6.18\% |
|  | Tata Consultancy Services Limited | Equity | 8,846 | 4.25\% | 13,051 | 3.71\% |
|  | HCL Technologies Ltd. | Equity | 5,578 | 2.68\% | 11,620 | 3.30\% |
|  | Wipro Ltd. | Equity | 2,088 | 1.00\% | 5,848 | 1.66\% |
|  | Tech Mahindra Limited | Equity | 2,755 | 1.32\% | 5,541 | 1.57\% |
| Computer programming, consultancy and related activities Total |  |  | 36,231 | 17.39\% | 57,826 | 16.42\% |
| Others |  |  | 108,629 | 52.13\% | 214,076 | 60.78\% |
| Net Current Assets |  |  | 15,180 | 7.28\% | 321 | 0.09\% |
| Grand Total |  |  | 208,377 | 100.00\% | 352,240 | 100.00\% |

Individual Pension Fund - Growth
ULIF 006 31/03/09 SUD-PI-GR 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | \% of assets | Market value | \% of assets |
|  |  |  | ( $₹$ in 000 's) | held | ( $₹$ in 000 's) | held |
| Financial \& Insurance Activities | ICICI Bank Ltd. | Equity | 11,702 | 5.65\% | 15,601 | 4.54\% |
|  | HDFC Bank Ltd. | Equity | 5,998 | 2.90\% | 13,500 | 3.93\% |
|  | Housing Development Finance Corporation Ltd. | Equity | 9,453 | 4.56\% | 13,223 | 3.84\% |
|  | Axis Bank Limited | Equity | 6,129 | 2.96\% | 14,005 | 4.07\% |
|  | State Bank of India | Equity | 4,167 | 2.01\% | 10,135 | 2.95\% |
|  | IndusInd Bank Limited | Equity | 6,228 | 3.01\% | 8,361 | 2.43\% |
|  | 9.45\% State Bank of India - 16- <br> Mar-2026 | NCD | 798 | 0.39\% | 800 | 0.23\% |
| Financial \& Insurance Activities Total |  |  | 44,475 | 21.47\% | 75,625 | 21.99\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 13,489 | 6.51\% | 19,712 | 5.73\% |
|  | Tata Consultancy Services Limited | Equity | 9,348 | 4.51\% | 9,473 | 2.75\% |
|  | HCL Technologies Ltd. | Equity | 4,118 | 1.99\% | 7,214 | 2.10\% |
|  | Wipro Ltd. | Equity | - | - | 2,015 | 0.59\% |
| Computer programming, consultancy and related activities Total |  |  | 26,955 | 13.01\% | 38,414 | 11.17\% |
| Manufacture of coke and refined petroleum products | 10.25\% IOC - 18-Jul-2016 | NCD | 2,012 | 0.97\% | - | - |
|  | 11\% IOC-10-Sep-2018 | NCD | 8,517 | 4.11\% | - | - |
|  | Reliance Industries Ltd. | Equity | 8,260 | 3.99\% | - | - |
|  | Indian Oil Corporation Ltd. | Equity | 1,968 | 0.95\% | - | - |
| Manufacture of coke and refined petroleum products Total |  |  | 20,757 | 10.02\% | - | - |
| Infrastructure | Bharti Airtel Limited | Equity | - | - | 9,431 | 2.74\% |
|  | 10.10\% Power Grid Corporation -12-Jun-2015 | NCD | - | - | 8,775 | 2.55\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 6,536 | 1.90\% |
|  | 9.38\% REC - 06-Sep-2016 | NCD | - | - | 5,070 | 1.47\% |
|  | 10.95\% REL GAS - 06-Jan-2019 | NCD | - | - | 3,253 | 0.95\% |
|  | Idea Cellular Limited | Equity | - | - | 2,760 | 0.80\% |
|  | 8.7\% Power Finance Corporation - <br> 14-May-2015 | NCD | - | - | 1,000 | 0.29\% |
| Infrastructure Total |  |  | - | - | 36,825 | 10.71\% |
| Others <br> Net Current Assets |  |  | 114,480 | 55.27\% | 189,386 | 55.07\% |
|  |  |  | 476 | 0.23\% | 3,674 | 1.07\% |
| Grand Total |  |  | 207,143 | 100.00\% | 343,924 | 100.00\% |

Individual Pension Fund - Balanced
ULIF 007 31/03/09 SUD-PI-BL1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value ( $₹$ in 000 's) | $\%$ of assets held | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \end{gathered}$ |
|  |  |  |  |  | ( $₹$ in 000 's) |  |
| Infrastructure | 9.38\% REC - 06-Sep-2016 | NCD | 7,029 | 5.85\% | 7,099 | 3.58\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 5,460 | 4.54\% | 5,495 | 2.77\% |
|  | 9.80\% IL \& FS - 30-May-2022 | NCD | 2,141 | 1.78\% | 2,156 | 1.09\% |
|  | Power Grid Corporation of India Limited | Equity | 1,739 | 1.45\% | 1,816 | 0.92\% |
|  | Bharti Airtel Limited | Equity | 842 | 0.70\% | 1,770 | 0.89\% |
|  | Infrastructure Development Finance Company Limited | Equity |  |  | 1,670 | 0.84\% |
|  | 10.95\% REL GAS - 06-Jan-2019 | NCD | 1,073 | 0.89\% | 1,084 | 0.55\% |
|  | Tata Communications Ltd. | Equity | - | - | 844 | 0.43\% |
|  | 8.7\% Power Finance Corporation - <br> 14-May-2015 | NCD | - | - | 4,999 | 2.52\% |
|  | 8.2000\% IRFC - 27-Apr-2015 | NCD | - | - | 2,999 | 1.51\% |
|  | 10.10\% Power Grid Corporation -12-Jun-2015 | NCD | - | - | 1,254 | 0.63\% |
| Infrastructure Total |  |  | 18,284 | 15.21\% | 31,186 | 15.74\% |

## ULIP Disclosures

Appendix - 5

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\begin{gathered} \text { \% of assets } \\ \text { held } \end{gathered}$ | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \end{gathered}$ |
|  |  |  | ( $₹$ in 000 's) |  | (₹ in 000's) |  |
| Financial \& Insurance Activities | Housing Development Finance Corporation Ltd. | Equity | 1,957 | 0.94\% | - | - |
|  | HDFC Bank Ltd. | Equity | 2,142 | 1.03\% | - | - |
|  | ICICI Bank Ltd. | Equity | 1,958 | 0.95\% | - | - |
|  | Axis Bank Limited | Equity | 1,777 | 0.86\% | - | - |
|  | 9.45\% State Bank of India - 16-Mar-2026 | NCD | 1,597 | 0.77\% | - | - |
|  | State Bank of India | Equity | 1,232 | 0.59\% | - | - |
|  | IndusInd Bank Limited | Equity | 1,210 | 0.58\% | - | - |
|  | Coal India Limited | Equity | 584 | 0.28\% | - | - |
| Financial \& Insurance Activities Total |  |  | 12,457 | 0.06 | - | - |
| Others |  |  | 86,460 | 0.72 | 159,211 | 80.36\% |
| Net Current Assets |  |  | 3,011 | 2.50\% | 7,721 | 3.90\% |
| Grand Total |  |  | 120,212 | 100.00\% | 198,118 | 100.00\% |

Individual Pension Fund - Bond
ULIF 008 31/03/09 SUD-PI-BN1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | (₹ in 000's) |  | (₹ in 000's) |  |
| Infrastructure | 9.35\% Power Grid Corporation -29-Aug-2027 | NCD | 2,155 | 5.54\% | 2,165 | 4.07\% |
|  | 9.70\% NABARD - 06-Jun-2016 | NCD | 2,006 | 5.16\% | 2,029 | 3.81\% |
|  | 10.95\% REL GAS - 06-Jan-2019 | NCD | 1,073 | 2.76\% | 1,084 | 2.04\% |
|  | 9.90\% NABARD - 30-Mar-2017 | NCD | 1,019 | 2.62\% | 1,030 | 1.93\% |
|  | 9.02\% REC - 18-Jun-2019 | NCD | 1,030 | 2.65\% | 1,025 | 1.93\% |
|  | 8.7\% Power Finance Corporation - <br> 14-May-2015 | NCD | - | - | 1,000 | 1.88\% |
|  | 8.2000\% IRFC - 27-Apr-2015 | NCD | - | - | 1,000 | 1.88\% |
| Infrastructure Total |  |  | 7,283 | 18.73\% | 9,333 | 17.53\% |
| Others <br> Net Current Assets |  |  | 30,159 | 77.58\% | 41,996 | 78.90\% |
|  |  |  | 1,435 | 3.69\% | 1,901 | 3.57\% |
| Grand Total |  |  | 38,877 | 100.00\% | 53,230 | 100.00\% |

Individual Pension - Apex Equity
ULIF 013 20/01/10 SUD-PA-EQ1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | (₹ in 000's) |  | ( $₹$ in 000's) |  |
| Financial \& Insurance Activities | ICICI Bank Ltd. <br> Axis Bank Limited HDFC Bank Ltd. IndusInd Bank Limited <br> State Bank of India Housing Development Finance Corporation Ltd. <br> Coal India Limited Infrastructure Development Finance Company Limited | Equity | 24,493 | 6.48\% | 46,852 | 5.97\% |
|  |  | Equity | 14,917 | 3.95\% | 30,579 | 3.89\% |
|  |  | Equity | 18,102 | 4.79\% | 20,965 | 2.67\% |
|  |  | Equity | 9,372 | 2.48\% | 29,846 | 3.80\% |
|  |  | Equity | 6,692 | 1.77\% | 32,166 | 4.10\% |
|  |  | Equity | 11,802 | 3.12\% | 24,176 | 3.08\% |
|  |  | Equity | 2,920 | 0.77\% | - |  |
|  |  | Equity | - | - | - |  |
| Financial \& Insurance Activities Total |  |  | 88,298 | 23.38\% | 184,584 | 23.51\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 29,410 | 7.79\% | 57,167 | 7.28\% |
|  | Tata Consultancy Services Limited | Equity | 16,155 | 4.28\% | 30,928 | 3.94\% |
|  | HCL Technologies Ltd. | Equity | 8,336 | 2.21\% | 19,843 | 2.53\% |
|  | Wipro Ltd. | Equity | 3,739 | 0.99\% | 23,425 | 2.98\% |
|  | Tech Mahindra Limited | Equity | - | - | 2,267 | 0.29\% |
| Computer programming, consultancy and related activities Total |  |  | 57,640 | 15.26\% | 133,630 | 17.02\% |
| Others <br> Net Current Assets |  |  | 210,771 | 55.80\% | 484,994 | 61.76\% |
|  |  |  | 21,029 | 5.57\% | $(17,951)$ | (2.29\%) |
| Grand Total |  |  | 377,738 | 100.00\% | 785,257 | 100.00\% |

ULIP Disclosures

Individual Pension - Apex Growth
Appendix-5
ULIF 014 20/01/10 SUD-PA-GR1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets | Market value | $\%$ of assets |
|  |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {c }}$ ) | held | ( $\mathrm{F}^{\text {in }} 000 \mathrm{l}$ ') | held |
| Financial \& Insurance Activities | ICICI Bank Ltd. <br> HDFC Bank Ltd. <br> Axis Bank Limited <br> Housing Development Finance <br> Corporation Ltd. <br> State Bank of India <br> IndusInd Bank Limited <br> Yes Bank Limited <br> 10.00\% Reliance Capital - 27-Mar- <br> 2017 <br> 9.90\% HDB Fin. Ser. - 17-Apr-2017 <br> 9.90\% TATA Sons - 18-Mar-2016 <br> Kotak Mahindra Bank Limited <br> 8.99\% TATA Sons - 07-Jun-2020 <br> 10.35\% Reliance Capital - 20-Jul- <br> 2015 | Equity | 11,880 | 2.82\% | 35,399 | 4.09\% |
|  |  | Equity | 21,193 | 5.03\% | 38,643 | 4.47\% |
|  |  | Equity | 17,766 | 4.22\% | 31,091 | 3.59\% |
|  |  | Equity | 14,319 | 3.40\% | 24,539 | 2.84\% |
|  |  | Equity | 7,671 | 1.82\% | 17,756 | 2.05\% |
|  |  | Equity | 8,114 | 1.93\% | 11,860 | 1.37\% |
|  |  | Equity | 6,920 | 1.64\% | 15,499 | 1.79\% |
|  |  | NCD | 5,108 | 1.21\% | 5,174 | 0.60\% |
|  |  | NCD | 5,101 | 1.21\% | 5,151 | 0.60\% |
|  |  | NCD |  |  | 5,067 | 0.59\% |
|  |  | Equity | 2,042 | 0.48\% |  |  |
|  |  | NCD |  |  | 8,231 | 0.95\% |
|  |  | NCD | - | - | 5,026 | 0.58\% |
| Financial \& Insurance Activities Total |  |  | 100,114 | 23.76\% | 203,436 | 23.52\% |
| Computer programming, consultancy and related activities | Infosys Technologies Ltd. | Equity | 32,480 | 7.71\% | 48,981 | 5.66\% |
|  | Tata Consultancy Services Limited | Equity | 16,233 | 3.85\% | 27,432 | 3.17\% |
|  | HCL Technologies Ltd. | Equity | 8,110 | 1.92\% | 20,551 | 2.38\% |
|  | Tech Mahindra Limited | Equity |  |  | 17,556 | 2.03\% |
|  | Wipro Ltd. | Equity | 3,668 | 0.87\% | 11,319 | 1.31\% |
| Computer programming, consultancy and related activities Total |  |  | 60,491 | 14.36\% | 125,839 | 14.55\% |
| Infrastructure | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 17,471 | 4.15\% | 43,961 | 5.08\% |
|  | Bharti Airtel Limited | Equity | 6,490 | 1.54\% | 22,615 | 2.61\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | 7,528 | 1.79\% | 7,552 | 0.87\% |
|  | Power Grid Corporation of India Limited | Equity | 7,094 | 1.68\% | 14,670 | 1.70\% |
|  | Infrastructure Development Finance Company Limited | Equity |  |  | 6,177 | 0.71\% |
|  | 10.25\% REL GAS - 22-Aug-2021 | NCD | 5,434 | 1.29\% | 5,464 | 0.63\% |
|  | 9.98\% IL \& FS - 05-Dec-2021 | NCD | 5,368 | 1.27\% | 5,414 | 0.63\% |
|  | Tata Communications Ltd. | Equity | - | - | 4,642 | 0.54\% |
|  | Power Finance Corporation Limited | Equity | - | - | 9,557 | 1.11\% |
|  | 8.7\% Power Finance Corporation - <br> 14-May-2015 |  | - | - | 20,997 | 2.43\% |
| Infrastructure Total |  |  | 49,385 | 11.72\% | 141,049 | 16.31\% |
| Others <br> Net Current Assets |  |  | $\begin{array}{r} 220,612 \\ (9,244) \end{array}$ | $\begin{aligned} & \text { 52.36\% } \\ & \text { (2.19\%) } \end{aligned}$ | $\begin{array}{r} 402,469 \\ (7,912) \end{array}$ | $\begin{aligned} & 46.53 \% \\ & (0.91 \%) \end{aligned}$ |
| Grand Total |  |  | 421,358 | 100.00\% | 864,881 | 100.00\% |
| Individual Pension - Apex Balanced ULIF 015 20/01/10 SUD-PA-BL1 142 |  |  |  |  |  |  |
| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
|  |  |  | Market value | $\%$ of assets held | Market value | $\%$ of assets held |
|  |  |  | ( $\mathrm{F}^{\text {in }} 000 \mathrm{l}$ ) |  | ( $\mathrm{F}^{\text {in }} 000$ 's) |  |
| Financial \& Insurance Activities | Housing Development Finance Corporation Ltd. | Equity | 7,323 | 3.78\% | 11,215 | 2.90\% |
|  | HDFC Bank Ltd. | Equity | 5,998 | 3.10\% | 11,761 | 3.04\% |
|  | ICICI Bank Ltd. | Equity | 6,508 | 3.36\% | 8,676 | 2.24\% |
|  | State Bank of India | Equity | 4,507 | 2.33\% | 8,065 | 2.08\% |
|  | 8.99\% TATA Sons - 07-Jun-2020 | NCD | 5,138 | 2.65\% | 5,144 | 1.33\% |
|  | 9.90\% TATA Sons - 18-Mar-2016 | NCD |  | - | 5,067 | 1.31\% |
|  | Axis Bank Limited | Equity | 4,442 | 2.29\% | 11,204 | 2.89\% |
|  | Induslnd Bank Limited | Equity | 2,818 | 1.45\% | 8,162 | 2.11\% |
|  | 10.35\% Reliance Capital -20-Jul-2015 | NCD | - | - | 5,026 | 1.30\% |
|  | Union KBC Liquid Fund - Growth Option - Direct Plan | MF | - | - | 1 |  |
|  | BOI AXA Liquid Fund- Direct PlanGrowth | MF | - | - | 1 | 0.00\% |
| Financial \& Insurance Activities Total |  |  | 36,734 | 18.96\% | 74,322 | 19.19\% |

Appendix - 5

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\begin{aligned} & \% \text { of assets } \\ & \text { held } \end{aligned}$ | Market value | $\begin{gathered} \% \text { of assets } \\ \text { held } \end{gathered}$ |
|  |  |  | (F in 000's) |  | (F in 000's) |  |
| Infrastructure | 8.7\% Power Finance Corporation - <br> 14-May-2015 | NCD | - | - | 13,998 | 3.61\% |
|  | 10.40\% Reliance Ports And <br> Terminals Ltd. - 18-Jul-2021 | NCD | - | - | 10,990 | 2.84\% |
|  | $9.98 \%$ IL \& FS - 05-Dec-2021 | NCD | - | - | 10,827 | 2.80\% |
|  | Bharti Airtel Limited | Equity | - | - | 5,703 | 1.47\% |
|  | 10.25\% REL GAS - 22-Aug-2021 | NCD | - | - | 5,464 | 1.41\% |
|  | Idea Cellular Limited | Equity | - | - | 5,278 | 1.36\% |
|  | Power Grid Corporation of India Limited | Equity | - | - | 5,084 | 1.31\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | - | - | 2,517 | 0.65\% |
|  | Tata Communications Ltd. | Equity | - | - | 1,719 | 0.44\% |
|  | Infrastructure Development <br> Finance Company Limited | Equity | - | - | 551 | 0.14\% |
| Infrastructure Total |  |  | - | - | 62,131 | 16.04\% |
| Others |  |  | 157,382 | 81.23\% | 245,389 | 63.37\% |
| Net Current Assets |  |  | (365) | (0.19\%) | 5,418 | 1.40\% |
| Grand Total |  |  | 193,751 | 100.00\% | 387,260 | 100.00\% |

Individual Pension - Apex Bond ULIF 016 20/01/10 SUD-PA-BN1 142

| Industry | Security Name | Asset <br> Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | $\%$ of assets held |
|  |  |  | ( $₹$ in 000's) |  | (₹ in 000's) |  |
| Infrastructure | 9.35\% Power Grid Corporation -29-Aug-2027 | NCD | 3,233 | 5.22\% | 8,661 | 4.92\% |
|  | 10.40\% Reliance Ports And Terminals Ltd. - 18-Jul-2021 | NCD | 3,276 | 5.29\% | 10,990 | 6.24\% |
|  | 9.70\% NABARD - 06-Jun-2016 | NCD | 3,009 | 4.85\% | 3,044 | 1.73\% |
|  | 8.7\% Power Finance Corporation - <br> 14-May-2015 | NCD | - | - | 9,999 | 5.68\% |
|  | $\begin{aligned} & \text { 9.00\% NTPC Limited - 25-Jan- } \\ & 2024 \end{aligned}$ | NCD | - | - | 5,211 | 2.96\% |
|  | 8.8\% Power Grid Corporation - 29-Sep-2016 | NCD | - | - | 1,259 | 0.71\% |
| Infrastructure Total |  |  | 9,518 | 15.36\% | 39,164 | 22.24\% |
| Others |  |  | 51,235 | 82.67\% | 130,545 | 74.14\% |
| Net Current Assets |  |  | 1,225 | 1.98\% | 6,379 | 3.62\% |
| Grand Total |  |  | 61,978 | 100.00\% | 176,088 | 100.00\% |

Group Debt Fund
ULGF 003 20/03/15 SUD-GN-BN1 142

| Industry | Security Name | Asset Type | As at March, 2016 |  | As at March, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market value | $\%$ of assets held | Market value | \% of assets held |
|  |  |  | (₹ in 000's) |  | (₹ in 000's) |  |
| Infrastructure | $\begin{array}{\|l\|} \hline 9.00 \% \text { NTPC Limited - } 25 \text {-Jan- } \\ 2024 \\ 8.23 \% \text { REC - } 23 \text { - Jan- } 2025 \\ \hline \end{array}$ | NCD <br> NCD | $\begin{aligned} & 5,197 \\ & 4,984 \end{aligned}$ | $\begin{aligned} & 6.36 \% \\ & 6.10 \% \end{aligned}$ | - | - |
| Infrastructure Total |  |  | 10,181 | 12.46\% | - | - |
| Housing Sector | 9.00\% LIC Housing Finance - 23- <br> Nov-2020 <br> 9.24\% HDFC - 24-Jun-2024 | $\begin{aligned} & \mathrm{NCD} \\ & \mathrm{NCD} \end{aligned}$ | $\begin{aligned} & 5,151 \\ & 3,164 \end{aligned}$ | $\begin{aligned} & 6.30 \% \\ & 3.87 \% \end{aligned}$ |  |  |
| Housing Sector Total |  |  | 8,315 | 10.18\% | - | - |
| Others <br> Net Current Assets |  |  | 60,460 | 73.99\% | - | - |
|  |  |  | 2,762 | 3.38\% | - | - |
| Grand Total |  |  | 81,718 | 100.00\% | - | - |

## ULIP Disclosures

Name of the Insurer: Star Union Dai-ichi Life Insurance Company Limited
Appendix - 5 Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 Enclosure F : Unclaimed Redemption of Units
( $₹$ in 000 's)

| Fund Name | SFIN | As at March 31, 2016 |  | As at March 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Units | Value | Units | Value |
| Linked Life |  |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 454 | 13,090 | 1,680 | 49,136 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 112 | 1,645 | 464 | 6,873 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 336 | 8,724 | 1,269 | 33,851 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | - | - | - | - |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 436 | 8,143 | 1,548 | 29,521 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | - | - | - | - |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 5,308 | 81,069 | 1,703 | 29,437 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 789 | 12,448 | 391 | 5,887 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 5,667 | 88,707 | 1,253 | 21,292 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 2,674 | 42,641 | 1,053 | 17,410 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | - | - | - | - |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | - | - | - | - |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | - | - | - | - |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | - | - | - | - |
| Linked Pension |  |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 868 | 21,799 | 1,767 | 44,403 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 227 | 3,361 | 400 | 5,901 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 950 | 21,169 | 1,900 | 42,373 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 716 | 13,019 | 1,540 | 28,020 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 1,334 | 22,163 | 2,216 | 38,542 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 212 | 3,183 | 459 | 6,788 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 1,518 | 24,971 | 2,490 | 41,932 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 910 | 14,720 | 1,404 | 22,996 |
| Total |  | 22,510 | 380,851 | 21,538 | 424,362 |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure G: Highest, Lowest \& Closing NAV for the FY 2015-2016

| Fund Names | SFIN | Closing NAV 31 st March 2016 | Lowest NAV | Highest NAV |
| :---: | :---: | :---: | :---: | :---: |
| Linked Life |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 28.6733 | 25.9991 | 25.9991 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 16.8051 | 15.6268 | 15.6268 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 27.2890 | 25.1569 | 25.1569 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 15.0556 | 14.3249 | 14.3249 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 20.3124 | 19.3430 | 19.3430 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 14.0502 | 13.0337 | 13.0337 |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 15.7928 | 14.2590 | 14.2590 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 16.1643 | 15.0147 | 15.0147 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 16.2449 | 14.9012 | 14.9012 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 16.3886 | 15.2971 | 15.2971 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 12.5527 | 11.3974 | 11.3974 |
| Individual Life - Growth Plus Fund | ULIF $02311 / 12 / 13$ SUD-LI-GR2 142 | 12.6161 | 11.6095 | 11.6095 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 12.6767 | 12.0282 | 12.0282 |
| Individual Life - Income Fund | ULIF $02011 / 12 / 13$ SUD-LI-BN2 142 | 12.4371 | 11.5937 | 11.5937 |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | 10.3442 | 10.0000 | 10.0000 |
| Linked Pension |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 24.4322 | 22.1534 | 22.1534 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 16.7063 | 15.5592 | 15.5592 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 21.9785 | 20.2965 | 20.2965 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 19.5164 | 18.4986 | 18.4986 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 15.6815 | 14.1595 | 14.1595 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 15.8729 | 14.7921 | 14.7921 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 15.9140 | 14.6737 | 14.6737 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 16.1345 | 15.0123 | 15.0123 |

Enclosure G: Highest, Lowest \& Closing NAV for the FY 2014-2015

| Fund Names | SFIN | Closing NAV 31 st March 2015 | Lowest NAV | Highest NAV |
| :---: | :---: | :---: | :---: | :---: |
| Linked Life |  |  |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 31.2013 | 23.9678 | 32.7602 |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 15.6494 | 13.7643 | 15.6494 |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 28.5981 | 22.3165 | 29.6700 |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 14.7571 | 12.3563 | 14.9235 |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 20.0474 | 17.0775 | 20.2637 |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 13.0310 | 11.9131 | 13.0310 |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 17.1664 | 13.3121 | 18.0220 |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 15.0692 | 13.0851 | 15.0692 |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 16.9051 | 13.3163 | 17.5530 |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 16.4837 | 13.3728 | 16.8864 |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 13.4339 | 10.6797 | 14.0353 |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 13.1157 | 10.6460 | 13.5830 |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 12.4243 | 10.4526 | 12.5550 |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 11.6641 | 10.0841 | 11.6641 |
| Linked Pension |  |  |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 26.7056 | 20.6308 | 27.9582 |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 15.5635 | 13.7601 | 15.5635 |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 23.0656 | 18.6796 | 23.8297 |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 19.2132 | 16.2239 | 19.4462 |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 17.2433 | 13.3807 | 18.0998 |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 14.8357 | 12.9359 | 14.8357 |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 16.7337 | 13.2763 | 17.3762 |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 16.3398 | 13.3398 | 16.6928 |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited

Enclosure H: Annualised Expense Ratio to average daily Assets of the Fund for the FY 2015-2016

| Fund Names | SFIN | Expense ratio (\%) |
| :---: | :---: | :---: |
| Linked Life |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 1.50\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 1.00\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 1.35\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 1.30\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 1.20\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 0.50\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 1.00\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1.00\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 1.00\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1.00\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 1.35\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 1.35\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 1.30\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 1.30\% |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | 0.40\% |
| Linked Pension |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 1.50\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 1.00\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 1.40\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 1.20\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 1.00\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 1.00\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 1.00\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 1.00\% |

Enclosure H: Annualised Expense Ratio to average daily Assets of the Fund for the FY 2014-2015

| Fund Names | SFIN | Expense ratio (\%) |
| :---: | :---: | :---: |
| Linked Life |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 1.50\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 1.00\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 1.35\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 1.30\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 1.20\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 0.50\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 1.00\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 1.00\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 1.00\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 1.00\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 1.35\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 1.35\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 1.30\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 1.30\% |
| Linked Pension |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 1.50\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 1.00\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 1.40\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 1.20\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 1.00\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 1.00\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 1.00\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 1.00\% |

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited

Enclosure I: Ratio of Gross Income to average monthly Assets of the Fund for the FY 2015-2016

| Fund Names | SFIN | Income ratio (\%) |
| :---: | :---: | :---: |
| Linked Life |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 6.98\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 8.17\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 3.18\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 3.56\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 2.47\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 8.11\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 7.73\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 8.15\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 3.24\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 0.32\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 4.75\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 2.20\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 3.71\% |
| Individual Life - Income Fund | ULIF $02011 / 12 / 13$ SUD-LI-BN2 142 | 8.02\% |
| Group Debt Fund | ULGF 003 20/03/15 SUD-GN-BN1 142 | 3.68\% |
| Linked Pension |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 7.53\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 8.12\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 3.33\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 2.53\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 8.86\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 7.22\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 4.56\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 0.68\% |

Enclosure I : Ratio of Gross Income to average monthly Assets of the Fund for the FY 2014-2015

| Fund Names | SFIN | Income ratio (\%) |
| :---: | :---: | :---: |
| Linked Life |  |  |
| Individual Life Fund - Equity Fund | ULIF 002 25/02/09 SUD-LI-EQ1 142 | 29.68\% |
| Individual Life Fund - Bond Fund | ULIF 004 25/02/09 SUD-LI-BN1 142 | 13.35\% |
| Individual Life Fund - Growth Fund | ULIF 003 25/02/09 SUD-LI-GR1 142 | 26.22\% |
| Individual Life - Express Balanced | ULIF 017 29/04/11 SUD-LX-BL1 142 | 18.41\% |
| Individual Life Fund - Balanced | ULIF 001 18/02/09 SUD-LI-BL1 142 | 17.91\% |
| Discontinued Policies Fund | ULIF 018 03/06/11 SUD-UL-DP1 142 | 9.26\% |
| Individual - Apex Equity | ULIF 009 20/01/10 SUD-LA-EQ1 142 | 25.20\% |
| Individual - Apex Bond | ULIF 012 20/01/10 SUD-LA-BN1 142 | 14.49\% |
| Individual - Apex Growth | ULIF 010 20/01/10 SUD-LA-GR1 142 | 23.95\% |
| Individual - Apex Balanced | ULIF 011 20/01/10 SUD-LA-BL1 142 | 21.22\% |
| Individual Life - Bluechip Equity Fund | ULIF 019 11/12/13 SUD-LI-EQ2 142 | 14.38\% |
| Individual Life - Growth Plus Fund | ULIF 023 11/12/13 SUD-LI-GR2 142 | 14.27\% |
| Individual Life - Balanced Plus Fund | ULIF 024 11/12/13 SUD-LI-BL2 142 | 14.39\% |
| Individual Life - Income Fund | ULIF 020 11/12/13 SUD-LI-BN2 142 | 14.75\% |
| Linked Pension |  |  |
| Individual Pension Fund - Equity | ULIF 005 31/03/09 SUD-PI-EQ1 142 | 30.78\% |
| Individual Pension Fund - Bond | ULIF 008 31/03/09 SUD-PI-BN1 142 | 13.13\% |
| Individual Pension Fund - Growth | ULIF 006 31/03/09 SUD-PI-GR1 142 | 25.88\% |
| Individual Pension Fund - Balanced | ULIF 007 31/03/09 SUD-PI-BL1 142 | 19.51\% |
| Individual Pension Fund - Apex Equity | ULIF 013 20/01/10 SUD-PA-EQ1 142 | 27.20\% |
| Individual Pension Fund - Apex Bond | ULIF 016 20/01/10 SUD-PA-BN1 142 | 14.21\% |
| Individual Pension Fund - Apex Growth | ULIF 014 20/01/10 SUD-PA-GR1 142 | 24.81\% |
| Individual Pension Fund - Apex Balanced | ULIF 015 20/01/10 SUD-PA-BL1 142 | 21.77\% |

## ULIP Disclosures

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Appendix - 5
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure J : Provision for Doubtful Debts on Assets of the respective Funds
( $₹$ in 000 's)
Financial Year 2015-2016 : Nil

Financial Year 2014-2015 : Ni

| Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited |  |  |  |  |  |  |  | Appendix - 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008 <br> Enclosure K : Fundwise and Class wise Appreciation /(Depreciation) in Value of Investments as at 31 st March, 2016 |  |  |  |  |  |  |  | ( $\begin{aligned} & \text { in } \\ & \text { 000 }\end{aligned}$ |
|  |  |  |  |  |  |  |  |  |
| Particulars | Individual Life Fund Equity Fund | Individual Life Fund Bond Fund | Individual Life Fund Growth Fund | Individual Life Fund Balanced | Individual - Apex Equity | Individual - Apex Bond | Individual - Apex Growth | Individual - Apex Balanced |
|  | $\begin{gathered} \text { ULIF } 002 \\ 25 / 02 / 09 \\ \text { SUD-LI-EQ1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 004 \\ 25 / 02 / 09 \\ \text { SUD-LI-BN1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 003 \\ \text { 2L/02/09 } \\ \text { SUD-LI-GR1 } 142 \end{gathered}$ | $\begin{gathered} \text { ULIF } 001 \\ \text { 18/02/09 } \\ \text { SUD-LI-BL. } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 009 \\ 20 / 01 / 10 \\ \text { SUD-LA-EQ1 } 142 \end{gathered}$ | ULIF 012 20/01/10 SUD-LA-BN1 142 | $\begin{gathered} \hline \text { ULIF } 010 \\ 20 / 01 / 10 \\ \text { SUD-LA-GR1 } 142 \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 011 \\ 20 / 01 / 10 \\ \text { SUD-LA-BL1 } 142 \end{gathered}$ |
| Approved Investments |  |  |  |  |  |  |  |  |
| Government Bonds | - | 26 | 9,218 | 5,108 | - | 24,773 | 24,944 | 35,202 |
| Corporate Bonds | - | 726 | 522 | 58 | - | 22,428 | 17,443 | 22,619 |
| Infrastructure Bonds | - | 539 | 1,935 | (183) | - | 16,658 | 13,908 | 16,712 |
| Equity | 105,022 | - | 259,243 | 15,915 | 1,085,130 | - | 1,052,687 | 470,049 |
| Money Market | - | - |  | - | - | - | - | - |
| Mutual Funds | 19 | - | 109 | 2 | 1,521 | - | - | - |
| Deposit with banks | - | - |  | - | - | - | - | - |
| Total | 105,041 | 1,291 | 271,027 | 20,900 | 1,086,651 | 63,859 | 1,108,982 | 544,582 |
| Other Investments |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | 226 | - | - | 1,105 | 848 | 2,425 |
| Infrastructure Bonds | - | - | - | - | - | - | - | - |
| Equity | 4,006 | - | 3,724 | - | - | - | 49,372 | 28,409 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | 23 | - | 4 | - | 162 | - | - | - |
| Total | 4,029 | - | 3,954 | - | 162 | 1,105 | 50,220 | 30,834 |
| Grand Total | 109,070 | 1,291 | 274,981 | 20,900 | 1,086,813 | 64,964 | 1,159,202 | 575,416 |



|  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Appendix-5 } \\ (₹ \text { in } 000 \text { 's) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Individual Pension Fund - Equity | Individual Pension <br> Fund - Bond | Individual Pension Fund - Growth | Individual Pension Fund - Balanced | Individual Pension Fund - Apex Equity | Individual Pension <br> Fund - Apex Bond | Individual Pension Fund - Apex Growth | Individual Pension Fund - Apex Balanced |
|  | $\begin{gathered} \text { ULIF } 005 \text { 31/03/09 } \\ \text { SUD-PI-EQ1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ULIF } 008 \text { 31/03/09 } \\ \text { SUD-PI-BN1 } 142 \end{gathered}$ | $\begin{aligned} & \hline \text { ULIF } 006 \text { 31/03/09 } \\ & \text { SUD-PI-GR1 } 142 \end{aligned}$ | $\begin{gathered} \text { ULIF } 007 \text { 31/03/09 } \\ \text { SUD-PI-BL1 } 142 \end{gathered}$ | $\begin{aligned} & \hline \text { ULIF } 01320 / 01 / 10 \\ & \text { SUD-PA-EQ1 } 142 \end{aligned}$ | $\begin{aligned} & \hline \text { ULIF 016 20/01/10 } \\ & \text { SUD-PA-BN1 } 142 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { ULIF } 014 \text { 20/01/10 } \\ & \text { SUD-PA-GR1 } 142 \end{aligned}$ | ULIF 015 20/01/10 SUD-PA-BL1 142 |
| Approved Investments |  |  |  |  |  |  |  |  |
| Government Bonds | - | 450 | 817 | 2,236 | - | 425 | 1,090 | 809 |
| Corporate Bonds | - | 110 | (236) | 608 | - | 297 | 698 | 612 |
| Infrastructure Bonds | - | 168 | (108) | 334 | - | 391 | 1,942 | 1,055 |
| Equity | 53,559 | - | 42,871 | 7,037 | 77,685 | - | 93,791 | 22,664 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | 3 | - | - | - | 2 | - | - | - |
| Deposit with banks | - |  | - | - | - | - | - |  |
| Total | 53,562 | 728 | 43,344 | 10,215 | 77,687 | 1,113 | 97,521 | 25,140 |
| Other Investments |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | 71 | 64 | 113 |
| Infrastructure Bonds | - | - | - | - | - | - | - | - |
| Equity | 1,533 | - | - | - | - | - | 4,018 | - |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | 3 | - | - | - | 3 | 1 | - | - |
| Total | 1,536 | - | - | - | 3 | 72 | 4,082 | 113 |
| Grand Total | 55,098 | 728 | 43,344 | 10,215 | 77,690 | 1,185 | 101,603 | 25,253 |


Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure K : Fundwise and Class wise Appreciation /(Depreciation) in Value of Investments as at 31st March, 2015

| Enclosure K : Fundwis | Class wise Appr | iation /(Depreciatio | ) in Value of Inve | tments as at 31st | arch, 2015 |  |  | ( $\mathrm{F}^{\text {in }} 000$ 's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Individual Life Fund - Equity Fund | Individual Life Fund - Bond Fund | Individual Life Fund - Growth Fund | Individual Life Fund - Balanced | Individual Life Fund - Apex Equity | Individual Life Fund - Apex Bond | Individual Life Fund - Apex Growth | Individual Life Fund - Apex Balanced |
|  | $\begin{gathered} \hline \text { ULIF } 002 \text { 25/02/09 } \\ \text { SUD-LI-EQ1 } 142 \\ \hline \end{gathered}$ | ULIF 004 25/02/09 SUD-LI-BN1 142 | ULIF 003 25/02/09 SUD-LI-GR1 142 | ULIF 001 18/02/09 SUD-LI-BL1 142 | $\begin{aligned} & \hline \text { ULIF } 009 \text { 20/01/10 } \\ & \text { SUD-LA-EQ1 } 142 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { ULIF } 012 \text { 20/01/10 } \\ & \text { SUD-LA-BN1 } 142 \end{aligned}$ | $\begin{aligned} & \text { ULIF } 01020 / 01 / 10 \\ & \text { SUD-LA-GR1 } 142 \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { ULIF } 01120 / 01 / 10 \\ \text { SUD-LA-BL1 } 142 \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |
| Government Bonds | - | 408 | 8,980 | 5,231 | - | 24,837 | 30,072 | 38,021 |
| Corporate Bonds | - | 851 | 1,974 | 671 | - | 27,777 | 22,099 | 28,998 |
| Infrastructure Bonds | - | 524 | 2,386 | 427 | - | 19,190 | 20,172 | 22,178 |
| Equity | 195,087 | - | 365,926 | 29,229 | 1,864,380 | - | 1,622,204 | 741,871 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | 1 | 114 |  |
| Deposit with banks | - |  |  |  |  | - | - |  |
| Total | 195,087 | 1,783 | 379,266 | 35,558 | 1,864,380 | 71,805 | 1,694,661 | 831,068 |
| Other Investments |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | 96 | - | 61 | 191 | 478 |
| Infrastructure Bonds | - | - | - | - | - | - | - |  |
| Equity | 12,804 | - | 15,044 | 432 | 37,761 | - | 79,705 | 41,839 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - |
| Total | 12,804 | - | 15,044 | 528 | 37,761 | 61 | 79,896 | 42,317 |
| Grand Total | 207,891 | 1,783 | 394,310 | 36,086 | 1,902,141 | 71,866 | 1,774,557 | 873,385 | ₹ in 000 's) 



Appendix - 5

|  |  |  |  |  |  |  |  | $\begin{array}{r} \text { Appendix-5 } \\ (₹ \text { in } 000 \text { 's) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Individual Pension Fund - Equity | Individual Pension Fund - Bond | Individual Pension Fund - Growth | Individual Pension Fund - Balanced | Individual Pension Fund - Apex Equity | Individual Pension <br> Fund - Apex Bond | Individual Pension Fund - Apex Growth | Individual Pension Fund - Apex Balanced |
|  | ULIF 005 31/03/09 SUD-PI-EQ1 142 | $\begin{aligned} & \text { ULIF } 008 \text { 31/03/09 } \\ & \text { SUD-PI-BN1 } 142 \end{aligned}$ | $\begin{gathered} \hline \text { ULIF } 006 \text { 31/03/09 } \\ \text { SUD-PI-GR1 } 142 \\ \hline \end{gathered}$ | $\begin{gathered} \text { ULIF } 007 \text { 31/03/09 } \\ \text { SUD-PI-BL1 } 142 \end{gathered}$ | ULIF 013 20/01/10 SUD-PA-EQ1 142 | $\begin{aligned} & \text { ULIF } 016 \text { 20/01/10 } \\ & \text { SUD-PA-BN1 } 142 \end{aligned}$ | $\begin{aligned} & \text { ULIF } 014 \text { 20/01/10 } \\ & \text { SUD-PA-GR1 } 142 \end{aligned}$ | ULIF 015 20/01/10 SUD-PA-BL1 142 |
| Approved Investments |  |  |  |  |  |  |  |  |
| Government Bonds | - | 478 | 795 | 3,523 | - | 1,330 | 1,329 | 2,633 |
| Corporate Bonds | - | 139 | 178 | 822 | - | 974 | 1,587 | 998 |
| Infrastructure Bonds | - | 223 | (626) | 401 | - | 1,452 | 4,030 | 1,951 |
| Equity | 110,924 | - | 84,157 | 14,197 | 236,490 | - | 223,746 | 54,897 |
| Money Market | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - |
| Deposit with banks | - | - | - | - | - | - | - | - |
| Total | 110,924 | 840 | 84,504 | 18,943 | 236,490 | 3,756 | 230,692 | 60,479 |
| Other Investments |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | 96 | - | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - |
| Equity | 6,320 | - | 864 | 263 | 1,691 | - | 10,600 | 1,297 |
| Money Marke $\dagger$ | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | - | - | - |
| Total | 6,320 | - | 864 | 263 | 1,691 | 96 | 10,600 | 1,297 |
| Grand Total | 117,244 | 840 | 85,368 | 19,206 | 238,181 | 3,852 | 241,292 | 61,776 |


| (₹ in 000's) |  |
| :--- | ---: |
| Particulars | Group Debt Fund |
|  | ULGF 003 20/03/15 |
| SUD-GN-BN1 142 |  |
| Approved Investments | - |
| Government Bonds |  |
| Corporate Bonds | - |
| Infrastructure Bonds | - |
| Equity | - |
| Money Market | - |
| Mutual Funds | - |
| Deposit with banks |  |
| Total | - |
| Other Investments |  |
| Corporate Bonds | - |
| Infrastructure Bonds |  |
| Equity | - |
| Money Market | - |
| Mutual Funds |  |
| Total | - |
| Grand Total |  |

费
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008
Enclosure L : Fees Charged to Policyholder's Account for the year ended 31st March, 2016

F in 000's)

| Particulars | Linked Life |  |  |  |  |  |  |  | Current Year Total | Previous Year Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual - Apex EquityULIF 009 20/01/10SUD-LA-EQ1 142 |  | Individual Life - Growth Plus Fund |  | Individual Life - Balanced Plus Fund |  | Individual Life - Income Fund |  |  |  |
|  |  |  | $\begin{aligned} & \text { ULIF } 023 \text { 11/12/13 } \\ & \text { SUD-LI-GR2 142 } \end{aligned}$ |  | $\begin{gathered} \hline \text { ULIF } 024 \text { 11/12/13 } \\ \text { SUD-LI-BL2 } 142 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { ULIF } 020 \text { 11/12/13 } \\ \text { SUD-LI-BN2 } 142 \\ \hline \end{gathered}$ |  |  |  |
|  | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount |  |  |
| Fund Management Charges | - | 57,256 | - | 16,957 | - | 59,240 | - | 41,586 | 175,039 | 166,553 |
| Fund Admisitration Charges |  | - |  | - | $787.9{ }^{-}$ | - | . ${ }^{-}$ | - |  |  |
| Policy Administration Charges | 771.81 | 12,189 | 223.46 | 3,612 | 787.94 | 12,800 | 546.97 | 8,964 | 37,565 | 46,794 |
| Surrender Charges | - | - | - | - | - | - | - | - | - | 462 |
| Switching Charges | - | - | - | - | - | - | - | - | - | 1 |
| Partial Withdrawl Charges | - | - | - | - | - | - | - | - | - | - |
| Mortality Charges | 1,722.56 | 27,204 | 780.49 | 12,616 | 1,812.57 | 29,445 | 1,507.02 | 24,698 | 93,963 | 119,493 |
| Rider Premium Charges | 192.94 | 3,047 | 73.12 | 1,182 | 218.90 | 3,556 | 135.58 | 2,222 | 10,007 | 12,222 |
| Discontinuance Charges | 34.64 | 547 | 58.65 | 948 | 72.64 | 1,180 | 81.15 | 1,330 | 4,005 | 23,672 |
| Miscellaneous Charges | 543.79 | 8,588 | 251.73 | 4,069 | 607.76 | 9,873 | 500.77 | 8,207 | 30,737 | 50,194 |
| Total | 3,265.73 | 108,831 | 1,387.44 | 39,384 | 3,499.81 | 116,094 | 2,771.50 | 87,007 | 351,316 | 419,392 |


|  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { pendix - } 5 \\ & (₹ \text { in } 000 \text { 's) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Linked Pension |  |  |  |  |  |  |  | Current Year Total | Previous Year Total |
|  | Individual Pension Fund Apex Equity |  | Individual Pension Fund Apex Bond |  | Individual Pension Fund Apex Growth |  | Individual Pension Fund Apex Balanced |  |  |  |
|  | ULIF 013 SUD-PA- |  | ULIF 016 20/01/10 SUD-PA-BN1 142 |  | $\begin{aligned} & \hline \text { ULIF } 014 \text { 20/01/10 } \\ & \text { SUD-PA-GR1 } 142 \end{aligned}$ |  | $\begin{gathered} \text { ULIF } 015 \text { 20/01/10 } \\ \text { SUD-PA-BL1 } 142 \\ \hline \end{gathered}$ |  |  |  |
|  | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount |  |  |
| Fund Management Charges | - | 6,209 | - | 1,217 | - | 6,870 | - | 3,051 | 17,347 | 31,629 |
| Fund Admisitration Charges | - | - | - | - | - | - | - | - | - | - |
| Policy Administration Charges | 103.88 | 1,629 | 11.91 | 189 | 99.28 | 1,580 | 47.35 | 764 | 4,162 | 7,936 |
| Surrender Charges | - | - | - | - | - | - | - | - | - | - |
| Switching Charges | - | - | - | - | - | - | - | - | - | 0 |
| Partial Withdrawl Charges | - | - | - | - | - |  | - | - | - | - |
| Mortality Charges | 2.74 | 43 | 0.38 | 6 | 2.89 | 46 | 1.30 | 21 | 116 | 216 |
| Rider Premium Charges | 0.70 | 11 | - | - | 0.57 | 9 | 0.19 | 3 | 23 | 34 |
| Discontinuance Charges | - | - | - | - | - | - | - | - | - | - |
| Miscellaneous Charges | 18.68 | 293 | 2.21 | 35 | 18.60 | 296 | 8.37 | 135 | 759 | 1,331 |
| Total | 126.01 | 8,185 | 14.49 | 1,447 | 121.34 | 8,801 | 57.21 | 3,974 | 22,407 | 41,147 |



* No. of Units in Thousands.
Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
R Fees Charged to Policyholder's Account for the year ended 31 st March, 2015

* No. of Units in Thousands.

|  |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }} 000{ }^{\text {'s }}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Linke | Life |  |  |  |  |  |
|  | Individual - | $x$ Equity | Individual - | $x$ Bond | Individual - | Growth | Individual - A | Balanced |  |  |
| Particulars | ULIF 009 SUD-LA- | $01 / 10$ 142 | ULIF 012 <br> SUD-LA- | 1/10 142 | ULIF 010 SUD-LA- |  | ULIF 011 SUD-LA | $\begin{aligned} & 1 / 10 \\ & 142 \end{aligned}$ | Year Total | Year Total |
|  | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount |  |  |
| Fund Management Charges | - | 74,578 | - | 20,079 | - | 74,882 | - | 51,312 | 220,851 | 166,553 |
| Fund Admisitration Charges | - |  | - |  | - | - | - | - | - | - |
| Policy Administration | 810.16 | 13,908 | 270.92 | 4,083 | 862.02 | 14,573 | 606.20 | 9,992 | 42,556 | 46,794 |
| Charges |  |  |  |  |  |  |  |  |  |  |
| Surrender Charges | - | - | - | - | - | - | - | - | - | 462 |
| Switching Charges | 0.02 | - | 0.04 | 1 | 0.01 | - | 0.01 | - | 1 | 1 |
| Partial Withdrawl Charges | - | - | - | - | - | - | - | - | - | - |
| Mortality Charges | 1,810.04 | 31,072 | 1,038.10 | 15,643 | 1,992.61 | 33,685 | 1,749.38 | 28,836 | 109,236 | 119,493 |
| Rider Premium Charges | 197.91 | 3,397 | 90.62 | 1,366 | 240.77 | 4,070 | 159.17 | 2,624 | 11,457 | 12,222 |
| Discontinuance Charges | 224.04 | 3,846 | 304.77 | 4,593 | 413.46 | 6,990 | 411.26 | 6,779 | 22,208 | 23,672 |
| Miscellaneous Charges | 8.39 | 144 | - | - | 4.13 | 70 | 1.93 | 32 | 246 | 50,194 |
| Total | 3,050.58 | 126,945 | 1,704.45 | 45,765 | 3,513.00 | 134,270 | 2,927.94 | 99,575 | 406,555 | 419,392 |


| Parriculars |  |  |  |  |  |  |  |  |  | Appendix - 5 (₹ in 000's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Linked Life |  |  |  |  |  |  |  | Current <br> Year Total | Previous Year Total |
|  | Individual Life -Bluechip Equity FundULIF 019 11/12/13SUD-LI-EQ2 14 |  | Individual Life Growth Plus Fund ULIF 023 11/12/13 SUD-LI-GR2 142 |  | Individual Life Balanced Plus Fund ULIF 024 11/12/13 SUD-LI-BL2 142 |  | Individual Life -Income FundULIF 020 11/12/13SUD-LL-BN2 142 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount |  |  |
| Fund Management Charges |  | 4,428 |  | 5,182 |  | 6,336 |  | 4,437 | 365 | 365 |
| Fund Admisitration Charges |  |  |  |  |  |  |  |  |  |  |
| Policy Administration Charges | 483.85 | 6,500 | 611.57 | 8,021 | 745.21 | 9,259 | 546.57 | 6,375 | 1,139 | 1,139 |
| Surrender Charges |  |  |  |  |  |  |  |  |  |  |
| Switching Charges | 0.01 |  |  |  | - |  | 0.01 | - | - |  |
| Partial Withdrawl Charges |  |  |  |  |  |  |  |  |  |  |
| Mortality Charges | 460.43 | 6,185 | 620.78 | 8,142 | 741.94 | 9,218 | 551.54 | 6,433 | 1,192 | 1,192 |
| Rider Premium Charges |  |  |  |  |  |  |  |  |  |  |
| Discontinuance Charges |  |  | 0.02 |  |  | 11 | 0.80 | 9 |  |  |
| Miscellaneous Charges |  |  |  |  |  |  |  |  | 3,744 | 3,744 |
| Total | 944.28 | 17,113 | 1,232.37 | 21,345 | 1,487.15 | 24,824 | 1,098.91 | 17,254 | 6,439 | 6,439 |

* No. of Units in Thousands.

|  |  |  |  |  |  |  |  |  |  | (\% in 000 's) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parriculars | Linked Pension |  |  |  |  |  |  |  | $\begin{aligned} & \text { Current } \\ & \text { Year Total } \end{aligned}$ | Previous Year Total |
|  | Individual Pension Fund - Equity <br> ULF 005 31/03/09 <br> SUD-Pl-EQ1 142 |  | Individual Pension Fund - Bond <br> ULIF 008 31/03/09 SUD-PI-BN1 142 |  | Individual Pension Fund - Growth <br> ULIF 006 31/03/09 SUD-PI-GR1 142 |  | Individual Pension Fund - <br> BalancedULIF 007 31/03/09SUD-PI-BLI 142 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount | No. of Units * | Amount |  |  |
| Fund Management Charges |  | 9,116 |  | 947 |  | 8,733 |  | 4,238 | 23,034 | 30,628 |
| Fund Admisitration Charges |  |  |  |  |  |  |  |  |  |  |
| Policy Administration Charges | 82.39 | 2,200 | 18.86 | 294 | 100.16 | 2,310 | 61.18 | 1,175 | 5,979 | 11,199 |
| Surrender Charges |  |  |  |  |  |  |  |  |  |  |
| Switching Charges |  |  |  |  |  |  | - |  |  |  |
| Parrial Withdrawl Charges |  |  |  |  |  |  |  |  |  |  |
| Mortality Charges | 4.49 | 120 | 0.95 | 15 | 5.70 | 131 | 3.89 | 75 | 341 | 866 |
| Rider Premium Charges | 0.81 | 22 | 0.16 | 3 | 0.84 | 19 | 0.99 | 19 | 63 | 97 |
| Discontinuance Charges |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous Charges |  |  |  |  |  |  |  |  |  | 4,685 |
| Total | 87.68 | 11,458 | 19.97 | 1,259 | 106.69 | 11,193 | 66.06 | 5,507 | 29,417 | 47,474 |




## ULIP Disclosures

Name of the Insurer : Star Union Dai-ichi Life Insurance Company Limited
Registration No \& Date of Registration with IRDAI: 142 \& 26th December 2008

Enclosure M: Basis of Payment of Fees Charged to Policyholder's Account for the year ended 31st March, 2016

| Nature of Charges | Basis of Payment of Fees |
| :--- | :--- |
| Fund Management Charges | \% of NAV |
| Fund Administration Charges | Charges applicable p.a. |
| Policy Administration Charges | As per Surrender Charges table |
| Surrender Charges | As per Switch Charges in the policy documents |
| Switching Charges | As per mortality table |
| Mortality Charges | As per Rider Charges in the policy documents |
| Rider Premium Charges | As per Partial Withdrawl Charges in the policy documents |
| Partial Withdrawal Charges | \% of Asset Under Management |
| Miscellaneous Charges |  |

Enclosure M : Basis of Payment of Fees Charged to Policyholder's Account for the year ended 31st March, 2015

| Nature of Charges | Basis of Payment of Fees |
| :--- | :--- |
| Fund Management Charges | \% of NAV |
| Fund Administration Charges | Charges applicable p.a. |
| Policy Administration Charges | As per Surrender Charges table |
| Surrender Charges | As per Switch Charges in the policy documents |
| Switching Charges | As per mortality table |
| Mortality Charges | As per Rider Charges in the policy documents |
| Rider Premium Charges | As per Partial Withdrawl Charges in the policy documents |
| Partial Withdrawal Charges | \% of Asset Under Management |
| Miscellaneous Charges |  |

In accordance with the provisions of the Insurance Regulatory and Development Authority of India (IRDAI) (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002, the following Management Report is submitted for the financial year ended March 31, 2016:

## 1. Certificate of Registration :

The Certificate of Registration under Section 3 of the Insurance Act 1938 (as amended by the Insurance Laws (Amendment) Act, 2015) granted by Insurance Regulatory and Development Authority of India (IRDAI) on December 26, 2008 is valid at March 31, 2016 and is in force on the date of this report.
2. Statutory Liabilities:

All relevant statutory dues payable by the company have been generally deposited on time as on the date of this report except those under dispute or disclosed under contingent liabilities in the notes to the accounts forming part of Financial Statements.
3. Shareholding Pattern :

We hereby confirm that the shareholding pattern of the Company is in accordance with the requirements of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with IRDAI circular no. IRDAI/ F\&A/CIR/FA/059/03/2015 dated March 31, 2015 and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000 and that there has been no significant transfer of shares during the year.

There was no capital infusion by the promoters during the year under review.

The Shareholding pattern of the Company as at March 31, 2016 is as follows:

Bank of India - 48\%
Union Bank of India - 26\%
The Dai-ichi Life Insurance Company, Limited (Japan) - 26\%
4. Investments outside India :

We hereby declare that no investments, directly or indirectly have been made outside India of the funds of the holders of policies issued in India.
5. Solvency Margin :

We hereby confirm that the Company has adequate assets to cover both its liabilities and required solvency margin under Section 64VA of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with IRDAI circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated March 31, 2015 and the IRDAI (Assets, Liabilities and Solvency Margin of Insurers) Regulations, 2000.

The details of solvency ratio are as below:

| Particulars | As at |  |
| :--- | ---: | ---: |
| March 31, 2016 | As at |  |
| March 31, 2015 |  |  |

Further there has been no capital infusion after FY 2009-10.
6. Valuation of Assets in the Balance Sheet :

The Company certifies that the amounts reflected under Loans, Investments (excluding fixed income securities held in the Shareholders' account and non-linked Policyholders' account which are carried at amortized cost), Agents balances, Outstanding Premium, Interest, Dividend and Rents outstanding, Interest, Dividends and Rents accruing but not due, Amount due from other persons or Bodies carrying on insurance business, Sundry Debtors, Bills Receivable, Cash
and the several items specified under Other Accounts did not exceed their respective realizable or market value.
7. Application and Investments of Life Insurance Funds :

We hereby certify that, no part of the life insurance fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (4 of 1938) (as amended by the Insurance Laws (Amendment) Act, 2015) relating to the application and investment of the life insurance funds.
8. Overall risk exposure and strategy adopted to mitigate the same :

On account of the peculiarity of life insurance business, the Company is exposed to various Financial Risks and NonFinancial risks. Financial Risks are categorized as Insurance Risk, Investment Risk, ALM mismatch Risk, Liquidity Risk and Non-financial Risks are Operational Risks which include IT risk and Legal \& Compliance risk. The Company has formulated Risk Management Policy providing mechanism for identification, assessment, control, mitigation \& monitoring of these risks. The policy is reviewed on an annual basis. As part of adherence to the Risk Management Policy, SUD Life ensures a robust risk management framework.

Risk Management at SUD Life is a Board driven function with an oversight by Risk Management Committee of Board (RMCB). The RMCB is convened on a quarterly basis. To support the RMCB, the Company has a Risk Management Committee of Executives (RMCE) convened by the Risk Management department to discuss various risk management initiatives. Risk Management department has the overall responsibility of the risk management. It overviews, monitors and updates the board on the risks and the mitigation measures taken by the organization.

Risk management actions in respect of major risks faced by the Company are following:
(1) Insurance Risk

The risk of suffering a loss due to the inherent uncertainties as to the occurrence, amount and timing of insurance liabilities. The main drivers of insurance risk are:

- Mortality
- Morbidity
- Longevity
- Persistency

Insurance risk also includes the risk of products being priced inappropriately, anti-selection, changes in economic conditions and lapse risk, etc.

- Mortality and Morbidity Risk: The Company uses the following approaches to manage its mortality and morbidity risk:
(a) Underwriting and claims controls: Underwriting and claims policies and procedures are in place to assess and manage the risks. These are reviewed by the company on periodic basis and are also audited by the internal and the external auditors.
(b) Reinsurance: The Company uses a combination of surplus and quota share reinsurance treaties with reputed and highly rated international reinsurers to minimise the risk of adverse experience with respect to high value claims.
(c) Experience analysis: The Company conducts its experience analysis regularly to ensure that corrective action can be initiated at the earliest opportunity and that assumptions are in line with experience.
- Persistency Risk: The Company uses the following approaches to manage the persistency risk:
(a) Experience Analysis: The persistency is tracked on a monthly basis. The company also conducts the market survey of its customers at periodic intervals to understand the reasons and takes the necessary corrective actions to address the findings of the study.
(b) Service initiatives: The Company sends the reminders proactively well before the due date of premium payments, emphasizing on the various modes of payments available to the customer.


## - Lapse Risk

The Company has set up a Business Conservation Group (BCG) team independently to manage the lapse risk. Lapse \& surrender cases are monitored on regular basis \& analyzed for probable reasons by the BCG, which is responsible for renewal targets and also conducts the revival campaign to facilitate the revival of the lapsed policies. Special Revival Campaigns are organized \& follow-ups on renewals \& lapsed policies carried out through outsourced staff/call centre.

## (2) Investment Risks

The risk of suffering a loss relative to expected return of any particular investment. Market Risk and Credit Risk are the key components of Investment risk.
Investment activities are carried out with due adherence to IRDAI Investment Regulations and Investment Policy guidelines from time to time. Further, Investment Committee of the Board oversees the functioning of Investment Department and provides required guidance.

- Market Risk: The Company manages the market Risk of its investments by deploying the funds in high quality assets matching with respective liability profile both by nature and term to the extent possible.
- Credit Risk: The Credit Risk associated with Corporate Debt is mitigated by investing in securities on the basis of due diligence into financial strength, corporate governance and credit rating being not less than AA. Further, periodical review of portfolio securities is carried out.


## (3) ALM mismatch Risk

Asset/Liability mismatch risk relates to the possibility that assets do not respond to investment markets in a manner that is commensurate with the fair value of the liabilities. This includes the mismatch of asset and liability cash flows and the cost of any guarantees or embedded financial options.

To control this risk, the Company has put in place procedures for monitoring and managing the asset-liability positions to ensure that the investment activities and asset positions are appropriate to our liability profile.

## (4) Liquidity Risk

The risk of suffering a loss due to cash-flow mismatch and not having enough liquid assets to meet the liabilities as and when they arise. This may happen even when the value of assets is higher than the liabilities, but the assets may not be readily available to make the payments as and when required. The company will be forced to sell assets at a markedly lower price than normal to meet the liabilities.

The Company faces limited liquidity risk as its business is growing and fresh inflows would be sufficient to meet the required outflows. However, the Company maintains certain amount of Investments in Money Market/Short term Instruments to meet any contingent outflow requirements.

## (5) Operational Risk

The risk of suffering a loss resulting from inadequate or failed internal processes, people or from external events. Operational risks are inherent in a company and arise from execution of the normal operations of the company involving people, processes or external events.
The Company has strong internal control systems to manage operational risks. The Operational Risk is managed by the Company using the Risk Control Self Assessment (RCSA) Methodology as well as Incident Management.
The company has implemented RCSA (a bottom up approach) a risk management tool for identifying risks and controls and for assessing and reporting on their effectiveness for each department/function. It ensures the adequacy of day to day operations and strengthens internal control mechanism.
When breakdowns in the control environment are identified, they are proactively tracked until fixed.
The Company has implemented "Incident Management", an operational/IT Risk Management tool, to identify weaknesses in processes and controls, analyze them and initiate corrective actions and preventive actions to prevent a future recurrence of a reported incident.
The incident reporting tool is available online on the intranet through Raise Your Concern (RYC) application for all employees of the Company for reporting of an incident upon detection.
The company manages the incidents based on the principle of openness about failures, emphasis on learning, accountability, just culture, appropriate prioritization of actions, cooperation, collaboration and communication etc.

IT risks, including Information security risks, are managed at process level by the IT team. The Company has in place "Business Continuity Management" (BCM) which is a process of identifying risks, threats and vulnerabilities that could impact the company's continued operations and provides a framework for building organizational resilience and capability for effective response that safeguards the interest of its key stakeholders, reputation, brand and value creating activities.

Business continuity drills are carried on regular basis for critical processes and outsourced partners to ensure business continuity during an interruption. In case of disasters happening, a Disaster Recovery Site for IT Systems is set up at different geographical location.
On the Compliance front, all employees are expected to accept and abide by the Code of Conduct as per HR Policy Manual. A Disciplinary Process matrix that prescribes disciplinary action including caution, deterrent action and termination based on the nature and seriousness of non-compliant behavior is in place. Mandatory Compliance Training certificates need to be submitted on an on-going basis by all relevant functions and employees.
Legal risk is the risk of suffering a loss due to lawsuits, adverse judgments' or contracts that turn out to be unenforceable can disrupt or adversely affect the company. This includes, but not limited to, the exposure to fines, penalties or punitive damages resulting from regulatory interventions or actions.
The company has a Fraud Control Unit (FCU) which does independent investigation of fraud and suspicious cases. It identifies process failures in case of fraud, malpractices and misconducts and takes corrective actions. It also proactively monitors and implements internal controls for minimizing frauds, malpractices and misconducts.

## 9. Operations Abroad :

The Company is operating in India only and hence has no exposure to either other country risk or currency fluctuation risks.
10. Claims:

Average claim settlement time taken by the Company in respect of mortality claims from the date of submission of the final requirement by the claimant to the dispatch of claim payment is as follows:

| Period | Average claim settlement time (in Days) |
| :--- | :---: |
| $2011-12$ | 8 |
| $2012-13$ | 7 |
| $2013-14$ | 4 |
| $2014-15$ | 4 |
| $2015-16$ | 10 |

The ageing of claims registered and not settled as of March 31, 2016 as required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/Cir/232/12/2013 dated 11th December 2013) issued by IRDAI has been detailed herein below:
(a) For Unit Linked Business:
(₹ in 000's)

| Period | As at <br> March 31,2016 |  | As at <br> March 31, 2015 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | No. of <br> Claims | Amount <br> Involved | No. of <br> Claims | Amount <br> Involved |
| Less than 30 days | 7,818 | $1,070,768$ | 1,803 | 292,210 |
| 30 days to 6 months | 3,713 | 323,348 | 3,023 | 265,708 |
| 6 months to 1 year | 1,087 | 99,361 | 4,915 | 196,128 |
| 1 year \& up to <br> 5 years | 9,529 | 285,403 | 6,997 | 124,639 |
| 5 years \& above | 1 | 11 | -- | -- |

(b) For Non Linked - Traditional Business \& Group Business:
( $₹$ in 000 's)

| Period | As at <br> March 31, 2016 |  | As at <br> March 31, 2015 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | No. of <br> Claims | Amount <br> Involved | No. of <br> Claims | Amount <br> Involved |
| Less than 30 days | 457 | 87,565 | 194 | 26,417 |
| 30 days to 6 months | 450 | 129,124 | 100 | 13,061 |
| 6 months to 1 year | 76 | 8,440 | 24 | 1,603 |
| 1 year \& up to <br> 5 years | 141 | 8,612 | 7 | 248 |
| 5 years \& above | --- | -- | -- | -- |

## 11. Valuation of Investments

We hereby certify that:

## i) Valuation - Shareholders' investments and Non-Linked Policyholders' investments:

- All debt securities are considered as 'held to maturity' and accordingly stated at historical cost, subject to amortization of premium or accretion of discount in the revenue account or the profit and loss account over the period of maturity/holding on a straight line basis.
- Treasury bills, certificates of deposits, commercial papers and Collateralized Borrowing \& Lending Obligations (CBLO) are valued at cost subject to accretion of discount over remaining period of maturity on straight line basis.
- Valuation of Listed Equity securities is measured at Fair value on the Balance Sheet date. For the purpose of calculation of Fair Value on the Balance Sheet date, last quoted closing price of the security on NSE (Primary Exchange) is considered. In case, the security is not listed / traded on NSE, the last quoted closing price on BSE (Secondary Exchange) is considered.
- Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets as the Company continues to be beneficial owner of these securities. The securities are valued as stated above.
- Fair value of mutual fund units is the net asset value on the Balance Sheet date. Unrealized gains/losses on changes in fair values of listed equity shares and mutual funds are taken to the Fair Value Change Account and carried forward in the Balance Sheet.
- Investments in Fixed deposits are valued at cost.
- Unlisted Securities are stated at lower of historical cost or Book value of the share as per the latest audited annual financial statements of the company.
ii) Valuation - linked business
- Central Government and State Government securities are valued at prices obtained from Credit Rating Information Services of India Ltd. (CRISIL).
- Corporate bonds and debentures are valued on the basis of CRISIL Bond Valuer.
- Treasury bills, certificates of deposits, commercial papers and Collateralized Borrowing \& Lending Obligations (CBLO) are valued at cost subject to accretion of discount over remaining period of maturity on straight line basis.
- Listed equity shares are valued at market value being the last quoted closing price of the security on NSE (Primary Exchange). In case, the security is not listed/traded on NSE, the closing price on BSE (Secondary Exchange) is considered for the purpose of computation of daily NAV. Unrealized gains and losses are recognized in the respective fund's revenue account.
- Equity shares lent under Securities Lending and Borrowing (SLB) mechanism are recognized in the Balance Sheet as assets as the Company continues to be beneficial owner of these securities. The securities are valued as stated above.
- Mutual Fund units are valued at NAV of previous day. In case previous day's NAV is not available, then the latest available NAV is used for valuation purposes. The unrealized gains and losses are recognized in the respective fund's revenue account.
- Unlisted Securities are stated at lower of historical cost or Book value of the share as per the latest audited annual financial statements of the company.
- Investments in Fixed deposits are valued at cost.


## MANAGEMENT REPORT

## 12. Review of Asset Quality:

All investments are made in accordance with prevailing IRDAI Investment Regulations.
The Asset under Management as on March 31, 2016 is ₹ $5,821.03$ crores with the following mix:

| Investment Category | Shareholders' Funds | Policyholders' Funds |  | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Non Linked | Linked |  |
| Government Securities (including TBills) | 45.42\% | 54.14\% | 24.76\% | 38.43\% |
| Corporate Bonds | 21.54\% | 21.44\% | 14.78\% | 17.95\% |
| - AAA | 18.14\% | 16.71\% | 10.42\% | 13.45\% |
| - AA+ | 2.62\% | 4.07\% | 2.94\% | 3.43\% |
| - AA | - | 0.56\% | 0.51\% | 0.52\% |
| - AA- | - | 0.10\% | 0.91\% | 0.52\% |
| Equity Shares | 0.97\% | 1.72\% | 51.87\% | 28.02\% |
| Money Market Instruments, Short Term Investments \& Others | 32.06\% | 22.69\% | 8.59\% | 15.60\% |
| Grand Total | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| AUM ( ₹ in crores) | 190.94 | 2,574.58 | 3,055.52 | 5,821.03 |

As to equity, exposure to Nifty stocks is about 97\% and to BSE /NSE 200 stocks is in excess of 99\%

## 13. Management Responsibility Statement:

The Management of Star Union Dai-ichi Life Insurance Company Limited confirms that:
a. in the preparation of financial statements, the applicable accounting standards, principles and policies have been followed along with proper explanations relating to material departures, if any;
b. the Management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of the affairs of the Company at the end of the financial year and of the surplus as per Policyholders' Account (Technical Account) and of the Net Profit as per Shareholders' Account (Non Technical Account) of the Company for the year;
c. the Management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with IRDAI circular no. IRDAI/F\&A/CIR/FA/059/03/2015 dated March 31, 2015 and the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
d. the Management has prepared the financial statements on a going concern basis;
e. the Management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.
f. the Management has in all material respects, an adequate internal financial control system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016.
14. Payments made to Parties in which Directors are interested

As required by the Master circular on Preparation of financial statements and filing of returns (Circular No. IRDA/F\&A/Cir/232/12/2013 dated 11th December 2013) issued by IRDAI, the details of such payments for the year ended March 31, 2016 are given below:

|  |  |  |  |  | ( $₹$ in 000 's) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name of Director | Entity in which Director is interested | Interested in entity as | Nature of Transaction | FY 2015-16 | FY 2014-15 |
| Mr. Arun Tiwari | Union Bank of India | Chairman \& Managing Director | Placement of Deposits | -- | 188,500 |
|  |  |  | Insurance Commission | 406,403 | 298,073 |
|  |  |  | Advertisement \& Publicity Expenses | 35,230 | 68,538 |
|  |  |  | Administration Expenses | 43,041 | -- |
|  |  |  | Sitting Fees | 410 | 500 |
|  |  |  | Bank Charges | 353 | 291 |


| Name of Director | Entity in which Director is interested | Interested in entity as | Nature of Transaction | FY 2015-16 | FY 2014-15 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Melwyn Rego (w.e.f. 13/01/2016) | Bank of India | Managing Director | Placement of Deposits | -- | 67,300 |
|  |  |  | Insurance Commission | 553,039 | 418,194 |
|  |  |  | Advertisement \& Publicity Expenses | 21,406 | 62,849 |
|  |  |  | Sitting Fees | 440 | 700 |
|  |  |  | Administration Expenses | 49,117 | -- |
|  |  |  | Bank Charges | 386 | 304 |
| Mr. Satoru Sato (w.e.f. 09/04/2015) | The Dai-ichi Life Insurance Company, Limited (Japan) | Director | Reimbursement of Expenses (Paid) | 2,980 | 4,227 |
| Mr. Shigeo Tsuyuki |  | Representative Director | Sitting Fees | 540 | 740 |
| Mr. Arun Tiwari | General Insurance Corporation of India | Director | Reinsurance Premium | 63,444 | -- |
| Mr. Atul Kumar Shukla | Almondz Global Securities Limited | Director | Brokerage for buy/sell of securities | 400 | 464 |
|  | India Infoline Securities Limited |  |  | 1,242 | 1,875 |
| Mr. Girish P. Kulkarni | Star Union Daiichi Life Insurance Company Limited Employees Gratuity Trust | Trustee | Contribution made, Claims paid, reimbursement of expenses | 64,051 | 12,597 |
|  | Star Union Daiichi Life Insurance Company Limited Employees Group Leave Encashment Trust |  | Contribution made, Claims paid, reimbursement of expenses | 33,635 | 26,664 |
|  | SUD Life Foundation |  | Corporate Social Responsibility | 5,005 | -- |

15. Sitting fees paid to the Non Executive Directors during the financial year 2015-16 amounts to ₹ 2,495 thousands. (Previous year: ₹ 2,560 thousands)

## Hitoshi Yamguchi <br> CFO

Abhay Tewari
Appointed Actuary

Rakesh Kumar
Company Secretary

For and on behalf of the Board

Arun Tiwari
Chairman (of the meeting)
D.I.No. 05345547

## T.C. Nair

Director
D.I.No. 02689698

Girish Kulkarni
MD \& CEO
D.I.No. 01683332

## R.C. Baliarsingh

Director
D.I.No. 06467717

Place: Mumbai
Date : 29th April, 2016

## Balance Sheet Abstract and Company's General Business Profile

I Registration Details
Registration No. $\square$ State Code

CIN
U66010MH2007PLC174472

Balance Sheet Date
March 31, 2016

II Capital raised during the year ( $₹$ in 000 's)

| Public Issue |  | Nil |
| :--- | :--- | :--- |
|  |  |  |
| Bonus Issue Issue | Nil |  |

III Position of Mobilisation and Deployment of Funds (₹ in 000's)

| Total Liablities | 58,327,777 | Total Assets | 58,327,777 |
| :---: | :---: | :---: | :---: |

IV Sources of Funds ( $₹$ in 000 's)
Paid-up Capital $\square$ Rserves \& Surplus
$1,700,000$

Secured Loans

Policyholders Funds $\square$ Others (including FFA)

752,790

V Application of Funds ( $₹$ in 000's)

| Net Fixed Assets | 224,536 | Investments | 55,813,686 |
| :---: | :---: | :---: | :---: |
| Net Current Assets | 651,731 | Miscellaneous Expenditure | - |
| Accumulated loss | 1,533,873 | Others (Loan on policies) | 103,951 |

VI Performance of Company ( $₹$ in 000 's)

| Total Income | 14,477,201 | Total Expenditure | 14,176,243 |
| :---: | :---: | :---: | :---: |
| Profit/(Loss) before taxes | 226,244 | Profit/(Loss) after taxes | 226,244 |
| Earning Per Share in ₹ | 0.90 | Dividend rate \% | Nil |

Generic Names of Principal Products/Services of Company (as per monetary terms) Item Code No.


Product Description
Life Insurance Business

Hitoshi Yamguchi
CFO

## Rakesh Kumar

Company Secretary

Place: Mumbai
Date : 29th April, 2016

For and on behalf of the Board
Arun Tiwari
Chairman (of the meeting)
D.I.No. 05345547
T.C. Nair

Director
D.I.No. 02689698

Girish Kulkarni
MD \& CEO
D.I.No. 01683332
R.C. Baliarsingh

Director
D.I.No. 06467717

## NOTES

NOTES

Star Union Dai-ichi Life Insurance Co. Ltd.
IRDAI Regn. No.: 142 | CIN: U66010MH2007PLC174472
Registered \& Corporate Office : 11 th Floor, Vishwaroop I.T. Park,
Plot No. 34, 35 \& 38,-Sector 30A of IIP, Vashi, Navi Mumbai- 400703.
Contact: +91 2239546300 (Charges apply), 18002668833 (Toll-Free)
Timing: 8:00 am - 8.00 pm (Mon - Sat)
Email: customercare@sudlife.in, Website: www.sudlife.in


[^0]:    *Amount transferred from Shareholders' Account to the Policyholders' Account to make good the deficit in the Policyholders' Account

[^1]:    *NED - Non Executive Director, ID - Independent Director
    ** Audit Committee and the Shareholders' Grievance Committee are considered for this purpose Note : Directorship as on 29-04-16 includes Public Ltd., Pvt. Ltd and foreign Company.

[^2]:    Note: Refer Schedule 16 Note B (1)

[^3]:    Note：Refer Schedule 16 Note A（10）

[^4]:    Notes:-
    Schedules referred to above form an intergral parts of Accounts.
    Significant Accounting Policices \& Notes to accounts - Schedule 16 .
    As required by Section 40-B(4) of the Insurance Act, 1938 read with
    

    * Represents Mathematical Reserves after allocation of bonus.

[^5]:    Schedule-UL1
    Linked Income (recovered from linked funds) for the year ended 31st March, 2016
    

[^6]:    

[^7]:    Schedule-F - 2
    

